NEVADA GAMING ABSTRACT

1997



State Gaming Control Board

NEVADA GAMING ABSTRACT

1997

A report of combined financial information reported by nonrestricted Nevada gaming licensees grossing \$1 million or more in gaming revenue for the fiscal year ended June 30, 1997.

INTRODUCTION

The 1997 NEVADA GAMING ABSTRACT is presented in the same format as the 1996 Abstract. The revenue range \$1,000,000 to \$12,000,000 for the Las Vegas Strip was eliminated due to an insufficient number of casinos. A new revenue range of \$1,000,000 to \$72,000,000 was created combining former revenue ranges \$1,000,000 to \$12,000,000 and \$12,000,000 to \$72,000,000 for the Las Vegas Strip.

Information is presented in the following sequence throughout this report.

Combined Balance Sheet
Combined Income Statement - Summary
Combined Income Statement - Detail
Casino Department
Rooms Department
Food Department
Beverage Department
Other Income
Average Number of Employees
Rate of Room Occupancy
Per Room Per Day Statistics
Gaming Revenue Per Square Foot
Ratios

Section 1 features casinos grossing \$1,000,000 and over in gaming revenue during the year, with aggregate totals shown Statewide, and for Clark County, Douglas County - South Shore Lake Tahoe, Elko County, Carson Valley, Washoe County, and the Balance of Counties.

Section 2 stratifies certain geographical areas into smaller groups based on gross gaming revenue which includes:

Clark County - Las Vegas Strip, Downtown Las Vegas, Laughlin, Boulder Strip, and Balance of Clark County.

Elko County - Wendover

Washoe County - Reno/Sparks and Balance of Washoe County

Section 3 features Statewide Casinos with Rooms Facilities; and Statewide Publicly Owned Casinos with reported gross gaming revenue of \$12,000,000 and over for the year.

PUBLICLY OWNED CASINO OPERATIONS

Sixty-eight casinos grossing \$12 million or more from gaming are owned by the following twenty-eight publicly held corporations:

AMERISTAR CASINOS, INC. Cactus Pete's

AZTAR CORPORATION

Ramada Express Hotel and Casino Tropicana Resort and Casino

BECKER GAMING, INC.

Arizona Charlie's Hotel & Casino

BOARDWALK CASINO, INC.

Holiday Inn Casino Boardwalk

BOOMTOWN, INC.

Boomtown - Las Vegas Boomtown - Reno

BOYD GAMING CORPORATION

California Hotel and Casino
Eldorado Casino - Las Vegas
Fremont Hotel and Casino
Jokers Wild
Main Street Station Hotel, Casino and Brewery
Sam's Town Hotel and Gambling Hall
Stardust Hotel and Casino

CIRCUS CIRCUS ENTERPRISES, INC.

Circus Circus Hotel & Casino - Las Vegas
Circus Circus Hotel/Casino - Reno
Colorado Belle Hotel & Casino
Edgewater Hotel & Casino
Excalibur Hotel and Casino
Gold Strike Hotel and Gambling Hall
Luxor Hotel and Casino
Monte Carlo Resort & Casino*
Nevada Landing
Silver Legacy Resort Casino*
Slots-A-Fun

COAST RESORTS, INC.

Barbary Coast Hotel and Casino Gold Coast Hotel and Casino Orleans Hotel and Casino

PUBLICLY OWNED CASINO OPERATIONS (CONTINUED)

ELSINORE CORPORATION

Four Queens Hotel & Casino

FITZGERALDS GAMING CORPORATION

Fitzgeralds Casino/Hotel - Las Vegas

GOLD RIVER HOTEL & CASINO CORPORATION

Gold River Gambling Hall & Resort

HARRAH'S ENTERTAINMENT, INC.

Harrah's Casino Hotel Lake Tahoe and Bill's Lake Tahoe Casino

Harrah's Casino Hotel - Las Vegas

Harrah's Casino Hotel - Laughlin

Harrah's Casino Hotel - Reno

HARVEYS CASINO RESORTS

Hard Rock Hotel and Casino

Harvey's Resort Hotel/Casino

HILTON HOTELS CORPORATION

Bally's Las Vegas

Flamingo Hilton - Las Vegas

Flamingo Hilton - Laughlin

Flamingo Hilton - Reno

Las Vegas Hilton

Reno Hilton Resort

ITT CORPORATION

Caesars Palace

Caesars Tahoe

Desert Inn Resort & Casino

MGM GRAND, INC.

MGM Grand Hotel/Casino & Theme Park

New York - New York Hotel & Casino*

MIRAGE RESORTS, INCORPORATED

Golden Nugget - Las Vegas

Golden Nugget - Laughlin

The Mirage

Monte Carlo Resort & Casino*

Treasure Island at the Mirage

MONARCH CASINO & RESORT, INC.

Atlantis Casino Resort

PUBLICLY OWNED CASINO OPERATIONS (CONTINUED)

PLAYERS INTERNATIONAL, INC.

Players Island Resort . Casino . Spa

PRIMADONNA RESORTS, INC.

Buffalo Bill's Resort & Casino Primm Valley Resort & Casino New York - New York Hotel & Casino* Whiskey Pete's Hotel & Casino

RIO HOTEL & CASINO, INC.

Rio Suite Hotel & Casino

RIVIERA HOLDINGS CORPORATION

Riviera Hotel & Casino

THE SANDS REGENT

The Sands Regency and Mr. C's

SANTA FE GAMING CORPORATION

Pioneer Hotel and Gambling Hall Santa Fe

SHOWBOAT, INC.

Showboat

STATION CASINOS, INC.

Boulder Station Hotel & Casino Palace Station Hotel & Casino Texas Station Gambling Hall & Hotel

STRATOSPHERE CORPORATION

Stratosphere Tower, Hotel & Casino

UNION PLAZA HOTEL AND CASINO, INC.

Union Plaza Hotel & Casino

Of the 235 casinos included in this report, these sixty-eight publicly owned casinos grossed 76.09% of the total reported gaming revenue for the fiscal year ended June 30, 1997.

Note: * denotes joint venture

SPECIAL NOTES:

- THROUGHOUT THE ABSTRACT COLUMN TOTALS MAY NOT BALANCE WITH LISTED DETAIL DUE TO ROUNDING.
- INFORMATION PRESENTED IN THIS REPORT COMES FROM UNAUDITED STANDARD FINANCIAL STATEMENTS REQUIRED TO BE FILED BY ALL NONRESTRICTED LICENSEES WHOSE GROSS GAMING REVENUE IS \$1 MILLION OR MORE FOR COMMON FISCAL YEARS ENDED JUNE 30.
- NO OTHER INFORMATIONAL BREAKDOWN IS AVAILABLE OTHER THAN THAT PRESENTED IN THIS REPORT. NAMES OF CASINOS IN THE VARIOUS GROUPINGS, OTHER THAN THOSE SHOWN FOR PUBLICLY OWNED CASINOS, ARE NOT AVAILABLE TO USERS OF THIS REPORT.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

| | ASSETS | 3 | | |
|--|---|---|--|---|
| CURRENT ASSETS CASH | | | 752,010,001 | PERCENT 4.6% |
| | | | 732,010,001 | 4.070 |
| RECEIVABLES | TOTAL | ALLOWANCE | | 2.204 |
| CASINO | 580,950,122 | 219,424,989 | 361,525,133 | 2.2% |
| TRADE | 146,933,228 | 10,212,655 | 136,720,573 | 0.8% |
| SUNDRY NOTES | 553,206,817 73,549,659 | 3,182,914 805,321 | 550,023,903 72,744,338 | 3.3% 0.4% |
| PREPAID EXPENSES | · · · | • | 224,932,959 | 1.4% |
| OTHER CURRENT ASSETS | | | 564,357,145 | 3.4% |
| TOTAL CURRENT ASSETS | | | 2,662,314,052 | 16.2% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 1,491,133,687 | DEFRICATION | 1,491,133,687 | 9,0% |
| LAND IMPROVEMENTS | 323,111,518 | 102,370,063 | 220,741,455 | 1.3% |
| BUILDINGS & IMPROVEMENTS | 9,836,258,532 | 1,999,083,408 | 7,837,175,124 | 47.5% |
| FURNITURE & EQUIPMENT | 4,538,558,513 | 2,680,485,608 | 1,858,072,905 | 11.3% |
| LEASE IMPROVEMENTS | 228,281,023 | 77,446,919 | 150.834,104 | 0.9% |
| CONSTRUCTION IN PROGRESS | 903,857,794 | | 903,857,794 | 5.5% |
| TOTAL FIXED ASSETS | | | 12,461,815,069 | 75.6% |
| OTHER ASSETS | *************************************** | *************************************** | 1,360,416,126 | 8.3% |
| TOTAL ASSETS | ************* | | 16,484,545,247 | 100.0% |
| ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES | DEBT | *************************************** | 203,692,837 587,565,112 768,435,148 | 1.2% 3.6% 4.7% |
| OTHER CURRENT LIABILITIES | | | 856,226,739 | 5.2% |
| TOTAL CURRENT LIABILITIES | | | 2,728,304,077 | 16.6% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 1,011,591,445 | 215,056,559 | 796,534,886 | 4.8% |
| DEBENTURES & BONDS | 828,387,440 | 75,068,599 | 753,318,841 | 4.6% |
| NOTES | 1,836,851,574 | 263,834,129 | 1,573,017,445 | 9.5% |
| CONTRACTS | 52,758,871 | 22,022,699 | 30,736,172 | 0.2% |
| | 674,869,823 | 9,865,213 | 665,004,610 | 4.0% |
| OTIER | 1.404.450.150 | 505 015 100 | 2 010 (11 05) | |
| TOTAL LONG-TERM DEBT | 4,404,459,153 | 585,847,199 | 3,818,611,954 | 23.2% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES | | | 760,827,319 | 23.2% 4.6% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES | | | | 23.2% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL | | | 760,827,319 7,307,743,350 | 23.2% 4.6% 44.3% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS | | | 760,827,319 7,307,743,350 798,472,053 | 23.2% 4.6% 44.3% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS CAPITAL STOCK & OTHER CAPITAL | | | 760,827,319 7,307,743,350 798,472,053 3,943,559,040 | 23.2% 4.6% 44.3% 4.8% 23.9% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS CAPITAL STOCK & OTHER CAPITAL RETAINED EARNINGS | | | 760,827,319 7,307,743,350 798,472,053 | 23.2% 4.6% 44.3% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS CAPITAL STOCK & OTHER CAPITAL | | | 760,827,319 7,307,743,350 798,472,053 3,943,559,040 4,434,770,804 | 23.2% 4.6% 44.3% 4.8% 23.9% 26.9% |
| TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS CAPITAL STOCK & OTHER CAPITAL RETAINED EARNINGS | | | 760,827,319 7,307,743,350 798,472,053 3,943,559,040 4,434,770,804 9,176,801,897 | 23.2% 4.6% 44.3% 4.8% 23.9% 26.9% 55.7% |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|----------------|---------|
| GAMING | 7,493,752,537 | 56.4% |
| ROOMS | 2,221,197,908 | 16.7% |
| FOOD | 1,624,850,886 | 12.2% |
| BEVERAGE | 684,935,887 | 5.2% |
| OTHER | 1,260,699,383 | 9.5% |
| TOTAL REVENUE | 13,285,436,601 | 100.0% |
| 101711111111111111111111111111111111111 | | |
| COST OF SALES | 1,174,763,305 | 8.8% |
| GROSS MARGIN | 12,110,673,296 | 91.2% |
| DEPARTMENTAL EXPENSES | 6,741,138,952 | 50.7% |
| DEPARTMENTAL INCOME (LOSS) | 5,369,534,344 | 40.4% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 316,696,281 | 2.4% |
| BAD DEBT EXPENSE | 8,310,771 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 168,269,886 | 1.3% |
| DEPRECIATION - BUILDINGS | 361,122,565 | 2.7% |
| DEPRECIATION AND AMORTIZATION - OTHER | 564,867,775 | 4.3% |
| ENERGY EXPENSE (electricity, gas, etc.) | 197,054,905 | 1.5% |
| EQUIPMENT RENTAL OR LEASE | 20,101,407 | 0.2% |
| INTEREST EXPENSE | 340,495,258 | 2.6% |
| MUSIC AND ENTERTAINMENT | 106,900,753 | 0.8% |
| PAYROLL - TAXES | 77,672,728 | 0.6% |
| PAYROLL - EMPLOYEE BENEFITS | 170,020,911 | 1.3% |
| PAYROLL - OFFICERS | 46,099,103 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 722,869,876 | 5.4% |
| RENT OF PREMISES | 133,190,286 | 1.0% |
| TAXES - REAL ESTATE | 110,088,117 | 0.8% |
| TAXES AND LICENSES - OTHER | 26,955,204 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 48,237,295 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 848,838,253 | 6.4% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 4,267.791,374 | 32.1% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS | 1,101,742,970 | 8.3% |

| Average | Revenue |
|---------|---------|
| 56 | 533 773 |

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---------------------------------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 2,580,950,882 | 34.4% |
| COIN OPERATED DEVICES | 4,688,113,480 | 62.6% |
| POKER AND PAN | 71,373,876 | 1.0% |
| RACE BOOK | 101,742,929 | 1.4% |
| SPORTS POOL | 51,571,370 | 0.7% |
| TOTAL REVENUE | 7,493,752,537 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 165,415,530 | 2.2% |
| COMMISSIONS | 57,438,844 | 0.8% |
| COMPLIMENTARY EXPENSE | 892,733,812 | 11.9% |
| GAMING TAXES AND LICENSES | 576,447,997 | 7.7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 46,246,893 | 0.6% |
| PAYROLL - TAXES | 136,468,869 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 243,600,227 | 3.3% |
| PAYROLL - OFFICERS | 15,013,907 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 1,038,059,160 | 13.9% |
| RACE WIRE FEES | 27,959,335 | 0.4% |
| OTHER DEPARTMENTAL EXPENSES | 702,535,953 | 9.4% |
| TOTAL DEPARTMENTAL EXPENSES | 3,901,920,527 | 52.1% |
| ROOMS DEPARTMENT | | |
| | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 1,880,906,185 | 84.7% |
| COMPLIMENTARY ROOMS | 340,291,723 | 15.3% |
| TOTAL REVENUE | 2.221.197,908 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,002,342 | 0.1% |
| COMPLIMENTARY EXPENSE | 18,416,948 | 0.8% |
| PAYROLL - TAXES | 51,340,196 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 127,799,823 | 5.8% |
| PAYROLL - OFFICERS | 2,299,028 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 464,743,087 | 20.9% |
| OTHER DEPARTMENTAL EXPENSES | 251,086,272 | 11.3% |
| TOTAL DEPARTMENTAL EXPENSES | 917,687,696 | 41.3% |
| | · · · · · · · · · · · · · · · · · · · | |
| DEPARTMENTAL INCOME (LOSS) | 1,303,510,212 | 58.7% |

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

FOOD DEPARTMENT

| REVENUE _ | DOLLARS | PERCENT |
|------------------------------|---------------|---------|
| FOOD SALES | 1,282,545,949 | 78.9% |
| COMPLIMENTARY FOOD SALES | 342,304,937 | 21.1% |
| TOTAL REVENUE | 1,624,850,886 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 724,104,580 | 44.6% |
| GROSS MARGIN | 900,746,306 | 55.4% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 240,928 | 0.0% |
| COMPLIMENTARY EXPENSE | 9,899,313 | 0.6% |
| PAYROLL - TAXES | 88,364,161 | 5.4% |
| PAYROLL - EMPLOYEE BENEFITS | 173,707,145 | 10.7% |
| PAYROLL - OFFICERS | 3,158,938 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 727,950,972 | 44.8% |
| OTHER DEPARTMENTAL EXPENSES | 113,605,456 | 7.0% |
| TOTAL DEPARTMENTAL EXPENSES | 1,116,926,913 | 68.7% |
| DEPARTMENTAL INCOME (LOSS) | -216.180,607 | -13.3% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 298,903,835 | 43.6% |
| COMPLIMENTARY BEVERAGE SALES | 386.032,052 | 56.4% |
| TOTAL REVENUE | 684,935,887 | 100.0% |
| COST OF SALES | 188,712,338 | 27.6% |
| GROSS MARGIN | 496,223.549 | 72.4% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 13 | 0.0% |
| COMPLIMENTARY EXPENSE | 5,802,302 | 0.8% |
| PAYROLL - TAXES | 24,194,796 | 3.5% |
| PAYROLL - EMPLOYEE BENEFITS | 49,698,059 | 7.3% |
| PAYROLL - OFFICERS | 1,174,313 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 172,492,822 | 25.2% |
| OTHER DEPARTMENTAL EXPENSES | 32,023,388 | 4.7% |
| TOTAL DEPARTMENTAL EXPENSES | 285,385,693 | 41.7% |
| DEPARTMENTAL INCOME (LOSS) | 210,837,856 | 30.8% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|---------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 1,221,032,629 | 96.9% |
| OTHER COMPLIMENTARY ITEMS | 39,666,754 | 3.1% |
| TOTAL REVENUE | 1,260,699,383 | 100.0% |
| COST OF SALES | 261,946,387 | 20.8% |
| GROSS MARGIN | 998,752,996 | 79.2% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 675,431 | 0.1% |
| COMPLIMENTARY EXPENSE | 14,032,743 | 1.1% |
| PAYROLL - TAXES | 23,055,448 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 45,724,611 | 3.6% |
| PAYROLL - OFFICERS | 1,639,620 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 212,257,472 | 16.8% |
| OTHER DEPARTMENTAL EXPENSES | 221,832,798 | 17.6% |
| TOTAL DEPARTMENTAL EXPENSES | 519,218,123 | 41.2% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 479,534,873 | 38.0% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 57,908 |
|---------------------|---------|
| ROOMS DEPARTMENT | 26,707 |
| FOOD DEPARTMENT | |
| BEVERAGE DEPARTMENT | 12,772 |
| G & A DEPARTMENT | 33,149 |
| OTHER DEPARTMENTS | |
| TOTAL | 188,572 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 3,294,585 | 2,966,996 | 90.06% |
| AUGUST | 3,323,225 | 3,113,108 | 93.68% |
| SEPTEMBER | 3,231,767 | 2,896,023 | 89.61% |
| OCTOBER | 3,308,707 | 3,043,805 | 91.99% |
| NOVEMBER | 3,244,148 | 2,758,197 | 85.02% |
| DECEMBER | 3,336,924 | 2,603,662 | 78.03% |
| JANUARY | 3,482,713 | 2,889,503 | 82.97% |
| FEBRUARY | 3,197,074 | 2,892,211 | 90.46% |
| MARCH | 3,523,577 | 3,251,316 | 92.27% |
| APRIL | 3,400,798 | 3,090,208 | 90.87% |
| MAY | 3,538,842 | 3,109,021 | 87.85% |
| JUNE | 3,436,088 | 2,988,084 | 86.96% |
| TOTAL | 40,318,448 | 35,602,134 | 88.30% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 72.49 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 19.24 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 131.68 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 18.15 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 45.64 | AVERAGE ROOM RATE PER DAY | 62.39 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE CASINOS WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 235 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 182 | 6,887 | 2,057 |
| COIN OPERATED DEVICES | 234 | 20,127 | 995 |
| POKER AND PAN | 67 | 1,172 | 786 |
| RACE AND SPORTS | 96 | 3,839 | 413 |
| TOTAL CASINO | 235 | 27,277 | 1,169 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 97.6 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 125.6 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 336.4 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 37.3 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 14.8 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.4 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 81.0 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 74.3 |
| RETURN ON INVESTED CAPITAL ¹ | 10,6 |
| RETURN ON AVERAGE ASSETS ² | 8.8 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL, INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

| OVER DELIVERY ASSESSED. | ASSETS | | DOLLARS | DED GENER |
|---|---|---|-----------------------------|--------------|
| CURRENT ASSETS | | | DOLLARS 594,032,859 | PERCENT 4.4% |
| CASHRECEIVABLES | TOTAL | ALLOWANCE | 394,032,639 | 4.470 |
| CASINO | 542,886,256 | 206,988,476 | 335,897,780 | 2.5% |
| TRADE | 125,320,956 | 9,490,374 | 115,830,582 | 0.9% |
| SUNDRY | 541,645,206 | 3,149,661 | 538,495,545 | 4.0% |
| NOTES | 61,675,625 | 797,502 | 60,878,123 | 0.4% |
| PREPAID EXPENSES | | | 172,189,593 | 1.3% |
| OTHER CURRENT ASSETS | | | 443,695,865 | 3.3% |
| TOTAL CURRENT ASSETS | | | 2,261,020,347 | 16.6% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 1,185,944,298 | , | 1,185,944,298 | 8.7% |
| LAND IMPROVEMENTS | 293,455,078 | 91,925,937 | 201,529,141 | 1.5% |
| BUILDINGS & IMPROVEMENTS | 8,001,022,370 | 1,495,569,517 | 6,505,452,853 | 47.8% |
| FURNITURE & EQUIPMENT | 3,564,974,211 | 2,085,015,233 | 1,479,958,978 | 10.9% |
| LEASE IMPROVEMENTS | 132,661,433 | 67,840,049 | 64,821,384 | 0.5% |
| CONSTRUCTION IN PROGRESS | 751,986,352 | | 751,986,352 | 5.5% |
| TOTAL FIXED ASSETS | | | 10,189,693,006 | 74.9% |
| TOTAL ASSETS | | | 1,161,945,752 | 8.5% |
| TOTAL ASSETS | ••••• | *************************************** | 13,612,659,105 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | LIABILITIES AND | | 254,222,767 | 1.9% |
| ACCOUNTS PAYABLE - OTHER | | | 178,864,727 | 1.3% |
| CURRENT PORTION OF LONG-TERM | | | 500,665,515 | 3.7% |
| ACCRUED EXPENSES | | | 649,069,320 | 4.8% |
| OTHER CURRENT LIABILITIES | | | 811,249,121 | 6.0% |
| TOTAL CURRENT LIABILITIES | | | 2,394,071,450 | 17.6% |
| | TOTAL | CURRENT | 2,000,1,000 | 171070 |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 572,899,651 | 173,266,225 | 399,633,426 | 2.9% |
| DEBENTURES & BONDS | 828,277,470 | 74,978,824 | 753,298,646 | 5.5% |
| NOTES | 1,373,840,140 | 233,819,947 | 1,140,020,193 | 8.4% |
| CONTRACTS | 31,227,497 | 9,766,594 | 21,460,903 | 0.2% |
| OTHER | 542,608,727 | 8,767,420 | 533,841,307 | 3.9% |
| TOTAL LONG-TERM DEBT | 3,348,853,485 | 500,599,010 | 2,848,254,475 | 20.9% |
| OTHER LIABILITIES | | | 633,681,929 | 4.7% |
| TOTAL LIABILITIES | | | 5,876,007,854 | 43.2% |
| CAPITAL OWNERS CAPITAL ACCOUNTS | | | 595,992,412 | 4.4% |
| CAPITAL STOCK & OTHER CAPITAL | *************************************** | ************************* | 3,626,636,885 | 26.6% |
| RETAINED EARNINGS | | | 3,514,021,954 | 25.8% |
| TOTAL CAPITAI, | | | 7,736,651,251 | 56.8% |
| TOTAL LIABILITIES AND CAPITAL | | | 13,612,659,105 | 100.0% |
| <u>Average Assets</u> 99,362,475 | <u>Upper Quartile</u> 116,971,769 | Median 24,590,288 | Lower Quartile 2,214,523 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|----------------|---------|
| GAMING | 5,890,897,214 | 55.6% |
| ROOMS | 1,881,771,049 | 17.8% |
| FOOD | 1,255,877.282 | 11.9% |
| BEVERAGE | 521,427,075 | 4.9% |
| OTHER | 1,039,831,019 | 9.8% |
| TOTAL REVENUE | 10,589,803,639 | 100.0% |
| | - | |
| COST OF SALES | 872,746,620 | 8.2% |
| GROSS MARGIN | 9,717,057,019 | 91.8% |
| DEPARTMENTAL EXPENSES | 5,472,378,418 | 51.7% |
| DEPARTMENTAL INCOME (LOSS) | 4.244,678,601 | 40.1% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 230,427,392 | 2.2% |
| BAD DEBT EXPENSE | 6,767,769 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 133,174,971 | 1.3% |
| DEPRECIATION - BUILDINGS | 289,532,523 | 2.7% |
| DEPRECIATION AND AMORTIZATION - OTHER | 451,988,180 | 4.3% |
| ENERGY EXPENSE (electricity, gas, etc.) | 146,354,844 | 1.4% |
| EQUIPMENT RENTAL OR LEASE | 16,100,021 | 0.2% |
| INTEREST EXPENSE | 238,750,576 | 2.3% |
| MUSIC AND ENTERTAINMENT | 83,572,222 | 0.8% |
| PAYROLL - TAXES | 59,167,436 | 0.6% |
| PAYROLL - EMPLOYEE BENEFITS | 137,076,710 | 1.3% |
| PAYROLL - OFFICERS | 30,979,773 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 546,226,265 | 5.2% |
| RENT OF PREMISES | 109,259,560 | 1.0% |
| TAXES - REAL ESTATE | 84,298,285 | 0.8% |
| TAXES AND LICENSES - OTHER | 19,403,385 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 39,260,050 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 696,899,827 | 6.6% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 3,319,239,789 | 31.3% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS | 925,438,812 | 8.7% |

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

CASINO DEPARTMENT

| PIT REVENUE (INCLUDES KENO AND BINGO) COIN OPERATED DEVICES ONN OPERATED DEVICES S,55,412,125 60.4% POKER AND PAN \$25,408,676 91,080,006 1,5% SPORTS POOL 40.489,217 70.7% TOTAL REVENUE DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMMISSIONS COMPLIMENTARY EXPENSES BAD LICENSES PAYROLL - TAXES PAYROLL - FOR EAST POOL OTHER EMPLOYEES BENEFITS RACE WIRE FEES RACE WIRE FEES COHEN DEPARTMENTAL EXPENSES BAD LICENSES RACE WIRE FEES RACE WIRE FEES COHEN DEPARTMENTAL EXPENSES BAD LICENSES RACE WIRE FEES COMPLIMENTARY EXPENSES BAD LICENSES RACE WIRE FEES COMPLIMENTARY EXPENSES COTHER DEPARTMENTAL EXPENSES COMPLIMENTARY ROOMS COMPLIMENTARY | REVENUE | DOLLARS | PERCENT |
|---|---|---------------|---------|
| COIN OPERATIED DEVICES 3,555,412,125 60.4% POKER AND PAN 52,408,676 0.9% RACE BOOK 91,080,006 1.5% SPORTS POOL 1.0% OPERATION PAN PAN PAN PAN PAN PAN PAN PAN PAN PA | | 2,151,507,190 | |
| POKER AND PAN \$2,408,676 0.9% RACE BOOK 91,080,006 1.3% SPORTS POOL 40,489,217 0.7% TOTAL REVENUE 5,890,897,214 100.0% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 152,202,872 2.6% COMMISSIONS 40,226,101 0.7% COMPLIMENTARY EXPENSE 708,222,056 12.0% GAMING TAXES AND LICENSES 447,950,169 7.6% PREFERRED GUEST EXPENSES (no complimentaries) 39,948,852 0.7% PAYROLL - TAXES 1045,850,50 1.8% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OFFICERS 10,462,78 0.2% PAYROLL - OFFICERS 10,462,78 0.2% PAYROLL - OFFICERS 10,402,78 0.2% PAYROLL - OFFICERS 2,2751,712,862 46.7% ROMS DEPARTMENTAL EXPENSES | · | | 60.4% |
| SPORTS POOL | POKER AND PAN | | 0.9% |
| DEPARTMENTAL EXPENSES | RACE BOOK | 91,080,006 | 1.5% |
| DEPARTMENTAL EXPENSES 152,202,872 2.6% COMMISSIONS 40,226,101 0.7% COMPLIMENTARY EXPENSE 708,222,055 12.0% GAMING TAXES AND LICENSES 447,950,169 7.6% PREFERRED GUEST EXPENSES (no complimentanes) 39,949,852 0.7% PAYROLL - TAXES 104,585,050 1.8% PAYROLL - FORFICERS 104,62,728 0.2% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OFFICERS 796,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOMS DEPARTMENT REVENUE DOLLARS PERCENT ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 228,644,645 15.3% TOTAL REVENUE 1,881,771,049 100% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 1,520,085 0.1% <t< td=""><td>SPORTS POOL</td><td>40,489,217</td><td>0.7%</td></t<> | SPORTS POOL | 40,489,217 | 0.7% |
| BAD DEBT EXPENSE | TOTAL REVENUE | 5,890,897,214 | 100.0% |
| BAD DEBT EXPENSE | DEPARTMENTAL EXPENSES | | |
| COMMISSIONS 40,226,101 0.7% COMPLIMENTARY EXPENSE 708,222,056 12.0% GAMING TAXES AND LICENSES 447,950,169 7.6% PREFERRED GUEST EXPENSES (no complimentanes) 39,949,852 0.7% PAYROLL - TAXES 104,585,050 1.8% PAYROLL - EMPLOYEE BENEFITS 202,449,939 3.4% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OTHER EMPLOYEES 796,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,520,085 0.1% COMPLIMENTARY EXPENSES 1,520,085 0.1% PAYROLL - TAXES 42,483,602 | BAD DEBT EXPENSE | 152,202,872 | 2.6% |
| COMPLIMENTARY EXPENSE 708,222,056 12.0% GAMING TAXES AND LICENSES 447,950,169 7.6% PREFERRED GUEST EXPENSES (no complimentaries) 39,949,852 0.7% PAYROLL - TAXES 104,585,050 1.8% PAYROLL - EMPLOYEE BENEFITS 202,449,939 3.4% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OTHER EMPLOYEES 706,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 2,751,712,862 46.7% TOTAL REVENUE DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,593,126,404 84.7% DEPARTMENTAL EXPENSES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1, | | | 0.7% |
| GAMING TAXES AND LICENSES 447,950,169 7.6% PRFFERRED GUEST EXPENSES (no complimentaries) 39,949,852 0.7% PAYROLL - TAXES 104,585,050 1.8% PAYROLL - EMPLOYEE BENEFITS 202,449,339 3.4% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OTHER EMPLOYEES 796,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOMS SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - FINDAYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS <td< td=""><td>COMPLIMENTARY EXPENSE</td><td></td><td>12.0%</td></td<> | COMPLIMENTARY EXPENSE | | 12.0% |
| PREFERRED GUEST EXPENSES (no complimentanes) 39,949,852 0.7% PAYROLL - TAXES 104,585,050 1.8% PAYROLL - EMPLOYEE BENEFITS 202,449,939 3.4% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OTHER EMPLOYEES 796,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOMS DEPARTMENT ROOMS DEPARTMENT REVENUE DOLLARS PERCENT ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 1,520,085 0.1% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - TAXES 924,926 0.0% PAYROLL - FIFICERS 388,303,686 | GAMING TAXES AND LICENSES | | 7.6% |
| PAYROLL - TAXES 104,585,050 1.8% PAYROLL - LAMPLOYEE BENEFITS 202 449,939 3.4% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OTHER EMPLOYEES 796,015,834 13.5% RACE WIRE FEES 26.228.313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184.352 53.3% DEPARTMENTAL INCOME (LOSS) 2,751,712,862 46.7% PERCENTION | PREFERRED GUEST EXPENSES (no complimentaries) | | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS 202 449,939 3.4% PAYROLL - OFFICERS 10,462,728 0.2% PAYROLL - OFFICERS 796,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOMS DEPARTMENT ROOM SALES 2,751,712,862 46.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 1,520,085 0.1% COMPLIMENTARY EXPENSE 1,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 111.1% TOTAL DEPARTMENTAL EXPENSES | · • • • • • • • • • • • • • • • • • • • | | 1.8% |
| PAYROLL - OTHER EMPLOYEES 796,015,834 13.5% RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% DEPARTMENTAL INCOME (LOSS) 2,751,712,862 46.7% DEPARTMENTAL INCOME (LOSS) 2,751,712,862 46.7% PERCENTERION PERCE | PAYROLL - EMPLOYEE BENEFITS | | 3.4% |
| RACE WIRE FEES 26,228,313 0.4% OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOMS DEPARTMENT ROOMS DEPARTMENT REVENUE DOLLARS PERCENT ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% BAD DEBT EXPENSE 1,520,085 0.1% COMPLIMENTARY SEPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - FAMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OFFICERS 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | PAYROLL - OFFICERS | 10,462,728 | 0.2% |
| OTHER DEPARTMENTAL EXPENSES 610,891,438 10.4% TOTAL DEPARTMENTAL EXPENSES 3,139,184,352 53.3% ROOMS DEPARTMENT ROOMS DEPARTMENT REVENUE DOLLARS PERCENT ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | PAYROLL - OTHER EMPLOYEES | 796,015,834 | 13.5% |
| ROOMS DEPARTMENTAL INCOME (LOSS) 2,751,712.862 46.7% ROOMS DEPARTMENT REVENUE DOLI.ARS PERCENI ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | RACE WIRE FEES | 26,228,313 | 0 4% |
| ROOMS DEPARTMENT REVENUE DOLLARS PERCENT ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | OTHER DEPARTMENTAL EXPENSES | 610,891,438 | 10.4% |
| ROOMS DEPARTMENT REVENUE DOLLARS PERCENT ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | TOTAL DEPARTMENTAL EXPENSES | 3,139,184,352 | 53.3% |
| ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | ROOMS DEPARTMENT | | |
| ROOM SALES 1,593,126,404 84.7% COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881,771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | | | |
| COMPLIMENTARY ROOMS 288,644,645 15.3% TOTAL REVENUE 1,881.771.049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% BAD DEBT EXPENSE 14,403,066 0.8% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | • | DOLLARS | PERCENT |
| TOTAL REVENUE 1,881.771,049 100.0% DEPARTMENTAL EXPENSES 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | ROOM SALES | 1,593,126,404 | 84.7% |
| DEPARTMENTAL EXPENSES 1,520,085 0.1% BAD DEBT EXPENSE 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | | | 15.3% |
| BAD DEBT EXPENSE 1,520,085 0.1% COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | TOTAL REVENUE | 1,881.771,049 | 100.0% |
| COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | DEPARTMENTAL EXPENSES | | |
| COMPLIMENTARY EXPENSE 14,403,066 0.8% PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | BAD DEBT EXPENSE | 1,520,085 | 0.1% |
| PAYROLL - TAXES 42,483,602 2.3% PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | COMPLIMENTARY EXPENSE | | |
| PAYROLL - EMPLOYEE BENEFITS 113,506,608 6.0% PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | | | |
| PAYROLL - OFFICERS 924,926 0.0% PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | | | |
| PAYROLL - OTHER EMPLOYEES 388,303,686 20.6% OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | | • | |
| OTHER DEPARTMENTAL EXPENSES 208,922,669 11.1% TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | | , | |
| TOTAL DEPARTMENTAL EXPENSES 770,064,642 40.9% | OTHER DEPARTMENTAL EXPENSES | | |
| | · | | |
| DEPARTMENTAL INCOME (LOSS) 1,111,706,407 59.1% | | | _ |
| | DEPARTMENTAL INCOME (LOSS) | 1,111,706,407 | 59.1% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|------------------------------|---------------|---------|
| FOOD SALES | 983,364,568 | 78.3% |
| COMPLIMENTARY FOOD SALES | 272,512,714 | 21.7% |
| TOTAL REVENUE | 1,255,877,282 | 100.0% |
| COST OF SALES | 559,077,990 | 44.5% |
| GROSS MARGIN | 696,799,292 | 55.5% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 201,943 | 0.0% |
| COMPLIMENTARY EXPENSE | 5,618,913 | 0.4% |
| PAYROLL - TAXES | 68,256,779 | 5.4% |
| PAYROLL - EMPLOYEE BENEFITS | 148,511,435 | 11.8% |
| PAYROLL - OFFICERS | 1,022,055 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 573,317,713 | 45.7% |
| OTHER DEPARTMENTAL EXPENSES | 82,837,821 | 6.6% |
| TOTAL DEPARTMENTAL EXPENSES | 879,766,659 | 70.1% |
| DEPARTMENTAL INCOME (LOSS) | -182,967,367 | -14.6% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 240,655,173 | 46.2% |
| COMPLIMENTARY BEVERAGE SALES | 280,771,902 | 53.8% |
| TOTAL REVENUE | 521,427,075 | 100.0% |
| TOTAL REVENUE | 221,120,120 | .00,0 |
| COST OF SALES | 140,953,761 | 27.0% |
| GROSS MARGIN | 380,473,314 | 73.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 3,275,267 | 0.6% |
| PAYROLL - TAXES | 19,275,390 | 3.7% |
| PAYROLL - EMPLOYEE BENEFITS | 43,334,783 | 8.3% |
| PAYROLL - OFFICERS | 772,096 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 137,821,373 | 26.4% |
| | 23,989,027 | 4.6% |
| OTHER DEPARTMENTAL EXPENSES | 228,467,936 | 43.8% |
| TOTAL DEPARTMENTAL EXPENSES | 228,407,930 | 43.8% |
| DEPARTMENTAL INCOME (LOSS) | 152,005,378 | 29.2% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|---------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 1,003,288,860 | 96.5% |
| OTHER COMPLIMENTARY ITEMS | 36,542,159 | 3.5% |
| TOTAL REVENUE | 1,039,831,019 | 100.0% |
| COST OF SALES | 172,714,869 | 16.6% |
| GROSS MARGIN | 867,116,150 | 83.4% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 643,909 | 0.1% |
| COMPLIMENTARY EXPENSE | 10,647,988 | 1.0% |
| PAYROLL - TAXES | 19,821,231 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 40,284,987 | 3.9% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 183,406,471 | 17.6% |
| OTHER DEPARTMENTAL EXPENSES | 200,090,243 | 19.2% |
| TOTAL DEPARTMENTAL EXPENSES | 454,894,829 | 43.7% |
| DEPARTMENTAL INCOME (LOSS) | 412,221,321 | 39.6% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 42,951 |
|---------------------|---------|
| ROOMS DEPARTMENT | 21,335 |
| FOOD DEPARTMENT | 33,920 |
| BEVERAGE DEPARTMENT | |
| G & A DEPARTMENT | 24,926 |
| OTHER DEPARTMENTS | 10,076 |
| | |
| TOTAL | 142,790 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 2,661,242 | 2,425,312 | 91.13% |
| AUGUST | 2,686,473 | 2,542,120 | 94.63% |
| SEPTEMBER | 2,593,167 | 2,338,244 | 90.17% |
| OCTOBER | 2,667,285 | 2,499,990 | 93.73% |
| NOVEMBER | 2,624,864 | 2,306,799 | 87.88% |
| DECEMBER | 2,687,741 | 2,200,180 | 81.86% |
| JANUARY | 2,826,218 | 2,474,391 | 87.55% |
| FEBRUARY | 2,596,310 | 2,421,910 | 93.28% |
| MARCH | 2,853,615 | 2,699,755 | 94.61% |
| APRIL | 2,765,862 | 2,586,942 | 93.53% |
| MAY | 2,885,311 | 2,588,008 | 89.70% |
| JUNE | 2,783,345 | 2,425,429 | 87.14% |
| TOTAL | 32,631,433 | 29,509,080 | 90.43% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 72.91 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 17.67 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 120.49 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 18.48 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 42.56 | AVERAGE ROOM RATE PER DAY | 63.77 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 137 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 101 | 9,122 | 2,335 |
| COIN OPERATED DEVICES | 136 | 25,139 | 1,040 |
| POKER AND PAN | 49 | 1,257 | 824 |
| RACE AND SPORTS | 69 | 4,186 | 452 |
| TOTAL CASINO | 137 | 34,238 | 1,256 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 94.4 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 131.7 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 323.2 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 40.7 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 14.9 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.4 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 78.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 72.1 |
| RETURN ON INVESTED CAPITAL ¹ | 10.5 |
| RETURN ON AVERAGE ASSETS ² | 8.6 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

| | ASSETS | } | | |
|---|---|---|---|---|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | | | 24,180,134 | 5.6% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 19,500,074 | 6,519,235 | 12,980,839 | 3.0% |
| TRADE | 3,757,303 | 89,123 | 3,668,180 | 0.9% |
| SUNDRY | 369,768 | -2,412 | 372,180 | 0.1% |
| NOTES | 0 | 0 | 0 | 0.0% |
| PREPAID EXPENSES | | | 9,723,941 | 2.3% |
| OTHER CURRENT ASSETS | | | 7,505,516 | 1.7% |
| TOTAL CURRENT ASSETS | | ····· | 58,430,790 | 13.6% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 42,805,333 | | 42,805,333 | 10.0% |
| LAND IMPROVEMENTS | 1,111,184 | 622,962 | 488,222 | 0.1% |
| BUILDINGS & IMPROVEMENTS | 286,549,765 | 106,245,980 | 180,303,785 | 42.0% |
| FURNITURE & EQUIPMENT | 133,731,486 | 85,273,832 | 48,457,654 | 11.3% |
| LEASE IMPROVEMENTS | 28,076,303 | -21,320,258 | 49,396,561 | 11.5% |
| CONSTRUCTION IN PROGRESS | 18,467,029 | *** | 18,467,029 | 4.3% |
| TOTAL FIXED ASSETS | | | 339,918,584 | 79.1% |
| OTHER ASSETS | | ····· | 31,304,217 | 7.3% |
| TOTAL ASSETS | | | 429,653,591 | 100.0% |
| | | - | 11.1 | |
| CURRENT LIABILITIES | LIABILITIES AND | | | |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | | | 8,567,463 | 2.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER | | | 8,347,885 | 1.9% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM | I DEBT | | 8,347,885 3,184,993 | 1.9% 0.7% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES | I DEBT | | 8,347,885 3,184,993 28,237,942 | 1.9% 0.7% 6.6% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES OTHER CURRENT LIABILITIES | I DEBT | | 8,347,885 3,184,993 28,237,942 6,163,835 | 1.9% 0.7% 6.6% 1.4% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES | I DEBT | | 8,347,885 3,184,993 28,237,942 | 1.9% 0.7% 6.6% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | TOTAL | CURRENT | 8,347,885 3,184,993 28,237,942 6,163,835 | 1.9% 0.7% 6.6% 1.4% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES OTHER CURRENT LIABILITIES | TOTAL OWING | CURRENT | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 | 1.9% 0.7% 6.6% 1.4% 12.7% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | TOTAL OWING 23,629,846 | CURRENT PORTION 1,660,000 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 | 1.9% 0.7% 6.6% 1.4% 12.7% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | TOTAL OWING 23,629,846 0 | CURRENT PORTION 1,660,000 0 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES O'THER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES | TOTAL OWING 23,629,846 0 28,412,929 | CURRENT PORTION 1,660,000 0 1,194,301 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES OTHER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES CONTRACTS | TOTAL OWING 23,629,846 0 28,412,929 425,613 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 11,641,339 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% 2.7% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES OTHER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES CONTRACTS OTHER TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES O'THER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES CONTRACTS OTHER TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 11,641,339 115,677,754 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% 2.7% 26.9% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES O'THER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES CONTRACTS OTHER TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 11,641,339 115,677,754 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% 2.7% 26.9% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES O'THER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES CONTRACTS OTHER TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS CAPITAL STOCK & OTHER CAPITAL | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 11,641,339 115,677,754 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% 2.7% 26.9% 0.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM ACCRUED EXPENSES O'THER CURRENT LIABILITIES TOTAL CURRENT LIABILITIES LONG-TERM DEBT MORTGAGES DEBENTURES & BONDS NOTES CONTRACTS OTHER TOTAL LONG-TERM DEBT OTHER LIABILITIES TOTAL LIABILITIES CAPITAL OWNERS CAPITAL ACCOUNTS | TOTAL OWING 23,629,846 0 28,412,929 425,613 250,902 52,719,290 | CURRENT PORTION 1,660,000 0 1,194,301 311,203 19,489 3,184,993 | 8,347,885 3,184,993 28,237,942 6,163,835 54,502,118 21,969,846 0 27,218,628 114,410 231,413 49,534,297 11,641,339 115,677,754 | 1.9% 0.7% 6.6% 1.4% 12.7% 5.1% 0.0% 6.3% 0.0% 0.1% 11.5% 2.7% 26.9% |

Average Assets 85,930,718 Upper Quartile

Median 85,930,718 Lower Quartile

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 305,989,284 | 62.1% |
| ROOMS | 69,011,380 | 14.0% |
| FOOD | 59,424,810 | 12.1% |
| BEVERAGE | 30,096,251 | 6.1% |
| OTHER | 28,549,093 | 5.8% |
| TOTAL REVENUE | 493,070,818 | 100.0% |
| - | | |
| COST OF SALES | 34,364,382 | 7.0% |
| GROSS MARGIN | 458,706,436 | 93.0% |
| DEPARTMENTAL EXPENSES | 254,502,479 | 51.6% |
| DEPARTMENTAL INCOME (LOSS) | 204,203,957 | 41.4% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 9,569,734 | 1.9% |
| BAD DEBT EXPENSE | 11.597 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 3,296,287 | 0.7% |
| DEPRECIATION - BUILDINGS | 15,801,943 | 3.2% |
| DEPRECIATION AND AMORTIZATION - OTHER | 14,091,214 | 2.9% |
| ENERGY EXPENSE (electricity, gas, etc.) | 8,397,402 | 1.7% |
| EQUIPMENT RENTAL OR LEASE | 624,598 | 0.1% |
| INTEREST EXPENSE | 14,560,870 | 3.0% |
| MUSIC AND ENTERTAINMENT | 5,077,317 | 1.0% |
| PAYROLL - TAXES | 2,581,487 | 0.5% |
| PAYROLL - EMPLOYEE BENEFITS | 6,676,612 | 1.4% |
| PAYROLL - OFFICERS | 2,537,195 | 0.5% |
| PAYROLL - OTHER EMPLOYEES | 29,890,876 | 6.1% |
| RENT OF PREMISES | 12,483,987 | 2.5% |
| TAXES - REAL ESTATE | 5,511,566 | 1.1% |
| TAXES AND LICENSES - OTHER | 762,721 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 617,420 | 0.1% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 18,948,443 | 3.8% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 151,441,269 | 30.7% |
| NEED IN COLUMN AL COLUMN PREPARE PERPER AN INCOLUMN PRANTES AND | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 52,762,688 | 10.7% |
| EXTRAORDINARY ITEMS | 24,704,000 | 10.770 |

Average Revenue 98,614,164 Upper Quartile

Median 98,614,163

Lower Quartile

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-----------------------|---------------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 115,931,851 | 37.9% |
| COIN OPERATED DEVICES | 175,717,737 | 57.4% |
| POKER AND PAN | 8,973,733 | 2.9% |
| RACE BOOK | 2,787,968 | 0.9% |
| SPORTS POOL | 2,577,995 | 0.8% |
| TOTAL REVENUE | 305,989,284 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 7,471,822 | 2.4% |
| COMMISSIONS | 2,944,147 | 1.0% |
| COMPLIMENTARY EXPENSE | 50,757,585 | 16.6% |
| GAMING TAXES AND LICENSES | 23,505,126 | 7.7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 197,792 | 0.1% |
| PAYROLL - TAXES | 6,380,825 | 2.1% |
| PAYROLL - EMPLOYEE BENEFITS | 11,140,814 | 3.6% |
| PAYROLL - OFFICERS | 235,592 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 53,183,327 | 17.4% |
| RACE WIRE FEES | 424,283 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 18,989,707 | 6.2% |
| TOTAL DEPARTMENTAL EXPENSES | 175,231,020 | 57.3% |
| ROOMS DEPARTMENT | | |
| REVENUE | FOOLLADS | DEDATEME |
| ROOM SALES | DOLLARS 52,551,068 | PERCENT 76.1% |
| COMPLIMENTARY ROOMS | 16,460,312 | 23.9% |
| TOTAL REVENUE | 69,011,380 | 100.0% |
| | 07,011,300 | 100.078 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 134,675 | 0.2% |
| COMPLIMENTARY EXPENSE | 1,371,719 | 2.0% |
| PAYROLL - TAXES | 1,270,854 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 2,258,457 | 3.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 12,893,101 | 18.7% |
| OTHER DEPARTMENTAL EXPENSES | 9,827,575 | 14.2% |
| TOTAL DEPARTMENTAL EXPENSES | 27,756,381 | 40.2% |
| DEPARTMENTAL INCOME (LOSS) | 41,254,999 | 59.8% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

FOOD DEPARTMENT

| REVENUE - | DOLLARS | PERCENT |
|---|--|---|
| FOOD SALES | 43,610,235 | 73.4% |
| COMPLIMENTARY FOOD SALES | 15,814,575 | 26.6% |
| TOTAL REVENUE | 59,424,810 | 100.0% |
| TOTAL REVEROL | | |
| COST OF SALES | 22,096,345 | 37.2% |
| GROSS MARGIN | 37,328,465 | 62.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,219,181 | 2.1% |
| PAYROLL - TAXES | 2,528,671 | 4.3% |
| PAYROLL - EMPLOYEE BENEFITS | 4,493,312 | 7.6% |
| PAYROLL - OFFICERS | 167,333 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 22,144,594 | 37.3% |
| OTHER DEPARTMENTAL EXPENSES | 4,077,695 | 6.9% |
| TOTAL DEPARTMENTAL EXPENSES | 34,630,786 | 58.3% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 2,697,679 | 4.5% |
| DEVEN A CE DED A DEMENTE | | |
| BEVERAGE DEPARTMENT | | |
| REVENUE _ | DOLLARS | PERCENT |
| REVENUE BEVERAGE SALES | 11,862,439 | 39.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 11,862,439 18,233,812 | 39.4% 60.6% |
| REVENUE BEVERAGE SALES | 11,862,439 | 39.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 11,862,439 18,233,812 | 39.4% 60.6% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 11,862,439 18,233,812 30,096,251 | 39.4% 60.6% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 11,862,439 18,233,812 30,096,251 | 39.4% 60.6% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 11,862,439 18,233,812 30,096,251 6,979,560 | 39.4% 60.6% 100.0% 23.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 11,862,439 18,233,812 30,096,251 6,979,560 | 39.4% 60.6% 100.0% 23.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 | 39.4% 60.6% 100.0% 23.2% 76.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 | 39.4% 60.6% 100.0% 23.2% 76.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 0 947,724 836,916 | 39,4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% 2.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 | 39.4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 0 947,724 836,916 1,701,259 0 | 39.4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% 2.8% 5.7% 0.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 0 947,724 836,916 1,701,259 0 6,382,127 | 39.4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% 2.8% 5.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 0 947,724 836,916 1,701,259 0 6,382,127 1,089,008 | 39,4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% 2.8% 5.7% 0.0% 21.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 0 947,724 836,916 1,701,259 0 6,382,127 | 39,4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% 2.8% 5.7% 0.0% 21.2% 3.6% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 11,862,439 18,233,812 30,096,251 6,979,560 23,116,691 0 947,724 836,916 1,701,259 0 6,382,127 1,089,008 | 39,4% 60.6% 100.0% 23.2% 76.8% 0.0% 3.1% 2.8% 5.7% 0.0% 21.2% 3.6% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 28,084,659 | 98.4% |
| OTHER COMPLIMENTARY ITEMS | 464,434 | 1.6% |
| TOTAL REVENUE | 28,549,093 | 100.0% |
| COST OF SALES | 5.288,477 | 18.5% |
| GROSS MARGIN | 23,260,616 | 81.5% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 8,302 | 0.0% |
| COMPLIMENTARY EXPENSE | 93,000 | 0.3% |
| PAYROLL - TAXES | 399,722 | 1.4% |
| PAYROLL - EMPLOYEE BENEFITS | 995,418 | 3.5% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 4,373,170 | 15.3% |
| OTHER DEPARTMENTAL EXPENSES | 57,646 | 0.2% |
| TOTAL DEPARTMENTAL EXPENSES | 5,927,258 | 20.8% |
| DEPARTMENTAL INCOME (LOSS) | 17,333,358 | 60.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 2,791 |
|---------------------|-------|
| ROOMS DEPARTMENT | 755 |
| FOOD DEPARTMENT | 1,619 |
| BEVERAGE DEPARTMENT | 522 |
| G & A DEPARTMENT | 1,354 |
| OTHER DEPARTMENTS | 271 |
| TOTAL | 7,312 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

RATE OF ROOM OCCUPANCY

| | | | % OF |
|-----------|--------------------|-------------------|-------------------------|
| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | OCCUPANCY (COMPUTED) |
| .пл.ү | 73,587 | 63,829 | 86.74% |
| AUGUST | 73,617 | 68,226 | 92.68% |
| SEPTEMBER | 71,208 | 60,462 | 84.91% |
| OCTOBER | 72,833 | 53,340 | 73.24% |
| NOVEMBER | 68,999 | 40,214 | 58.28% |
| DECEMBER | 72,068 | 42,841 | 59.45% |
| JANUARY | 72,187 | 42,666 | 59.10% |
| FEBRUARY | 66,261 | 57,148 | 86.25% |
| MARCH | 73,186 | 60,937 | 83.26% |
| APRIL | 68,466 | 47,375 | 69.19% |
| MAY | 70,948 | 53,495 | 75.40% |
| JUNE | 70,939 | 59,415 | 83.76% |
| TOTAL | 854,299 | 649,948 | 76.08% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 178.37 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 46.31 |
|--|--------|---|--------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 270.36 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 25.27 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 91.43 | AVERAGE ROOM RATE PER DAY | 106.18 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997
DOUGLAS COUNTY - SOUTH SHORE LAKE TAHOE AREA
WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 5 | 9,188 | 2,524 |
| COIN OPERATED DEVICES | 5 | 37,803 | 930 |
| POKER AND PAN | 2 | 1,555 | 694 |
| RACE AND SPORTS | 3 | 3,925 | 452 |
| TOTAL CASINO | 5 | 49,968 | 1,225 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 107.2 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 271.4 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 576.1 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 47.1 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 18.9 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.7 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 92.9 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 83.3 |
| RETURN ON INVESTED CAPITAL ¹ | 14.5 |
| RETURN ON AVERAGE ASSETS ² | 12.7 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

| 1 | 45 | S | E | T | S |
|---|----|---|---|---|---|
| | | | | | |

| | ASSETS | • | | |
|-------------------------------|---|--------------|----------------|---------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | *************************************** | | 24,524,814 | 7.8% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 444,004 | 137,290 | 306,714 | 0.1% |
| TRADE | 1,061,078 | 95,814 | 965,264 | 0.3% |
| SUNDRY | 1,284,246 | 0 | 1,284,246 | 0.4% |
| NOTES | 3,708,840 | 0 | 3,708,840 | 1.2% |
| PREPAID EXPENSES | ••••• | | 6,499,933 | 2.1% |
| OTHER CURRENT ASSETS | | | 3,062,392 | 1.0% |
| TOTAL CURRENT ASSETS | | | 40,352,203 | 12.8% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 8,322,014 | DEFRECIATION | 8,322,014 | 2.6% |
| LAND IMPROVEMENTS | 5,370,938 | 1,472,153 | 3,898,785 | 1.2% |
| BUILDINGS & IMPROVEMENTS | 170,895,081 | 52,308,927 | 118,586,154 | 37.6% |
| FURNITURE & EQUIPMENT | 111,225,519 | 66,123,451 | 45,102,068 | 14.3% |
| LEASE IMPROVEMENTS | 1,932,450 | 313.417 | 1,619,033 | 0.5% |
| CONSTRUCTION IN PROGRESS | 38,434,042 | | 38,434,042 | 12.2% |
| TOTAL FIXED ASSETS | | | 215,962,096 | 68.5% |
| OTHER ASSETS | | | 58,912,136 | 18.7% |
| TOTAL ASSETS | | | 315,226,435 | 100.0% |
| TOTAL AGGLIG | ******* | | 313,220,433 | 100.078 |
| : | LIABILITIES AND | CAPITAL | | |
| CURRENT LIABILITIES | DEIDILI ILS AND | CMITAL | | |
| ACCOUNTS PAYABLE - TRADE | | | 5,284,862 | 1.7% |
| ACCOUNTS PAYABLE - OTHER | | | 2,667,618 | 0.8% |
| CURRENT PORTION OF LONG-TERM | | | 18,877,193 | 6.0% |
| ACCRUED EXPENSES | | | 10,199,043 | 3.2% |
| OTHER CURRENT LIABILITIES | | | 883,685 | 0.3% |
| TOTAL CURRENT LIABILITIES | | | 37,912,401 | 12.0% |
| | | , | 37,712,701 | 12.070 |
| I ONTO THE A PROPERTY | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 56,103,843 | 4,999,476 | 51,104,367 | 16.2% |
| DEBENTURES & BONDS | 0 | 0 | 0 | 0.0% |
| NOTES CONTRACTS | 63,434,567 | 10,654,314 | 52,780,253 | 16.7% |
| CONTRACTS | 5,592,308 | 3,204,058 | 2,388,250 | 0.8% |
| OTHER TOTAL LONG TEDMINER | 13,352,296 | 19,345 | 13,332,951 | 4.2% |
| TOTAL LONG-TERM DEBT | 138,483,014 | 18,877,193 | 119,605,821 | 37.9% |
| OTHER LIABILITIES | | | 5,265,699 | 1.7% |
| TOTAL LIABILITIES | | | 162,783,921 | 51.6% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | -801,954 | -0.3% |
| CAPITAL STOCK & OTHER CAPITAL | *************************************** | | 70,183,593 | 22.3% |
| RETAINED EARNINGS | | | 83,060,875 | 26.3% |
| TOTAL CAPITAL | | | 152,442,514 | 48.4% |
| TOTAL LIABILITIES AND CAPITAL | | | 315,226,435 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 22,516,174 | 30,553,299 | 12,088,870 | 6,488,607 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

| REVENUE - | DOLLARS | PERCENT | |
|---|-------------|--------------|--|
| GAMING | 195,188,117 | 65.6% | |
| ROOMS | 22,596,157 | 7.6% | |
| FOOD | 35,391,456 | 11.9% | |
| BEVERAGE | 16,855,133 | 5.7% | |
| OTHER | 27,450,991 | 9.2% | |
| TOTAL REVENUE | 297.481,854 | 100.0% | |
| TOTAL REVENUE | | | |
| COST OF SALES | 30,228,140 | 10.2% | |
| GROSS MARGIN | 267,253,714 | 89.8% | |
| DEPARTMENTAL EXPENSES | 125,123,448 | 42.1% | |
| DEPARTMENTAL INCOME (LOSS) | 142,130,266 | 47.8% | |
| GENERAL AND ADMINISTRATIVE EXPENSES | | | |
| ADVERTISING AND PROMOTION | 7,932,053 | 2.7% | |
| BAD DEBT EXPENSE | 250,152 | 0.1% | |
| COMPLIMENTARY EXPENSE (not reported in departments) | 6,308,913 | 2.1% | |
| DEPRECIATION - BUILDINGS | 5,916,645 | 2.0% | |
| DEPRECIATION AND AMORTIZATION - OTHER | 11,766,334 | 4.0% | |
| ENERGY EXPENSE (electricity, gas, etc.) | 4,897,717 | 1.6% | |
| EQUIPMENT RENTAL OR LEASE | 222,354 | 0.1% | |
| INTEREST EXPENSE | 8,103,006 | 2.7% | |
| MUSIC AND ENTERTAINMENT | 3,978,948 | 1.3% | |
| PAYROLL - TAXES | 1,552,996 | 0.5% | |
| PAYROLL - EMPLOYEE BENEFITS | 1,467,493 | 0.5% | |
| PAYROLL - OFFICERS | 1,784,166 | 0.6% | |
| PAYROLL - OTHER EMPLOYEES | 15,830,654 | 5.3% | |
| RENT OF PREMISES | 1,123,274 | 0.4% | |
| TAXES - REAL ESTATE | 1,590,999 | 0.5% | |
| TAXES AND LICENSES - OTHER | 576,438 | 0.2% | |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 951,665 | 0.3% | |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 38,681,057 | 13.0% | |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 112,934,864 | 38.0% | |
| | | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | | |
| EXTRAORDINARY ITEMS | 29,195,402 | 9.8% | |

| Averag | e | Re | ve | nue |
|--------|----|-----|----|-----|
| 2 | 21 | ,24 | 8, | 704 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 47,401,742 | 24.3% |
| COIN OPERATED DEVICES | 144,678,089 | 74.1% |
| POKER AND PAN | 2,452,800 | 1.3% |
| RACE BOOK | 606,194 | 0.3% |
| SPORTS POOL | 49,292 | 0.0% |
| TOTAL REVENUE | 195,188,117 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 325,204 | 0.2% |
| COMMISSIONS | 426,736 | 0,2% |
| COMPLIMENTARY EXPENSE | 18,900,601 | 9.7% |
| GAMING TAXES AND LICENSES | 15,778,491 | 8.1% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 161,852 | 0.1% |
| PAYROLL - TAXES | 3,312,314 | 1.7% |
| PAYROLL - EMPLOYEE BENEFITS | 2,203,496 | 1.1% |
| PAYROLL - OFFICERS | 513,235 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 23,542,286 | 12.1% |
| RACE WIRE FEES | 0 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 5,966,683 | 3.1% |
| TOTAL DEPARTMENTAL EXPENSES | • | 36.4% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 19,328,944 | 85.5% |
| COMPLIMENTARY ROOMS | 3,267,213 | 14.5% |
| TOTAL REVENUE | 22,596,157 | 100.0% |
| DEPARTMENTAL EXPENSES | | 100.076 |
| BAD DEBT EXPENSE | 23,559 | 0.1% |
| COMPLIMENTARY EXPENSE | 156,781 | 0.7% |
| PAYROLL - TAXES | 673,209 | 3.0% |
| PAYROLL - EMPLOYEE BENEFITS | 515,599 | 2.3% |
| PAYROLL - OFFICERS | 236,810 | 1.0% |
| PAYROLL - OTHER EMPLOYEES | 5,858,521 | 25.9% |
| OTHER DEPARTMENTAL EXPENSES | 3,294,171 | 14.6% |
| TOTAL DEPARTMENTAL EXPENSES | 10,758,650 | 47.6% |
| _ | 10,750,050 | 77.070 |
| DEPARTMENTAL INCOME (LOSS) | 11,837,507 | 52.4% |

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| FOOD SALES | 28,649,656 | 81.0% |
| COMPLIMENTARY FOOD SALES | 6,741,800 | 19.0% |
| TOTAL REVENUE | 35,391,456 | 100.0% |
| TOTAL REVEROE | | |
| COST OF SALES | 18,117,085 | 51.2% |
| GROSS MARGIN | 17,274,371 | 48.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 786 | 0.0% |
| COMPLIMENTARY EXPENSE | 619,170 | 1.7% |
| PAYROLL - TAXES | 1,811,352 | 5.1% |
| PAYROLL - EMPLOYEE BENEFITS | 1,285,220 | 3.6% |
| PAYROLL - OFFICERS | 536,364 | 1.5% |
| PAYROLL - OTHER EMPLOYEES | 15,044,997 | 42.5% |
| OTHER DEPARTMENTAL EXPENSES | 3,386,983 | 9.6% |
| TOTAL DEPARTMENTAL EXPENSES | 22,684,872 | 64.1% |
| TOTAL DEPARTMENTAL EXPENSES | 22,001,012 | |
| DEPARTMENTAL INCOME (LOSS) | -5,410,501 | -15.3% |
| BEVERAGE DEPARTMENT | DOLL 100 | NEDGENT |
| REVENUE _ | DOLLARS | PERCENT |
| BEVERAGE SALES | 4,289,166 | 25.4% |
| COMPLIMENTARY BEVERAGE SALES | 12,565,967 | 74.6% |
| TOTAL REVENUE | 16,855,133 | 100.0% |
| COST OF SALES | 5,104,800 | 30.3% |
| GROSS MARGIN | 11,750,333 | 69.7% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 207,898 | 1.2% |
| PAYROLL - TAXES | 525,387 | 3.1% |
| PAYROLL - TAXESPAYROLL - EMPLOYEE BENEFITS | 321,476 | 1.9% |
| | 39,001 | 0.2% |
| PAYROLL - OFFICERS | 3,584,594 | 21.3% |
| PAYROLL - OTHER EMPLOYEES | 794,912 | 4.7% |
| OTHER DEPARTMENTAL EXPENSES | | |
| TOTAL DEPARTMENTAL EXPENSES | 5,473,268 | 32.5% |
| DEPARTMENTAL INCOME (LOSS) | 6,277,065 | 37.2% |

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 27,362,940 | 99.7% |
| OTHER COMPLIMENTARY ITEMS | 88,051 | 0.3% |
| TOTAL REVENUE | 27,450,991 | 100.0% |
| COST OF SALES | 7,006,255 | 25.5% |
| GROSS MARGIN | 20,444,736 | 74.5% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 6,313 | 0.0% |
| COMPLIMENTARY EXPENSE | 914,791 | 3.3% |
| PAYROLL - TAXES | 717,108 | 2.6% |
| PAYROLL - EMPLOYEE BENEFITS | 849,868 | 3.1% |
| PAYROLL - OFFICERS | 1,146,929 | 4.2% |
| PAYROLL - OTHER EMPLOYEES | 6,228,185 | 22.7% |
| OTHER DEPARTMENTAL EXPENSES | 5,212,566 | 19.0% |
| TOTAL DEPARTMENTAL EXPENSES | 15,075,760 | 54.9% |
| DEPARTMENTAL INCOME (LOSS) | 5,368,976 | 19.6% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 1,726 |
|---------------------|-------|
| ROOMS DEPARTMENT | 583 |
| FOOD DEPARTMENT | 1,308 |
| BEVERAGE DEPARTMENT | 385 |
| G & A DEPARTMENT | 823 |
| OTHER DEPARTMENTS | 401 |
| | |
| TOTAL | 5,226 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAII.ABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|---------------------|-------------------|---------------------------------|
| JULY | 53,603 | 48,953 | 91.33% |
| AUGUST | 53,498 | 48,968 | 91.53% |
| SEPTEMBER | 55,366 | 48,744 | 88.04% |
| OCTOBER | 56,312 | 47,070 | 83.59% |
| NOVEMBER | 54,834 | 42,980 | 78.38% |
| DECEMBER | 57,962 | 37,938 | 65.45% |
| JANUARY | 56,640 | 43,317 | 76.48% |
| FEBRUARY | 51,680 | 42,163 | 81.58% |
| MARCH | 57,945 | 48,596 | 83.87% |
| APRIL | 54,859 | 44,894 | 81.84% |
| MAY | 56,548 | 45,208 | 79.95% |
| JUNE | 56,420 | 50,158 | 88.90% |
| TOTAL | 665,667 | 548,989 | 82.47% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 86,34 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 30.70 |
|---|--------|--|-------|
| | | AVERAGE ROOMS | |
| AVERAGE SLOT REVENUE | | DEPARTMENT PAYROLL | |
| PER ROOM PER DAY | 263.54 | PER ROOM PER DAY | 13.27 |
| AVERAGE FOOD SALES | | AVERAGE ROOM RATE | |
| PER ROOM PER DAY | 64.47 | PER DAY | 41,16 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 ELKO COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 14 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 13 | 3,143 | 1,160 |
| COIN OPERATED DEVICES | 14 | 10,015 | 1,032 |
| POKER AND PAN | 4 . | 877 | 699 |
| RACE AND SPORTS | 5 | 628 | 209 |
| TOTAL CASINO | 14 | 13,408 | 1,040 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 106.4 |
| TOTAL, CAPITAL TO TOTAL LIABILITIES | 93,6 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 402.1 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 23.3 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 13.9 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 2.0 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 100.0 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 92.4 |
| RETURN ON INVESTED CAPITAL ¹ | 14.2 |
| RETURN ON AVERAGE ASSETS ² | 12.5 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

| Δ | 22 | \mathbf{E}^{r} | ΓS |
|---|----|------------------|----|
| | | | |

| CURRENT ASSETS | | | DOLLARS | PERCENT |
|--|---|---|----------------|---------------|
| CASH | | *************************************** | 9,993,136 | 13.6% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 670,056 | 309,438 | 360,618 | 0.5% |
| TRADE | 107,909 | 5,567 | 102,342 | 0.1% |
| SUNDRY | 146,476 | 1,400 | 145,076 | 0.2% |
| NOTES | 2,947,881 | 0 | 2,947,881 | 4.0% |
| PREPAID EXPENSES | *************************************** | | 2,145,883 | 2.9% |
| OTHER CURRENT ASSETS | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 3,409,374 | 4.6% |
| TOTAL CURRENT ASSETS | | | 19,104,310 | 25.9% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| I.AND | 5,674,614 | ************* | 5,674,614 | 7.7% |
| LAND IMPROVEMENTS | 912,150 | 353,782 | 558,368 | 0.8% |
| BUILDINGS & IMPROVEMENTS | 45,905,353 | 14,498,069 | 31,407,284 | 42.7% |
| FURNITURE & EQUIPMENT | 46,204,916 | 33,605,405 | 12,599,511 | 17.1% |
| LEASE IMPROVEMENTS | 1,505,113 | 443,001 | 1,062,112 | 1.4% |
| CONSTRUCTION IN PROGRESS | 933,628 | | 933,628 | 1.3% |
| TOTAL FIXED ASSETS | | | 52,235,517 | 7 0.9% |
| OTHER ASSETS | *************************************** | | 2,293,623 | 3.1% |
| TOTAL ASSETS | | | 73,633,450 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | | | 3,742,846 | 5.1% |
| ACCOUNTS PAYABLE - OTHER | | *************************************** | 159,141 | 0.2% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 9,806,878 | 13.3% |
| ACCRUED EXPENSES | | | 2,112,861 | 2.9% |
| OTHER CURRENT LIABILITIES | | ••••• | 3,667,644 | 5.0% |
| TOTAL CURRENT LIABILITIES | | | 19,489,370 | 26.5% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 10,446,069 | 1,478,991 | 8,967,078 | 12.2% |
| DEBENTURES & BONDS | 0 | 0 | 0 | 0 0% |
| NOTES | 29,586,653 | 8,047,622 | 21,539,031 | 29.3% |
| CONTRACTS | 460,514 | 280,265 | 180,249 | 0.2% |
| OTHER | 0 | 0 | 0 | 0.0% |
| TOTAL LONG-TERM DEBT | 40,493,236 | 9,806,878 | 30,686,358 | 41.7% |
| OTHER LIABILITIES | | | 1,982,096 | 2.7% |
| TOTAL LIABILITIES | | | 52,157,824 | 70.8% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 362,547 | 0.5% |
| CAPITAL STOCK & OTHER CAPITAL . | | | 3,998,535 | 5.4% |
| RETAINED EARNINGS | | | 17,114,544 | 23.2% |
| TOTAL CAPITAL | | | 21,475,626 | 29.2% |
| TOTAL LIABILITIES AND CAPITAL | | | 73,633,450 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 8.181,494 | 11,863,489 | 7,127,330 | 2,062,250 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 69,524,964 | 65.3% |
| ROOMS | 7,417,350 | 7.0% |
| FOOD | 19,500,483 | 18.3% |
| BEVERAGE | 5,685,543 | 5.3% |
| OTHER | 4,281,972 | 4.0% |
| TOTAL REVENUE | 106,410,312 | 100.0% |
| | | |
| COST OF SALES | 14,986,086 | 14.1% |
| GROSS MARGIN | 91,424,226 | 85.9% |
| DEPARTMENTAL EXPENSES | 47,625,952 | 44.8% |
| DEPARTMENTAL INCOME (LOSS) | 43,798,274 | 41.2% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | 3,461,540 | 3.3% |
| ADVERTISING AND PROMOTION | 206,701 | 0.2% |
| BAD DEBT EXPENSE | 2,274,246 | 2.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) DEPRECIATION - BUILDINGS | 1,714,049 | 1.6% |
| DEPRECIATION - BUILDINGS DEPRECIATION AND AMORTIZATION - OTHER | 3,996,395 | 3.8% |
| ENERGY EXPENSE (electricity, gas, etc.) | 1,477,094 | 1.4% |
| EQUIPMENT RENTAL OR LEASE | 471,137 | 0.4% |
| INTEREST EXPENSE | 4,658,746 | 4.4% |
| MUSIC AND ENTERTAINMENT | 822,081 | 0.8% |
| PAYROLL - TAXES | 1,172,563 | 1.1% |
| PAYROLL - EMPLOYEE BENEFITS | 1,155,780 | 1.1% |
| PAYROLL - OFFICERS | 1,866,943 | 1.8% |
| PAYROLL - OTHER EMPLOYEES | 9,179,541 | 8.6% |
| RENT OF PREMISES | 1,814,202 | 1.7% |
| TAXES - REAL ESTATE | 415,411 | 0.4% |
| TAXES AND LICENSES - OTHER | 312,062 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 679,797 | 0.6% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 5,515,769 | 5.2% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 41,194,057 | 38.7% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 2,604,217 | 2.4% |

| Avera | g | e | Reve | enue |
|-------|---|---|------|------|
| | 1 | 1 | 823 | 368 |

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 8,367,649 | 12.0% |
| COIN OPERATED DEVICES | 61,157,315 | 88.0% |
| POKER AND PAN | 0 | 0.0% |
| RACE BOOK | 0 | 0.0% |
| SPORTS POOL | 0 | 0.0% |
| TOTAL REVENUE | 69,524,964 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMMISSIONS | 635,317 | 0.9% |
| COMPLIMENTARY EXPENSE | 4,183,486 | 6.0% |
| GAMING TAXES AND LICENSES | 5,404,704 | 7.8% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 63,348 | 0.1% |
| PAYROLL - TAXES | 1,275,707 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 982,099 | 1.4% |
| PAYROLL - OFFICERS | 529,327 | 0.8% |
| PAYROLL - OTHER EMPLOYEES | 7,904,302 | 11.4% |
| RACE WIRE FEES | 799,923 | 1.2% |
| OTHER DEPARTMENTAL EXPENSES | 3,001,249 | 4.3% |
| TOTAL DEPARTMENTAL EXPENSES | 24,779,462 | 35.6% |
| ROOMS DEPARTMENT | 44.745,502 | 64.4% |
| REVENUE | DOLLARS | DEDOUNT |
| ROOM SALES | DOLLARS | PERCENT |
| COMPLIMENTARY ROOMS | 7,076,065 | 95.4% |
| TOTAL REVENUE | 341,285 | 4.6% |
| TOTAL REVENOE | 7,417,350 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 41,525 | 0.6% |
| COMPLIMENTARY EXPENSE | 23,331 | 0.3% |
| PAYROLL - TAXES | 281,054 | 3.8% |
| PAYROLL - EMPLOYEE BENEFITS | 275,219 | 3.7% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 2,169,520 | 29.2% |
| OTHER DEPARTMENTAL EXPENSES | 1,573,770 | 21.2% |
| TOTAL DEPARTMENTAL EXPENSES | 4,364,419 | 58.8% |
| | 7.307,719 | 20.070 |
| DEPARTMENTAL INCOME (LOSS) | 3,052,931 | 41.2% |
| | 2,024,731 | 71.470 |

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---|---|
| FOOD SALES | 16,937,039 | 86.9% |
| COMPLIMENTARY FOOD SALES | 2,563,444 | 13.1% |
| TOTAL REVENUE | 19,500,483 | 100.0% |
| COST OF SALES | 10,320,878 | 52.9% |
| GROSS MARGIN | 9,179,605 | 47.1% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 13,079 | 0.1% |
| COMPLIMENTARY EXPENSE | 136,630 | 0.7% |
| PAYROLL - TAXES | 1,534,418 | 7.9% |
| PAYROLL - EMPLOYEE BENEFITS | 1,168,405 | 6.0% |
| PAYROLL - OFFICERS | . 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 9,368,748 | 48.0% |
| OTHER DEPARTMENTAL EXPENSES | 2,198,342 | 11.3% |
| TOTAL DEPARTMENTAL EXPENSES | 14,419,622 | 73.9% |
| DEPARTMENTAL INCOME (LOSS) | -5,240,017 | -2 6.9% |
| | | |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| REVENUE BEVERAGE SALES | 1,780,906 | PERCENT 31.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | | 31.3% 68.7% |
| REVENUE BEVERAGE SALES | 1,780,906 | 31.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 1,780,906 3,904,637 | 31.3% 68.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 1,780,906 3,904,637 5,685,543 | 31.3% 68.7% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 1,780,906 3,904,637 5,685,543 2,540,400 | 31.3% 68.7% 100.0% 44.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 1,780,906 3,904,637 5,685,543 2,540,400 | 31.3% 68.7% 100.0% 44.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 1,780,906 3,904,637 5.685,543 2,540,400 3,145,143 | 31.3% 68.7% 100.0% 44.7% 55.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 | 31.3% 68.7% 100.0% 44.7% 55.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 0 57,612 255,904 | 31.3% 68.7% 100.0% 44.7% 55.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 | 31.3% 68.7% 100.0% 44.7% 55.3% 0.0% 1.0% 4.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 0 57,612 255,904 227,517 0 | 31.3% 68.7% 100.0% 44.7% 55.3% 0.0% 1.0% 4.5% 4.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 0 57,612 255,904 227,517 | 31.3% 68.7% 100.0% 44.7% 55.3% 0.0% 1.0% 4.5% 4.0% 0.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 0 57,612 255,904 227,517 0 1,498,801 | 31.3% 68.7% 100.0% 44.7% 55.3% 0.0% 4.5% 4.0% 0.0% 26.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 1,780,906 3,904,637 5,685,543 2,540,400 3,145,143 0 57,612 255,904 227,517 0 1,498,801 521,702 | 31.3% 68.7% 100.0% 44.7% 55.3% 0.0% 1.0% 4.5% 4.0% 0.0% 26.4% 9.2% |

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-----------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 4,258,171 | 99.4% |
| OTHER COMPLIMENTARY ITEMS | 23,801 | 0.6% |
| TOTAL REVENUE | 4,281,972 | 100.0% |
| COST OF SALES | 2,124,808 | 49.6% |
| GROSS MARGIN | 2,157,164 | 50.4% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 104 | 0.0% |
| PAYROLL - TAXES | 106,661 | 2.5% |
| PAYROLL - EMPLOYEE BENEFITS | 83,383 | 1.9% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 901,996 | 21.1% |
| OTHER DEPARTMENTAL EXPENSES | 408,769 | 9.5% |
| TOTAL DEPARTMENTAL EXPENSES | 1,500,913 | 35.1% |
| DEPARTMENTAL INCOME (LOSS) | 656,251 | 15.3% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 599 |
|---------------------|-------|
| ROOMS DEPARTMENT | 162 |
| FOOD DEPARTMENT | 763 |
| BEVERAGE DEPARTMENT | 157 |
| G & A DEPARTMENT | 385 |
| OTHER DEPARTMENTS | 78 |
| TOTAL | 2,144 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

RATE OF ROOM OCCUPANCY

| | | | % OF |
|-----------|-----------|-----------|------------|
| | AVAILABLE | ROOMS | OCCUPANCY |
| MONTH | ROOMS | OCCUPIED_ | (COMPUTED) |
| JULY | 22,192 | 16,641 | 74.99% |
| AUGUST | 22,229 | 18,265 | 82.17% |
| SEPTEMBER | 21,429 | 16,961 | 79.15% |
| OCTOBER | 22,257 | 15,815 | 71.06% |
| NOVEMBER | 21,498 | 10,447 | 48.60% |
| DECEMBER | 22,151 | 9,579 | 43.24% |
| JANUARY | 22,076 | 11,336 | 51.35% |
| FEBRUARY | 19,938 | 11,212 | 56.23% |
| MARCH | 22,095 | 13,866 | 62.76% |
| | 21,362 | 14.949 | 69.98% |
| APRIL | 22,327 | 16,766 | 75.09% |
| MAY | 22,755 | 16,953 | 74.50% |
| JUNE | 22,133 | 10,755 | |
| TOTAL | 262,309 | 172,790 | 65.87% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 48.43 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 32.90 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 353.94 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 15.78 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 112.86 | AVERAGE ROOM RATE PER DAY | 42.93 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CARSON VALLEY AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|--------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 7 | 2,768 | 431 |
| COIN OPERATED DEVICES | 9 | 9,095 | 747 |
| POKER AND PAN | 0. | 0 | 0 |
| RACE AND SPORTS | 3 | 796 | 0 |
| TOTAL CASINO | 9 | 11,513 | 671 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 98.0 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 41.2 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 110.2 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 37.4 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 9.6 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.2 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 143,1 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 133.9 |
| RETURN ON INVESTED CAPITAL ¹ | 13.1 |
| RETURN ON AVERAGE ASSETS ² | 9.8 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

| ASSETS |
|--------|
|--------|

| CURRENT ASSETS | | | DOLLARS | PERCENT |
|-------------------------------|---|---|----------------|---------|
| CASH | | | 87,377,523 | 4.5% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 17,295,569 | 5,458,107 | 11,837,462 | 0.6% |
| TRADE | 15,979,876 | 512,477 | 15,467,399 | 0.8% |
| SUNDRY | 8,118,629 | 14,765 | 8,103,864 | 0.4% |
| NOTES | 4,849,036 | 0 | 4,849,036 | 0.2% |
| PREPAID EXPENSES | | | 32,250,264 | 1.7% |
| OTHER CURRENT ASSETS | | | 103,586,834 | 5.3% |
| TOTAL CURRENT ASSETS | | ** | 263,472,382 | 13.5% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 235,274,836 | | 235,274,836 | 12.1% |
| LAND IMPROVEMENTS | 19,469,837 | 6,523,873 | 12,945,964 | 0.7% |
| BUILDINGS & IMPROVEMENTS | 1,273,795,441 | 312,857,650 | 960,937,791 | 49.2% |
| FURNITURE & EQUIPMENT | 630,874,914 | 376,815,416 | 254,059,498 | 13.0% |
| LEASE IMPROVEMENTS | 61,420,696 | 29,328,235 | 32,092,461 | 1.6% |
| CONSTRUCTION IN PROGRESS | 92,414,966 | | 92,414,966 | 4.7% |
| TOTAL FIXED ASSETS | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 1,587,725,516 | 81.3% |
| OTHER ASSETS | ···· | | 101,076,141 | 5.2% |
| TOTAL ASSETS | | *********** | 1,952,274,039 | 100.0% |
| | LIABILITIES AND | CAPITAL | | |
| CURRENT LIABILITIES | | | | |
| ACCOUNTS PAYABLE - TRADE | | | 37,703,820 | 1.9% |
| ACCOUNTS PAYABLE - OTHER | | | 13,208,536 | 0.7% |
| CURRENT PORTION OF LONG-TERM | | | 43,367,900 | 2.2% |
| ACCRUED EXPENSES | | | 76,326,924 | 3.9% |
| OTHER CURRENT LIABILITIES | | *************************************** | 32,196,917 | 1.6% |
| TOTAL CURRENT LIABILITIES | | *************************************** | 202,804,097 | 10.4% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 325,359,099 | 26,379,183 | 298,979,916 | 15.3% |
| DEBENTURES & BONDS | 109,970 | 89,775 | 20,195 | 0.0% |
| NOTES | 319,398,012 | 6,927,231 | 312,470,781 | 16.0% |
| CONTRACTS | 13,447,356 | 7,302,826 | 6,144,530 | 0.3% |
| OTHER | 117,205,486 | 1,017,477 | 116,188,009 | 6.0% |
| TOTAL LONG-TERM DEBT | 775,519,923 | 41,716,492 | 733,803,431 | 37.6% |
| OTHER LIABILITIES | | | 107,188,189 | 5.5% |
| TOTAL LIABILITIES | | | 1,043,795,717 | 53.5% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | *************************************** | *************************************** | 193,365,164 | 9.9% |
| CAPITAL STOCK & OTHER CAPITAL | | | 228,490,715 | 11.7% |
| RETAINED EARNINGS | | | 486,622,443 | 24.9% |
| TOTAL CAPITAL | | | 908,478,322 | 46.5% |
| TOTAL LIABILITIES AND CAPITAL | ••••••••••••••••••••••••••••••• | | 1,952,274,039 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 43,383,868 | 46,964,768 | 10,429,007 | 2,416,597 | |
| | | • | | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 962,589,535 | 57.6% |
| ROOMS | 231,111,771 | 13.8% |
| FOOD | 231,108,331 | 13.8% |
| BEVERAGE | 102,190,035 | 6.1% |
| OTHER | 144,119,307 | 8.6% |
| TOTAL REVENUE | 1,671,118,979 | 100.0% |
| .0 | | |
| COST OF SALES | 196,481,988 | 11.8% |
| GROSS MARGIN | 1,474,636,991 | 88.2% |
| DEPARTMENTAL EXPENSES | 788,047,279 | 47.2% |
| DEPARTMENTAL INCOME (LOSS) | 686,589,712 | 41.1% |
| OTHER LAND AND MANAGED ACTIVE EMPENIOUS | | |
| GENERAL AND ADMINISTRATIVE EXPENSES ADVERTISING AND PROMOTION | 61,526,309 | 3.7% |
| | 970,324 | 0.1% |
| BAD DEBT EXPENSE | 22,476,837 | 1.3% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 46,202,783 | 2.8% |
| DEPRECIATION - BUILDINGS DEPRECIATION AND AMORTIZATION - OTHER | 77,914,830 | 4.7% |
| | 33,729,094 | 2.0% |
| ENERGY EXPENSE (electricity, gas, etc.) | 2,535,036 | 0.2% |
| EQUIPMENT RENTAL OR LEASE | 70,257,020 | 4.2% |
| INTEREST EXPENSE | 13,109,581 | 0.8% |
| MUSIC AND ENTERTAINMENT | 12,284,178 | 0.8% |
| PAYROLL - TAXESPAYROLL - EMPLOYEE BENEFITS | 22,734,517 | 1.4% |
| PAYROLL - EMPLOYEE BENEFITS | 6,521,540 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 114,677,193 | 6.9% |
| RENT OF PREMISES | 8,040,696 | 0.5% |
| TAXES - REAL ESTATE | 17,605,710 | 1.1% |
| TAXES - REAL ESTATE TAXES AND LICENSES - OTHER | 5,508,236 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 6,074,293 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 81,853,877 | 4.9% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 604,022,054 | 36.1% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 004.022.034 | 30.176 |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 82,567,658 | 4.9% |

| Average Revenue |
|-----------------|
| 37,135,977 |

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

CASINO DEPARTMENT

| REVENUE _ | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 250,127,520 | 26.0% |
| COIN OPERATED DEVICES | 689,941,177 | 71.7% |
| POKER AND PAN | 6,797,211 | 0.7% |
| RACE BOOK | 7,268,761 | 0.8% |
| SPORTS POOL | 8,454,866 | 0.9% |
| TOTAL REVENUE | 962,589,535 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 5,388,423 | 0.6% |
| COMMISSIONS | 11,295,311 | 1.2% |
| COMPLIMENTARY EXPENSE | 104,910,727 | 10.9% |
| GAMING TAXES AND LICENSES | 78,463,816 | 8.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 5,874,049 | 0.6% |
| PAYROLL - TAXES | 19,624,603 | 2.0% |
| PAYROLL - EMPLOYEE BENEFITS | 26,343,896 | 2.7% |
| PAYROLL - OFFICERS | 2,268,344 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 148,430,783 | 15.4% |
| RACE WIRE FEES | 506,816 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 60,084,091 | 6.2% |
| TOTAL DEPARTMENTAL EXPENSES | 463,190,859 | 48.1% |
| DEPARTMENTAL INCOME (LOSS) ROOMS DEPARTMENT | 499.398.676 | 51.9% |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 200,317,592 | 86.7% |
| COMPLIMENTARY ROOMS | 30,794,179 | 13.3% |
| TOTAL REVENUE | 231,111,771 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DERT EXPENSE | 274,299 | 0.1% |
| COMPLIMENTARY EXPENSE | 2,148,342 | 0.9% |
| PAYROLL - TAXES | 6,301,789 | 2.7% |
| PAYROLL - EMPLOYEE BENEFITS | 11,098,997 | 4.8% |
| PAYROLL - OFFICERS | 1,040,432 | 0.5% |
| PAYROLL - OTHER EMPLOYEES | 53,047,278 | 23.0% |
| OTHER DEPARTMENTAL EXPENSES | 26,116,221 | 11.3% |
| TOTAL DEPARTMENTAL EXPENSES | 100,027,358 | 43.3% |
| DEPARTMENTAL INCOME (LOSS) | 131,084,413 | 56.7% |

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|------------------------------|-------------|---------|
| FOOD SALES | 188,409,520 | 81.5% |
| COMPLIMENTARY FOOD SALES | 42,698,811 | 18.5% |
| TOTAL REVENUE | 231,108,331 | 100.0% |
| TOTALICSVEROE | | |
| COST OF SALES | 103,368.818 | 44.7% |
| GROSS MARGIN | 127,739,513 | 55.3% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 22,226 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,950,842 | 0.8% |
| PAYROLL - TAXES | 12,810,794 | 5.5% |
| PAYROLL - EMPLOYEE BENEFITS | 17,704,374 | 7.7% |
| PAYROLL - OFFICERS | 1,370,808 | 0.6% |
| PAYROLL - OTHER EMPLOYEES | 98,302,027 | 42.5% |
| OTHER DEPARTMENTAL EXPENSES | 19,175,507 | 8.3% |
| TOTAL DEPARTMENTAL EXPENSES | 151,336,578 | 65.5% |
| | 22 505 075 | 10.20/ |
| DEPARTMENTAL INCOME (LOSS) | -23,597,065 | -10,2% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 36,153,113 | 35.4% |
| COMPLIMENTARY BEVERAGE SALES | 66,036,922 | 64.6% |
| TOTAL REVENUE | 102,190,035 | 100.0% |
| | | |
| COST OF SALES | 30,012,254 | 29.4% |
| GROSS MARGIN | 72,177,781 | 70.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 13 | 0.0% |
| COMPLIMENTARY EXPENSE | 544,795 | 0.5% |
| PAYROLL - TAXES | 2,998,984 | 2.9% |
| PAYROLL - EMPLOYEE BENEFITS | 4,019,004 | 3.9% |
| PAYROLL - OFFICERS | 306,301 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 21,052,533 | 20.6% |
| OTHER DEPARTMENTAL EXPENSES | 4,930,155 | 4.8% |
| TOTAL DEPARTMENTAL EXPENSES | 33,851,785 | 33.1% |
| 1017H DELIMINATA EM ENGES | | - |
| DEPARTMENTAL INCOME (LOSS) | 38,325,996 | 37.5% |

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 141,652,375 | 98.3% |
| OTHER COMPLIMENTARY ITEMS | 2,466,932 | 1.7% |
| TOTAL REVENUE | 144,119,307 | 100.0% |
| COST OF SALES | 63,100,916 | 43.8% |
| GROSS MARGIN | 81,018,391 | 56.2% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,571 | 0.0% |
| COMPLIMENTARY EXPENSE | 2,329,738 | 1.6% |
| PAYROLL - TAXES | 1,841,064 | 1.3% |
| PAYROLL - EMPLOYEE BENEFITS | 3,438,241 | 2.4% |
| PAYROLL - OFFICERS | 492,691 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 15,902,266 | 11.0% |
| OTHER DEPARTMENTAL EXPENSES | 15,634,128 | 10.8% |
| TOTAL DEPARTMENTAL EXPENSES | 39,640,699 | 27.5% |
| DEPARTMENTAL INCOME (LOSS) | 41,377,692 | 28.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 9,108 |
|---------------------|-------|
| ROOMS DEPARTMENT | 3,628 |
| FOOD DEPARTMENT | 7,447 |
| BEVERAGE DEPARTMENT | 1,931 |
| G & A DEPARTMENT | 5,232 |
| OTHER DEPARTMENTS | |
| TOTAL | |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

RATE OF ROOM OCCUPANCY

| монтн | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 450,586 | 389,102 | 86.35% |
| AUGUST | 454,672 | 411,111 | 90.42% |
| SEPTEMBER | 458,148 | 408,423 | 89.15% |
| OCTOBER | 456,625 | 405,212 | 88.74% |
| NOVEMBER | 441,532 | 338,228 | 76.60% |
| DECEMBER | 466,755 | 297,250 | 63.68% |
| JANUARY | 472,324 | 300,372 | 63.59% |
| FEBRUARY | 432,974 | 342,658 | 79.14% |
| MARCII | 484,337 | 408,475 | 84.34% |
| APRIL | 458,127 | 375,685 | 82.00% |
| MAY | 470,551 | 385,673 | 81.96% |
| JUNE | 470,640 | 415,053 | 88.19% |
| TOTAL | 5,517,271 | 4,477,242 | 81.15% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 55.87 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 22.82 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 154.10 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 15.97 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 51.62 | AVERAGE ROOM RATE PER DAY | 51.62 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 WASHOE COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 45 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 35 | 5,734 | 1,246 |
| COIN OPERATED DEVICES | 45 | 16,778 | 914 |
| POKER AND PAN | 8 | 1,208 | 643 |
| RACE AND SPORTS | 15 | 4,155 | 252 |
| TOTAL CASINO | 45 | 22,838 | 937 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 129.9 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 87.0 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 448.0 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 19.4 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 14.0 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.4 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 86.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 79.4 |
| RETURN ON INVESTED CAPITAL ¹ | 8.9 |
| RETURN ON AVERAGE ASSETS ² | 7.9 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

4,043,945

| | ASSETS | 5 | | |
|---|---|---|-------------------------|---------------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | *************************************** | *************************************** | 11,901,535 | 11.8% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 154,163 | 12,443 | 141,720 | 0.1% |
| TRADE | 706,106 | 19,300 | 686,806 | 0.7% |
| SUNDRY | 1,642,492 | 19,500 | 1,622,992 | 1.6% |
| NOTES | 368,277 | 7,819 | 360,458 | 0.4% |
| PREPAID EXPENSES | | | 2,123,345 | 2.1% |
| OTHER CURRENT ASSETS | | | 3,097,164 | 3.1% |
| TOTAL CURRENT ASSETS | | | 19,934,020 | 19.7% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 13,112,592 | | 13,112,592 | 13.0% |
| LAND IMPROVEMENTS | 2,792,331 | 1,471,356 | 1,320,975 | 1.3% |
| BUILDINGS & IMPROVEMENTS | 58,090,522 | 17,603,265 | 40,487,257 | 40.0% |
| FURNITURE & EQUIPMENT | 51,547,467 | 33,652,271 | 17,895,196 | 17.7% |
| LEASE IMPROVEMENTS | 2,685,028 | 842,475 | 1,842,553 | 1.8% |
| CONSTRUCTION IN PROGRESS | 1,621,777 | | 1,621,777 | 1.6% |
| TOTAL FIXED ASSETS | | | 76,280,350 | 75.5% |
| OTHER ASSETS | | | 4,884,257 | 4.8% |
| TOTAL ASSETS | ••••• | ••••• | 101,098,627 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND | | 2.072.402 | 2.007 |
| ACCOUNTS PAYABLE - TRADE | | | 2,862,483 | 2.8% |
| ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM | | | 444,930 | 0.4% 11.5% |
| ACCRUED EXPENSES | | | 11,662,633 2,489,058 | 2.5% |
| OTHER CURRENT LIABILITIES | | | 2,065,537 | 2.0% |
| TOTAL CURRENT LIABILITIES | | | 19,524,641 | 19.3% |
| | TOTAL | CURRENT | V - 34-44-53-1-1 | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 23,152,937 | 7,272,684 | 15,880,253 | 15.7% |
| DEBENTURES & BONDS | 0 | 0 | 0 | 0.0% |
| NOTES | 22,179,273 | 3,190,714 | 18,988,559 | 18.8% |
| CONTRACTS | 1,605,583 | 1,157,753 | 447,830 | 0.4% |
| OTHER | 1,452,412 | 41,482 | 1,410,930 | 1.4% |
| TOTAL LONG-TERM DEBT | 48,390,205 | 11,662,633 | 36,727,572 | 36.3% |
| OTHER LIABILITIES | | | 1,068,067 | 1.1% |
| TOTAL LIABILITIES | | | 57,320,280 | 56.7% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 9,553,884 | 9.5% |
| CAPITAL STOCK & OTHER CAPITAL | | | 11,388,996 | 11.3% |
| RETAINED EARNINGS | | | 22,835,467 | 22.6% |
| POTAL CAPITAL | | | 43,778,347 | 43.3% |
| TOTAL LIABILITIES AND CAPITAL | | | 101,098,627 | 100.0% |
| TOTAL LIABILITIES AND CAFITAL | *************************************** | = | 101,020,027 | 100.070 |

6,264,101

2,686,869

1,884,927

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 25 LOCATIONS

| REVENUE . | DOLLARS | PERCENT |
|--|-------------|---------------|
| GAMING | 69,563,423 | 54.5% |
| ROOMS | 9,290,201 | 7.3% |
| FOOD | 23,548,524 | 18.5% |
| BEVERAGE | 8,681,850 | 6.8% |
| OTHER | 16,467,001 | 12.9% |
| TOTAL REVENUE | 127,550,999 | 100.0% |
| 1017 EL NEVEL CONTROLLE CO | | |
| COST OF SALES | 25,956,089 | 20.3% |
| GROSS MARGIN | 101,594,910 | 7 9.7% |
| DEPARTMENTAL EXPENSES | 53,461,376 | 41.9% |
| DEPARTMENTAL INCOME (LOSS) | 48,133,534 | 37.7% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 3,779,253 | 3.0% |
| BAD DEBT EXPENSE | 104,228 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 738,632 | 0.6% |
| DEPRECIATION - BUILDINGS | 1,954,622 | 1.5% |
| DEPRECIATION AND AMORTIZATION - OTHER | 5,110,822 | 4.0% |
| ENERGY EXPENSE (electricity, gas, etc.) | 2,198,754 | 1.7% |
| EQUIPMENT RENTAL OR LEASE | 148,261 | 0.1% |
| INTEREST EXPENSE | 4,165,040 | 3.3% |
| MUSIC AND ENTERTAINMENT | 340,604 | 0.3% |
| PAYROLL - TAXES | 914,068 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 909,799 | 0.7% |
| PAYROLL - OFFICERS | 2,409,486 | 1.9% |
| PAYROLL - OTHER EMPLOYEES | 7,065,347 | 5.5% |
| RENT OF PREMISES | 468,567 | 0.4% |
| TAXES - REAL ESTATE | 666,146 | 0.5% |
| TAXES AND LICENSES - OTHER | 392,362 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 654,070 | 0.5% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 6,939,280 | 5.4% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 38,959.341 | 30.5% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 9,174,193 | 7.2% |

| Average Revenue | Upper Quartile | Median | Lower Quartile |
|-----------------|----------------|-----------|----------------|
| 5 102 040 | 7 962 442 | 3 574 363 | 2.570.322 |

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 25 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 7,614,930 | 10.9% |
| COIN OPERATED DEVICES | 61,207,037 | 88.0% |
| POKER AND PAN | 741,456 | 1.1% |
| RACE BOOK | 0 | 0.0% |
| SPORTS POOL | 0 | 0.0% |
| TOTAL REVENUE | 69,563,423 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 27,209 | 0.0% |
| COMMISSIONS | 1,911,232 | 2.7% |
| COMPLIMENTARY EXPENSE | 5,759,357 | 8.3% |
| GAMING TAXES AND LICENSES | 5,345,691 | 7.7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 0 | 0.0% |
| PAYROLL - TAXES | 1,290,370 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 479,983 | 0.7% |
| PAYROLL - OFFICERS | 1,004,681 | 1.4% |
| PAYROLL - OTHER EMPLOYEES | 8,982,628 | 12.9% |
| RACE WIRE FEES | 0 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 3,602,785 | 5.2% |
| TOTAL DEPARTMENTAL EXPENSES | 28,403,936 | 40.8% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 8,506,112 | 91.6% |
| COMPLIMENTARY ROOMS | 784,089 | 8 4% |
| TOTAL REVENUE | 9,290,201 | 100.0% |
| DEPARTMENTAL EXPENSES | 7,500,501 | 100.070 |
| BAD DEBT EXPENSE | 8,199 | 0.1% |
| COMPLIMENTARY EXPENSE | 313,709 | 3.4% |
| PAYROLL - TAXES | 329,688 | -5.5% |
| PAYROLL - EMPLOYEE BENEFITS | 144,943 | 1.6% |
| PAYROLL - OFFICERS | 96,860 | 1.0% |
| PAYROLL - OTHER EMPLOYEES | 2,470,981 | 26.6% |
| OTIER DEPARTMENTAL EXPENSES | 1,351,866 | 14.6% |
| TOTAL DEPARTMENTAL EXPENSES | 4,716,246 | 50.8% |
| DEPARTMENTAL INCOME (LOSS) | 4,573,955 | 49.2% |

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 25 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|------------------------------|------------|---------|
| FOOD SALES | 21,574,931 | 91.6% |
| COMPLIMENTARY FOOD SALES | 1,973,593 | 8.4% |
| TOTAL REVENUE | 23,548,524 | 100.0% |
| COST OF SALES | 11,123,464 | 47.2% |
| GROSS MARGIN | 12,425,060 | 52.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,894 | 0.0% |
| COMPLIMENTARY EXPENSE | 354,577 | 1.5% |
| PAYROLL - TAXES | 1,422,147 | 6.0% |
| PAYROLL - EMPLOYEE BENEFITS | 544,399 | 2.3% |
| PAYROLL - OFFICERS | 62,378 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 9,772,893 | 41.5% |
| OTHER DEPARTMENTAL EXPENSES | 1,929,108 | 8.2% |
| TOTAL DEPARTMENTAL EXPENSES | 14,088,396 | 59.8% |
| DEPARTMENTAL INCOME (LOSS) | -1,663,336 | -7.1% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 4,163,038 | 48.0% |
| COMPLIMENTARY BEVERAGE SALES | 4,518,812 | 52.0% |
| TOTAL REVENUE | 8,681,850 | 100.0% |
| COST OF SALES | 3,121,563 | 36.0% |
| GROSS MARGIN | 5,560,287 | 64.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 769,006 | 8.0% |
| PAYROLL - TAXES | 302,215 | 3.5% |
| PAYROLL - EMPLOYEE BENEFITS | 94,020 | 1.1% |
| PAYROLL - OFFICERS | 56,915 | 0.7% |
| PAYROLL - OTHER EMPLOYEES | 2,153,394 | 24.8% |
| OTHER DEPARTMENTAL EXPENSES | 698,584 | 8.0% |
| TOTAL DEPARTMENTAL EXPENSES | 4,074,134 | 46.9% |
| DEPARTMENTAL INCOME (LOSS) | 1,486,153 | 17.1% |

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 25 LOCATIONS

OTHER INCOME

| REVENUE OTHER OPERATING AND NON-OPERATING INCOME OTHER COMPLIMENTARY ITEMS | DOLLARS 16,385,624 81,377 | PERCENT 99.5% 0.5% |
|--|---------------------------------|--------------------------|
| TOTAL REVENUE | 16,467,001 | 100.0% |
| COST OF SALES | 11,711,062 | 71.1% |
| GROSS MARGIN | 4,755,939 | 28.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 14,336 | 0.1% |
| COMPLIMENTARY EXPENSE | 47,122 | 0.3% |
| PAYROLL - TAXES | 169.662 | 1.0% |
| PAYROLL - EMPLOYEE BENEFITS | 72,714 | 0.4% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,445,384 | 8.8% |
| OTHER DEPARTMENTAL EXPENSES | 429,446 | 2.6% |
| TOTAL DEPARTMENTAL EXPENSES | 2,178,664 | 13.2% |
| DEPARTMENTAL INCOME (LOSS) | 2 577 275 | 15 70/ |
| DEPARTMENTAL INCOME (LOSS) | 2,577,275 | 15.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 699 |
|---------------------|-------|
| ROOMS DEPARTMENT | 244 |
| FOOD DEPARTMENT | 779 |
| BEVERAGE DEPARTMENT | 186 |
| G & A DEPARTMENT | 389 |
| OTHER DEPARTMENTS | 151 |
| TOTAL | 2,448 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 25 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 33,375 | 23,159 | 69.39% |
| AUGUST | 32,736 | 24,418 | 74.59% |
| SEPTEMBER | 32,449 | 23,189 | 71.46% |
| OCTOBER | 33,395 | 22,378 | 67.01% |
| NOVEMBER | 32,421 | 19,529 | 60.24% |
| DECEMBER | 30,247 | 15,874 | 52.48% |
| JANUARY | 33,268 | 17,421 | 52.37% |
| FEBRUARY | 29,911 | 17,120 | 57.24% |
| MARCH | 32,399 | 19,687 | 60.76% |
| APRIL | 32,122 | 20,363 | 63.39% |
| MAY | 33,157 | 19,871 | 59.93% |
| лиме | 31,989 | 21,076 | 65.89% |
| TOTAL | 387,469 | 244,085 | 62.99% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 31.20 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 35.57 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 250.76 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 12.46 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 96.48 | AVERAGE ROOM RATE PER DAY | 38.06 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE - BALANCE OF COUNTIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 25 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|--------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 21 | 1,204 | 220 |
| COIN OPERATED DEVICES | 25 | 4,987 | 491 |
| POKER AND PAN | 4 | 170 | 317 |
| RACE AND SPORTS | l | 50 | 0 |
| TOTAL CASINO | 25 | 6,028 | 462 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 102.1 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 76.4 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 224.2 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 34.1 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 11.5 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0,5 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 126.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 119.4 |
| RETURN ON INVESTED CAPITAL ¹ | 16.2 |
| RETURN ON AVERAGE ASSETS ² | 13.3 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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SECTION 2 DETAIL OF SELECTED GROUPS

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| With Gaming Revenue of \$1,000,000 to \$72,000,000 | |
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| Other Income | 2-21 |
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|---|--------------|
| Combined Balance Sheet | 2-25 |
| Combined Income Statement - Summary | 2-26 |
| Combined Income Statement - Detail: | |
| Casino Department | 2-27 |
| Rooms Department | 2-27 |
| Food Department | 2-28 |
| Beverage Department | 2-28 |
| Other Income | 2-29 |
| Average Number of Employees | 2-29 |
| Rate of Room Occupancy | 2-30 |
| Per Room Per Day Statistics | 2-30 |
| Gaming Revenue per Square Foot | 2-31 |
| Ratios | 2-31 |
| CLARK COUNTY - DOWNTOWN LAS VEGAS AREA With Gaming Revenue of \$1,000,000 to \$12,000,000 | |
| | 2-33 |
| Combined Balance Sheet | 2-33 |
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| Food Department | 2-36 |
| Beverage Department | 2-30 |
| Other Income | 2-37 |
| Average Number of Employees | 2-38 |
| Rate of Room Occupancy | 2-38 |
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| CLARK COUNTY - DOWNTOWN LAS VEGAS AREA With Gaming Revenue of \$12,000,000 and Over | |
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| Combined Income Statement - Summary | 2-42 |
| Combined Income Statement - Detail: | |
| Casino Department | 2-43 |
| Rooms Department | 2-43 |
| Food Department | 2-44 |
| Beverage Department | 2-44 |
| Other Income | 2-45 |
| Average Number of Employees | 2-45 |
| Rate of Room Occupancy | 2-46 |
| Per Room Per Day Statistics | 2-46 |
| Gaming Revenue per Square Foot | 2-47 |
| Ratios | 2-47 |

| CLARK COUNTY - LAUGHLIN AREA With Gaming Revenue of \$1,000,000 and Over | Page |
|--|---------------|
| | - |
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| Rooms Department | 2-51 |
| Food Department | 2-51 2-52 |
| Beverage Department | 2-52 |
| Other Income | 2-52 |
| Average Number of Employees | 2-53 |
| Rate of Room Occupancy | 2-54 |
| Per Room Per Day Statistics | 2-54 |
| Gaming Revenue per Square Foot | 2-55 |
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| Combined Income Statement - Detail: | |
| Casino Department | 2-59 |
| Rooms Department | 2-59 |
| Food Department | 2-60 |
| Beverage Department | 2-60 |
| Other Income | 2-61 |
| Average Number of Employees | 2-61 |
| Rate of Room Occupancy | 2-62 |
| Per Room Per Day Statistics | 2-62 |
| Gaming Revenue per Square Foot | 2-63 |
| Ratios | 2-63 |
| | |
| CLARK COUNTY - BALANCE OF COUNTY | |
| With Gaming Revenue of \$1,000,000 and Over | |
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| Combined Income Statement - Detail: | |
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| Rooms Department | 2-67 |
| Food Department | 2-68 |
| Beverage Department | 2-68 |
| Other Income | 2-69 |
| Average Number of Employees | 2-69 |
| Rate of Room Occupancy | 2-70 |
| Per Room Per Day Statistics | 2-70 |
| Gaming Revenue per Square Foot | 2-71 |
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|--|-------------|
| With Gaming Revenue of \$1,000,000 and Over | <u>Page</u> |
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| Casino Department | 2-75 |
| Rooms Department | 2-75 |
| Food Department | 2-76 |
| Beverage Department | 2-76 |
| Other Income | 2-77 |
| Average Number of Employees | 2-77 |
| Rate of Room Occupancy | 2-78 |
| Per Room Per Day Statistics | 2-78 |
| Gaming Revenue per Square Foot | 2-79 |
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| WASHOE COUNTY - RENO/SPARKS AREA | |
| With Gaming Revenue of \$1,000,000 and Over | |
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| Food Department | 2-84 |
| Beverage Department | 2-84 |
| Other Income | 2-85 |
| Average Number of Employees | 2-85 |
| Rate of Room Occupancy | 2-86 |
| Per Room Per Day Statistics | 2-86 |
| Gaming Revenue per Square Foot | 2-87 |
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| WASHOE COUNTY - RENO/SPARKS AREA | |
| With Gaming Revenue of \$1,000,000 to \$12,000,000 | |
| Combined Balance Sheet | 2-89 |
| Combined Income Statement - Summary | 2-90 |
| Combined Income Statement - Detail: | |
| Casino Department | 2-91 |
| Rooms Department | 2-91 |
| Food Department | 2-92 |
| Beverage Department | 2-92 |
| Other Income | 2-93 |
| Average Number of Employees | 2-93 |
| Rate of Room Occupancy | 2-94 |
| Per Room Per Day Statistics | 2-94 |
| Gaming Revenue per Square Foot | 2-95 |
| Ratios | 2-95 |

| WASHOE COUNTY - RENO/SPARKS AREA With Gaming Revenue of \$12,000,000 to \$36,000,000 | Page |
|--|-------|
| Combined Balance Sheet | 2-97 |
| Combined Income Statement - Summary | 2-98 |
| Combined Income Statement - Detail: | |
| Casino Department | 2-99 |
| Rooms Department | 2-99 |
| Food Department | 2-100 |
| Beverage Department | 2-100 |
| Other Income | 2-10 |
| Average Number of Employees | 2-10 |
| Rate of Room Occupancy | 2-102 |
| Per Room Per Day Statistics | 2-102 |
| Gaming Revenue per Square Foot | 2-103 |
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| WASHOE COUNTY - RENO/SPARKS AREA | |
| With Gaming Revenue of \$36,000,000 and Over | |
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| Combined Income Statement - Summary | 2-106 |
| Combined Income Statement - Detail: | |
| Casino Department | 2-107 |
| Rooms Department | 2-107 |
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| Beverage Department | 2-108 |
| Other Income | 2-109 |
| Average Number of Employees | 2-109 |
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| WASHOE COUNTY - BALANCE OF COUNTY | |
| With Gaming Revenue of \$1,000,000 and Over | |
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| Average Number of Employees | 2-117 |
| Rate of Room Occupancy | 2-118 |
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| Gaming Revenue per Square Foot | 2-119 |
| Ratios | 2-119 |

COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

261,981,650

| | ASSETS | 5 | | |
|---|-----------------|---------------|------------------------------|---------------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | | | 321,581,319 | 3.4% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 508,090,868 | 190,967,227 | 317,123,641 | 3.4% |
| TRADE | 96,155,686 | 6,952,672 | 89,203,014 | 0.9% |
| SUNDRY | 454,460,708 | 3,276 | 454,457,432 | 4.8% |
| NOTES | 7,431,206 | 200,000 | 7,231,206 | 0.1% |
| PREPAID EXPENSES | | | 100,974,453 | 1.1% |
| OTHER CURRENT ASSETS | | | 390,139,419 1,680,710,484 | 4.1% 17.8% |
| TOTAL CURRENT ASSETS | | | 1,080,710,484 | 17.8% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 828,519,402 | .,,,,, | 828,519,402 | 8.8% |
| LAND IMPROVEMENTS | 194,117,216 | 65,581,823 | 128,535,393 | 1.4% |
| BUILDINGS & IMPROVEMENTS | 5,517,273,139 | 989,966,637 | 4,527,306,502 | 48.0% |
| FURNITURE & EQUIPMENT | 2,233,968,187 | 1,287,853,802 | 946,114,385 | 10.0% |
| LEASE IMPROVEMENTS | 110,106,084 | 58,618,810 | 51,487,274 | 0.5% |
| CONSTRUCTION IN PROGRESS TOTAL FIXED ASSETS | 651,913,820 | ************* | 651,913,820 7,133,876,776 | 6.9% 75.6% |
| TOTAL FIXED ASSETS | | | | 73.0% |
| OTHER ASSETS | | | 616,752,157 | 6.5% |
| TOTAL ASSETS | | | 9,431,339,417 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND | | | |
| ACCOUNTS PAYABLE - TRADE | | | 164,790,510 | 1.7% |
| ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM | | | 124,208,183 | 1.3% 3.4% |
| ACCRUED EXPENSES | | | 322,759,732 483,736,574 | 5.1% |
| OTHER CURRENT LIABILITIES | | | 513,136,892 | 5.4% |
| TOTAL CURRENT LIABILITIES | | | 1,608,631,891 | 17.1% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 435,286,682 | 170,911,836 | 264,374,846 | 2.8% |
| DEBENTURES & BONDS | 300,000,000 | 0 | 300,000,000 | 3.2% |
| NOTES | 762,953,879 | 138,514,438 | 624,439,441 | 6.6% |
| CONTRACTS | 24,446,939 | 5,810,858 | 18.636,081 | 0.2% |
| OTHER | 333,276,792 | 7,456,096 | 325,820,696 | 3.5% |
| TOTAL LONG-TERM DEBT | 1,855,964,292 | 322,693,228 | 1,533,271,064 | 16.3% |
| OTHER LIABILITIES | | | 439,223,076 | 4.7% |
| TOTAL LIABILITIES | | , | 3,581,126,031 | 38.0% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 345,084,190 | 3.7% |
| CAPITAL STOCK & OTHER CAPITAL | | | 2,742,458,499 | 29.1% |
| RETAINED EARNINGS | | | 2,762,670,697 | 29.3% |
| TOTAL CAPITAL | | • | 5,850,213,386 | 62.0% |
| FOTAL LIABILITIES AND CAPITAL | | | 9,431,339,417 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |

392,144,113

154,194,652

47,767,808

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 3,650,458,259 | 51.5% |
| ROOMS | 1,535,714,914 | 21.7% |
| FOOD | 774,730,169 | 10.9% |
| BEVERAGE | 331,632,990 | 4.7% |
| OTHER | 794,729,862 | 11.2% |
| TOTAL REVENUE | 7,087,266,194 | 100.0% |
| | | |
| COST OF SALES | 486,405,796 | 6.9% |
| GROSS MARGIN | 6,600,860,398 | 93.1% |
| DEPARTMENTAL EXPENSES | 3,743,855,149 | 52.8% |
| DEPARTMENTAL INCOME (LOSS) | 2,857,005,249 | 40.3% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | 400 010 000 | 1.00/ |
| ADVERTISING AND PROMOTION | 129,219,057 | 1.8% |
| BAD DEBT EXPENSE | 2,028,379 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 51,852,079 | 0.7% |
| DEPRECIATION - BUILDINGS | 184,667,332 | 2.6% |
| DEPRECIATION AND AMORTIZATION - OTHER | 284,610,240 | 4.0% |
| ENERGY EXPENSE (electricity, gas, etc.) | 87,645,029 | 1.2% |
| EQUIPMENT RENTAL OR LEASE | 4,272,483 | 0.1% |
| INTEREST EXPENSE | 115,952,101 | 1.6% |
| MUSIC AND ENTERTAINMENT | 71,353,788 | 1,0% |
| PAYROLL - TAXES | 36,079,887 | 0.5% |
| PAYROLL - EMPLOYEE BENEFITS | 96,428,457 | 1.4% |
| PAYROLL - OFFICERS | 18,183,597 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 334,641,943 | 4.7% |
| RENT OF PREMISES | 55,921,436 | 0.8% |
| TAXES - REAL ESTATE | 56,656,701 | 0.8% |
| TAXES AND LICENSES - OTHER | 10,026,657 | 0.1% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 23,109,928 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 387,958,931 | 5.5% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 1,950,608,025 | 27.5% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS | 906,397,224 | 12.8% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---------------|--------------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 1,762,284,742 | 48.3% |
| COIN OPERATED DEVICES | 1,764,028,676 | 48.3% |
| POKER AND PAN | 31,047,850 | 0.9% |
| RACE BOOK | 68,721,946 | 1.9% |
| SPORTS POOL | 24,375,045 | 0.7% |
| TOTAL REVENUE | 3.650,458,259 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 149,300,166 | 4.1% |
| COMMISSIONS | 19,425,126 | 0.5% |
| COMPLIMENTARY EXPENSE | 480,131,909 | 13.2% |
| GAMING TAXES AND LICENSES | 264,370,435 | 7.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 34,612.569 | 0.9% |
| PAYROLL - TAXES | 65,084,528 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 142,278,437 | 3.9% |
| PAYROLL - OFFICERS | 5,974,360 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 495,317,664 | 13.6% |
| RACE WIRE FEES | 9,248,290 | 0.3% |
| OTHER DEPARTMENTAL EXPENSES | 478,131,370 | 13.1% |
| TOTAL DEPARTMENTAL EXPENSES | 2,143,874,854 | 58.7% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 1,322,039,145 | 86.1% |
| COMPLIMENTARY ROOMS | 213,675,769 | 13.9% |
| TOTAL REVENUE | 1,535,714,914 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 888,194 | 0.1% |
| COMPLIMENTARY EXPENSE | 8,340,828 | 0.3% |
| PAYROLL - TAXES | 31,051,602 | 2.0% |
| PAYROLL - EMPLOYEE BENEFITS | 89,581,806 | 5.8% |
| PAYROLL - OFFICERS | 633,326 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 278,188,932 | 18.1% |
| OTHER DEPARTMENTAL EXPENSES | 158,749,046 | 10.3% |
| TOTAL DEPARTMENTAL EXPENSES | 567,433,734 | 36.9% |
| | | - · - |
| DEPARTMENTAL INCOME (LOSS) == | 968,281,180 | 63.1% |

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

FOOD DEPARTMENT

| SEVERAGE DEPARTMENTAL INCOME (LOSS) 127,552,8215 15,900 100,000 10 | REVENUE | DOLLARS | PERCENT |
|--|---|--|---|
| TOTAL REVENUE | | 627,594,022 | 81.0% |
| TOTAL REVENUE 774,730,169 100,0% COST OF SALES 298,252,570 38.5% GROSS MARGIN 476,477,599 61.5% GROSS MARGIN 476,477,599 61.5% GROSS MARGIN 476,477,599 61.5% GROSS MARGIN 476,477,599 61.5% DEPARTMENTAL EXPENSE 143,645 0.0% COMPLIMENTARY EXPENSE 2,129,518 0.3% PAYROLL - TAXES 41,800,810 5.4% PAYROLL - EMPLOYEE BENEFITS 98,241,667 12.7% PAYROLL - OFFICERS 423,046 0.1% PAYROLL - OFFICERS 339,881,437 423,046 0.1% PAYROLL - OTHER EMPLOYEES 339,881,437 43.9% OTHER DEPARTMENTAL EXPENSES 50,522,655 6.5% TOTAL DEPARTMENTAL EXPENSES 50,522,655 6.5% TOTAL DEPARTMENTAL EXPENSES 533,142,778 68.8% DEPARTMENTAL EXPENSES 156,104,775 47.1% TOTAL REVENUE 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 392,664 0.1% PAYROLL - TAXES 192,664 0.1% PAYROLL - TAXES 192,664 0.1% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.9% PAYROLL - OFFICERS 29,902,126 9.9% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.9% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.9% PAYROLL - OFFICERS 29,902,126 9.9% PAYROLL - EMPLOYEE SENEFITS 29,902,126 9.9% PAYROLL - OFFICERS | | 147,136,147 | 19.0% |
| GROSS MARGIN 476,477,599 61.596 DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 143,645 0.096 COMPLIMENTARY EXPENSE 2.129,518 0.336 PAYROLL - TAXES 41,800.810 5.496 PAYROLL - TAXES 98,241.667 12.796 PAYROLL - OFFICERS 98,241.667 12.796 PAYROLL - OFFICERS 4339,881,437 43.996 OTHER DEPARTMENTAL EXPENSES 50,522.655 6.596 TOTAL DEPARTMENTAL EXPENSES 50,522.655 6.597 TOTAL DEPARTMENTAL EXPENSES 533,142.778 68.896 BEVERAGE DEPARTMENT REVENUE 175,528,215 52.996 COMPLIMENTARY BEVERAGE SALES 175,528,215 52.996 COMPLIMENTARY BEVERAGE SALES 156,104,775 47.196 TOTAL REVENUE 331,632,990 100.0966 GROSS MARGIN 251,765,758 75.996 DEPARTMENTAL EXPENSES 392,644 0.196 DEPARTMENTAL EXPENSES 192,664 0.196 DEPARTMENTAL EXPENSES 192,664 0.196 DEPARTMENTAL EXPENSES 192,664 0.196 DEPARTMENTAL EXPENSES 192,902,126 9.996 PAYROLL - TAXES 11,923,883 3.696 PAYROLL - TAXES 11,923,883 3.696 PAYROLL - OFFICERS 99,907, 10,009 PAYROLL - OFFICERS 91,336,2685 46,807 TOTAL DEPARTMENTAL EXPENSES 15,362,685 46,807 | | 774,730,169 | 100.0% |
| DEPARTMENTAL EXPENSE 143,645 0.0% COMPLIMENTARY EXPENSE 2,129,518 0.3% PAYROLL - TAXES 41,800,810 5.4% PAYROLL - EMPLOYEE BENEFITS 98,241,667 12.7% PAYROLL - OFFICERS 423,046 0.1% PAYROLL - OTHER EMPLOYEES 339,881,437 43.9% OTHER DEPARTMENTAL EXPENSES 50,522,655 6.5% TOTAL DEPARTMENTAL EXPENSES 503,212,675 6.8% DEPARTMENTAL INCOME (LOSS) -56,665,179 -7.3% BEVERAGE DEPARTMENT BEVERAGE SALES 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSE 392,664 0.1% COMPLIMENTARY EXPENSE 392,664 0.1% COMPLIMENTARY EXPENSE 92,902,126 9.0% PAYROLL - TAXES 11,923,883 3.6% </td <td>COST OF SALES</td> <td>298,252,570</td> <td>38.5%</td> | COST OF SALES | 298,252,570 | 38.5% |
| H34,645 0.0% | GROSS MARGIN | 476,477,599 | 61.5% |
| COMPLIMENTARY EXPENSE 2,129,518 0.3% | DEPARTMENTAL EXPENSES | | |
| PAYROLL - TAXES 41,800,810 5.4% PAYROLL - EMPLOYEE BENEFITS 98,241,667 12.7% PAYROLL - OFFICERS 423,046 0.1% PAYROLL - OFFICERS 339,881,437 44.9% OTHER DEPARTMENTAL EXPENSES 50,522,655 6.5% TOTAL DEPARTMENTAL EXPENSES 50,522,655 6.5% TOTAL DEPARTMENTAL EXPENSES 533,142,778 68.8% DEPARTMENTAL INCOME (LOSS) -56,665,179 -7.3% BEVERAGE DEPARTMENT REVENUE 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 11,923,883 3.6% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - TEMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OFFICERS 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43,5% | | · | 0.0% |
| PAYROLL - EMPLOYEE BENEFITS 98,241.667 12.7% PAYROLL - OFFICERS 423,046 0.1% PAYROLL - OFFICERS 339,881,437 43.9% OTHER DEPARTMENTAL EXPENSES 50,522.655 6.5% TOTAL DEPARTMENTAL EXPENSES 50,522.655 6.5% TOTAL DEPARTMENTAL EXPENSES 533,142.778 68.8% DEPARTMENTAL INCOME (LOSS) -56.665,179 -7.3% BEVERAGE DEPARTMENT REVENUE 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 175,528,215 52.9% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 10.00% COMPLIMENTARY EXPENSE 11,923,883 3.6% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - TOFFICERS 96,971 0.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OFFICERS 86,664,892 2.6.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43,5% | COMPLIMENTARY EXPENSE | | 0.3% |
| PAYROLL - OFFICERS 423,046 0.1% PAYROLL - OTHER EMPLOYEES 339,881,437 43.9% COMPLIMENTAL EXPENSES 50,522,655 6.5% TOTAL DEPARTMENTAL EXPENSES 533,142,778 68.8% | | • | 5.4% |
| ## PAYROLL - OTHER EMPLOYEES 339,881,437 43.9% OTHER DEPARTMENTAL EXPENSES 50,522.655 6.5% TOTAL DEPARTMENTAL EXPENSES 533,142.778 68.8% ### DEPARTMENTAL INCOME (LOSS) -56,665,179 -7.3% ### BEVERAGE DEPARTMENT ### BEVERAGE SALES 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% ### COST OF SALES 79,867,232 24.1% ### GROSS MARGIN 251,765,758 75.9% ### DEPARTMENTAL EXPENSES ### BAD DEBT EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 1144,343,221 43.5% | | • | 12.7% |
| OTHER DEPARTMENTAL EXPENSES 50,522.655 6.5% TOTAL DEPARTMENTAL EXPENSES 533,142.778 68.8% BEVERAGE LOSS) -56,665,179 -7.3% BEVERAGE SALES 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | | · | |
| DEPARTMENTAL EXPENSES 533,142,778 68.8% | | | |
| DEPARTMENTAL INCOME (LOSS) -56,665,179 -7.3% | | · | 6.5% |
| BEVERAGE DEPARTMENT REVENUE DOLLARS PERCENT BEVERAGE SALES 175,528,215 52,9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47,1% TOTAL REVENUE 331,632,990 100,0% COST OF SALES 79,867,232 24,1% GROSS MARGIN 251,765,758 75,9% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3,6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9,0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26,1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4,6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43,5% | TOTAL DEPARTMENTAL EXPENSES | 533,142,778 | 68.8% |
| REVENUE DOLLARS PERCENT BEVERAGE SALES 175,528,215 52.9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | DEPARTMENTAL INCOME (LOSS) | -56,665,179 | -7.3% |
| BEVERAGE SALES 175,528,215 52,9% COMPLIMENTARY BEVERAGE SALES 156,104,775 47,1% TOTAL REVENUE 331,632,990 100,0% COST OF SALES 79,867,232 24,1% GROSS MARGIN 251,765,758 75,9% DEPARTMENTAL EXPENSES 0 0,0% COMPLIMENTARY EXPENSE 392,664 0,1% PAYROLL - TAXES 11,923,883 3,6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9,0% PAYROLL - OFFICERS 96,971 0,0% PAYROLL - OTHER EMPLOYEES 86,664,892 26,1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4,6% TOTAL DEPARTMENTAL EXPENSES 154,343,221 43,5% | | | |
| COMPLIMENTARY BEVERAGE SALES 156,104,775 47.1% TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26,1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43,5% | BEVERAGE DEPARTMENT | | |
| TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26,1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4,6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43,5% | | DOLLARS | PERCENT |
| TOTAL REVENUE 331,632,990 100.0% COST OF SALES 79,867,232 24.1% GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26,1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43,5% | REVENUE _ | | PERCENT 52.9% |
| GROSS MARGIN 251,765,758 75.9% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96.971 0.0% PAYROLL - OTHER EMPLOYEES 86.664.892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362.685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343.221 43.5% | REVENUE BEVERAGE SALES | 175,528,215 | |
| DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664.892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 175,528,215 156,104,775 | 52.9% |
| BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26,1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 175,528,215 156,104,775 331,632,990 | 52.9% 47.1% |
| COMPLIMENTARY EXPENSE 392,664 0.1% PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664,892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 175,528,215 156,104,775 331,632,990 79,867,232 | 52.9% 47.1% 100.0% |
| PAYROLL - TAXES 11,923,883 3.6% PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96,971 0.0% PAYROLL - OTHER EMPLOYEES 86,664.892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 175,528,215 156,104,775 331,632,990 79,867,232 | 52.9% 47.1% 100.0% 24.1% 75.9% |
| PAYROLL - EMPLOYEE BENEFITS 29,902,126 9.0% PAYROLL - OFFICERS 96.971 0.0% PAYROLL - OTHER EMPLOYEES 86,664.892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362.685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343.221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 | 52.9% 47.1% 100.0% 24.1% |
| PAYROLL - OFFICERS 96.971 0.0% PAYROLL - OTHER EMPLOYEES 86.664.892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362.685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343.221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 | 52.9% 47.1% 100.0% 24.1% 75.9% |
| PAYROLL - OTHER EMPLOYEES 86,664.892 26.1% OTHER DEPARTMENTAL EXPENSES 15,362.685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 | 52.9% 47.1% 100.0% 24.1% 75.9% |
| OTHER DEPARTMENTAL EXPENSES 15,362,685 4.6% TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 0 392,664 11,923,883 | 52.9% 47.1% 100.0% 24.1% 75.9% 0.0% 0.1% |
| TOTAL DEPARTMENTAL EXPENSES 144,343,221 43.5% | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 0 392,664 11,923,883 29,902,126 | 52.9% 47.1% 100.0% 24.1% 75.9% 0.0% 0.1% 3.6% |
| | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 0 392,664 11,923,883 29,902,126 96,971 | 52.9% 47.1% 100.0% 24.1% 75.9% 0.0% 0.1% 3.6% 9.0% |
| DED A DES MENITA IL INICOME (LOCC) 107 400 527 20 404 | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 0 392,664 11,923,883 29,902,126 96,971 86,664,892 | 52.9% 47.1% 100.0% 24.1% 75.9% 0.0% 0.1% 3.6% 9.0% 0.0% |
| DEPARTMENTAL INCOME (LOSS) | REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 175,528,215 156,104,775 331,632,990 79,867,232 251,765,758 0 392,664 11,923,883 29,902,126 96,971 86,664,892 15,362,685 | 52.9% 47.1% 100.0% 24.1% 75.9% 0.0% 0.1% 3.6% 9.0% 0.0% 26.1% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 771,005,069 | 97.0% |
| OTHER COMPLIMENTARY ITEMS | 23,724,793 | 3.0% |
| TOTAL REVENUE | 794,729,862 | 100.0% |
| COST OF SALES | 108,285,994 | 13.6% |
| GROSS MARGIN | 686,443,868 | 86.4% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 615,150 | 0.1% |
| COMPLIMENTARY EXPENSE | 7,633,691 | 1.0% |
| PAYROLL - TAXES | 14,376,810 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 33.017.507 | 4.2% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 131,901,295 | 16.6% |
| OTHER DEPARTMENTAL EXPENSES | 167,516,109 | 21.1% |
| TOTAL DEPARTMENTAL EXPENSES | 355,060,562 | 44.7% |
| DEPARTMENTAL INCOME (LOSS) | 331,383,306 | 41.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 23,056 |
|---------------------|--------|
| ROOMS DEPARTMENT | 14,781 |
| FOOD DEPARTMENT | 17,507 |
| BEVERAGE DEPARTMENT | 5,415 |
| G & A DEPARTMENT | 14,961 |
| OTHER DEPARTMENTS | 6,659 |
| | |
| TOTAL | 82,379 |

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 1,744,484 | 1,654,224 | 94.83% |
| AUGUST | 1,760,404 | 1,709,407 | 97.10% |
| SEPTEMBER | 1,688,799 | 1,592,078 | 94.27% |
| OCTOBER | 1,740,116 | 1,679,521 | 96.52% |
| NOVEMBER | 1,707,459 | 1,562,939 | 91.54% |
| DECEMBER | 1,731,248 | 1,474,270 | 85.16% |
| JANUARY | 1,872,139 | 1,661,956 | 88.77% |
| FEBRUARY | 1,708,942 | 1,614,147 | 94.45% |
| MARCH | 1,877,558 | 1,808,913 | 96.34% |
| APRIL | 1,824,837 | 1,742,419 | 95.48% |
| MAY | 1,906,597 | 1,757,867 | 92.20% |
| JUNE | 1,831,606 | 1,634,720 | 89.25% |
| TOTAL | 21,394.189 | 19,892,461 | 92.98% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 88,59 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 16.67 |
|---|-------|--|-------|
| | | AVERAGE ROOMS | |
| AVERAGE SLOT REVENUE | | DEPARTMENT PAYROLL | |
| PER ROOM PER DAY | 88.68 | PER ROOM PER DAY | 20.08 |
| AVERAGE FOOD SALES | | AVERAGE ROOM RATE | |
| PER ROOM PER DAY | 38.95 | PER DAY | 77.20 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 35 | 13,470 | 3,738 |
| COIN OPERATED DEVICES | 36 | 45,105 | 1,086 |
| POKER AND PAN | 17 | 1,798 | 983 |
| RACE AND SPORTS | 29 | 6,105 | 526 |
| TOTAL CASINO | 36 | 63,967 | 1,585 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 104.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 163.4 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 363.7 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 44.9 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.1 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 2.0 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 77.8 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 71.8 |
| RETURN ON INVESTED CAPITAL ¹ | 13,6 |
| RETURN ON AVERAGE ASSETS ² | 11.2 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

| CURRENT ASSETS CASH | ASSETS | 3 | DOLLARS | PERCENT |
|---|---|-------------------------|-----------------------------|--------------|
| RECEIVABLES | TOTAL | ALLOWANCE | 48,328,655 | 6.0% |
| CASINO | 5,622,860 | 3,587,084 | 2,035,776 | 0.3% |
| TRADE | 7,105,877 | 617,152 | 6,488,725 | 0.8% |
| SUNDRY | 47,259,320 | 3,276 | 47,256,044 | 5.9% |
| NOTES | 7,231,206 | 0 | 7,231,206 | 0.9% |
| PREPAID EXPENSES | | | 12,429,321 | 1.5% |
| OTHER CURRENT ASSETS | | | 26,637,800 | 3.3% |
| TOTAL CURRENT ASSETS | | | 150,407,527 | 18.6% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 160,680,085 | DEFRECIATION | 160,680,085 | 19.9% |
| LAND IMPROVEMENTS | 21,595,344 | 8,215,386 | 13,379,958 | 1.7% |
| BUILDINGS & IMPROVEMENTS | 417,219,663 | 82,251,154 | 334,968,509 | 41.5% |
| FURNITURE & EQUIPMENT | 173,595,273 | 109,432,884 | 64,162,389 | 8.0% |
| LEASE IMPROVEMENTS | 3,976,803 | 2,465,951 | 1,510,852 | 0.2% |
| CONSTRUCTION IN PROGRESS | 60,007,738 | 2,405,751 | 60,007,738 | 7.4% |
| TOTAL FIXED ASSETS | | | 634,709,531 | 7.476 |
| OTHER ASSETS | | | 21,359,664 | 2.6% |
| TOTAL ASSETS | *************************************** | *********************** | 806,476,722 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER | | | 19,306,829 693,063 | 2.4% 0.1% |
| CURRENT PORTION OF LONG-TERM | | | 150,122,052 | 18.6% |
| ACCRUED EXPENSES | | | 34,296,581 | 4.3% |
| OTHER CURRENT LIABILITIES | | | 6,048,812 | 0.8% |
| TOTAL CURRENT LIABILITIES | | | 210,467,337 | 26.1% |
| LONG-TERM DEBT | TOTAL | CURRENT | | |
| MORTGAGES | 83,273,372 | PORTION 40,906,677 | 12 266 605 | 5.20/ |
| DEBENTURES & BONDS | 03,213,312 | 40,900,077 | 42,366,695 | 5.3% 0.0% |
| NOTES | 304,072,561 | = | • | |
| CONTRACTS | 2,780,474 | 106,186,527 | 197,886,034 | 24.5% |
| OTHER | | 2,260,189 | 520,285 | 0.1% |
| TOTAL LONG-TERM DEBT | 5,777,334 395,903,741 | 679,518 | 5,097,816 | 0.6% |
| OTHER LIABILITIES | | 150,032,911 | 245,870,830 | 30.5% |
| TOTAL LIABILITIES | | | . 16,558,811 | 2.1% |
| | | | 472,896,978 | 58.6% |
| CAPITAL AGGOLDETS | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 56,887,308 | 7.1% |
| CAPITAL STOCK & OTHER CAPITAL | | | 338,969,335 | 42.0% |
| RETAINED EARNINGS | | | -62,276,899 | -7.7% |
| TOTAL CAPITAL | , | | 333,579,744 | 41.4% |
| TOTAL LIABILITIES AND CAPITAL | | | 806,476,722 | 100.0% |
| Average Assets 53,765,115 | <u>Upper Quartile</u> 63,171,487 | Median 42,249,068 | Lower Quartile 9,534,497 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

| DELICATIF | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 354,950,423 | 53.6% |
| ROOMS | 131,101,758 | 19.8% |
| FOOD | 81,947,763 | 12.4% |
| BEVERAGE | 39,749,881 | 6.0% |
| OTHER | 54,126,858 | 8.2% |
| TOTAL REVENUE | 661,876,683 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 71,775,570 | 10.8% |
| GROSS MARGIN | 590,101,113 | 89.2% |
| DEPARTMENTAL EXPENSES | 350,355,903 | 52.9% |
| DEPARTMENTAL INCOME (LOSS) | 239.745,210 | 36.2% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 19,739,691 | 3.0% |
| BAD DEBT EXPENSE | 186,323 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 6,644,006 | 1.0% |
| DEPRECIATION - BUILDINGS | 13,693,901 | 2.1% |
| DEPRECIATION - BOILDINGS | 18,800,077 | 2.8% |
| ENERGY EXPENSE (electricity, gas, etc.) | 11,080,287 | 1.7% |
| EQUIPMENT RENTAL OR LEASE | 610,576 | 0.1% |
| INTEREST EXPENSE | 31,649,716 | 4.8% |
| MUSIC AND ENTERTAINMENT | 3,732,027 | 0.6% |
| PAYROLL - TAXES | 3,738,651 | 0.6% |
| PAYROLL - TAXES | 10,156,407 | 1.5% |
| PAYROLL - OFFICERS | 1,125,300 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 37,688,410 | 5.7% |
| RENT OF PREMISES | 38,169,073 | 5.8% |
| TAXES - REAL ESTATE | 4,962,467 | 0.7% |
| TAXES AND LICENSES - OTHER | 1,798,551 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 3,912,136 | 0.6% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 34,670,660 | 5 2% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 242,358,259 | 36.6% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | -2,613,049 | -0.4% |
| EXTRAORDINARY ITEMS | 23/12/3/17 | |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------------------|---------------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 95,726,784 | 27.0% |
| COIN OPERATED DEVICES | 235,276,861 | 66.3% |
| POKER AND PAN | 1,217,317 | 0.3% |
| RACE BOOK | 20,820,107 | 5.9% |
| SPORTS POOL | 1,909,354 | 0.5% |
| TOTAL REVENUE | 354,950,423 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 568,602 | 0.2% |
| COMMISSIONS | 2,497,255 | 0.7% |
| COMPLIMENTARY EXPENSE | 44,582,561 | 12.6% |
| GAMING TAXES AND LICENSES | 30,861,378 | 8.7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 41,605 | 0.0% |
| PAYROLL - TAXES | 9,204,684 | 2.6% |
| PAYROLL - EMPLOYEE BENEFITS | 11,520,844 | 3.2% |
| PAYROLL - OFFICERS | 657,983 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 69,001,052 | 19.4% |
| RACE WIRE FEES | 3,469,883 | 1.0% |
| OTHER DEPARTMENTAL EXPENSES | 30,632,339 | 8.6% |
| TOTAL DEPARTMENTAL EXPENSES | 203,038,186 | 57.2% |
| ROOMS DEPARTMENT | | |
| DEVENUE | DOLLADO | DEDCENIT |
| REVENUE ROOM SALES | DOLLARS 117,683,476 | PERCENT 89.8% |
| COMPLIMENTARY ROOMS | 13,418,282 | 10.2% |
| TOTAL REVENUE | 131,101,758 | 100.0% |
| TOTAL REVENOL | 131,101,736 | 100.076 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 217,492 | 0.2% |
| COMPLIMENTARY EXPENSE | 296,573 | 0.2% |
| PAYROLL - TAXES | 3,746,701 | 2.9% |
| PAYROLL - EMPLOYEE BENEFITS | 6,662,182 | 5.1% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 32,343,157 | 24.7% |
| OTHER DEPARTMENTAL EXPENSES | 15,484,481 | 11.8% |
| TOTAL DEPARTMENTAL EXPENSES | 58,750,586 | 44.8% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 72,351,172 | 55.2% |
| | | |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

FOOD DEPARTMENT

| FOOD SALES | REVENUE | DOLLARS | PERCENT |
|--|-----------------------------|--------------|---------|
| Total Revenue | | 69,471,508 | 84.8% |
| TOTAL REVENUE 81,947,763 100.0% COST OF SALES 44,341.663 54.1% GROSS MARGIN 37.606.100 45.9% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 0 0 0.0% COMPLIMENTARY EXPENSE 297,531 0.4% PAYROLL - TAXES 5.183.650 6.3% PAYROLL - EMPLOYEE BENEFITS 8,206,800 10.0% PAYROLL - EMPLOYEE MEDITYS 38.391,126 46.8% OTHER DEPARTMENTAL EXPENSES 7,561,368 9.2% TOTAL DEPARTMENTAL EXPENSES 7,561,368 9.2% TOTAL DEPARTMENTAL EXPENSES 7,561,368 9.2% DEPARTMENTAL INCOME (LOSS) 222,034,375 2-26.9% BEVERAGE DEPARTMENT REVENUE 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56.4% TOTAL REVENUE 30,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.29 DEPARTMENTAL EXPENSES 84,319 0.2% PAYROLL - TAXES 84,319 0.2% PAYROLL - TAXES 9,411,476 3.7% PAYROLL - EMPLOYEE BENEFITS 9,4615,967 6.6% PAYROLL - DEPARTMENTAL EXPENSES 9,411,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - DEPARTMENTAL EXPENSES 9,911,776 1.7% PAYROLL - EMPLOYEE BENEFITS 9,911,776 1.7% OTHER DEPARTMENTAL EXPENSES 9,911,776 1.7% PAYROLL - DEPARTMENTAL EXPENSES 9,911,776 1.7% PAYROLL - DEPARTMENTAL EXPENSES 9,911,776 1.7% OTHER DEPARTMENTAL EXPENSES 9,911,776 1.7% OTHER DEPARTMENTAL EXPENSES 9,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 9.004,889 5.0% TOTAL DEPARTMENTAL EXPENSES 9.004,89 5.0% TOTAL DEPARTMENTAL EXPENSES 9.15,988,027 40.2% TOTAL DEPARTMENTAL EXPENSES 9.15,988,027 40.2% | COMPLIMENTARY FOOD SALES | 12,476,255 | 15.2% |
| GROSS MARGIN 37,606,100 45,9% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 297,531 0,4% COMPLIMENTARY EXPENSE 297,531 0,4% PAYROLL - TAXES 5,183,650 6,3% PAYROLL - DEPARTMENTAL EXPENSE 8,206,800 10,0% PAYROLL - OFFICERS 38,391,126 46,8% OTHER DEPARTMENTAL EXPENSES 7,561,368 9,2% OTHER DEPARTMENTAL EXPENSES 7,561,368 9,2% TOTAL DEPARTMENTAL EXPENSES 59,640,475 72,8% DEPARTMENTAL INCOME (LOSS) -22,034,375 -26,9% BEVERAGE DEPARTMENT REVENUE 17,315,831 43,6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56,4% TOTAL REVENUE 39,749,881 100,0% COST OF SALES 39,749,881 100,0% COST OF SALES 13,034,245 32,8% GROSS MARGIN 26,715,636 67,2% DEPARTMENTAL EXPENSES 8,419 0,0% DEPARTMENTAL EXPENSES 8,419 0,0% DEPARTMENTAL EXPENSES 8,419 0,0% DEPARTMENTAL EXPENSES 8,411,716 3,7% PAYROLL - TAXES 8,411,716 6,6% PAYROLL - DEPARTMENT REVENSES 9,204,489 5,0% TOTAL DEPARTMENTAL EXPENSES 9,204,489 5,0% TOTAL DEPARTMENTAL EXPENSES 2,004,489 5,0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40,2% | | 81,947,763 | 100.0% |
| DEPARTMENTAL EXPENSES 0 0 0.0% | COST OF SALES | 44,341,663 | 54.1% |
| BAD DEBT EXPENSE 0 0 0.0% COMPLIMENTARY EXPENSE 297.531 0.4% PAYROLL - TAXES 5.183.650 6.3% PAYROLL - EMPLOYEE BENEFITS 8.206.800 10.0% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 38.391.126 46.8% OTHER DEPARTMENTAL EXPENSES 7,561.368 9.2% TOTAL DEPARTMENTAL EXPENSES 59.640.475 72.8% DEPARTMENTAL INCOME (LOSS) -22.034.375 -26.9% BEVERAGE DEPARTMENT REVENUE 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 22,434.050 56.4% TOTAL REVENUE 39,749.881 100.0% COST OF SALES 13,034.245 32.8% GROSS MARGIN 26,715.636 67.2% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 0 0 0.0% COMPLIMENTARY EXPENSES 84.319 0.2% PAYROLL - TAXES 1,471.476 3.7% PAYROLL - TAXES 1,471.476 3.7% PAYROLL - TAXES 1,471.476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OTHER EMPLOYEES 9,811.776 24.7% OTHER DEPARTMENTAL EXPENSES 15.988.027 40.29 TOTAL DEPARTMENTAL EXPENSES 15.988.027 40.29 | GROSS MARGIN | 37,606,100 | 45.9% |
| COMPLIMENTARY EXPENSE 297,531 0.4% | DEPARTMENTAL EXPENSES | | |
| PAYROLL - TAXES 5,183.650 6.3% | BAD DEBT EXPENSE | • | |
| PAYROLL - EMPLOYEE BENEFITS 8,206,800 10.0% | COMPLIMENTARY EXPENSE | · | 0.4% |
| PAYROLL - EMPLOYEE BENEFITS 8,206,800 10,0% PAYROLL - OFFICERS 0 0,0% PAYROLL - OFFICERS 38,391,126 46,8% OTHER EMPLOYES 38,391,126 46,8% OTHER DEPARTMENTAL EXPENSES 7,561,368 9,2% TOTAL DEPARTMENTAL EXPENSES 59,640,475 72,8% TOTAL DEPARTMENTAL EXPENSES 59,640,475 72,8% TOTAL DEPARTMENTAL INCOME (LOSS) -22,034,375 -26,9% TOTAL REVENUE DOLLARS PERCENT 17,315,831 43,6% COMPLIMENTARY BEVERAGE SALES 17,315,831 43,6% TOTAL REVENUE 39,749,881 100,0% TOTAL REVENUE 39,749,881 100,0% TOTAL REVENUE 13,034,245 32,8% TOTAL REVENUE 39,749,881 43,6% TOTAL REVENUE 13,034,245 32,8% TOTAL REVENUE 13,034,245 32,8% TOTAL REVENUE 14,714,76 3,7% PAYROLL - TAXES 14,714,76 3,7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6,6% PAYROLL - OFFICERS 0,0% PAYROLL - OFFICERS 9,811,776 24,7% OTHER DEPARTMENTAL EXPENSES 9,811,776 24,7% OTHER DEPARTMENTAL EXPENSES 9,811,776 24,7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5,0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40,2% TOTAL DEPARTMENTAL EXPENSES 15,9 | | 5,183,650 | 6.3% |
| PAYROLL - OFFICERS 0 0 0.0% PAYROLL - OTHER EMPLOYEES 38.391,126 46.8% OTHER DEPARTMENTAL EXPENSES 7,561,368 9.2% TOTAL DEPARTMENTAL EXPENSES 59.640.475 72.8% DEPARTMENTAL INCOME (LOSS) 59.640.475 72.8% BEVERAGE DEPARTMENT REVENUE DOLLARS PERCENT BEVERAGE SALES 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56.4% TOTAL REVENUE 39,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 843,19 0.2% PAYROLL - TAXES 14,714,76 3.7% PAYROLL - EMPLOYEE BENEFITS 84,319 0.2% PAYROLL - OFFICERS 90.00% PAYROLL - OFFICERS 0.00% PAYROLL - OFFICERS 98,11,776 24,7% OTHER DEPARTMENTAL EXPENSES 9,811,776 24,7% OTHER DEPARTMENTAL EXPENSES 15,988,027 40.2% | PAYROLL - EMPLOYEE BENEFITS | 8,206,800 | 10.0% |
| PAYROLL - OTHER EMPLOYEES 38.391,126 46.8% OTHER DEPARTMENTAL EXPENSES 7,561,368 9.2% 7,561,36 | PAYROLL - OFFICERS | 9 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES 7,561,368 9,2% TOTAL DEPARTMENTAL EXPENSES 59,640,475 72,8% BEVERAGE LOSS) -22,034,375 -26,9% BEVERAGE SALES 17,315,831 43,6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56,4% TOTAL REVENUE 39,749,881 100,0% COST OF SALES 13,034,245 32,8% GROSS MARGIN 26,715,636 67,2% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 0 0,0% COMPLIMENTARY EXPENSE 84,319 0,2% PAYROLL - TAXES 1,471,476 3,7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6,6% PAYROLL - OFFICERS 0 0,0% PAYROLL - OFFICERS 9,811,776 24,7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5,0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40,2% | PAYROLL • OTHER EMPLOYEES | 38,391,126 | 46.8% |
| DEPARTMENTAL EXPENSES 59,640,475 72,8% | | 7,561,368 | 9.2% |
| BEVERAGE DEPARTMENT REVENUE DOLLARS PERCENT BEVERAGE SALES 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56.4% TOTAL REVENUE 39,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 84,319 0.2% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1.471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 15,988,027 40.2% | | 59,640,475 | 72.8% |
| BEVERAGE DEPARTMENT REVENUE DOLLARS PERCENT BEVERAGE SALES 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56.4% TOTAL REVENUE 39,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 84,319 0.2% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1.471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 15,988,027 40.2% | PERADEL ENTAL INCOME (LOSS) | "22 034 375 | -26.9% |
| REVENUE DOLLARS PERCENT BEVERAGE SALES 17,315,831 43.6% COMPLIMENTARY BEVERAGE SALES 22,434,050 56.4% TOTAL REVENUE 39,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | | |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE BAD OFFI EXPENSE COMPLIMENTARY EXPENSE BAD OFFI EXPENSE BAD OFFI EXPENSE COMPLIMENTARY EXPENSE BAJ OFFI EXPENSE COMPLIMENTARY EXPENSES COMPLIMENTAL | BEVERAGE DEPARTMENT | | |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE BAD DEBT EXPENSE COMPLIMENTARY EXPENSE BAD DEBT EXPENSE BAD DEBT EXPENSE COMPLIMENTARY EXPENSE BAJ DEBT EXPENSE BAJ DEBT EXPENSE COMPLIMENTARY EXPENSE BAJ DEBT EXPENSE BAJ DEBT EXPENSE COMPLIMENTARY EXPENSES BAJ DEBT EXPENSES COMPLIMENTARY EXPENSES DO 0.09 PAYROLL - TAXES DO 0.09 PAYROLL - OFFICERS DO 0.09 PAYROLL - OTHER EMPLOYEES DO 0.09 | DEVENIE | DOLLARS | PERCENT |
| COMPLIMENTARY BEVERAGE SALES 22,434,050 56,4% TOTAL REVENUE 39,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | 17,315,831 | 43.6% |
| TOTAL REVENUE 39,749,881 100.0% COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | 22,434,050 | 56.4% |
| COST OF SALES 13,034,245 32.8% GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | 39,749,881 | 100.0% |
| GROSS MARGIN 26,715,636 67.2% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | TOTAL REVENUE | | |
| DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | COST OF SALES | 13,034,245 | 32.8% |
| BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | GROSS MARGIN | 26,715,636 | 67.2% |
| BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | DEDADTMENITAL EYDENSES | | |
| COMPLIMENTARY EXPENSE 84,319 0.2% PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | 0 | 0.0% |
| PAYROLL - TAXES 1,471,476 3.7% PAYROLL - EMPLOYEE BENEFITS 2,615,967 6.6% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | 84.319 | 0.2% |
| PAYROLL - TAXES 2,615,967 6.6% PAYROLL - EMPLOYEE BENEFITS 0 0.0% PAYROLL - OFFICERS 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | | 3.7% |
| PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | PANDOLL FAMI OVER DENTIFIED | · | 6.6% |
| PAYROLL - OTHER EMPLOYEES 9,811,776 24.7% OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | | 0.0% |
| OTHER DEPARTMENTAL EXPENSES 2,004,489 5.0% TOTAL DEPARTMENTAL EXPENSES 15,988,027 40.2% | | - | |
| TOTAL DEPARTMENTAL EXPENSES | | | 5.0% |
| | | · · | |
| DEPARTMENTAL INCOME (LOSS) | TOTAL DEPARTMENTAL EXPENSES | 13,900,027 | 40.470 |
| | | | |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 51,781,086 | 95.7% |
| OTHER COMPLIMENTARY ITEMS | 2,345,772 | 4.3% |
| TOTAL REVENUE | 54,126,858 | 100.0% |
| COST OF SALES | 14,399,662 | 26.6% |
| GROSS MARGIN | 39,727,196 | 73.4% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 163,148 | 0.3% |
| COMPLIMENTARY EXPENSE | 150,587 | 0.3% |
| PAYROLL - TAXES | 551,723 | 1.0% |
| PAYROLL - EMPLOYEE BENEFITS | 1,154,931 | 2.1% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 4,894,267 | 9.0% |
| OTHER DEPARTMENTAL EXPENSES | 6,023,973 | 11.1% |
| TOTAL DEPARTMENTAL EXPENSES | 12,938,629 | 23.9% |
| DEPARTMENTAL INCOME (LOSS) | 26,788,567 | 49.5% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 3,892 |
|---------------------|--------|
| ROOMS DEPARTMENT | 1,920 |
| FOOD DEPARTMENT | 2,358 |
| BEVERAGE DEPARTMENT | 843 |
| G & A DEPARTMENT | 1,514 |
| OTHER DEPARTMENTS | 446 |
| | |
| TOTAL | 10,973 |

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

RATE OF ROOM OCCUPANCY

| | | | % OF |
|-----------|-----------|-----------|------------|
| | AVAILABLE | ROOMS | OCCUPANCY |
| MONTH | ROOMS | OCCUPIED | (COMPUTED) |
| JULY | 265,859 | 242,813 | 91.33% |
| AUGUST | 268,045 | 256,238 | 95.60% |
| SEPTEMBER | 260,359 | 235,601 | 90.49% |
| OCTOBER | 271,051 | 253,944 | 93.69% |
| NOVEMBER | 261,076 | 223,904 | 85.76% |
| DECEMBER | 229,978 | 172,052 | 74.81% |
| JANUARY | 234,845 | 193,188 | 82.26% |
| FEBRUARY | 213,791 | 195,096 | 91.26% |
| MARCH | 236,473 | 221,887 | 93.83% |
| APRIL | 228,694 | 211,939 | 92.67% |
| MAY | 235,768 | 203,428 | 86.28% |
| JUNE | 227,815 | 185,585 | 81.46% |
| TOTAL | 2,933,754 | 2,595,675 | 88.48% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 36.88 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 15.31 |
|--|-------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 90.64 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 16.47 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 31.57 | AVERAGE ROOM RATE PER DAY | 50.51 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$1,000,000 TO \$72,000,000

AMOUNTS REPRESENT 15 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 14 | 6,040 | 1,132 |
| COIN OPERATED DEVICES | 15 | 21,719 | 722 |
| POKER AND PAN | 3 | 867 | 351 |
| RACE AND SPORTS | 8 | 1,845 | 1,540 |
| TOTAL CASINO | 15 | 28,513 | 830 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 71.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 70,5 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 158,5 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 44.5 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 14.7 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.1 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 78.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 72.6 |
| RETURN ON INVESTED CAPITAL ¹ | 4.9 |
| RETURN ON AVERAGE ASSETS ² | 3.5 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

| \sim | | |
|--------|-----|--|
| | 24. | |
| | | |

| CURRENT ASSETS | 110,000 | , | DOLLARS | PERCENT |
|--|---|---|----------------|---------|
| CASH | | | 273,252,664 | 3.2% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 502,468,008 | 187,380,143 | 315,087,865 | 3.7% |
| TRADE | 89,049,809 | 6,335,520 | 82,714,289 | 1.0% |
| SUNDRY | 407,201,388 | 0 | 407,201,388 | 4.7% |
| NOTES | 200,000 | 200,000 | 0 | 0.0% |
| PREPAID EXPENSES | | *************************************** | 88,545,132 | 1.0% |
| OTHER CURRENT ASSETS | | | 363,501,619 | 4.2% |
| TOTAL CURRENT ASSETS | | *********** | 1,530,302,957 | 17.7% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 667,839,317 | | 667,839,317 | 7.7% |
| LAND IMPROVEMENTS | 172,521,872 | 57,366,437 | 115,155,435 | 1.3% |
| BUILDINGS & IMPROVEMENTS | 5,100,053,476 | 907,715,483 | 4,192,337,993 | 48.6% |
| FURNITURE & EQUIPMENT | 2,060,372,914 | 1,178,420,918 | 881,951,996 | 10.2% |
| LEASE IMPROVEMENTS | 106,129,281 | 56,152,859 | 49,976,422 | 0.6% |
| CONSTRUCTION IN PROGRESS | 591,906,082 | | 591,906,082 | 6.9% |
| TOTAL FIXED ASSETS | | | 6,499,167,245 | 75.4% |
| OTHER ASSETS | | | 595,392,493 | 6.9% |
| TOTAL ASSETS | | | 8.624.862,695 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | | | 145,483,681 | 1.7% |
| ACCOUNTS PAYABLE - OTHER | | | 123,515,120 | 1.4% |
| CURRENT PORTION OF LONG-TERM | | | 172,637,680 | 2.0% |
| ACCRUED EXPENSES | | | 449,439,993 | 5.2% |
| OTHER CURRENT LIABILITIES | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 507,088,080 | 5.9% |
| TOTAL CURRENT LIABILITIES | | | 1,398,164,554 | 16.2% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 352,013,310 | 130,005,159 | 222,008,151 | 2.6% |
| DEBENTURES & BONDS | 300,000,000 | 0 | 300,000,000 | 3.5% |
| NOTES | 458,881,318 | 32,327,911 | 426,553,407 | 4.9% |
| CONTRACTS | 21,666,465 | 3,550,669 | 18,115,796 | 0.2% |
| OTHER | 327,499,458 | 6,776,578 | 320,722,880 | 3.7% |
| TOTAL LONG-TERM DEBT | 1,460,060,551 | 172,660,317 | 1,287,400,234 | 14.9% |
| OTHER LIABILITIES | ****************************** | | 422,664,265 | 4.9% |
| TOTAL LIABILITIES | | | 3,108,229,053 | 36.0% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | ••••• | 288,196,882 | 3.3% |
| CAPITAL STOCK & OTHER CAPITAL | | | 2,403,489,164 | 27 9% |
| RETAINED EARNINGS | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 2,824,947,596 | 32.8% |
| TOTAL CAPITAL | | | 5,516,633,642 | 64.0% |
| TOTAL LIABILITIES AND CAPITAL | | | 8,624,862,695 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 410,707,747 | 492,050,387 | 372,755,566 | 189,259,336 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

| REVENUE - | DOLLARS | PERCENT |
|--|---------------|---------|
| GAMING | 3,295,507,836 | 51.3% |
| ROOMS | 1,404,613,156 | 21.9% |
| FOOD | 692,782,406 | 10.8% |
| BEVERAGE | 291,883,109 | 4.5% |
| OTHER | 740,603,004 | 11.5% |
| TOTAL REVENUE | 6,425,389,511 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 414,630,226 | 6.5% |
| GROSS MARGIN | 6,010,759,285 | 93.5% |
| DEPARTMENTAL EXPENSES | 3,393,499,246 | 52.8% |
| DEPARTMENTAL INCOME (LOSS) | 2,617,260,039 | 40.7% |
| THE EXPENSES | | |
| GENERAL AND ADMINISTRATIVE EXPENSES ADVERTISING AND PROMOTION | 109,479,366 | 1.7% |
| ADVERTISING AND PROMOTION | 1,842,056 | 0.0% |
| BAD DEBT EXPENSE | 45,208,073 | 0.7% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 170,973,431 | 2.7% |
| DEPRECIATION - BUILDINGS | 265,810,163 | 4.1% |
| DEPRECIATION AND AMORTIZATION - OTHER | 76,564,742 | 1.2% |
| ENERGY EXPENSE (electricity, gas, etc.) | 3,661,907 | 0.1% |
| EQUIPMENT RENTAL OR LEASE | 84,302,385 | 1.3% |
| INTEREST EXPENSE | 67,621,761 | 1.1% |
| PAYROLL - TAXES | 32,341,236 | 0.5% |
| PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 86,272,050 | 1.3% |
| PAYROLL - OFFICERS | 17,058,297 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 296,953,533 | 4.6% |
| RENT OF PREMISES | 17,752,363 | 0.3% |
| TAXES - REAL ESTATE | 51,694,234 | 0.8% |
| TAXES AND LICENSES - OTHER | 8,228,106 | 0.1% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 19,197,792 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 353,288,271 | 5.5% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 1,708,249,766 | 26.6% |
| TOTAL GENERAL AND ADMINISTRATIVE EXICHSES | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 909,010,273 | 14.1% |

| Average Revenue |
|-----------------|
| 305,970,929 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 1,666,557,958 | 50.6% |
| COIN OPERATED DEVICES | 1,528,751,815 | 46.4% |
| POKER AND PAN | 29,830,533 | 0.9% |
| RACE BOOK | 47,901,839 | 1.5% |
| SPORTS POOL | 22,465,691 | 0.7% |
| TOTAL REVENUE | 3,295,507,836 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 148,731,564 | 4.5% |
| COMMISSIONS | 16,927,871 | 0.5% |
| COMPLIMENTARY EXPENSE | 435,549,348 | 13.2% |
| GAMING TAXES AND LICENSES | 233,509,057 | 7.1% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 34,570,964 | 1.0% |
| PAYROLL - TAXES | 55,879,844 | 1.7% |
| PAYROLL - EMPLOYEE BENEFITS | 130,757,593 | 4.0% |
| PAYROLL - OFFICERS | 5,316,377 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 426,316,612 | 12.9% |
| RACE WIRE FEES | 5,778,407 | 0.2% |
| OTHER DEPARTMENTAL EXPENSES | 447,499,031 | 13.6% |
| TOTAL DEPARTMENTAL EXPENSES | 1,940,836,668 | 58.9% |
| ROOMS DEPARTMENT | | |
| | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 1,204,355,669 | 85.7% |
| COMPLIMENTARY ROOMS | 200,257,487 | 14.3% |
| TOTAL REVENUE | 1,404,613,156 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 670,702 | 0.0% |
| COMPLIMENTARY EXPENSE | 8,044,255 | 0.6% |
| PAYROLL - TAXES | 27,304,901 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 82,919,624 | 5.9% |
| PAYROLL - OFFICERS | 633,326 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 245,845,775 | 17.5% |
| OTHER DEPARTMENTAL EXPENSES | 143,264,565 | 10.2% |
| TOTAL DEPARTMENTAL EXPENSES | 508,683,148 | 36.2% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 895,930,008 | 63.8% |
| | 077,750,000 | 03.070 |

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

FOOD DEPARTMENT

| REVENUE _ | DOLLARS | PERCENT |
|------------------------------|-------------|---------|
| FOOD SALES | 558,122,514 | 80.6% |
| COMPLIMENTARY FOOD SALES | 134,659,892 | 19.4% |
| TOTAL REVENUE | 692,782,406 | 100.0% |
| COST OF SALES | 253,910,907 | 36.7% |
| | 438,871,499 | 63.3% |
| GROSS MARGIN | 436,671,499 | 05.570 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 143,645 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,831,987 | 0.3% |
| PAYROLL - TAXES | 36,617,160 | 5.3% |
| PAYROLL - EMPLOYEE BENEFITS | 90,034,867 | 13.0% |
| PAYROLL - OFFICERS | 423,046 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 301,490,311 | 43.5% |
| OTHER DEPARTMENTAL EXPENSES | 42,961,287 | 6.2% |
| TOTAL DEPARTMENTAL EXPENSES | 473,502,303 | 68.3% |
| DEPARTMENTAL INCOME (LOSS) | -34,630,804 | -5.0% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 158,212,384 | 54.2% |
| COMPLIMENTARY BEVERAGE SALES | 133,670,725 | 45.8% |
| TOTAL REVENUE | 291,883,109 | 100.0% |
| COST OF SALES | 66,832,987 | 22.9% |
| GROSS MARGIN | 225,050,122 | 77.1% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 308,345 | 0.1% |
| PAYROLL - TAXES | 10,452,407 | 3.6% |
| PAYROLL - EMPLOYEE BENEFITS | 27,286,159 | 9.3% |
| PAYROLL - OFFICERS | 96,971 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 76,853,116 | 26.3% |
| OTHER DEPARTMENTAL EXPENSES | 13,358,196 | 4.6% |
| TOTAL DEPARTMENTAL EXPENSES | 128,355,194 | 44.0% |
| DEPARTMENTAL INCOME (LOSS) | 96,694,928 | 33.1% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 719,223,983 | 97.1% |
| OTHER COMPLIMENTARY ITEMS | 21,379,021 | 2.9% |
| TOTAL REVENUE | 740,603,004 | 100.0% |
| COST OF SALES | 93,886,332 | 12.7% |
| GROSS MARGIN | 646,716,672 | 87.3% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 452,002 | 0.1% |
| COMPLIMENT ARY EXPENSE | 7,483,104 | 1.0% |
| PAYROLL - TAXES | 13,825,087 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 31,862,576 | 4.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 127,007,028 | 17.1% |
| OTHER DEPARTMENTAL EXPENSES | 161,492,136 | 21.8% |
| TOTAL DEPARTMENTAL EXPENSES | 342,121,933 | 46.2% |
| DEDARTMENTAL INCOME (LOSS) | 204 504 720 | 41.1% |
| DEPARTMENTAL INCOME (LOSS) | 304,594,739 | 41.1% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 19,164 |
|---------------------|--------|
| ROOMS DEPARTMENT | 12,861 |
| FOOD DEPARTMENT | 15,149 |
| BEVERAGE DEPARTMENT | 4,572 |
| G & A DEPARTMENT | 13,447 |
| OTHER DEPARTMENTS | 6,213 |
| TOTAL | 71,406 |

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 1,478,625 | 1,411,411 | 95.45% |
| AUGUST | 1,492,359 | 1,453,169 | 97.37% |
| SEPTEMBER | 1,428,440 | 1,356,477 | 94.96% |
| OCTOBER | 1,469,065 | 1,425,577 | 97.04% |
| NOVEMBER | 1,446,383 | 1,339,035 | 92.58% |
| DECEMBER | 1,501,270 | 1,302,218 | 86.74% |
| JANUARY | 1,637,294 | 1,468,768 | 89.71% |
| FEBRUARY | 1,495,151 | 1,419,051 | 94.91% |
| MARCH | 1,641,085 | 1,587,026 | 96.71% |
| APRIL | 1,596,143 | 1,530,480 | 95.89% |
| MAY | 1,670,829 | 1,554,439 | 93.03% |
| JUNE | 1,603,791 | 1,449,135 | 90.36% |
| TOTAL | 18,460,435 | 17,296,786 | 93.70% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 96.35 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 16.87 |
|--|-------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 88.38 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 20.62 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 40.05 | AVERAGE ROOM RATE PER DAY | 81.21 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - LAS VEGAS STRIP AREA WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 21 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 21 | 18,423 | 4,308 |
| COIN OPERATED DEVICES | 21 | 61,810 | 1,178 |
| POKER AND PAN | 14 | 1,997 | 1,041 |
| RACE AND SPORTS | 21 | 7,727 | 434 |
| TOTAL CASINO | 21 | 89,292 | 1,757 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 109.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 177.5 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 394.6 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 45.0 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.1 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 2.1 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 77.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 71.7 |
| RETURN ON INVESTED CAPITAL ¹ | 14.4 |
| RETURN ON AVERAGE ASSETS ² | 12.0 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

| | ASSET | S | | |
|-------------------------------|---|---|----------------|---------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | ****************************** | *************************************** | 100,021,494 | 8.5% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 23,738,655 | 12,328,188 | 11,410,467 | 1.0% |
| TRADE | 7,800,342 | 624,479 | 7,175,863 | 0.6% |
| SUNDRY | 10,953,765 | 3,146,385 | 7,807,380 | 0.7% |
| NOTES | 878,223 | 474,480 | 403,743 | 0.0% |
| PREPAID EXPENSES | | | 22,614,891 | 1.9% |
| OTHER CURRENT ASSETS | | | 20,911,388 | 1.8% |
| TOTAL CURRENT ASSETS | | | 170,345,226 | 14.4% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 128,540,320 | ************ | 128,540,320 | 10.9% |
| LAND IMPROVEMENTS | 8,151,048 | 706,996 | 7,444,052 | 0.6% |
| BUILDINGS & IMPROVEMENTS | 676,082,086 | 232,415,924 | 443,666,162 | 37.5% |
| FURNITURE & EQUIPMENT | 469,797,024 | 296,862,506 | 172,934,518 | 14.6% |
| LEASE IMPROVEMENTS | 6,710,273 | 4,097,897 | 2,612,376 | 0.2% |
| CONSTRUCTION IN PROGRESS | 45,074,654 | | 45,074,654 | 3.8% |
| TOTAL FIXED ASSETS | *************************************** | | 800,272,082 | 67.7% |
| OTHER ASSETS | ••••• | | 211,608,491 | 17.9% |
| TOTAL ASSETS | | *************************************** | 1,182,225,799 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND |) CAPITAL | | |
| ACCOUNTS PAYABLE - TRADE | | 1777171111441 | 34,264,102 | 2.9% |
| ACCOUNTS PAYABLE - OTHER | *************************************** | | 5,319,286 | 0.4% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 13,772,188 | 1.2% |
| ACCRUED EXPENSES | | | 51,981,251 | 4.4% |
| OTHER CURRENT LIABILITIES | | | 91,309,269 | 7.7% |
| TOTAL CURRENT LIABILITIES | | | 196,646,096 | 16.6% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 124,986 | 36,723 | 88,263 | 0.0% |
| DEBENTURES & BONDS | 298,338,022 | 0 | 298,338,022 | 25.2% |
| NOTES | 210,611,274 | 10,841,397 | 199,769,877 | 16 9% |
| CONTRACTS | 3,526,016 | 2,093,785 | 1,432,231 | 0.1% |
| OTHER | 47,893,328 | 800,283 | 47,093,045 | 4.0% |
| TOTAL LONG-TERM DEBT | 560,493,626 | 13,772,188 | 546,721,438 | 46.2% |
| OTHER LIABILITIES | | | 82,442,613 | 7.0% |
| TOTAL LIABILITIES | | | 825,810,147 | 69.9% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | -598,549 | -0.1% |
| CAPITAL STOCK & OTHER CAPITAL | | | 262,576,018 | 22.2% |
| RETAINED FARNINGS | | | 94,438,183 | 8.0% |
| TOTAL CAPITAL | | - | 356,415,652 | 30.1% |
| TOTAL LIABILITIES AND CAPITAL | | | 1,182,225,799 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 62,222,410 | 89,890,072 | 49,392,159 | 2,922,304 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 687,734,387 | 60.0% |
| ROOMS | 149,243,804 | 13.0% |
| FOOD | 159,737,861 | 13.9% |
| BEVERAGE | 55,632,091 | 4.9% |
| OTHER | 93,573,926 | 8.2% |
| TOTAL REVENUE | 1,145,922,069 | 100.0% |
| | | |
| COST OF SALES | 114,093,010 | 10.0% |
| GROSS MARGIN | 1.031,829.059 | 90.0% |
| DEPARTMENTAL EXPENSES | 639,814,811 | 55.8% |
| DEPARTMENTAL INCOME (LOSS) | 392,014,248 | 34.2% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | 0 | 2.00/ |
| ADVERTISING AND PROMOTION | 22,586,522 | 2.0% |
| BAD DEBT EXPENSE | 3,446,873 | 0.3% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 36,362,266 | 3.2% |
| DEPRECIATION - BUILDINGS | 25,285,755 | 2.2% |
| DEPRECIATION AND AMORTIZATION - OTHER | 66,383,033 | 5.8% |
| ENERGY EXPENSE (electricity, gas, etc.) | 19,666,034 | 1.7% |
| EQUIPMENT RENTAL OR LEASE | 821,177 | 0.1% |
| INTEREST EXPENSE | 45,245,156 | 3.9% |
| MUSIC AND ENTERTAINMENT | 1,680,221 | 0.1% |
| PAYROLL - TAXES | 7,442,740 | 0.6% |
| PAYROLL - EMPLOYEE BENEFITS | 14,561,964 | 1.3% |
| PAYROLL - OFFICERS | 4,550,442 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 72,162,678 | 6.3% |
| RENT OF PREMISES | 16,241,046 | 1.4% |
| TAXES - REAL ESTATE | 9,334,373 | 0.8% |
| TAXES AND LICENSES - OTHER | 3,372,265 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 3,785,429 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 88,873,798 | 7.8% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 441,801,772 | 38.6% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | -49,787,524 | -4.3% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|----------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 180,001,728 | 26.2% |
| COIN OPERATED DEVICES | 488,918,077 | 71.1% |
| POKER AND PAN | 7,834,436 | 1.1% |
| RACE BOOK | 5,586,781 | 0.8% |
| SPORTS POOL | 5,393,365 | 0.8% |
| TOTAL REVENUE | 687,734,387 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 252,051 | 0.0% |
| COMMISSIONS | 6,703,761 | 1.0% |
| COMPLIMENT'ARY EXPENSE | 86,180,632 | 12.5% |
| GAMING TAXES AND LICENSES | 56,631,372 | 8.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 3,491,747 | 0.5% |
| PAYROLL - TAXES | 15,615,643 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 25,903,469 | 3.8% |
| PAYROLL - OFFICERS | 2,127,270 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 115,134,253 | 16.7% |
| RACE WIRE FEES | 14,039,775 | 2.0% |
| OTHER DEPARTMENTAL EXPENSES | 40,880,705 | 5.9% |
| TOTAL DEPARTMENTAL EXPENSES | 366,960,678 | 53.4% |
| ROOMS DEPARTMENT | 320,773,709 | |
| DEVENILE | DOLLARO | DED OF W |
| REVENUE ROOM SALES | DOLLARS | PERCENT |
| COMPLIMENTARY ROOMS | 109,788,192 | 73.6% |
| TOTAL REVENUE | 39,455,612 | 26.4% |
| TOTAL REVENUE | 149,243,804 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 294,535 | 0.2% |
| COMPLIMENTARY EXPENSE | 3,166,732 | 2.1% |
| PAYROLL - TAXES | 4,621,861 | 3.1% |
| PAYROLL - EMPLOYEE BENEFITS | 11,057,787 | 7.4% |
| PAYROLL - OFFICERS | 152,162 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 46,480,354 | 31.1% |
| OTHER DEPARTMENTAL EXPENSES | 20,272,323 | 13.6% |
| TOTAL DEPARTMENTAL EXPENSES | 86,045.754 | 57.7% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 63,198,050 | 42.3% |

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---|--|
| FOOD SALES | 111,045,585 | 69.5% |
| COMPLIMENTARY FOOD SALES | 48,692,276 | 30.5% |
| TOTAL REVENUE | 159,737,861 | 100.0% |
| COST OF SALES | 81,453,369 | 51.0% |
| GROSS MARGIN | 78,284,492 | 49.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 13,597 | 0.0% |
| COMPLIMENTARY EXPENSE | 735,979 | 0.5% |
| PAYROLL - TAXES | 8,824,421 | 5.5% |
| PAYROLL - EMPLOYEE BENEFITS | 22,344,747 | 14.0% |
| PAYROLL - OFFICERS | 278,065 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 81,074,378 | 50.8% |
| OTHER DEPARTMENTAL EXPENSES | 8,593,420 | 5.4% |
| TOTAL DEPARTMENTAL EXPENSES | 121,864,607 | 76.3% |
| DEPARTMENTAL INCOME (LOSS) | -43,580,115 | -27.3% |
| | | |
| BEVERAGE DEPARTMENT | PAN HOYE | DERCENT |
| REVENUE | DOLLARS 19 511 927 | PERCENT 35 1% |
| REVENUE BEVERAGE SALES | 19,511,927 | 35.1% |
| REVENUE BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 19,511,927 36,120,164 | 35.1% 64.9% |
| REVENUE BEVERAGE SALES | 19,511,927 | 35.1% |
| REVENUE BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 19,511,927 36,120,164 | 35.1% 64.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 19,511,927 36,120,164 55,632,091 | 35.1% 64.9% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 19,511,927 36,120,164 55,632,091 18,388,174 | 35.1% 64.9% 100.0% 33.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 19,511,927 36,120,164 55,632,091 18,388,174 | 35.1% 64.9% 100.0% 33.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 | 35.1% 64.9% 100.0% 33.1% 66.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 | 35.1% 64.9% 100.0% 33.1% 66.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 0 138,454 | 35.1% 64.9% 100.0% 33.1% 66.9% 0.0% 0.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 0 138,454 2,672,997 | 35.1% 64.9% 100.0% 33.1% 66.9% 0.0% 0.2% 4.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 0 138,454 2,672,997 6,029,913 | 35.1% 64.9% 100.0% 33.1% 66.9% 0.0% 0.2% 4.8% 10.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 0 138,454 2,672,997 6,029,913 63,077 | 35.1% 64.9% 100.0% 33.1% 66.9% 0.0% 0.2% 4.8% 10.8% 0.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - OFFICERS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 0 138,454 2,672,997 6,029,913 63,077 20,427,443 | 35.1% 64.9% 100.0% 33.1% 66.9% 0.0% 0.2% 4.8% 10.8% 0.1% 36.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL RÉVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 19,511,927 36,120,164 55,632,091 18,388,174 37,243,917 0 138,454 2,672,997 6,029,913 63,077 20,427,443 2,537,149 | 35.1% 64.9% 100.0% 33.1% 66.9% 0.0% 0.2% 4.8% 10.8% 0.1% 36.7% 4.6% |

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 86,484,537 | 92.4% |
| OTHER COMPLIMENTARY ITEMS | 7,089,389 | 7.6% |
| TOTAL REVENUE | 93,573,926 | 100.0% |
| COST OF SALES | 14,251,467 | 15.2% |
| GROSS MARGIN | 79,322,459 | 84.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 518,453 | 0.6% |
| PAYROLL - TAXES | 1,945,314 | 2.1% |
| PAYROLL - EMPLOYEE BENEFITS | 3,087,055 | 3.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 19,307,038 | 20.6% |
| OTHER DEPARTMENTAL EXPENSES | 8,216,879 | 8.8% |
| TOTAL DEPARTMENTAL EXPENSES | 33,074,739 | 35.3% |
| DEPARTMENTAL INCOME (LOSS) | 46,247,720 | 49.4% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 7,105 |
|---------------------|--------|
| ROOMS DEPARTMENT | 2,281 |
| FOOD DEPARTMENT | 4,649 |
| BEVERAGE DEPARTMENT | 1,253 |
| G & A DEPARTMENT | 3,348 |
| OTHER DEPARTMENTS | 913 |
| | |
| TOTAL | 19,549 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 293,038 | 260,233 | 88.81% |
| AUGUST | 290,804 | 277,002 | 95.25% |
| SEPTEMBER | 287,323 | 267,331 | 93.04% |
| OCTOBER | 300,399 | 286,786 | 95.47% |
| NOVEMBER | 295,433 | 262,696 | 88.92% |
| DECEMBER | 310,937 | 257,353 | 82.77% |
| JANUARY | 302,846 | 275,459 | 90.96% |
| FEBRUARY | 277,052 | 260,202 | 93.92% |
| MARCH | 310,569 | 296,426 | 95.45% |
| APRIL | 301,489 | 286,584 | 95.06% |
| MAY | 314,162 | 289,886 | 92.27% |
| JUNE | 306,321 | 271,115 | 88.51% |
| TOTAL | 3,590,373 | 3,291,073 | 91.66% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 54.69 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 16.90 |
|---|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 148.56 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 18.93 |
| AVERAGE FOOD SALES | 110.50 | AVERAGE ROOM RATE | |
| PER ROOM PER DAY | 48.54 | PER DAY | 45.35 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 19 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 16 | 9,890 | 1,137 |
| COIN OPERATED DEVICES | 19 | 21,696 | 1,186 |
| POKER AND PAN | 5 | 1,520 | 965 |
| RACE AND SPORTS | 10 | 3,042 | 361 |
| TOTAL CASINO | 19 | 32,026 | 1,130 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 86.6 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 43.2 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 181.2 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 23.8 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 18.5 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.2 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 87.2 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 77.2 |
| RETURN ON INVESTED CAPITAL ¹ | -0.4 |
| RETURN ON AVERAGE ASSETS ² | -0.3 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

4,328,978

| | ASSETS | 3 | | |
|---|----------------------|----------------|------------------------|---------------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | | | 3,766,368 | 14.5% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 23,970 | 0 | 23,970 | 0.1% |
| TRADE | 111,192 | 0 | 111,192 | 0.4% |
| SUNDRY | 88,131 | 0 | 88,131 | 0.3% |
| NOTES | 0 | 0 | 0 | 0.0% |
| PREPAID EXPENSESOTHER CURRENT ASSETS | | | 1,168,161 4,232,903 | 4.5% 16.3% |
| TOTAL CURRENT ASSETS | | | 9,390,725 | 36.2% |
| FIXED ASSETS | COST | DEPRECIATION | <u> </u> | |
| LAND | 4,013,553 | DEFRECIATION | 4.013.553 | 15.5% |
| LAND IMPROVEMENTS | 1,106,482 | 286,568 | 819,914 | 3.2% |
| BUILDINGS & IMPROVEMENTS | 7,290,390 | 4,313,415 | 2,976,975 | 11.5% |
| FURNITURE & EQUIPMENT | 23,050,117 | 18,291,950 | 4,758,167 | 18.3% |
| LEASE IMPROVEMENTS | 2,845,467 | 1,750,956 | 1,094,511 | 4.2% |
| CONSTRUCTION IN PROGRESS | 37,935 | ************** | 37,935 | 0.1% |
| TOTAL FIXED ASSETS | | | 13,701,055 | 52.7% |
| OTHER ASSETS | | ····· | 2,882,085 | 11.1% |
| TOTAL ASSETS | | | 25,973,865 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND | | | |
| ACCOUNTS PAYABLE - TRADE | | | 1,336,929 | 5.1% |
| ACCOUNTS PAYABLE - OTHER | | | 16,555 | 0.1% |
| CURRENT PORTION OF LONG-TERM | | | 902,193 | 3.5% |
| ACCRUED EXPENSESOTHER CURRENT LIABILITIES | | | 1,346,130 696,282 | 5.2% 2.7% |
| TOTAL CURRENT LIABILITIES | | | 4,298,089 | 16.5% |
| | TOTAL | CURRENT | | 1.11277 |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 0 | 0 | 0 | ().()% |
| DEBENTURES & BONDS | 0 | 0 | 0 | 0.0% |
| NOTES | 3,374,882 | 523,398 | 2,851,484 | 11.0% |
| CONTRACTS OTHER | 573,808 | 378,795 | 195,013 | 0.8% |
| TOTAL LONG-TERM DEBT | 106,490 4,055,180 | 0 902.193 | 106,490 3,152,987 | 0.4% |
| OTHER LIABILITIES | | , | 5,132,987 612,297 | 12.1% 2.4% |
| TOTAL LIABILITIES | | | 8,063,373 | 31.0% |
| CAPITAL | | • | | |
| OWNERS CAPITAL ACCOUNTS | | | -598,549 | -2.3% |
| CAPITAL STOCK & OTHER CAPITAL. | | | 260,000 | 1.0% |
| RETAINED EARNINGS | | | 18,249,041 | 70.3% |
| TOTAL CAPITAL | | | 17,910,492 | 69.0% |
| TOTAL LIABILITIES AND CAPITAL | | : | 25,973,865 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |

9,477,808

2,068,677

968,730

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 6 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|------------|----------------|
| GAMING | 31,685,275 | 64.0% |
| ROOMS | 3,565,622 | 7.2% |
| FOOD | 7,019,027 | 14.2% |
| BEVERAGE | 4,269,937 | 8.6% |
| OTHER | 2,987,719 | 6.0% |
| TOTAL REVENUE | 49,527,580 | 100.0% |
| 101121212102 | | |
| COST OF SALES | 6,289,786 | 12,7% |
| GROSS MARGIN | 43,237,794 | 87.3% |
| DEPARTMENTAL EXPENSES | 26,619,155 | 53.7% |
| DEPARTMENTAL INCOME (LOSS) | 16,618,639 | 33.6% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 958,880 | 1.9% |
| BAD DEBT EXPENSE | 35,164 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 0 | 0.0% |
| DEPRECIATION - BUILDINGS | 239,384 | 0.5% |
| DEPRECIATION AND AMORTIZATION - OTHER | 1,922,209 | 3.9% |
| ENERGY EXPENSE (electricity, gas, etc.) | 992,245 | 2.0% |
| EQUIPMENT RENTAL OR LEASE | 28,633 | 0.1% |
| INTEREST EXPENSE | 379,295 | 0.8% |
| MUSIC AND ENTERTAINMENT | 80,914 | 0.2% |
| PAYROLL - TAXES | 385,994 | 0.8% |
| PAYROLL - EMPLOYEE BENEFITS | 421,645 | (),9% |
| PAYROLL - OFFICERS | 585,733 | 1.2% |
| PAYROLL - OTHER EMPLOYEES | 3,490,838 | 7,0% |
| RENT OF PREMISES | 1,034,870 | 2.1% |
| TAXES - REAL ESTATE | 299,099 | 0.6% |
| TAXES AND LICENSES - OTHER | 208,101 | 0.4% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 273,246 | 0.6% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 2,389,734 | 4.8% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 13,725,984 | 27. 7 % |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS | 2,892,655 | 5.8% |

| Average Revenue |
|-----------------|
| 8,254,597 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 6 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------|---------------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 5,298,892 | 16.7% |
| COIN OPERATED DEVICES | 26,325,053 | 83.1% |
| POKER AND PAN | 61,330 | 0.2% |
| RACE BOOK | 0 | 0.0% |
| SPORTS POOL | 0 | 0.0% |
| TOTAL REVENUE | 31,685,275 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMMISSIONS | 370,854 | 1.2% |
| COMPLIMENTARY EXPENSE | 4,200,284 | 13.3% |
| GAMING TAXES AND LICENSES | 2,885,204 | 9.1% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 0 | 0.0% |
| PAYROLL - TAXES | 998,060 | 3.1% |
| PAYROLL - EMPLOYEE BENEFITS | 847,996 | 2.7% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 7,201,017 | 22.7% |
| RACE WIRE FEES | 0 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 1,293,694 | 4.1% |
| TOTAL DEPARTMENTAL EXPENSES | 17,797,109 | 56.2% |
| ROOMS DEPARTMENT | | |
| DEVENIE. | EVOLLADO | DUDCUNEE |
| REVENUE | 3,321.580 | PERCENT 93.2% |
| ROOM SALES COMPLIMENTARY ROOMS | 244,042 | 93.2% 6.8% |
| | 3,565,622 | 100.0% |
| TOTAL REVENUE | 3,365,622 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | O | 0.0% |
| COMPLIMENTARY EXPENSE | 27,424 | 0.8% |
| PAYROLL - TAXES | 189,519 | 5.3% |
| PAYROLL - EMPLOYEE BENEFITS | 210,441 | 5.9% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,455,619 | 40.8% |
| OTHER DEPARTMENTAL EXPENSES | 749,254 | 21.0% |
| TOTAL DEPARTMENTAL EXPENSES | 2,632,257 | 73.8% |
| | | - · - · |
| DEPARTMENTAL INCOME (LOSS) | 933,365 | 26.2% |
| | | |

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 6 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---|---|
| FOOD SALES | 4,865,927 | 69.3% |
| COMPLIMENTARY FOOD SALES | 2,153,100 | 30.7% |
| TOTAL REVENUE | 7,019,027 | 100.0% |
| COST OF SALES | 3,149,018 | 44.9% |
| GROSS MARGIN | 3,870,009 | 55.1% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 51,080 | 0.7% |
| PAYROLL - TAXES | 375,096 | 5.3% |
| PAYROLL - EMPLOYEE BENEFITS | 615,832 | 8.8% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 2,326,484 | 33.1% |
| OTHER DEPARTMENTAL EXPENSES | 309,590 | 4.4% |
| TOTAL DEPARTMENTAL EXPENSES | 3,678,082 | 52.4% |
| DEPARTMENTAL INCOME (LOSS) | 191,927 | 2.7% |
| | | |
| BEVERAGE DEPARTMENT | | |
| BEVERAGE DEPARTMENT REVENUE | DOLLARS | PERCENT |
| | DOLLARS 2,390,344 | PERCENT 56.0% |
| REVENUE | | |
| REVENUE BEVERAGE SALES | 2,390,344 | 56.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 2,390,344 1,879,593 | 56.0% 44.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 2,390,344 1,879,593 4,269,937 | 56.0% 44.0% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 2,390,344 1,879,593 4,269,937 1,702,951 | 56.0% 44.0% 100.0% 39.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 2,390,344 1,879,593 4,269,937 1,702,951 | 56.0% 44.0% 100.0% 39.9% 60.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 | 56.0% 44.0% 100.0% 39.9% 60.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 | 56.0% 44.0% 100.0% 39.9% 60.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 | 56.0% 44.0% 100.0% 39.9% 60.1% 0.0% 0.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 0 36,847 190,314 | 56.0% 44.0% 100.0% 39.9% 60.1% 0.0% 0.9% 4.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 0 36,847 190,314 271,989 | 56.0% 44.0% 100.0% 39.9% 60.1% 0.0% 0.9% 4.5% 6.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 0 36,847 190,314 271,989 0 | 56.0% 44.0% 100.0% 39.9% 60.1% 0.0% 0.9% 4.5% 6.4% 0.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - GFICERS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 0 36,847 190,314 271,989 0 1,148,008 | 56.0% 44.0% 100.0% 39.9% 60.1% 0.0% 0.9% 4.5% 6.4% 0.0% 26.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 2,390,344 1,879,593 4,269,937 1,702,951 2,566,986 0 36,847 190,314 271,989 0 1,148,008 132,374 | 56.0% 44.0% 100.0% 39.9% 60.1% 0.0% 0.9% 4.5% 6.4% 0.0% 26.9% 3.1% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 6 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-----------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 2,961,147 | 99.1% |
| OTHER COMPLIMENTARY ITEMS | 26,572 | 0.9% |
| TOTAL REVENUE | 2,987,719 | 100.0% |
| COST OF SALES | 1,437,817 | 48.1% |
| GROSS MARGIN | 1,549,902 | 51.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 26,572 | 0.9% |
| PAYROLL - TAXES | 77,752 | 2.6% |
| PAYROLL - EMPLOYEE BENEFITS | 89,902 | 3.0% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 441,515 | 14.8% |
| OTHER DEPARTMENTAL EXPENSES | 96,434 | 3.2% |
| TOTAL DEPARTMENTAL EXPENSES | 732,175 | 24.5% |
| DEPARTMENTAL INCOME (LOSS) | 817,727 | 27.4% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 523 |
|---------------------|-------|
| ROOMS DEPARTMENT | 97 |
| FOOD DEPARTMENT | 185 |
| BEVERAGE DEPARTMENT | 86 |
| G & A DEPARTMENT | 158 |
| OTHER DEPARTMENTS | 19 |
| | |
| TOTAL | 1,068 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 6 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 15,301 | 13,648 | 89.20% |
| AUGUST | 15,307 | 14,410 | 94.14% |
| SEPTEMBER | 14,815 | 13,899 | 93.82% |
| OCTOBER | 15,312 | 14,569 | 95.15% |
| NOVEMBER | 14,810 | 13,761 | 92.92% |
| DECEMBER | 15,278 | 12,647 | 82.78% |
| JANUARY | 15,305 | 13,883 | 90.71% |
| FEBRUARY | 13,828 | 12,970 | 93.80% |
| MARCH | 15,311 | 14,371 | 93.86% |
| APRIL | 14,815 | 13,558 | 91.52% |
| MAY | 15,299 | 13,908 | 90.91% |
| JUNE | 13,808 | 12,522 | 90.69% |
| TOTAL | 179,189 | 164,146 | 91.60% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 32.28 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 26.01 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 160,38 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 11.30 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 42.76 | AVERAGE ROOM RATE PER DAY | 21.72 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 6 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 3 | 4,067 | 434 |
| COIN OPERATED DEVICES | 6 | 4,710 | 932 |
| POKER AND PAN | 1 | 100 | 613 |
| RACE AND SPORTS | 0 | 0 | 0 |
| TOTAL CASINO | 6 | 6,760 | 781 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 218.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 222.1 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 416.7 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 53.3 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 13.7 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.3 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 193.9 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 177.0 |
| RETURN ON INVESTED CAPITAL ¹ | 15.5 |
| RETURN ON AVERAGE ASSETS ² | 12.8 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

| CURRENT ASSETS | | | DOLLARS | PERCENT |
|-------------------------------------|---|---|------------------------------|---------|
| CASH | | *************************************** | 96,255,126 | 8.3% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 23,714,685 | 12,328,188 | 11,386,497 | 1.0% |
| TRADE | 7,689,150 | 624,479 | 7,064,671 | 0.6% |
| SUNDRY | 10,865,634 | 3,146,385 | 7,719,249 | 0.7% |
| NOTES | 878,223 | 474,480 | 403,743 | 0.0% |
| PREPAID EXPENSES | | | 21,446,730 | 1.9% |
| OTHER CURRENT ASSETS | | | 16,678,485 | 1.4% |
| TOTAL CURRENT ASSETS | | , | 160,954,501 | 13.9% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 124,526,767 | | 124,526,767 | 10.8% |
| LAND IMPROVEMENTS | 7,044,566 | 420,428 | 6,624,138 | 0.6% |
| BUILDINGS & IMPROVEMENTS | 668,791,696 | 228,102,509 | 440,689,187 | 38.1% |
| FURNITURE & EQUIPMENT | 446,746,907 | 278,570,556 | 168,176,351 | 14.5% |
| LEASE IMPROVEMENTS | 3,864,806 | 2,346,941 | 1,517,865 | 0.1% |
| CONSTRUCTION IN PROGRESS | 45,036,719 | _,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 45,036,719 | 3.9% |
| TOTAL FIXED ASSETS | | | 786,571,027 | 68.0% |
| OTHER ASSETS | *********************** | | 208,726,406 | 18.1% |
| TOTAL ASSETS | ******************* | *************************************** | 1,156,251,934 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND | | | |
| ACCOUNTS PAYABLE - TRADE | ••••• | | 32,927,173 | 2.8% |
| ACCOUNTS PAYABLE - OTHER | | | 5,302,731 | 0.5% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 12,869,995 | 1.1% |
| ACCRUED EXPENSES | | | 50,635,121 | 4.4% |
| OTHER CURRENT LIABILITIES | | | 90,612,987 | 7.8% |
| TOTAL CURRENT LIABILITIES | | ······································ | 192,348,007 | 16.6% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 124,986 | 36,723 | 88,263 | 0.0% |
| DEBENTURES & BONDS | 298,338,022 | 0 | 298,338,022 | 25.8% |
| NOTES | 207,236,392 | 10,317,999 | 196,918,393 | 17.0% |
| CONTRACTS | 2,952,208 | 1,714,990 | 1,237,218 | 0.1% |
| OTHER | 47,786,838 | 800,283 | 46,986,555 | 4.1% |
| TOTAL LONG-TERM DEBT | 556,438,446 | 12,869,995 | 543,568,451 | 47.0% |
| OTHER LIABILITIES | | | 81,830,316 | 7.1% |
| TOTAL LIABILITIES | ••••••••••••••••••••••••••••••••••••••• | | 817,746,774 | 70.7% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 0 | 0.0% |
| CAPITAL STOCK & OTHER CAPITAL | | | 262,316,018 | 22.7% |
| RETAINED EARNINGS | | | 76,189,142 | 6.6% |
| TOTAL CAPITAL | | ····· | 338,505,160 | 29.3% |
| TOTAL LIABILITIES AND CAPITAL | | | 1,156,251,934 | 100.0% |
| <u>Average Assets</u> 88,942,456 | <u>Upper Quartile</u> 139,811,794 | Median 51,792,520 | Lower Quartile 48,920,443 | |

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

| DESCRIPTION OF | DOLLARS | PERCENT |
|---|---------------|---------------|
| REVENUE GAMING | 656,049,112 | 59.8% |
| ROOMS | 145,678,182 | 13.3% |
| FOOD | 152,718,834 | 13.9% |
| BEVERAGE | 51,362,154 | 4.7% |
| OTHER | 90,586,207 | 8.3% |
| TOTAL REVENUE | 1,096,394,489 | 100.0% |
| IOTAL REVENUE | | |
| COST OF SALES | 107,803,224 | 9.8% |
| GROSS MARGIN | 988,591,265 | 90.2% |
| DEPARTMENTAL EXPENSES | 613,195,656 | 55.9% |
| DEPARTMENTAL INCOME (LOSS) | 375,395,609 | 34.2% |
| DEPARTMENTAL INCOME (LOSS) | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | 21/27/12 | 2.0% |
| ADVERTISING AND PROMOTION | 21,627,642 | 0.3% |
| BAD DEBT EXPENSE | 3,411,709 | 3.3% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 36,362,266 | 2.3% |
| DEPRECIATION - BUILDINGS | 25,046.371 | 2.370 5.9% |
| DEPRECIATION AND AMORTIZATION - OTHER | 64,460,824 | 1.7% |
| ENERGY EXPENSE (electricity, gas, etc.) | 18,673,789 | 0.1% |
| EQUIPMENT RENTAL OR LEASE | 792,544 | 4.1% |
| INTEREST EXPENSE | 44,865,861 | 0.1% |
| MUSIC AND ENTERTAINMENT | 1,599,307 | 0.176 |
| PAYROLL - TAXES | 7,056,746 | 1.3% |
| PAYROLL - EMPLOYEE BENEFIT'S | 14,140,319 | 0.4% |
| PAYROLL - OFFICERS | 3,964,709 | 6.3% |
| PAYROLL - OTHER EMPLOYEES | 68,671,840 | |
| RENT OF PREMISES | 15,206,176 | 1.4% |
| TAXES - REAL ESTATE | 9,035,274 | 0.8% |
| TAXES AND LICENSES - OTHER | 3,164,164 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 3,512,183 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 86,484,064 | 7.9% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 428,075,788 | 39.0% |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | -52,680,179 | -4.8% |
| EXTRAORDINARY ITEMS | | 1 |

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 174,702,836 | 26.6% |
| COIN OPERATED DEVICES | 462,593,024 | 70.5% |
| POKER AND PAN | 7,773,106 | 1.2% |
| RACE BOOK | 5,586,781 | 0.9% |
| SPORTS POOL | 5,393,365 | 0.8% |
| TOTAL REVENUE | 656,049,112 | 100,0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 252,051 | 0.0% |
| COMMISSIONS | 6,332,907 | 1.0% |
| COMPLIMENTARY EXPENSE | 81,980,348 | 12.5% |
| GAMING TAXES AND LICENSES | 53,746,168 | 8.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 3,491,747 | 0.5% |
| PAYROLL - TAXES | 14,617,583 | 2.2% |
| PAYROLL - EMPLOYEE BENEFITS | 25,055,473 | 3.8% |
| PAYROLL - OFFICERS | 2,127,270 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 107,933,236 | 16.5% |
| RACE WIRE FEES | 14,039,775 | 2.1% |
| OTHER DEPARTMENTAL EXPENSES | 39,587,011 | 6.0% |
| TOTAL DEPARTMENTAL EXPENSES | 349,163,569 | 53.2% |
| ROOMS DEPARTMENT | | |
| | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 106,466,612 | 73.1% |
| COMPLIMENTARY ROOMS | 39,211,570 | 26.9% |
| TOTAL REVENUE | 145,678,182 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 294,535 | 0.2% |
| COMPLIMENTARY EXPENSE | 3,139,308 | 2.2% |
| PAYROLL - TAXES | 4,432,342 | 3.0% |
| PAYROLL - EMPLOYEE BENEFITS | 10,847,346 | 7.4% |
| PAYROLL - OFFICERS | 152,162 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 45,024,735 | 30.9% |
| OTHER DEPARTMENTAL EXPENSES | 19,523,069 | 13.4% |
| TOTAL DEPARTMENTAL EXPENSES | 83,413,497 | 57.3% |
| | | 27.270 |
| DEPARTMENTAL INCOME (LOSS) | 62,264,685 | 42.7% |

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

FOOD DEPARTMENT

| REVENUE - | DOLLARS | PERCENT |
|---|---|--|
| FOOD SALES | 106,179,658 | 69.5% |
| COMPLIMENTARY FOOD SALES | 46,539,176 | 30.5% |
| TOTAL REVENUE | 152,718,834 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 78,304,351 | 51.3% |
| GROSS MARGIN | 74,414,483 | 48.7% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 13,597 | 0.0% |
| COMPLIMENTARY EXPENSE | 684,899 | 0.4% |
| PAYROLL - TAXES | 8,449,325 | 5.5% |
| PAYROLL - EMPLOYEE BENEFITS | 21,728,915 | 14.2% |
| PAYROLL - OFFICERS | 278,065 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 78,747,894 | 51.6% |
| OTHER DEPARTMENTAL EXPENSES | 8,283,830 | 5.4% |
| TOTAL DEPARTMENTAL EXPENSES | 118,186,525 | 77.4% |
| 101/12 521 14(11)2112 511 51(52) | | |
| DEPARTMENTAL INCOME (LOSS) | -43,772,042 | -28.7% |
| | | |
| BEVERAGE DEPARTMENT | 501110 | DDD OFF KIL |
| REVENUE . | DOLLARS | PERCENT |
| REVENUE BEVERAGE SALES | 17,121,583 | 33.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 17,121,583 34,240,571 | 33.3% 66.7% |
| REVENUE BEVERAGE SALES | 17,121,583 | 33.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 17,121,583 34,240,571 51,362,154 | 33.3% 66.7% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 17,121,583 34,240,571 | 33.3% 66.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 17,121,583 34,240,571 51,362,154 | 33.3% 66.7% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 17,121,583 34,240,571 51,362,154 16,685,223 | 33.3% 66.7% 100.0% 32.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 17,121,583 34,240,571 51,362,154 16,685,223 | 33.3% 66.7% 100.0% 32.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 | 33.3% 66.7% 100.0% 32.5% 67.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 | 33.3% 66.7% 100.0% 32.5% 67.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 0 101,607 2,482,683 | 33.3% 66.7% 100.0% 32.5% 67.5% 0.0% 0.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 | 33.3% 66.7% 100.0% 32.5% 67.5% 0.0% 0.2% 4.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 0 101,607 2,482,683 5,757,924 63,077 | 33.3% 66.7% 100.0% 32.5% 67.5% 0.0% 0.2% 4.8% 11.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 0 101,607 2,482,683 5,757,924 | 33.3% 66.7% 100.0% 32.5% 67.5% 0.0% 0.2% 4.8% 11.2% 0.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 0 101,607 2,482,683 5,757,924 63,077 19,279,435 2,404,775 | 33.3% 66.7% 100.0% 32.5% 67.5% 0.0% 0.2% 4.8% 11.2% 0.1% 37.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 17,121,583 34,240,571 51,362,154 16,685,223 34,676,931 0 101,607 2,482,683 5,757,924 63,077 19,279,435 | 33.3% 66.7% 100.0% 32.5% 67.5% 0.0% 0.2% 4.8% 11.2% 0.1% 37.5% 4.7% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 83,523,390 | 92.2% |
| OTHER COMPLIMENTARY ITEMS | 7,062,817 | 7.8% |
| TOTAL REVENUE | 90,586,207 | 100.0% |
| COST OF SALES | 12,813,650 | 14.1% |
| GROSS MARGIN | 77,772,557 | 85,9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 491,881 | 0.5% |
| PAYROLL - TAXES | 1,867,562 | 2.1% |
| PAYROLL - EMPLOYEE BENEFITS | 2,997,153 | 3.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 18,865,523 | 20.8% |
| OTHER DEPARTMENTAL EXPENSES | 8,120,445 | 9.0% |
| TOTAL DEPARTMENTAL EXPENSES | 32,342,564 | 35.7% |
| DEPARTMENTAL INCOME (LOSS) | 45,429,993 | 50.2% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 6,582 |
|---------------------|--------|
| ROOMS DEPARTMENT | 2,184 |
| FOOD DEPARTMENT | 4,464 |
| BEVERAGE DEPARTMENT | 1,167 |
| G & A DEPARTMENT | 3,190 |
| OTHER DEPARTMENTS | 894 |
| | |
| TOTAL | 18,481 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

RATE OF ROOM OCCUPANCY

| | | | % OF |
|-----------|-----------|-----------|------------|
| | AVAILABLE | ROOMS | OCCUPANCY |
| MONTH | ROOMS | OCCUPIED | (COMPUTED) |
| JULY | 277,737 | 246,585 | 88.78% |
| AUGUST | 275,497 | 262,592 | 95.32% |
| SEPTEMBER | 272,508 | 253,432 | 93.00% |
| OCTOBER | 285,087 | 272,217 | 95.49% |
| NOVEMBER | 280,623 | 248,935 | 88.71% |
| DECEMBER | 295,659 | 244,706 | 82.77% |
| JANUARY | 287,541 | 261,576 | 90.97% |
| FEBRUARY | 263,224 | 247,232 | 93.92% |
| MARCH | 295,258 | 282,055 | 95.53% |
| APRIL | 286,674 | 273,026 | 95.24% |
| MAY | 298,863 | 275,978 | 92.34% |
| JUNE | 292,513 | 258,593 | 88.40% |
| TOTAL | 3,411,184 | 3,126,927 | 91.67% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 55.87 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 16.43 |
|---|--------|--|-------|
| | | AVERAGE ROOMS | |
| AVERAGE SLOT REVENUE | | DEPARTMENT PAYROLL | |
| PER ROOM PER DAY | 147.94 | PER ROOM PER DAY | 19.33 |
| AVERAGE FOOD SALES | | AVERAGE ROOM RATE | |
| PER ROOM PER DAY | 48,84 | PER DAY | 46.59 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - DOWNTOWN LAS VEGAS AREA WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 13 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|--------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 13 | 11,234 | 1,196 |
| COIN OPERATED DEVICES | 13 | 29,535 | 1,205 |
| POKER AND PAN | 4 | 1,875 | 969 |
| RACE AND SPORTS | 10 | 3,042 | 361 |
| TOTAL CASINO | 13 | 43,687 | 1,155 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 83.7 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 41.4 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 176.0 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 23.5 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 18.7 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.2 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 85.0 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 75.2 |
| RETURN ON INVESTED CAPITAL ¹ | -0.7 |
| RETURN ON AVERAGE ASSETS ² | -0.6 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

| A | C | C | F. | Т | S |
|---|---|---|----|---|---|
| | | | | | |

| CURRENT ASSETS | 1100 - 1 | • | DOLLARS | PERCENT |
|---|---|---|----------------|---------|
| CASH | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | *************************************** | 38,166,200 | 3.9% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 2,025,693 | 722,727 | 1,302,966 | 0.1% |
| TRADE | 2,210,388 | 119,797 | 2,090,591 | 0.2% |
| SUNDRY | 66,815,484 | 0 | 66,815,484 | 6.8% |
| NOTES | 34,327,137 | 0 | 34,327,137 | 3.5% |
| PREPAID EXPENSES | | | 13,580,977 | 1.4% |
| OTHER CURRENT ASSETS | | | 7,030,349 | 0.7% |
| TOTAL CURRENT ASSETS | *************************************** | | 163,313,704 | 16.6% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 108,400,868 | | 108,400,868 | 11.0% |
| LAND IMPROVEMENTS | 16,757,025 | 8,138,381 | 8,618,644 | 0.9% |
| BUILDINGS & IMPROVEMENTS | 690,041,349 | 139,537,058 | 550,504,291 | 55.8% |
| FURNITURE & EQUIPMENT | 278,821,802 | 208,019,264 | 70,802,538 | 7.2% |
| LEASE IMPROVEMENTS | 1,185,934 | 548,890 | 637,044 | 0.1% |
| CONSTRUCTION IN PROGRESS | 6,060,160 | | 6,060,160 | 0.6% |
| TOTAL FIXED ASSETS | | ,,,.,.,.,., | 745,023,545 | 75.5% |
| OTHER ASSETS | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 78,182,740 | 7.9% |
| TOTAL ASSETS | | | 986,519,989 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | LIABILITIES AND | | 10,109,246 | 1.0% |
| ACCOUNTS PAYABLE - TRADE | | | 11,079,270 | 1.1% |
| CURRENT PORTION OF LONG-TERM | | | 75,780,333 | 7.7% |
| ACCRUED EXPENSES | | | 31,416,226 | 3.2% |
| OTHER CURRENT LIABILITIES | | | 18,114,364 | 1.8% |
| TOTAL CURRENT LIABILITIES | | | 146,499,439 | 14.9% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 190,000 | 30,000 | 160,000 | 0.0% |
| DEBENTURES & BONDS | 135,050,003 | 74,978,824 | 60,071,179 | 6.1% |
| NOTES | 42,896,985 | 72,431 | 42,824,554 | 4.3% |
| CONTRACTS | 918,843 | 381,703 | 537,140 | 0.1% |
| OTHER | 58,607,925 | 317,375 | 58,290,550 | 5.9% |
| TOTAL LONG-TERM DEBT | 237,663,756 | 75,780,333 | 161,883,423 | 16.4% |
| OTHER LIABILITIES | | | 79,495,829 | 8.1% |
| TOTAL LIABILITIES | | | 387,878,691 | 39.3% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | i i | | 36,877,000 | 3.7% |
| CAPITAL STOCK & OTHER CAPITAL | | | 160,408,412 | 16.3% |
| RETAINED EARNINGS | | | 401,355,886 | 40.7% |
| TOTAL CAPITAL | | • | 598,641,298 | 60.7% |
| TOTAL LIABILITIES AND CAPITAL | | | 986,519,989 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 98,651,999 | 126,664,000 | 108,869,803 | 63,568,141 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

| REVENUE _ | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 482,595,838 | 63.6% |
| ROOMS | 87,962,956 | 11.6% |
| FOOD | 94,720,063 | 12.5% |
| BEVERAGE | 44,896,712 | 5.9% |
| OTHER | 49,214,122 | 6.5% |
| TOTAL REVENUE | 759,389,691 | 100,0% |
| 101111111111111111111111111111111111111 | | |
| COST OF SALES | 77,486,179 | 10.2% |
| GROSS MARGIN | 681,903,512 | 89.8% |
| DEPARTMENTAL EXPENSES | 354,188,518 | 46.6% |
| DEPARTMENTAL INCOME (LOSS) | 327.714,994 | 43.2% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 20,592,986 | 2.7% |
| BAD DEBT EXPENSE | 46,638 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 20,775,217 | 2.7% |
| DEPRECIATION - BUILDINGS | 19,798,724 | 2.6% |
| DEPRECIATION - BOILDINGS DEPRECIATION AND AMORTIZATION - OTHER | 34,365,107 | 4.5% |
| ENERGY EXPENSE (electricity, gas, etc.) | 13,010,349 | 1.7% |
| EQUIPMENT RENTAL OR LEASE | 5,715,626 | 0.8% |
| INTEREST EXPENSE | 12,519,969 | 1.6% |
| MUSIC AND ENTERTAINMENT | 5,364,496 | 0.7% |
| PAYROLL - TAXES | 4,964,276 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 12,863,674 | 1.7% |
| PAYROLL - OFFICERS | 1,768,210 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 49,901,875 | 6.6% |
| RENT OF PREMISES | 1,657,207 | 0.2% |
| TAXES - REAL ESTATE | 8,609,215 | 1.1% |
| TAXES AND LICENSES - OTHER | 1,952,497 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 5,722,476 | 0.8% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 51,482,901 | 6.8% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 271,111,443 | 35.7% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 56 602 551 | 7.5% |
| EXTRAORDINARY ITEMS | 56,603,551 | 1.270 |

| Aver | age | Reve | enue |
|------|-----|------|------|
| | 75 | 938 | 969 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|--|---------------------------------------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 74,715,181 | 15.5% |
| COIN OPERATED DEVICES | 397,649,938 | 82.4% |
| POKER AND PAN | 4,895,703 | 1.0% |
| RACE BOOK | 3,958,678 | 0.8% |
| SPORTS POOL | 1,376,338 | 0.3% |
| TOTAL REVENUE | 482,595,838 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 474,358 | 0.1% |
| COMMISSIONS | 1,233,809 | 0.3% |
| COMPLIMENTARY EXPENSE | 50,511,447 | 10.5% |
| GAMING TAXES AND LICENSES | 39,471,942 | 8.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 71,784 | 0.0% |
| PAYROLL - TAXES | 7,345,941 | 1.5% |
| PAYROLL - EMPLOYEE BENEFITS | 16,998,771 | 3.5% |
| PAYROLL - OFFICERS | 269,964 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 57,603,510 | 11.9% |
| RACE WIRE FEES | 510,613 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 29,067,238 | 6.0% |
| TOTAL DEPARTMENTAL EXPENSES | 203.559,377 | 42.2% |
| DEPARTMENTAL INCOME (LOSS) | 279,036,461 | 57.8% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 69,701,474 | 79.2% |
| COMPLIMENTARY ROOMS | 18,261,482 | 20.8% |
| TOTAL REVENUE | 87,962,956 | -0 |
| | | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 76,099 | |
| | 76,099 949,933 | 100.0% |
| BAD DEBT EXPENSE | | 0.1% |
| BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 949,933 | 0.1% 1.1% |
| BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 949,933 3,387,411 | 0.1% 1.1% 3.9% |
| BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 949,933 3,387,411 9,392,665 | 0.1% 1.1% 3.9% 10.7% |
| BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 949,933 3,387,411 9,392,665 0 32,315,416 | 0.1% 1.1% 3.9% 10.7% 0.0% |
| BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 949,933 3,387,411 9,392,665 0 32,315,416 13,400,405 | 0.1% 1.1% 3.9% 10.7% 0.0% 36.7% |
| BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 949,933 3,387,411 9,392,665 0 32,315,416 | 0.1% 1.1% 3.9% 10.7% 0.0% 36.7% 15.2% |

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

FOOD DEPARTMENT

| | DOLLARS | PERCENT |
|---|--|---|
| FOOD SALES | 70,514,818 | 74.4% |
| COMPLIMENTARY FOOD SALES | 24,205,245 | 25.6% |
| TOTAL REVENUE | 94,720,063 | 100.0% |
| IOTAL REVENUE | | |
| COST OF SALES | 49,630,475 | 52.4% |
| GROSS MARGIN | 45,089,588 | 47.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 41,657 | 0.0% |
| COMPLIMENTARY EXPENSE | 329,274 | 0.3% |
| PAYROLL - TAXES | 4,389,982 | 4.6% |
| PAYROLL - EMPLOYEE BENEFITS | 11,447,001 | 12.1% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 39,471,605 | 41.7% |
| OTHER DEPARTMENTAL EXPENSES | 7,162,175 | 7.6% |
| TOTAL DEPARTMENTAL EXPENSES | 62,841,694 | 66.3% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -17,752,106 | -18.7% |
| | | |
| BEVERAGE DEPARTMENT | | |
| BEVERAGE DEPARTMENT REVENUE | DOLLARS | PERCENT |
| | 15,838,862 | 35.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 15,838,862 29,057,850 | 35.3% 64.7% |
| REVENUE BEVERAGE SALES | 15,838,862 | 35.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 15,838,862 29,057,850 | 35.3% 64.7% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 15,838,862 29,057,850 44,896,712 | 35.3% 64.7% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 15,838,862 29,057,850 44,896,712 12,096,816 | 35.3% 64.7% 100.0% 26.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 15,838,862 29,057,850 44,896,712 12,096,816 | 35.3% 64.7% 100.0% 26.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 | 35.3% 64.7% 100.0% 26.9% 73.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 | 35.3% 64.7% 100.0% 26.9% 73.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 | 35.3% 64.7% 100.0% 26.9% 73.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 0 75,562 1,333,301 | 35.3% 64.7% 100.0% 26.9% 73.1% 0.0% 0.2% 3.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 0 75,562 1,333,301 3,187,133 | 35.3% 64.7% 100.0% 26.9% 73.1% 0.0% 0.2% 3.0% 7.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 0 75,562 1,333,301 3,187,133 0 | 35.3% 64.7% 100.0% 26.9% 73.1% 0.0% 0.2% 3.0% 7.1% 0.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 0 75,562 1,333,301 3,187,133 0 8,517,778 | 35.3% 64.7% 100.0% 26.9% 73.1% 0.0% 0.2% 3.0% 7.1% 0.0% 19.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 15,838,862 29,057,850 44,896,712 12,096,816 32,799,896 0 75,562 1,333,301 3,187,133 0 8,517,778 1,716,865 | 35.3% 64.7% 100.0% 26.9% 73.1% 0.0% 0.2% 3.0% 7.1% 0.0% 19.0% 3.8% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 47,443,282 | 96.4% |
| OTHER COMPLIMENTARY ITEMS | 1,770,840 | 3.6% |
| TOTAL REVENUE | 49,214,122 | 100.0% |
| COST OF SALES | 15,758,888 | 32.0% |
| GROSS MARGIN | 33,455,234 | 68.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 666,535 | 1.4% |
| PAYROLL - TAXES | 627,062 | 1.3% |
| PAYROLL - EMPLOYEE BENEFITS | 1,460,381 | 3.0% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 6,165,598 | 12.5% |
| OTHER DEPARTMENTAL EXPENSES | 4,515,303 | 9.2% |
| TOTAL DEPARTMENTAL EXPENSES | 13.434,879 | 27.3% |
| DEPARTMENTAL INCOME (LOSS) | 20,020,355 | 40.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 3,252 |
|---------------------|--------|
| ROOMS DEPARTMENT | 2,072 |
| FOOD DEPARTMENT | 2,852 |
| BEVERAGE DEPARTMENT | 715 |
| G & A DEPARTMENT | 1,876 |
| OTHER DEPARTMENTS | 800 |
| ta . | |
| TOTAL | 11,567 |

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 336,186 | 288,339 | 85.77% |
| AUGUST | 346,881 | 309,743 | 89.29% |
| SEPTEMBER | 325,924 | 260,041 | 79.79% |
| OCTOBER | 335,457 | 299,706 | 89.34% |
| NOVEMBER | 333,174 | 268,677 | 80.64% |
| DECEMBER | 340,802 | 258,743 | 75.92% |
| JANUARY | 335,232 | 302,864 | 90.34% |
| FEBRUARY | 316,799 | 302,273 | 95.41% |
| MARCH | 335,612 | 315,131 | 93.90% |
| APRIL | 326,151 | 295,393 | 90.57% |
| MAY | 344,160 | 287,454 | 83.52% |
| JUNE | 320,138 | 267,753 | 83.64% |
| TOTAL | 3,996,516 | 3,456,117 | 86.48% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 21.62 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 12.99 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 115.06 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 13.05 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 27.41 | AVERAGE ROOM RATE PER DAY | 25.45 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - LAUGHLIN AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 10 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 10 | 7,111 | 1,051 |
| COIN OPERATED DEVICES | 10 | 36,051 | 1,103 |
| POKER AND PAN | 6 | 970 | 830 |
| RACE AND SPORTS | 7 | 2,895 | 260 |
| TOTAL CASINO | 10 | 45,770 | 1,054 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 111.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 154.3 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 408.6 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 37.8 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.2 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.1 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 74.1 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 67.0 |
| RETURN ON INVESTED CAPITAL ¹ | 7.6 |
| RETURN ON AVERAGE ASSETS ² | 6.7 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

| A | C | C | \mathbf{F}^{γ} | rc |
|---|---|---|-----------------------|----|
| ^ | | | E. 1 | |

| CASH 54,781,950 RECEIVABLES TOTAL ALLOWANCE CASINO 2,815,586 860,210 1,955,376 TRADE 2,142,609 37,329 2,105,280 SUNDRY 561,246 0 561,246 NOTES 2,405,375 123,022 2,282,353 PREPAID EXPENSES 12,447,985 9,124,597 OTHER CURRENT ASSETS 9,124,597 83,258,787 FIXED ASSETS COST DEPRECIATION 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 84,663,627 TOTAL ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 7.4% 0.3% 0.3% 0.1% 0.3% 1.7% 1.2% 11.3% 6.5% 0.5% 57 0% 11.5% 1.0% 0.7% 77.2% 11.5% 100.0% |
|---|---|
| CASINO 2,815,586 860,210 1,955,376 TRADE 2,142,609 37,329 2,105,280 SUNDRY 561,246 0 561,246 NOTES 2,405,375 123,022 2,282,353 PREPAID EXPENSES 12,447,985 12,447,985 OTHER CURRENT ASSETS 9,124,597 TOTAL CURRENT ASSETS 83,258,787 FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 0.3% 0.1% 0.3% 1.7% 1.2% 11.3% 6.5% 0.5% 57.0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| TRADE 2,142,609 37,329 2,105,280 SUNDRY 561,246 0 561,246 NOTES 2,405,375 123,022 2,282,353 PREPAID EXPENSES 12,447,985 OTHER CURRENT ASSETS 9,124,597 TOTAL CURRENT ASSETS 83,258,787 FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 0.3% 0.1% 0.3% 1.7% 1.2% 11.3% 6.5% 0.5% 57.0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| SUNDRY 561,246 0 561,246 NOTES 2,405,375 123,022 2,282,353 PREPAID EXPENSES 12,447,985 OTHER CURRENT ASSETS 9,124,597 TOTAL CURRENT ASSETS 83,258,787 FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 0.1% 0.3% 1.7% 1.2% 11.3% 6.5% 0.5% 57 0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| NOTES 2,405,375 123,022 2,282,353 PREPAID EXPENSES 12,447,985 OTHER CURRENT ASSETS 9,124,597 TOTAL CURRENT ASSETS 83,258,787 FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 84,663,627 TOTAL ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 0.3% 1.7% 1.2% 11.3% 6.5% 0.5% 57.0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| PREPAID EXPENSES 12,447,985 OTHER CURRENT ASSETS 9,124,597 TOTAL CURRENT ASSETS 83,258,787 FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 1.7% 1.2% 11.3% 6.5% 0.5% 57.0% 11.5% 0.7% 77.2% 11.5% |
| TOTAL CURRENT ASSETS 83,258,787 FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 11.3% 6.5% 0.5% 57.0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| FIXED ASSETS COST DEPRECIATION LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 6.5% 0.5% 57 0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| LAND 47,633,450 47,633,450 LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 0.5% 57 0% 11.5% 1.0% 0.7% 77.2% |
| LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 0.5% 57 0% 11.5% 1.0% 0.7% 77.2% |
| LAND IMPROVEMENTS 4,133,068 808,797 3,324,271 BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 57 0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| BUILDINGS & IMPROVEMENTS 465,072,730 45,771,836 419,300,894 FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 LIABILITIES AND CAPITAL | 57 0% 11.5% 1.0% 0.7% 77.2% 11.5% |
| FURNITURE & EQUIPMENT 192,855,410 108,021,898 84,833,512 LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 | 1.0% 0.7% 77.2% 11.5% |
| LEASE IMPROVEMENTS 10,532,236 2,952,456 7,579,780 CONSTRUCTION IN PROGRESS 4,810,943 4,810,943 TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 LIABILITIES AND CAPITAL | 0.7% 77.2% 11.5% |
| TOTAL FIXED ASSETS 567,482,850 OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 LIABILITIES AND CAPITAL | 77.2% 11.5% |
| OTHER ASSETS 84,663,627 TOTAL ASSETS 735,405,264 LIABILITIES AND CAPITAL | 11.5% |
| TOTAL ASSETS 735,405,264 LIABILITIES AND CAPITAL | |
| LIABILITIES AND CAPITAL | 100.0% |
| | |
| ACCOUNTS PAYABLE - OTHER | 4.6% |
| ACCOUNTS PAYABLE - TRADE 18,029,308 ACCOUNTS PAYABLE - OTHER 33,760,765 | 2.5% 4.6% |
| CURRENT PORTION OF LONG-TERM DEBT | 1.0% |
| ACCRUED EXPENSES 19,562,227 | 2.7% |
| OTHER CURRENT LIABILITIES | 0.9% |
| TOTAL CURRENT LIABILITIES 85.411,544 | 11.6% |
| TOTAL CURRENT | |
| LONG-TERM DEBT OWING PORTION | |
| MORTGAGES 96,275,299 224,952 96,050,347 | 13.1% |
| DEBENTURES & BONDS 0 0 | 0.0% |
| NOTES 39,891,105 6,296,958 33,594,147 | 4.6% |
| CONTRACTS 811,726 635,842 175,884 | 0.0% |
| OTHER 99,306,705 86,973 99,219,732 | 13.5% |
| TOTAL LONG-TERM DEBT 236,284,835 7,244,725 229,040,110 | 31.1% |
| OTHER LIABILITIES 11,230,424 TOTAL LIABILITIES 325,682,078 | 1.5% |
| | 44.3% |
| CAPITAL OWNEDS CADITAL ACCOUNTS | |
| OWNERS CAPITAL ACCOUNTS 42,038,691 CAPITAL STOCK & OTHER CAPITAL 103,895,565 | 5.7% |
| DETAILED EARLING | 14.1% |
| RETAINED EARNINGS 263,788,930 TOTAL CAPITAL 409,723,186 | 35.9% 55.7% |
| TOTAL LIANUTURE AND CARDON | |
| 735,405,264 | 100.0% |
| Average Assets Upper Quartile Median Lower Quartile | |
| 33,427,512 24,398,396 4,728,354 1,237,876 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 367,671,847 | 69.3% |
| ROOMS | 25,039,256 | 4.7% |
| FOOD | 79,340,624 | 15.0% |
| BEVERAGE | 31,310,821 | 5.9% |
| OTHER | 27,208,693 | 5.1% |
| TOTAL REVENUE | 530,571,241 | 100.0% |
| | | |
| COST OF SALES | 59,904,054 | 11.3% |
| GROSS MARGIN | 470,667,187 | 88.7% |
| DEPARTMENTAL EXPENSES | 242,777,613 | 45.8% |
| DEPARTMENTAL INCOME (LOSS) | 227,889,574 | 43.0% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 18,642,750 | 3.5% |
| BAD DEBT EXPENSE | 450,716 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 6,218,545 | 1.2% |
| DEPRECIATION - BUILDINGS | 9,799,898 | 1.8% |
| DEPRECIATION AND AMORTIZATION - OTHER | 35,814,603 | 6.8% |
| ENERGY EXPENSE (electricity, gas, etc.) | 7,820,082 | 1.5% |
| EQUIPMENT RENTAL OR LEASE | 746,767 | 0.1% |
| INTEREST EXPENSE | 11,958,085 | 2.3% |
| MUSIC AND ENTERTAINMENT | 1,098,406 | 0.2% |
| PAYROLL - TAXES | 2,611,150 | 0.5% |
| PAYROLL - EMPLOYEE BENEFITS | 5,610,464 | 1.1% |
| PAYROLL - OFFICERS | 2,512,721 | 0.5% |
| PAYROLL - OTHER EMPLOYEES | 27,412,092 | 5.2% |
| RENT OF PREMISES | 6,547,694 | 1.2% |
| TAXES - REAL ESTATE | 2,892,426 | 0.5% |
| TAXES AND LICENSES - OTHER | 1,239,007 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 2,051,760 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 25,969,938 | 4.9% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 169,397,104 | 31.9% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 58,492,470 | 11.0% |

| <u>Avera</u> | ge_ | R | eve | enue |
|--------------|-----|---|-----|------|
| | 24 | 1 | 16 | 875 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---------------------------------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 41,079,656 | 11.2% |
| COIN OPERATED DEVICES | 313,707,067 | 85.3% |
| POKER AND PAN | 3,198,546 | 0.9% |
| RACE BOOK | 5,344,249 | 1.5% |
| SPORTS POOL | 4,342,329 | 1.2% |
| TOTAL REVENUE | 367,671,847 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 823,712 | 0.2% |
| COMMISSIONS | 5,406,946 | 1.5% |
| COMPLIMENTARY EXPENSE | 34,915,868 | 9.5% |
| GAMING TAXES AND LICENSES | 30,400,824 | 8.3% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 970,765 | 0.3% |
| PAYROLL - TAXES | 5.280,137 | 1.4% |
| PAYROLL - EMPLOYEE BENEFITS | 8,454,418 | 2.3% |
| PAYROLL - OFFICERS | 2,054,575 | 0.6% |
| PAYROLL - OTHER EMPLOYEES | 40,234,439 | 10.9% |
| RACE WIRE FEES | 1,584,541 | 0.4% |
| OTHER DEPARTMENTAL EXPENSES | 19,576,268 | 5.3% |
| TOTAL DEPARTMENTAL EXPENSES | 149,702,493 | 40.7% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 20,001,693 | 79.9% |
| COMPLIMENTARY ROOMS | 5,037,563 | 20.1% |
| TOTAL REVENUE | 25,039,256 | 100.0% |
| | 25,057,250 | 100.076 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 36,824 | 0.1% |
| COMPLIMENTARY EXPENSE | 154,852 | 0.6% |
| PAYROLL - TAXES | 583,426 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 1,221,958 | 4 9% |
| PAYROLL - OFFICERS | 122,618 | 0.5% |
| PAYROLL - OTHER EMPLOYEES | 6,141,597 | 24.5% |
| OTHER DEPARTMENTAL EXPENSES | 2,844,206 | 11.4% |
| TOTAL DEPARTMENTAL EXPENSES | 11,105,481 | 44.4% |
| | · · · · · · · · · · · · · · · · · · · | |
| DEPARTMENTAL INCOME (LOSS) | 13,933,775 | 55.6% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|--|---|
| FOOD SALES | 60,880,154 | 76.7% |
| COMPLIMENTARY FOOD SALES | 18,460,470 | 23.3% |
| TOTAL REVENUE | 79,340,624 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 41,077,460 | 51.8% |
| GROSS MARGIN | 38,263,164 | 48.2% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 783 | 0.0% |
| COMPLIMENTARY EXPENSE | 944,610 | 1.2% |
| PAYROLL - TAXES | 4,256,436 | 5.4% |
| PAYROLL - EMPLOYEE BENEFITS | 7,841,020 | 9.9% |
| PAYROLL - OFFICERS | 313,003 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 38,499,261 | 48.5% |
| OTHER DEPARTMENTAL EXPENSES | 4,364,403 | 5.5% |
| TOTAL DEPARTMENTAL EXPENSES | 56,219,516 | 70.9% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -17,956,352 | -22.6% |
| | | |
| BEVERAGE DEPARTMENT | | |
| | DOLLARS | PERCENT |
| REVENUE | DOLLARS 10.763.553 | PERCENT 34.4% |
| REVENUE BEVERAGE SALES | 10,763,553 | 34.4% |
| REVENUE BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 10,763,553 20,547,268 | 34.4% 65.6% |
| REVENUE BEVERAGE SALES | 10,763,553 | 34.4% |
| REVENUE BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 10,763,553 20,547,268 | 34.4% 65.6% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 10,763,553 20,547,268 31,310,821 | 34.4% 65.6% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 10,763,553 20,547,268 31,310,821 10,804,210 | 34.4% 65.6% 100.0% 34.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 10,763,553 20,547,268 31,310,821 10,804,210 | 34.4% 65.6% 100.0% 34.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 | 34.4% 65.6% 100.0% 34.5% 65.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 | 34.4% 65.6% 100.0% 34.5% 65.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 | 34.4% 65.6% 100.0% 34.5% 65.5% 0.0% 2.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 0 876,015 1,258,167 2,224,933 | 34.4% 65.6% 100.0% 34.5% 65.5% 0.0% 2.8% 4.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 0 876,015 1,258,167 2,224,933 20,000 | 34.4% 65.6% 100.0% 34.5% 65.5% 0.0% 2.8% 4.0% 7.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 0 876,015 1,258,167 2,224,933 20,000 9,152,992 | 34.4% 65.6% 100.0% 34.5% 65.5% 0.0% 2.8% 4.0% 7.1% 0.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 0 876,015 1,258,167 2,224,933 20,000 9,152,992 1,447,228 | 34.4% 65.6% 100.0% 34.5% 65.5% 0.0% 2.8% 4.0% 7.1% 0.1% 29.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 10,763,553 20,547,268 31,310,821 10,804,210 20,506,611 0 876,015 1,258,167 2,224,933 20,000 9,152,992 | 34.4% 65.6% 100.0% 34.5% 65.5% 0.0% 2.8% 4.0% 7.1% 0.1% 29.2% 4.6% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

OTHER INCOME

| REVENUE OTHER OPERATING AND NON-OPERATING INCOME | DOLLARS 26,873,908 | PERCENT 98.8% |
|--|-----------------------|------------------|
| OTHER COMPLIMENTARY ITEMS | 334,785 | 1.2% |
| TOTAL REVENUE | 27,208,693 | 100.0% |
| COST OF SALES | 8,022,384 | 29.5% |
| GROSS MARGIN | 19,186,309 | 70.5% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 12,582 | 0.0% |
| COMPLIMENTARY EXPENSE | 299,433 | 1.1% |
| PAYROLL - TAXES | 510.251 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 1.031.253 | 3.8% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 5,505,740 | 20.2% |
| OTHER DEPARTMENTAL EXPENSES | 3,411,529 | 12.5% |
| TOTAL DEPARTMENTAL EXPENSES | 10,770,788 | 39.6% |
| DEPARTMENTAL INCOME (LOSS) | 8,415,521 | 30.9% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 3,810 |
|---------------------|--------|
| ROOMS DEPARTMENT | 519 |
| FOOD DEPARTMENT | 3,725 |
| BEVERAGE DEPARTMENT | 988 |
| G & A DEPARTMENT | 1,609 |
| OTHER DEPARTMENTS | 643 |
| • | • |
| TOTAL | 11,294 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 50,778 | 43,990 | 86.63% |
| AUGUST | 50,728 | 45,312 | 89.32% |
| SEPTEMBER | 49,112 | 42,786 | 87.12% |
| OCTOBER | 50,910 | 45,477 | 89.33% |
| NOVEMBER | 49,131 | 40,662 | 82.76% |
| DECEMBER | 47,652 | 37,936 | 79.61% |
| JANUARY | 48,850 | 39,400 | 80.66% |
| FEBRUARY | 45,549 | 39,990 | 87.80% |
| MARCH | 50,573 | 45,615 | 90.20% |
| APRIL | 48,660 | 43,616 | 89.63% |
| MAY | 50,879 | 43,244 | 84.99% |
| JUNE | 57,919 | 51,688 | 89.24% |
| TOTAL | 600.741 | 519,716 | 86.51% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 79.04 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 60.25 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 603.61 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 15.53 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 152.66 | AVERAGE ROOM RATE PER DAY | 48.18 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - BOULDER STRIP AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 22 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 13 | 5,285 | 598 |
| COIN OPERATED DEVICES | 22 | 17,511 | 814 |
| POKER AND PAN | 6 | 1,109 | 469 |
| RACE AND SPORTS | 7 | 3,462 | 359 |
| TOTAL CASINO | 22 | 22,039 | 758 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 97.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 125.8 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 479.7 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 26.2 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 11.8 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.3 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 73.8 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 67.7 |
| RETURN ON INVESTED CAPITAL ¹ | 11.1 |
| RETURN ON AVERAGE ASSETS ² | 9.8 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

| Δ | SS | K" | rs. |
|---|----|----|-----|
| | | | |

| CURRENT ASSETS | 1202 | | DOLLARS | PERCENT |
|-------------------------------|---|---|----------------|---------|
| CASH | | | 79,481,896 | 6.2% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 6,215,454 | 2,110,124 | 4,105,330 | 0.3% |
| TRADE | 17,011,931 | 1,756,097 | 15,255,834 | 1.2% |
| SUNDRY | 8,854,003 | 0 | 8,854,003 | 0.7% |
| NOTES | 16,633,684 | 0 | 16,633,684 | 1.3% |
| PREPAID EXPENSES | | | 22,571,287 | 1.8% |
| OTHER CURRENT ASSETS | .,,.,,.,, | | 16,490,112 | 1.3% |
| TOTAL CURRENT ASSETS | | | 163,392,146 | 12.8% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 72,850,258 | *** | 72,850,258 | 5.7% |
| LAND IMPROVEMENTS | 70,296,721 | 16,689,940 | 53,606,781 | 4.2% |
| BUILDINGS & IMPROVEMENTS | 652,553,066 | 87,878,062 | 564,675,004 | 44.2% |
| FURNITURE & EQUIPMENT | 389,531,788 | 184,257,763 | 205,274,025 | 16.1% |
| LEASE IMPROVEMENTS | 4,126,906 | 1,621,996 | 2,504,910 | 0.2% |
| CONSTRUCTION IN PROGRESS | 44,126,775 | *** *** *** *** *** *** | 44,126,775 | 3.5% |
| TOTAL FIXED ASSETS | ,,, | | 943,037,753 | 73.8% |
| OTHER ASSETS | | | 170,738,737 | 13.4% |
| TOTAL ASSETS | | | 1,277,168,636 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND | | 0-0 404 | |
| ACCOUNTS PAYABLE - TRADE | | *************************************** | 27,029,601 | 2.1% |
| ACCOUNTS PAYABLE - OTHER | | | 4,497,223 | 0.4% |
| CURRENT PORTION OF LONG-TERM | | | 81,108,537 | 6.4% |
| ACCRUED EXPENSES | | | 62,373,042 | 4.9% |
| OTHER CURRENT LIABILITIES | | | 181,874,077 | 14.2% |
| TOTAL CURRENT LIABILITIES | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 356,882,480 | 27.9% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 41,022,684 | 2,062,714 | 38,959,970 | 3.1% |
| DEBENTURES & BONDS | 94,889,445 | 0 | 94,889,445 | 7.4% |
| NOTES | 317,486,897 | 78,094,723 | 239,392,174 | 18.7% |
| CONTRACTS | 1,523,973 | 844,406 | 679,567 | 0.1% |
| OTHER | 3,523,977 | 106,693 | 3,417,284 | 0.3% |
| TOTAL LONG-TERM DEBT | 458,446,976 | 81,108,536 | 377,338,440 | 29.5% |
| OTHER LIABILITIES | | | 21,289,987 | 1.7% |
| TOTAL LIABILITIES | | ······································ | 755,510,907 | 59.2% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 172,591,080 | 13.5% |
| CAPITAL STOCK & OTHER CAPITAL | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 357,298,391 | 28.0% |
| RETAINED EARNINGS | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | -8,231,742 | -0.6% |
| TOTAL CAPITAL | | | 521,657,729 | 40.8% |
| TOTAL LIABILITIES AND CAPITAL | | : | 1,277,168,636 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 25,543,373 | 24,754,620 | 2,900,934 | 302,172 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 702,436,883 | 65.9% |
| ROOMS | 83,810,119 | 7.9% |
| FOOD | 147,348,565 | 13.8% |
| BEVERAGE | 57,954,461 | 5.4% |
| OTHER | 75,104,416 | 7.0% |
| TOTAL REVENUE | 1,066,654,444 | 100.0% |
| 101/12/12/102 | | |
| COST OF SALES | 134,951,285 | 12.7% |
| GROSS MARGIN | 931,703,159 | 87.3% |
| DEPARTMENTAL EXPENSES | 491,648,623 | 46.1% |
| DEPARTMENTAL INCOME (LOSS) | 440,054,536 | 41.3% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 39,386,077 | 3.7% |
| BAD DEBT EXPENSE | 795,163 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 17,966,864 | 1.7% |
| DEPRECIATION - BUILDINGS | 49,980,814 | 4.7% |
| DEPRECIATION AND AMORTIZATION - OTHER | 30,815,197 | 2.9% |
| ENERGY EXPENSE (electricity, gas, etc.) | 18,213,350 | 1.7% |
| EQUIPMENT RENTAL OR LEASE | 4,543,968 | 0.4% |
| INTEREST EXPENSE | 53,075,265 | 5.0% |
| MUSIC AND ENTERTAINMENT | 4,075,311 | 0.4% |
| PAYROLL - TAXES | 8,069,383 | 0.8% |
| PAYROLL - EMPLOYEE BENEFITS | 7,612,151 | 0.7% |
| PAYROLL - OFFICERS | 3,964,803 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 62,027,787 | 5.8% |
| RENT OF PREMISES | 28,892,177 | 2.7% |
| TAXES - REAL ESTATE | 6,805,570 | 0.6% |
| TAXES AND LICENSES - OTHER | 2,812,959 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 4,590,457 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 142,694,149 | 13.4% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 486,321,445 | 45.6% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 16.366.000 | 4 70/ |
| EXTRAORDINARY ITEMS | -46,266,909 | -4.3% |

| Average Revenue | Upper Quartile | Median | Lower Quartile |
|-----------------|----------------|-----------|----------------|
| 21.333.089 | 39,123,805 | 5,336,388 | 2,131,669 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|----------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 93,425,883 | 13.3% |
| COIN OPERATED DEVICES | 591,108,367 | 84.2% |
| POKER AND PAN | 5,432,141 | 0.8% |
| RACE BOOK | 7,468,352 | 1.1% |
| SPORTS POOL | 5,002,140 | 0.7% |
| TOTAL REVENUE | 702,436,883 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 1,352,585 | 0.2% |
| COMMISSIONS | 7,456,459 | 1.1% |
| COMPLIMENTARY EXPENSE | 56,482,200 | 8.0% |
| GAMING TAXES AND LICENSES | 57,075,596 | 8.1% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 802,987 | 0.1% |
| PAYROLL - TAXES | 11,258,801 | 1.6% |
| PAYROLL - EMPLOYEE BENEFITS | 8,814,844 | 1.3% |
| PAYROLL - OFFICERS | 36,559 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 87,337,119 | 12.4% |
| RACE WIRE FEES | 845,094 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 43,624,706 | 6.2% |
| TOTAL DEPARTMENTAL EXPENSES | 275,086,950 | 39.2% |
| ROOMS DEPARTMENT | | |
| REVENUE | | |
| ROOM SALES | DOLLARS | PERCENT' |
| COMPLIMENTARY ROOMS | 71,595,900 | 85.4% |
| TOTAL REVENUE | 12,214,219 | 14.6% |
| - TOTAL REVENUE | 83,810,119 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 224,433 | 0.3% |
| COMPLIMENTARY EXPENSE | 1,790,721 | 2.1% |
| PAYROLL - TAXES | 2,839,302 | 3.4% |
| PAYROLL - EMPLOYEE BENEFITS | 2,252,392 | 2.7% |
| PAYROLL - OFFICERS | 16,820 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 25,177,387 | 30.0% |
| OTHER DEPARTMENTAL EXPENSES | 13,656,689 | 16.3% |
| TOTAL DEPARTMENTAL EXPENSES - | 45,957,744 | 54.8% |
| DEPARTMENTAL INCOME (LOSS) | 37,852,375 | 45 20/ |
| | 51,052,515 | 45.2% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|--|--|
| FOOD SALES | 113,329,989 | 76.9% |
| COMPLIMENTARY FOOD SALES | 34,018,576 | 23.1% |
| TOTAL REVENUE | 147,348,565 | 100.0% |
| COST OF SALES | 88.697,792 | 60.2% |
| GROSS MARGIN | 58,650,773 | 39.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,261 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,479,532 | 1.0% |
| PAYROLL - TAXES | 8,985,130 | 6.1% |
| PAYROLL - EMPLOYEE BENEFITS | 8,637,000 | 5.9% |
| PAYROLL - OFFICERS | 7,941 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 74,357,356 | 50.5% |
| OTHER DEPARTMENTAL EXPENSES | 12,195,168 | 8.3% |
| TOTAL DEPARTMENTAL EXPENSES | 105,664,388 | 71.7% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -47,013,615 | -31.9% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 19,012,616 | |
| COMPLIMENTARY BEVERAGE SALES | | 32.8% |
| | 38,941,845 | 67.2% |
| TOTAL REVENUE | 38,941,845 57,954,461 | |
| COST OF SALES | | 67.2% |
| - | 57,954,461 | 67.2% 100.0% |
| COST OF SALES | 57,954,461 19,857,357 | 67.2% 100.0% 34.3% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 57,954,461 19,857,357 | 67.2% 100.0% 34.3% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 57,954,461 19,857,357 38,097,104 | 67.2% 100.0% 34.3% 65.7% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 1,990,678 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% 3.4% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 1,990,678 592,048 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% 3.4% 1.0% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 1,990,678 592,048 12,998,240 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% 3.4% 1.0% 22.4% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 1,990,678 592,048 12,998,240 2,925,100 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% 3.4% 1.0% 22.4% 5.0% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 1,990,678 592,048 12,998,240 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% 3.4% 1.0% 22.4% |
| COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 57,954,461 19,857,357 38,097,104 0 1,792,572 2,087,042 1,990,678 592,048 12,998,240 2,925,100 | 67.2% 100.0% 34.3% 65.7% 0.0% 3.1% 3.6% 3.4% 1.0% 22.4% 5.0% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 71,482,064 | 95.2% |
| OTHER COMPLIMENTARY ITEMS | 3,622,352 | 4.8% |
| TOTAL REVENUE | 75,104,416 | 100.0% |
| COST OF SALES | 26,396,136 | 35.1% |
| GROSS MARGIN | 48,708,280 | 64.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 16,177 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,529,876 | 2.0% |
| PAYROLL - TAXES | 2,361,794 | 3.1% |
| PAYROLL - EMPLOYEE BENEFITS | 1,688,791 | 2.2% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 20,526,800 | 27.3% |
| OTHER DEPARTMENTAL EXPENSES | 16,430,423 | 21.9% |
| TOTAL DEPARTMENTAL EXPENSES | 42,553,861 | 56.7% |
| DEPARTMENTAL INCOME (LOSS) | 6,154,419 | 8.2% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 5,720 |
|---------------------|--------|
| ROOMS DEPARTMENT | 1,682 |
| FOOD DEPARTMENT | 5,187 |
| BEVERAGE DEPARTMENT | 1,215 |
| G & A DEPARTMENT | 3,132 |
| OTHER DEPARTMENTS | 1,070 |
| | |
| TOTAL | 18,006 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 236,756 | 178,526 | 75.41% |
| AUGUST | 237,656 | 200,656 | 84.43% |
| SEPTEMBER | 242,009 | 176,008 | 72.73% |
| OCTOBER | 240,403 | 188,500 | 78.41% |
| NOVEMBER | 239,667 | 171,825 | 71.69% |
| DECEMBER | 257,102 | 171,878 | 66.85% |
| JANUARY | 267,151 | 194,712 | 72.88% |
| FEBRUARY | 247,968 | 205,298 | 82.79% |
| MARCH | 279,303 | 233,670 | 83.66% |
| APRIL | 264,725 | 218,930 | 82.70% |
| MAY | 269,513 | 209,557 | 77.75% |
| JUNE | 267,361 | 200,153 | 74.86% |
| TOTAL | 3,049,614 | 2.349.713 | 77.05% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 39.76 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 24.66 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 251.57 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 12.89 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 62.71 | AVERAGE ROOM RATE PER DAY | 35.67 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 CLARK COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 50 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 27 | 5,622 | 615 |
| COIN OPERATED DEVICES | 49 | 13,002 | 927 |
| POKER AND PAN | 15 | 729 | 494 |
| RACE AND SPORTS | 16 | 2,306 | 338 |
| TOTAL CASINO | 50 | 16,735 | 839 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 45.8 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 69.0 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 146.2 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 47.2 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 11.5 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.6 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 82.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 75.8 |
| RETURN ON INVESTED CAPITAL ¹ | 0.8 |
| RETURN ON AVERAGE ASSETS ² | 0.5 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

| ASSETS |
|---------------|
|---------------|

| CURRENT ASSETS | 11002211 | ~ | DOLLARS | PERCENT |
|-------------------------------|---|---|----------------|---------|
| CASH | | *************************************** | 15,973,643 | 9.3% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 346,628 | 61,262 | 285,366 | 0.2% |
| TRADE | 291,589 | 0 | 291,589 | 0.2% |
| SUNDRY | 1,182,923 | 0 | 1,182,923 | 0.7% |
| NOTES | 1,813,763 | 0 | 1,813,763 | 1.1% |
| PREPAID EXPENSES | | .,.,,,, | 3,203,188 | 1.9% |
| OTHER CURRENT ASSETS | *************************************** | *************************************** | 1,392,958 | 0.8% |
| TOTAL CURRENT ASSETS | | | 24,143,430 | 14.0% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 4,972,736 | | 4,972,736 | 2.9% |
| LAND IMPROVEMENTS | 1,827,949 | -31,304 | 1,859,253 | 1.1% |
| BUILDINGS & IMPROVEMENTS | 99,050,773 | 23,437,499 | 75,613,274 | 44.0% |
| FURNITURE & EQUIPMENT | 60,734,594 | 33,398,695 | 27,335,899 | 15.9% |
| LEASE IMPROVEMENTS | 162,947 | 106,522 | 56,425 | 0.0% |
| CONSTRUCTION IN PROGRESS | 34,096,728 | | 34,096,728 | 19.8% |
| TOTAL FIXED ASSETS | | | 143,934,315 | 83.8% |
| OTHER ASSETS | | | 3,761,789 | 2.2% |
| TOTAL ASSETS | | | 171,839,534 | 100.0% |
| 1 | LIABILITIES AND | CAPITAL | | |
| CURRENT LIABILITIES | | | | |
| ACCOUNTS PAYABLE - TRADE | | | 1,170,566 | 0.7% |
| ACCOUNTS PAYABLE - OTHER | | | 1,982,803 | 1.2% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 7,595,371 | 4.4% |
| ACCRUED EXPENSES | | | 6,038,741 | 3.5% |
| OTHER CURRENT LIABILITIES | ******* | | 55,058 | 0.0% |
| TOTAL CURRENT LIABILITIES | | | 16,842,539 | 9.8% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 48,385,108 | 4,120,480 | 44,264,628 | 25.8% |
| DEBENTURES & BONDS | 0 | 0 | () | 0.0% |
| NOTES | 1,404,739 | 1,013,668 | 391,071 | 0.2% |
| CONTRACTS | 4,835,742 | 2,461,223 | 2,374,519 | 1.4% |
| OTHER | 13,242,702 | 0 | 13,242,702 | 7.7% |
| TOTAL LONG-TERM DEBT | 67,868,291 | 7,595,371 | 60,272,920 | 35.1% |
| OTHER LIABILITIES | | , , | 2,396,540 | 1.4% |
| TOTAL LIABILITIES | | | 79,511,999 | 46.3% |
| CAPITAL | | • | | |
| OWNERS CAPITAL ACCOUNTS | | | 1,427,657 | 0.8% |
| CAPITAL STOCK & OTHER CAPITAL | | | 32,340,225 | 18.8% |
| RETAINED EARNINGS | | | 58,559,653 | 34.1% |
| TOTAL CAPITAL | | | 92,327,535 | 53.7% |
| TOTAL LIABILITIES AND CAPITAL | *************************************** | | 171,839,534 | 100.0% |
| Average Assets 34,367,907 | <u>Upper Quartile</u> | Median 34,367,906 | Lower Quartile | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

| DEVENI IE | DOLLARS | PERCENT |
|---|-------------|---------|
| REVENUE | 103,399,153 | 71.4% |
| ROOMS | 9,539,818 | 6.6% |
| FOOD | 16,599,030 | 11.5% |
| BEVERAGE | 8,359,175 | 5.8% |
| OTHER | 7,013,269 | 4.8% |
| TOTAL REVENUE | 144,910,445 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 13,859,509 | 9.6% |
| COST OF SALES | | |
| GROSS MARGIN | 131,050,936 | 90.4% |
| DEPARTMENTAL EXPENSES | 59,444,568 | 41.0% |
| DEPARTMENTAL INCOME (LOSS) | 71,606,368 | 49.4% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 3,465,858 | 2.4% |
| BAD DEBT EXPENSE | 70,429 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 4,877,098 | 3.4% |
| DEPRECIATION - BUILDINGS | 3,459,878 | 2.4% |
| DEPRECIATION AND AMORTIZATION - OTHER | 7,179,274 | 5.0% |
| ENERGY EXPENSE (electricity, gas, etc.) | 2,639,536 | 1.8% |
| EQUIPMENT RENTAL OR LEASE | 122,124 | 0.1% |
| INTEREST EXPENSE | 6,670,934 | 4.6% |
| MUSIC AND ENTERTAINMENT | 1,832,769 | 1.3% |
| PAYROLL - TAXES | 1,033,870 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 373,102 | 0.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 11,992,123 | 8.3% |
| RENT OF PREMISES | 741,265 | 0.5% |
| TAXES - REAL ESTATE | 854,516 | 0.6% |
| TAXES AND LICENSES - OTHER | 341,675 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 438,713 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 17,546,733 | 12.1% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 63,639,897 | 43.9% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS | 7,966,471 | 5.5% |

Average Revenue 28,982,089 Upper Quartile

Median 28,982,089

Lower Quartile

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 28,418,451 | 27.5% |
| COIN OPERATED DEVICES | 73,004,802 | 70.6% |
| POKER AND PAN | 1,369,706 | 1.3% |
| RACE BOOK | 606,194 | 0.6% |
| SPORTS POOL | 0 | 0.0% |
| TOTAL REVENUE | 103,399,153 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 281,565 | 0.3% |
| COMMISSIONS | 308,698 | 0.3% |
| COMPLIMENTARY EXPENSE | 10,012,367 | 9.7% |
| GAMING TAXES AND LICENSES | 8,565,007 | 8.3% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 73,390 | 0.1% |
| PAYROLL - TAXES | 2,038,057 | 2.0% |
| PAYROLL - EMPLOYEE BENEFITS | 975,192 | 0.9% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 14,394,398 | 13.9% |
| RACE WIRE FEES | 0 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 1,576,954 | 1.5% |
| TOTAL DEPARTMENTAL EXPENSES | 38,225,628 | 37.0% |
| DEPARTMENTAL INCOME (LOSS) | 00,110,020 | 63.0% |
| | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 7,929,724 | 83.1% |
| COMPLIMENTARY ROOMS | 1,610,094 | 16.9% |
| TOTAL REVENUE | 9,539,818 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 11,293 | 0.1% |
| COMPLIMENTARY EXPENSE | 107,569 | 1.1% |
| PAYROLL - TAXES | 280,615 | 2.9% |
| PAYROLL - EMPLOYEE BENEFITS | 125,447 | 1.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 2,689,671 | 28.2% |
| OTHER DEPARTMENTAL EXPENSES | 1,475,140 | 15.5% |
| TOTAL DEPARTMENTAL EXPENSES | 4,689,735 | 49.2% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 4,850,083 | 50.8% |

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

FOOD DEPARTMENT

| REVENUE _ | DOLLARS | PERCENT |
|---|---|---|
| FOOD SALES | 12,686,955 | 76.4% |
| COMPLIMENTARY FOOD SALES | 3,912,075 | 23.6% |
| TOTAL REVENUE | 16,599,030 | 100.0% |
| COST OF SALES | 8,696,257 | 52.4% |
| GROSS MARGIN | 7,902,773 | 47.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 786 | 0.0% |
| COMPLIMENTARY EXPENSE | 446,836 | 2.7% |
| PAYROLL - TAXES | 816,469 | 4.9% |
| PAYROLL - EMPLOYEE BENEFITS | 305,880 | 1.8% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 7,417,860 | 44.7% |
| OTHER DEPARTMENTAL EXPENSES | 1,741,498 | 10.5% |
| TOTAL DEPARTMENTAL EXPENSES | 10,729,329 | 64.6% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -2,826,556 | -17.0% |
| BEVERAGE DEPARTMENT | | |
| | | |
| | DOLLARC | DUDCENT |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 1,620,135 | 19.4% |
| BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 1,620,135 6,739,040 | 19.4% 80.6% |
| BEVERAGE SALES | 1,620,135 | 19.4% |
| BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 1,620,135 6,739,040 | 19.4% 80.6% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 1,620,135 6,739,040 8,359,175 | 19.4% 80.6% 100.0% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 1,620,135 6,739,040 8,359,175 2,616,825 | 19.4% 80.6% 100.0% 31.3% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 1,620,135 6,739,040 8,359,175 2,616,825 | 19.4% 80.6% 100.0% 31.3% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 | 19.4% 80.6% 100.0% 31.3% 68.7% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 | 19.4% 80.6% 100.0% 31.3% 68.7% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 0 45,878 311,884 | 19.4% 80.6% 100.0% 31.3% 68.7% 0.0% 0.5% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 | 19.4% 80.6% 100.0% 31.3% 68.7% 0.0% 0.5% 3.7% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 0 45,878 311,884 136,195 0 | 19.4% 80.6% 100.0% 31.3% 68.7% 0.0% 0.5% 3.7% 1.6% 0.0% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 0 45,878 311,884 136,195 0 2,188,376 | 19.4% 80.6% 100.0% 31.3% 68.7% 0.0% 0.5% 3.7% 1.6% 0.0% 26.2% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 0 45,878 311,884 136,195 0 2,188,376 454,121 | 19.4% 80.6% 100.0% 31.3% 68.7% 0.0% 0.5% 3.7% 1.6% 0.0% 26.2% 5.4% |
| BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT FXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 1,620,135 6,739,040 8,359,175 2,616,825 5,742,350 0 45,878 311,884 136,195 0 2,188,376 | 19.4% 80.6% 100.0% 31.3% 68.7% 0.0% 0.5% 3.7% 1.6% 0.0% 26.2% |

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-----------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 6,933,819 | 98.9% |
| OTHER COMPLIMENTARY ITEMS | 79,450 | 1.1% |
| TOTAL REVENUE | 7,013,269 | 100.0% |
| COST OF SALES | 2,546,427 | 36.3% |
| GROSS MARGIN | 4,466,842 | 63.7% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 169 | 0.0% |
| COMPLIMENTARY EXPENSE | 14,789 | 0.2% |
| PAYROLL - TAXES | 173,088 | 2.5% |
| PAYROLL - EMPLOYEE BENEFITS | 149,288 | 2.1% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,921,587 | 27.4% |
| OTHER DEPARTMENTAL EXPENSES | 404,501 | 5.8% |
| TOTAL DEPARTMENTAL EXPENSES | 2,663,422 | 38.0% |
| DEPARTMENTAL INCOME (LOSS) | 1,803,420 | 25.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 921 |
|---------------------|-------|
| ROOMS DEPARTMENT | 235 |
| FOOD DEPARTMENT | 602 |
| BEVERAGE DEPARTMENT | 216 |
| G & A DEPARTMENT | 552 |
| OTHER DEPARTMENTS | 158 |
| | |
| TOTAL | 2,684 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

RATE OF ROOM OCCUPANCY

| | | | % OF |
|-----------|-----------|----------|------------|
| | AVAILABLE | ROOMS | OCCUPANCY |
| MONTH | ROOMS | OCCUPIED | (COMPUTED) |
| JULY | 21,104 | 19,793 | 93.79% |
| AUGUST | 21,067 | 20,272 | 96.23% |
| SEPTEMBER | 23,916 | 21,544 | 90.08% |
| OCTOBER | 23,800 | 19,368 | 81.38% |
| NOVEMBER | 23,450 | 17,511 | 74.67% |
| DECEMBER | 25,517 | 16,261 | 63.73% |
| JANUARY | 24,151 | 18,182 | 75.28% |
| FEBRUARY | 22,285 | 18,014 | 80.83% |
| MARCH | 25,516 | 21,156 | 82.91% |
| APRIL | 23,505 | 17,294 | 73.58% |
| MAY | 24,133 | 17,345 | 71.87% |
| JUNE | 24,902 | 22,552 | 90.56% |
| TOTAL | 283,346 | 229,292 | 80.92% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 123.94 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 36,46 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 318.39 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 13.50 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 72.39 | AVERAGE ROOM RATE PER DAY | 41.61 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 ELKO COUNTY - WENDOVER AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 5 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 5 | 4,470 | 1,272 |
| COIN OPERATED DEVICES | 5 | 16,559 | 882 |
| POKER AND PAN | 2 | 1,157 | 592 |
| RACE AND SPORTS | 2 | 1,168 | 260 |
| TOTAL CASINO | 5 | 21,958 | 942 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 143.3 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 116.1 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 548.2 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 21.2 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.0 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.8 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 91.9 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 84.0 |
| RETURN ON INVESTED CAPITAL ¹ | 10.4 |
| RETURN ON AVERAGE ASSETS ² | 9.3 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

| | ASSETS | 3 | | |
|--|---------------------------|---|----------------------------|----------------------|
| CURRENT ASSETS | | | DOLLARS 76,199,279 | PERCENT 4.2% |
| CASH | | | 70,199,279 | 4.270 |
| RECEIVABLES | TOTAL | ALLOWANCE | | 0.644 |
| CASINO | 16,496,290 | 5,325,354 | 11,170,936 | 0.6% |
| TRADE | 12,968,812 | 564,453 | 12,404,359 | 0.7% |
| SUNDRY | 7,483,784 | 14,765 | 7,469,019 | 0.4% |
| NOTES PREPAID EXPENSES | 4,762,180 | 0 | 4,762,180 28,709,607 | 0. 3% 1.6% |
| OTHER CURRENT ASSETS | | | 101,629,986 | 5.7% |
| TOTAL CURRENT ASSETS | | | 242,345,366 | 13.5% |
| | | | 212,515,550 | 20.10 |
| FIXED ASSETS | COST | DEPRECIATION | 207.000.712 | 11.606 |
| LAND | 207,808,712 | | 207,808,712 | 11.6% |
| LAND IMPROVEMENTS | 3,076,846 | 740,513 | 2,336,333 | 0.1% |
| BUILDINGS & IMPROVEMENTS | 1,198,158,128 | 302,326,475 | 895,831,653 233,393,917 | 49.8% 13.0% |
| FURNITURE & EQUIPMENT LEASE IMPROVEMENTS | 596,506,439 61,231,382 | 363,112,522 29,284,456 | 31,946,926 | 1.8% |
| CONSTRUCTION IN PROGRESS | 91,042,911 | 29,264,430 | 91,042,911 | 5.1% |
| TOTAL FIXED ASSETS | · | | 1,462,360,452 | 81.4% |
| | | | | 5.2% |
| TOTAL ASSETS | | | 92,846,415 | 100.0% |
| I CURRENT LIABILITIES | LIABILITIES AND | CAPITAL | | |
| ACCOUNTS PAYABLE - TRADE | | | 33,545,403 | 1.9% |
| ACCOUNTS PAYABLE - OTHER | | | 11,532,847 | 0.6% |
| CURRENT PORTION OF LONG-TERM | DEBT | *************************************** | 38,435,010 | 2.1% |
| ACCRUED EXPENSES | | | 73,099,791 | 4.1% |
| OTHER CURRENT LIABILITIES | | ***,,,,, | 16,967,523 | 0.9% |
| TOTAL CURRENT LIABILITIES | ,, | | 173,580,574 | 9.7% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | • |
| MORTGAGES | 311,117,990 | 25,122,643 | 285,995,347 | 15.9% |
| DEBENTURES & BONDS | 109,970 | 89,775 | 20,195 | 0.0% |
| NOTES | 313,190,212 | 5,364,691 | 307,825,521 | 17.1% |
| CONTRACTS | 13,025,883 | 6,945,641 | 6,080,242 | 0.3% |
| OTHER | 117,100,269 | 912,260 | 116,188,009 | 6.5% |
| TOTAL LONG-TERM DEBT | 754,544,324 | 38,435,010 | 716,109,314 | 39.8% |
| OTHER LIABILITIES | | | 56,736,352 | 3.2% |
| TOTAL LIABILITIES | | | 946,426,240 | 52.7% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 192,915,577 | 10.7% |
| CAPITAL STOCK & OTHER CAPITAL . | | | 187,282,885 | 10.4% |
| RETAINED EARNINGS | | | 470,927,531 | 26.2% |
| TOTAL CAPITAL | | ' | 851,125,993 | 47.3% |
| TOTAL LIABILITIES AND CAPITAL | | | 1,797,552,233 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 49,932,006 | 48,542,446 | 11,250,648 | 2,203,967 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

| REVENUE | DOLLARS | PERCENT_ |
|---|---------------|----------|
| GAMING | 877,668,991 | 58.6% |
| ROOMS | 209,558,865 | 14.0% |
| FOOD | 204,369,129 | 13.6% |
| BEVERAGE | 92,239,309 | 6.2% |
| OTHER | 114,567,858 | 7.6% |
| TOTAL REVENUE | 1,498,404,152 | 100.0% |
| • | | |
| COST OF SALES | 162,756,627 | 10.9% |
| GROSS MARGIN | 1,335,647,525 | 89.1% |
| DEPARTMENTAL EXPENSES | 722,217,943 | 48.2% |
| DEPARTMENTAL INCOME (LOSS) | 613,429,582 | 40.9% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 53,967,514 | 3.6% |
| BAD DEBT EXPENSE | 579,859 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 18,532,310 | 1.2% |
| DEPRECIATION - BUILDINGS | 38,243,303 | 2.6% |
| DEPRECIATION AND AMORTIZATION - OTHER | 73,007,809 | 4.9% |
| ENERGY EXPENSE (electricity, gas, etc.) | 31,025,166 | 2.1% |
| EQUIPMENT RENTAL OR LEASE | 2,269,009 | 0.2% |
| INTEREST EXPENSE | 65,343,057 | 4.4% |
| MUSIC AND ENTERTAINMENT | 12,324,309 | 0.8% |
| PAYROLL - TAXES | 10,010,452 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 19,088,211 | 1.3% |
| PAYROLL - OFFICERS | 5,990,127 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 105,594,434 | 7.0% |
| RENT OF PREMISES | 8,040,696 | 0.5% |
| TAXES - REAL ESTATE | 16,184,961 | 1.1% |
| TAXES AND LICENSES - OTHER | 5,122,517 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 5,263,356 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 65,385,007 | 4.4% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 535,972,097 | 35.8% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 77,457,485 | 5.2% |

| Average Revenue | Average Reve | enue | 2 |
|-----------------|--------------|------|---|
| 41,622,338 | 41,622, | ,338 | 3 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997
WASHOE COUNTY - RENO/SPARKS AREA
WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 230,943,357 | 26.3% |
| COIN OPERATED DEVICES | 625,165,675 | 71.2% |
| POKER AND PAN | 6,111,528 | 0.7% |
| RACE BOOK | 7,268,761 | 0.8% |
| SPORTS POOL | 8,179,670 | 0.9% |
| TOTAL REVENUE | 877,668,991 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 5,291,602 | 0.6% |
| COMMISSIONS | 10,610,015 | 1.2% |
| COMPLIMENTARY EXPENSE | 99,989,575 | 11.4% |
| GAMING TAXES AND LICENSES | 71,507,586 | 8.1% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 1,528,164 | 0.2% |
| PAYROLL - TAXES | 16,591,874 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 22,477,257 | 2.6% |
| PAYROLL - OFFICERS | 2,268,344 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 139,118,461 | 15.9% |
| RACE WIRE FEES | 506,816 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 57,213,409 | 6.5% |
| TOTAL DEPARTMENTAL EXPENSES | 427,103,103 | 48.7% |
| ROOMS DEPARTMENT | | |
| | DOLL IDA | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 179,621,732 | 85.7% |
| COMPLIMENTARY ROOMS | 29,937,133 | 14.3% |
| TOTAL REVENUE | 209,558,865 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 272,869 | 0.1% |
| COMPLIMENTARY EXPENSE | 2,130,514 | 1.0% |
| PAYROLL - TAXES | 5,291,011 | 2.5% |
| PAYROLL - EMPLOYEE BENEFITS | 9,371,646 | 4.5% |
| PAYROLL - OFFICERS | 1,040,432 | 0.5% |
| PAYROLL - OTHER EMPLOYEES | 51,653,393 | 24.6% |
| OTHER DEPARTMENTAL EXPENSES | 24,381,865 | 11.6% |
| TOTAL DEPARTMENTAL EXPENSES | 94,141,730 | 44.9% |
| DEPARTMENTAL INCOME (LOSS) | 115,417,135 | 55.1% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

FOOD DEPARTMENT

| REVENUE _ | DOLLARS | PERCENT |
|--|---|---|
| FOOD SALES | 164,891,181 | 80.7% |
| COMPLIMENTARY FOOD SALES | 39,477,948 | 19.3% |
| TOTAL REVENUE | 204,369,129 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 92,026,323 | 45.0% |
| GROSS MARGIN | 112,342,806 | 55.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 21,050 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,768,157 | 0.9% |
| PAYROLL - TAXES | 10,017,217 | 4.9% |
| PAYROLL - EMPLOYEE BENEFITS | 13,735,490 | 6.7% |
| PAYROLL - OFFICERS | 1,370,808 | 0.7% |
| PAYROLL - OTHER EMPLOYEES | 90,874,099 | 44.5% |
| OTHER DEPARTMENTAL EXPENSES | 16,731,158 | 8.2% |
| TOTAL DEPARTMENTAL EXPENSES | 134,517,979 | 65.8% |
| DEPARTMENTAL INCOME (LOSS) | -22,175,173 | -10.9% |
| BEVERAGE DEPARTMENT | DOM AND | DED CLD III, |
| REVENUE | DOLLARS | PERCENT 22.00 |
| BEVERAGE SALES | 31,304,540 | 33.9% |
| COMPLIMENTARY BEVERAGE SALES | 60,934,769 | 66.1% |
| TOTAL REVENUE | 92,239,309 | 100.0% |
| COST OF SALES | 26,870,595 | 29.1% |
| GROSS MARGIN | 65,368,714 | 70.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | | |
| COMPLIMENTARY EXPENSE | 13 | 0.0% |
| PAYROLL - TAXES | 13 369,617 | 0.0% 0.4% |
| | | |
| PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 369,617 | 0.4% |
| | 369,617 2,729,936 | 0.4% 3.0% |
| PAYROLL - EMPLOYEE BENEFITS | 369,617 2,729,936 3,899,836 | 0.4% 3.0% 4.2% |
| PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 369,617 2,729,936 3,899,836 306,301 | 0.4% 3.0% 4.2% 0.3% |
| PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 369,617 2,729,936 3,899,836 306,301 19,530,703 | 0.4% 3.0% 4.2% 0.3% 21.2% |
| PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 369,617 2,729,936 3,899,836 306,301 19,530,703 4,568,415 | 0.4% 3.0% 4.2% 0.3% 21.2% 5.0% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 112,596,357 | 98.3% |
| OTHER COMPLIMENTARY ITEMS | 1,971,501 | 1.7% |
| TOTAL REVENUE | 114,567,858 | 100.0% |
| | | |
| COST OF SALES | 43,859,709 | 38.3% |
| GROSS MARGIN | 70,708,149 | 61.7% |
| | | |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,571 | 0.0% |
| COMPLIMENTARY EXPENSE | 2,159,074 | 1.9% |
| PAYROLL - TAXES | 1,412,685 | 1.2% |
| PAYROLL - EMPLOYEE BENEFITS | 2,953,778 | 2.6% |
| PAYROLL - OFFICERS | 492,691 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 13,960,126 | 12.2% |
| OTHER DEPARTMENTAL EXPENSES | 14,069,385 | 12.3% |
| TOTAL DEPARTMENTAL EXPENSES | 35,050,310 | 30.6% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 35,657,839 | 31.1% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 8,289 |
|---------------------|--------|
| ROOMS DEPARTMENT | 3,424 |
| FOOD DEPARTMENT | 6,620 |
| BEVERAGE DEPARTMENT | |
| G & A DEPARTMENT | 4,755 |
| OTHER DEPARTMENTS | |
| TOTAL | 25,792 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| ллү | 417,361 | 360,844 | 86.46% |
| AUGUST | 421,449 | 382,422 | 90.74% |
| SEPTEMBER | 426,104 | 382,927 | 89.87% |
| OCTOBER | 423,546 | 384,509 | 90.78% |
| NOVEMBER | 409,590 | 324,859 | 79.31% |
| DECEMBER | 433,750 | 283,217 | 65.29% |
| JANUARY | 439,391 | 284,788 | 64.81% |
| FEBRUARY | 402,983 | 322,711 | 80.08% |
| MARCH | 451,183 | 387,763 | 85.94% |
| APRIL | 426,914 | 357,874 | 83.83% |
| MAY | 437,841 | 365,169 | 83.40% |
| JUNE | 438,914 | 390,051 | 88.87% |
| TOTAL | 5,129,026 | 4,227,134 | 82.42% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 54.63 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 21.82 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 147.89 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 15.93 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 48.35 | AVERAGE ROOM RATE PER DAY | 49.57 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 36 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|--------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 28 | 6,466 | 1,276 |
| COIN OPERATED DEVICES | 36 | 18,749 | 926 |
| POKER AND PAN | 6 | 1,366 | 674 |
| RACE AND SPORTS | 14 | 4,409 | 250 |
| TOTAL CASINO | 36 | 25,720 | 948 |

RATIOS

| | Percent Percent |
|---|-----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 139.6 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 89.9 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 490.3 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 18.3 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 14.2 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.4 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 84.5 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 77.1 |
| RETURN ON INVESTED CAPITAL ¹ | 9.0 |
| RETURN ON AVERAGE ASSETS ² | 8.1 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

| CURRENT ASSETS | ASSETS | . | DOLLARS | PERCENT |
|--|-----------------------------|--------------------|-----------------------------|---------|
| CASH | | | 9,191,455 | 10.2% |
| RECEIVABLES | TOTAL | ALLOWANCE | | * |
| CASINO | 485,402 | 147,458 | 337,944 | 0.4% |
| TRADE | 1,383,379 | 21,208 | 1,362,171 | 1.5% |
| SUNDRY | 1,209,782 | 0 | 1,209,782 | 1.3% |
| NOTES | 83,968 | 0 | 83,968 | 0.1% |
| PREPAID EXPENSES | | | 3,727,481 | 4.1% |
| OTHER CURRENT ASSETS | | | 3,148,803 | 3.5% |
| TOTAL CURRENT ASSETS | | | 19,061,604 | 21.1% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 15,202,396 | | 15,202,396 | 16.8% |
| LAND IMPROVEMENTS | 513,524 | 186,351 | 327,173 | 0.4% |
| BUILDINGS & IMPROVEMENTS | 31,010,697 | 10,148,458 | 20,862,239 | 23.1% |
| FURNITURE & EQUIPMENT | 67,405,328 | 49,163,245 | 18,242,083 | 20.2% |
| LEASE IMPROVEMENTS | 14,443,162 | 7,267,195 | 7,175,967 | 7.9% |
| CONSTRUCTION IN PROGRESS | 416,166 | | 416,166 | 0.5% |
| TOTAL FIXED ASSETS | | | 62,226,024 | 68.9% |
| OTHER ASSETS | | | 9,060,372 | 10.0% |
| TOTAL ASSETS | | ••••• | 90,348,000 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | LIABILITIES AND | | 5,982,201 | 6.6% |
| ACCOUNTS PAYABLE - OTHER | | | 1,959,726 | 2.2% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 7,744,196 | 8.6% |
| ACCRUED EXPENSES | | | 6,659,075 | 7.4% |
| OTHER CURRENT LIABILITIES | | | 1,773,156 | 2.0% |
| TOTAL CURRENT LIABILITIES | | | 24,118,354 | 26.7% |
| LONG-TERM DEBT | TOTAL | CURRENT PORTION | | |
| MORTGAGES | OWING 20,712,588 | 2,635,497 | 18,077,091 | 20.0% |
| DEBENTURES & BONDS | 20,712,388 | 2,633,497 | 18,077,091 | 0.0% |
| NOTES | 22,456,780 | 2,749,641 | 19,707,139 | 21.8% |
| CONTRACTS | 4,842,141 | 2,355,843 | 2,486,298 | 2.8% |
| OTHER | 7,514,838 | 3,215 | 7,511,623 | 8.3% |
| TOTAL LONG-TERM DEBT | 55,526,347 | 7,744,196 | 47,782,151 | 52.9% |
| OTHER LIABILITIES | | , , | 3,253,556 | 3.6% |
| TOTAL LIABILITIES | | | 75,154,061 | 83.2% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 7,240,559 | 8.0% |
| CAPITAL STOCK & OTHER CAPITAL | | | 10,373,405 | 11.5% |
| RETAINED EARNINGS | | | -2,420,025 | -2.7% |
| TOTAL CAPITAL | | • | 15,193,939 | 16.8% |
| TOTAL LIABILITIES AND CAPITAL | | | 90,348,000 | 100.0% |
| Average Assets 4,517,400 | Upper Quartile 6,781,634 | Median 2,416,597 | Lower Quartile 1,354,517 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 98,361,140 | 58.5% |
| ROOMS | 11,282,685 | 6.7% |
| FOOD | 20,296,183 | 12.1% |
| BEVERAGE | 8,405,004 | 5.0% |
| OTHER | 29,837,404 | 17.7% |
| TOTAL REVENUE | 168,182,416 | 100.0% |
| | | |
| COST OF SALES | 35,434,048 | 21.1% |
| GROSS MARGIN | 132,748,368 | 78.9% |
| DEPARTMENTAL EXPENSES | 80,174,545 | 47.7% |
| DEPARTMENTAL INCOME (LOSS) | 52.573.823 | 31.3% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 5,099,807 | 3.0% |
| BAD DEBT EXPENSE | 141,694 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 1,797,945 | 1.1% |
| DEPRECIATION - BUILDINGS | 891,121 | 0.5% |
| DEPRECIATION AND AMORTIZATION - OTHER | 7,506,525 | 4.5% |
| ENERGY EXPENSE (electricity, gas, etc.) | 3,105,663 | 1.8% |
| EQUIPMENT RENTAL OR LEASE | 691,562 | 0.4% |
| INTEREST EXPENSE | 4,113,908 | 2.4% |
| MUSIC AND ENTERTAINMENT | 210,590 | 0.1% |
| PAYROLL - TAXES | 1,259,762 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 1,232,607 | 0.7% |
| PAYROLL - OFFICERS | 1,240,959 | 0.7% |
| PAYROLL - OTHER EMPLOYEES | 11,401,146 | 6.8% |
| RENT OF PREMISES | 2,104,764 | 1.3% |
| TAXES - REAL ESTATE | 1,222,886 | 0.7% |
| TAXES AND LICENSES - OTHER | 755,436 | 0.4% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 1,190,568 | 0.7% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 7,722,811 | 4.6% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 51,689,754 | 30.7% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 004.020 | A 20/ |
| EXTRAORDINARY ITEMS | 884,069 | 0.5% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997
WASHOE COUNTY - RENO/SPARKS AREA
WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 14,485,061 | 14.7% |
| COIN OPERATED DEVICES | 82,296,858 | 83.7% |
| POKER AND PAN | 583,119 | 0.6% |
| RACE BOOK | 313,638 | 0.3% |
| SPORTS POOL | 682,464 | 0.7% |
| TOTAL REVENUE | 98,361,140 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 117,127 | 0.1% |
| COMMISSIONS | 5,028,509 | 5.1% |
| COMPLIMENTARY EXPENSE | 8,071,308 | 8.2% |
| GAMING TAXES AND LICENSES | 9,340,903 | 9.5% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 0 | 0.0% |
| PAYROLL - TAXES | 2,275,760 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 1,386,127 | 1.4% |
| PAYROLL - OFFICERS | 255,880 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 19,137,753 | 19.5% |
| RACE WIRE FEES | 78,375 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 6,865,839 | 7.0% |
| TOTAL DEPARTMENTAL EXPENSES | 52,557,581 | 53.4% |
| ROOMS DEPARTMENT | | |
| DELIZATION | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 10,225,751 | 90.6% |
| COMPLIMENTARY ROOMS | 1,056,934 | 9.4% |
| TOTAL REVENUE | 11,282,685 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 31,299 | 0.3% |
| COMPLIMENTARY EXPENSE | 41,987 | 0.4% |
| PAYROLL - TAXES | 513,826 | 4.6% |
| PAYROLL - EMPLOYEE BENEFITS | 353,160 | 3.1% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 4,195,831 | 37.2% |
| OTHER DEPARTMENTAL EXPENSES | 1,856,517 | 16.5% |
| TOTAL DEPARTMENTAL EXPENSES | 6,992,620 | 62.0% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 4,290,065 | 38.0% |
| = | | |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

FOOD DEPARTMENT

| REVENUE _ | DOLLARS | PERCENT |
|------------------------------|------------|---------|
| FOOD SALES | 17,087,936 | 84.2% |
| COMPLIMENTARY FOOD SALES | 3,208,247 | 15.8% |
| TOTAL REVENUE | 20,296,183 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 9,910,903 | 48.8% |
| GROSS MARGIN | 10,385,280 | 51.2% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 4,563 | 0.0% |
| COMPLIMENTARY EXPENSE | 177,195 | 0.9% |
| PAYROLL - TAXES | 1,324,818 | 6.5% |
| PAYROLL - EMPLOYEE BENEFITS | 640,924 | 3.2% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 9,993,443 | 49.2% |
| OTHER DEPARTMENTAL EXPENSES | 1,694,006 | 8.3% |
| TOTAL DEPARTMENTAL EXPENSES | 13,834,949 | 68.2% |
| DEPARTMENTAL INCOME (LOSS) | -3,449,669 | -17.0% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 2,153,030 | 25.6% |
| COMPLIMENTARY BEVERAGE SALES | 6,251,974 | 74.4% |
| TOTAL REVENUE | 8,405,004 | 100.0% |
| COST OF SALES | 3,424,539 | 40.7% |
| GROSS MARGIN | 4,980,465 | 59.3% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 148,353 | 1.8% |
| PAYROLL - TAXES | 381,230 | 4.5% |
| PAYROLL - EMPLOYEE BENEFITS | 184,964 | 2.2% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 2,458,364 | 29.2% |
| OTHER DEPARTMENTAL EXPENSES | 563,429 | 6.7% |
| TOTAL DEPARTMENTAL EXPENSES | 3,736,340 | 44.5% |
| DEPARTMENTAL INCOME (LOSS) | 1,244,125 | 14.8% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

OTHER INCOME

| REVENUE OTHER OPERATING AND NON-OPERATING INCOME | DOLLARS 29,680,323 | PERCENT 99.5% |
|--|-----------------------|------------------|
| OTHER COMPLIMENTARY ITEMS | 157,081 | 0.5% |
| TOTAL REVENUE | 29,837,404 | 100.0% |
| COST OF SALES | 22,098,606 | 74.1% |
| 0001 01 01220 | 22,000,000 | |
| GROSS MARGIN | 7,738,798 | 25.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,400 | 0.0% |
| COMPLIMENTARY EXPENSE | 152,418 | 0.5% |
| PAYROLL - TAXES | 146,114 | 0.5% |
| PAYROLL - EMPLOYEE BENEFITS | 50,690 | 0.2% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,540,664 | 5.2% |
| OTHER DEPARTMENTAL EXPENSES | 1,160,769 | 3.9% |
| TOTAL DEPARTMENTAL EXPENSES | 3,053,055 | 10.2% |
| DEPARTMENTAL INCOME (LOSS) | 4,685,743 | 15.7% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 1,338 |
|---------------------|-------|
| ROOMS DEPARTMENT | 371 |
| FOOD DEPARTMENT | 824 |
| BEVERAGE DEPARTMENT | 261 |
| G & A DEPARTMENT | 587 |
| OTHER DEPARTMENTS | 102 |
| • | |
| TOTAL | 3,483 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 44,750 | 29,602 | 66.15% |
| AUGUST | 45,198 | 33,213 | 73.48% |
| SEPTEMBER | 45,812 | 34,815 | 76.00% |
| OCTOBER | 44,805 | 36,460 | 81.37% |
| NOVEMBER | 44,290 | 31,462 | 71.04% |
| DECEMBER | 42,981 | 26,156 | 60.85% |
| JANUARY | 42,824 | 21,310 | 49.76% |
| FEBRUARY | 39,207 | 26,326 | 67.15% |
| MARCH | 44,335 | 31,795 | 71.72% |
| APRIL | 41,256 | 28,235 | 68.44% |
| MAY | 41,265 | 28,762 | 69.70% |
| JUNE | 42,229 | 31,717 | 75.11% |
| TOTAL | 518,952 | 359,853 | 69.34% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 40.25 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 23.36 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 228.70 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 14.07 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 56.40 | AVERAGE ROOM RATE PER DAY | 31.35 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 20 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 12 | 1,986 | 608 |
| COIN OPERATED DEVICES | 20 | 7,255 | 567 |
| POKER AND PAN | 0 | 0 | 0 |
| RACE AND SPORTS | 1 | 3,080 | 323 |
| TOTAL CASINO | 20 | 8,600 | 572 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 79.0 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 20.2 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 63.0 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 32.1 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 10.6 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.2 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 194.5 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 182.2 |
| RETURN ON INVESTED CAPITAL ¹ | 7.7 |
| RETURN ON AVERAGE ASSETS ² | 5.8 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 7 LOCATIONS

| Δ | Ç | • | \mathbf{r} | 7 | 2 |
|---|---|---|--------------|---|---|
| | | | | | |

| CURRENT ASSETS | 1100211 | , | DOLLARS | PERCENT |
|---|------------------------------|---|------------------------------------|----------------------|
| CASH | | | 17,578,979 | 8.3% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 1,568,624 | 400,872 | 1,167,752 | 0.6% |
| TRADE | 1,588,473 | 89,968 | 1,498,505 | 0.7% |
| SUNDRY | 79,642 | 0 | 79,642 | 0.0% |
| NOTES | 4,007,578 | 0 | 4,007,578 | 1.9% |
| PREPAID EXPENSES | ,,.,.,., | | 5,634,040 | 2.7% |
| OTHER CURRENT ASSETS | | | 4,187,141 | 2.0% |
| TOTAL CURRENT ASSETS | | *************************************** | 34,153,637 | 16.2% |
| FIXED ASSETS | COST | DEPRECIATION | | • |
| LAND | 34,426,421 | | 34,426,421 | 16.3% |
| LAND IMPROVEMENTS | 1,560,868 | 497,823 | 1,063,045 | 0.5% |
| BUILDINGS & IMPROVEMENTS | 143,413,120 | 51,112,195 | 92,300,925 | 43.7% |
| FURNITURE & EQUIPMENT | 92,773,166 | 54,669,047 | 38,104,119 | 18.0% |
| LEASE IMPROVEMENTS | 1,760,103 | 1,494,078 | 266,025 | 0.1% |
| CONSTRUCTION IN PROGRESS | 1,506,348 | | 1,506,348 | 0.7% |
| TOTAL FIXED ASSETS | | | 167,666,883 | 79.3% |
| OTHER ASSETS | | | 9,544,442 | 4.5% |
| TOTAL ASSETS | | | 211,364,962 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM | | | 6,891,933 965,682 18,808,691 | 3.3% 0.5% 8.9% |
| ACCRUED EXPENSES | | | 9,333,105 | 4.4% |
| OTHER CURRENT LIABILITIES | | | 1,498,353 | 0.7% |
| TOTAL CURRENT LIABILITIES | | | 37,497,764 | 17.7% |
| | TOTAL | CURRENT | *** | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 50,230,402 | 13,487,146 | 36,743,256 | 17.4% |
| DEBENTURES & BONDS | 0 | 0 | 0 | 0.0% |
| NOTES | 53,647,823 | 2,037,527 | 51,610,296 | 24.4% |
| CONTRACTS | 5,426,373 | 3,204,417 | 2,221,956 | 1.1% |
| OTHER | 800,836 | 79,601 | 721,235 | 0.3% |
| TOTAL LONG-TERM DEBT | 110,105,434 | 18,808,691 | 91,296,743 | 43.2% |
| OTHER LIABILITIES | · | | 9,147,910 | 4.3% |
| TOTAL LIABILITIES | | | 137,942,417 | 65.3% |
| CAPITAL OWNERS CAPITAL ACCOUNTS CAPITAL STOCK & OTHER CAPITAL. | | , | -347,187 26,887,561 | -0.2% 12.7% |
| RETAINED EARNINGS | | | 46,882,171 | 22.2% |
| TOTAL CAPITAL | | | 73,422,545 | 34.7% |
| TOTAL LIABILITIES AND CAPITAL | | | 211,364,962 | 100.0% |
| Average Assets 30,194,995 | Upper Quartile 44,246,778 | Median 16,829,074 | Lower Quartile 14,329,136 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 7 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 155,085,444 | 61.1% |
| ROOMS | 30,952,233 | 12.2% |
| FOOD | 33,589,493 | 13.2% |
| BEVERAGE | 15,584,841 | 6.1% |
| OTHER | 18,798,925 | 7.4% |
| TOTAL REVENUE | 254,010,936 | 100.0% |
| _ | | |
| COST OF SALES | 29,545,096 | 11.6% |
| GROSS MARGIN | 224,465,840 | 88.4% |
| DEPARTMENTAL EXPENSES | 112,538,875 | 44.3% |
| DEPARTMENTAL INCOME (LOSS) | 111,926,965 | 44.1% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 14,046,886 | 5.5% |
| BAD DEBT EXPENSE | 108,357 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 6,009,404 | 2.4% |
| DEPRECIATION - BUILDINGS | 4,808,777 | 1.9% |
| DEPRECIATION AND AMORTIZATION - OTHER | 10,622,823 | 4.2% |
| ENERGY EXPENSE (electricity, gas, etc.) | 5,147,562 | 2.0% |
| EQUIPMENT RENTAL OR LEASE | 251,875 | 0.1% |
| INTEREST EXPENSE | 10,748,450 | 4.2% |
| MUSIC AND ENTERTAINMENT | 1,210,479 | 0.5% |
| PAYROLL - TAXES | 2,098,087 | 0.8% |
| PAYROLL - EMPLOYEE BENEFITS | 1,977,919 | 0.8% |
| PAYROLL - OFFICERS | 1.581,301 | 0.6% |
| PAYROLL - OTHER EMPLOYEES | 22,341,923 | 8.8% |
| RENT OF PREMISES | 1,488,919 | 0.6% |
| TAXES - REAL ESTATE | 2,115,238 | 0.8% |
| TAXES AND LICENSES - OTHER | 766,519 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 1,105,876 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 16,122,642 | 6.3% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 102,553,037 | 40.4% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 0.272.020 | 2 70/ |
| EXTRAORDINARY ITEMS | 9,373,928 | 3.7% |

| Average Revenue | Upper Quartile |
|-----------------|----------------|
| 36,287,277 | 43,291,242 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$12,000,000 TO \$36.000,000

AMOUNTS REPRESENT 7 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 31,367,716 | 20.2% |
| COIN OPERATED DEVICES | 123,677,674 | 79.7% |
| POKER AND PAN | 0 | 0.0% |
| RACE BOOK | 76,272 | 0.0% |
| SPORTS POOL | -36,218 | 0.0% |
| TOTAL REVENUE | 155,085,444 | 100.0% |
| | | |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 449,262 | 0.3% |
| COMMISSIONS | 1,778,245 | 1.1% |
| COMPLIMENTARY EXPENSE | 17,044,709 | 11.0% |
| GAMING TAXES AND LICENSES | 13,461,097 | 8.7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 0 | 0.0% |
| PAYROLL - TAXES | 3,021,363 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 2,092,077 | 1.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 24,011,507 | 15.5% |
| RACE WIRE FEES | 9,565 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 5,423,936 | 3.5% |
| TOTAL DEPARTMENTAL EXPENSES | 67,291,761 | 43.4% |
| ROOMS DEPARTMENT | | |
| REVENUE | *** | |
| | DOLLARS | PERCENT |
| ROOM SALES | 26,637,870 | 86.1% |
| COMPLIMENTARY ROOMS | 4,314,363 | 13.9% |
| TOTAL REVENUE | 30,952,233 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 75,893 | 0.2% |
| COMPLIMENTARY EXPENSE | 157,147 | 0.5% |
| PAYROLL - TAXES | 1,007,147 | 3.3% |
| PAYROLL - EMPLOYEE BENEFITS | 901,037 | 2.9% |
| PAYROLL - OFFICERS | 901,037 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 9,876,906 | |
| OTHER DEPARTMENTAL EXPENSES | | 31.9% |
| TOTAL DEPARTMENTAL EXPENSES | 3,575,792 | 11.6% |
| - TOTAL DEL ARTIMENTAL EM ENGES | 15,593,922 | 50.4% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 15,358,311 | 49.6% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 7 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|------------------------------|------------|---------|
| FOOD SALES | 26,370,153 | 78.5% |
| COMPLIMENTARY FOOD SALES | 7,219,340 | 21.5% |
| TOTAL REVENUE | 33,589,493 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 16,831,358 | 50.1% |
| | | |
| GROSS MARGIN | 16,758,135 | 49.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT FXPENSE | 11,420 | 0.0% |
| COMPLIMENTARY EXPENSE | 351,628 | 1.0% |
| PAYROLL - TAXES | 1,734,756 | 5.2% |
| PAYROLL - EMPLOYEE BENEFITS | 1,093,329 | 3.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 15,168,876 | 45.2% |
| OTHER DEPARTMENTAL EXPENSES | 2,861,966 | 8.5% |
| TOTAL DEPARTMENTAL EXPENSES | 21,221,975 | 63.2% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -4,463.840 | -13.3% |
| | | |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 3,320,473 | 21.3% |
| COMPLIMENTARY BEVERAGE SALES | 12,264,368 | 78.7% |
| TOTAL REVENUE | 15,584,841 | 100.0% |
| | | |
| COST OF SALES | 4,937,697 | 31.7% |
| GROSS MARGIN | 10,647,144 | 68.3% |
| | | |
| DEPARTMENTAL EXPENSES | | A A44 |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 35 197 | 0.2% |
| PAYROLL - TAXES | 522,284 | 3.4% |
| PAYROLL - EMPLOYEE BENEFITS | 432,970 | 2.8% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 3,535,692 | 22.7% |
| OTHER DEPARTMENTAL EXPENSES | 669,538 | 4.3% |
| TOTAL DEPARTMENTAL EXPENSES | 5,195,671 | 33.3% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 5,451,473 | 35.0% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 7 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 18,693,385 | 99.4% |
| OTHER COMPLIMENTARY ITEMS | 105,540 | 0.6% |
| TOTAL REVENUE | 18,798,925 | 100.0% |
| COST OF SALES | 7,776,041 | 41.4% |
| GROSS MARGIN | 11,022,884 | 58.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 54 | 0.0% |
| COMPLIMENTARY EXPENSE | 185,480 | 1.0% |
| PAYROLL - TAXES | 116,777 | 0.6% |
| PAYROLL - EMPLOYEE BENEFITS | 77,108 | 0.4% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,124,006 | 6.0% |
| OTHER DEPARTMENTAL EXPENSES | 1,732,121 | 9.2% |
| TOTAL DEPARTMENTAL EXPENSES | 3,235,546 | 17.2% |
| DEPARTMENTAL INCOME (LOSS) = | 7.787.338 | 41.4% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 1,744 |
|---------------------|-------|
| ROOMS DEPARTMENT | 691 |
| FOOD DEPARTMENT | 1,309 |
| BEVERAGE DEPARTMENT | 366 |
| G & A DEPARTMENT | 981 |
| OTHER DEPARTMENTS | 120 |
| | |
| TOTAL | 5,211 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 7 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 82,786 | 72,568 | 87.66% |
| AUGUST | 82,664 | 73,502 | 88.92% |
| SEPTEMBER | 84,829 | 77,730 | 91.63% |
| OCTOBER | 82,940 | 76,337 | 92.04% |
| NOVEMBER | 80,608 | 65,004 | 80.64% |
| DECEMBER | 87,310 | 59,262 | 67.88% |
| JANUARY | 81,831 | 56,899 | 69.53% |
| FEBRUARY | 74,269 | 61,936 | 83.39% |
| MARCH | 84,721 | 75,339 | 88.93% |
| APRIL | 78,715 | 69,124 | 87.82% |
| MAY | 80,262 | 69,454 | 86.53% |
| JUNE | 82,306 | 75,992 | 92.33% |
| TOTAL | 983,241 | 833,147 | 84.73% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 37,65 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 18.71 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 148.45 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 14.15 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 40,32 | AVERAGE ROOM RATE PER DAY | 37.15 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997
WASHOE COUNTY - RENO/SPARKS AREA
WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 7 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 7 | 3,956 | 1,133 |
| COIN OPERATED DEVICES | 7 | 18,627 | 949 |
| POKER AND PAN | 0 | 0 | 0 |
| RACE AND SPORTS | 4 | 1,230 | 8 |
| TOTAL CASINO | 7 | 23,286 | 951 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 91.1 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 53.2 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 195.8 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 27.2 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.3 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.8 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 117.7 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 106.6 |
| RETURN ON INVESTED CAPITAL ¹ | 11.4 |
| RETURN ON AVERAGE ASSETS ² | 9.3 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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28.5%

51.0%

100.0%

426,465,385

762,509,509

1,495,839,271

COMBINED BALANCE SHEET

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

| | ASSETS | 6 | | |
|-------------------------------|---|---|---------------|---------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | | *************************************** | 49,428,845 | 3.39 |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 14,442,264 | 4,777,024 | 9,665,240 | 0.69 |
| TRADE | 9,996,960 | 453,277 | 9,543,683 | 0.69 |
| SUNDRY | 6,194,360 | 14,765 | 6,179,595 | 0.49 |
| NOTES | 670,634 | 0 | 670,634 | 0.09 |
| PREPAID EXPENSES | | | 19,348,086 | 1.39 |
| OTHER CURRENT ASSETS | | | 94,294,042 | 6.39 |
| TOTAL CURRENT ASSETS | | | 189,130,125 | 12.69 |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 158,179,895 | | 158,179,895 | 10.69 |
| LAND IMPROVEMENTS | 1,002,454 | 56,339 | 946,115 | 0.19 |
| BUILDINGS & IMPROVEMENTS | 1,023,734,311 | 241,065,822 | 782,668,489 | 52.39 |
| FURNITURE & EQUIPMENT | 436,327,945 | 259,280,230 | 177,047,715 | 11.89 |
| LEASE IMPROVEMENTS | 45,028,117 | 20,523,183 | 24,504,934 | 1.69 |
| CONSTRUCTION IN PROGRESS | 89,120,397 | | 89,120,397 | 6.0% |
| TOTAL FIXED ASSETS | | | 1,232,467,545 | 82.49 |
| OTHER ASSETS | | - | 74,241,601 | 5.0% |
| TOTAL ASSETS | | ······ | 1,495,839,271 | 100.0% |
| CURRENT LIABILITIES | LIABILITIES AND | CAPITAL | | |
| ACCOUNTS PAYABLE - TRADE | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 20,671,269 | 1.4% |
| ACCOUNT'S PAYABLE - OTHER | | | 8,607,439 | 0.6% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 11,882,123 | 0.89 |
| ACCRUED EXPENSES | | | 57,107,611 | 3.8% |
| OTHER CURRENT LIABILITIES | | | 13,696,014 | 0.9% |
| TOTAL CURRENT LIABILITIES | | | 111,964,456 | 7.5% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 240,175,000 | 9,000,000 | 231,175,000 | 15.5% |
| DEBENTURES & BONDS | 109,970 | 89,775 | 20,195 | 0.0% |
| NOTES | 237,085,609 | 577,523 | 236,508,086 | 15.8% |
| CONTRACTS | 2,757,369 | 1,385,381 | 1,371,988 | 0.1% |
| OTHER | 108,784,595 | 829,444 | 107,955,151 | 7.2% |
| TOTAL LONG-TERM DEBT | 588,912,543 | 11,882,123 | 577,030,420 | 38.6% |
| OTHER LIABILITEES | | | 44,334,886 | 3.0% |
| OTAL LIABILITIES | | ······ | 733,329,762 | 49.0% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 186,022,205 | 12.4% |
| CAPITAL STOCK & OTHER CAPITAL | | | 150,021,919 | 10.0% |
| RETAINED FARNINGS | | | 406 466 306 | |

| Average Assets | Upper Quartile | Median | Lower Quartile |
|----------------|----------------|-------------|----------------|
| 166,204,363 | 213,253,880 | 161,991,428 | 95,615,154 |

RETAINED EARNINGS

TOTAL CAPITAL

TOTAL LIABILITIES AND CAPITAL

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

| REVENUE . | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 624,222,407 | 58.0% |
| ROOMS | 167,323,947 | 15.5% |
| FOOD | 150,483,453 | 14.0% |
| BEVERAGE | 68,249,464 | 6.3% |
| OTHER | 65,931,529 | 6.1% |
| TOTAL REVENUE | 1,076,210,800 | 100.0% |
| TOTAL KL VLNOL | | |
| COST OF SALES | 97,777,483 | 9.1% |
| GROSS MARGIN | 978,433,317 | 90.9% |
| DEPARTMENTAL EXPENSES | 529,504,523 | 49.2% |
| DEPARTMENTAL INCOME (LOSS) | 448,928,794 | 41.7% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 34,820,821 | 3.2% |
| BAD DEBT EXPENSE | 329,808 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 10,724,961 | 1.0% |
| DEPRECIATION - BUILDINGS | 32,543,405 | 3.0% |
| DEPRECIATION AND AMORTIZATION - OTHER | 54,878,461 | 5.1% |
| ENERGY EXPENSE (electricity, gas, etc.) | 22,771,941 | 2.1% |
| EQUIPMENT RENTAL OR LEASE | 1,325,572 | 0.1% |
| INTEREST EXPENSE | 50,480,699 | 4.7% |
| MUSIC AND ENTERTAINMENT | 10,903,240 | 1.0% |
| PAYROLL - TAXES | 6,652,603 | 0.6% |
| PAYROLL - EMPLOYFE BENEFITS | 15,877,685 | 1.5% |
| PAYROLL - OFFICERS | 3,167,867 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 71,851,365 | 6.7% |
| RENT OF PREMISES | 4,447,013 | 0.4% |
| TAXES - REAL ESTATE | 12,846,837 | 1.2% |
| TAXES AND LICENSES - OTHER | 3,600,562 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 2,966,912 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 41,539,554 | 3.9% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 381,729,306 | 35.5% |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 67,199,488 | 6.2% |

| Average | Revenuc |
|---------|---------|
| 119 | 578 978 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997
WASHOE COUNTY - RENO/SPARK\$ AREA
WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 185,090,580 | 29.7% |
| COIN OPERATED DEVICES | 419,191,143 | 67.2% |
| POKER AND PAN | 5,528,409 | 0.9% |
| RACE BOOK | 6,878,851 | 1.1% |
| SPORTS POOL | 7,533,424 | 1.2% |
| TOTAL REVENUE | 624,222,407 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 4,725,213 | 0.8% |
| COMMISSIONS | 3,803,261 | 0.6% |
| COMPLIMENTARY EXPENSE | 74,873,558 | 12.0% |
| GAMING TAXES AND LICENSES | 48,705,586 | 7.8% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 1,528,164 | 0.2% |
| PAYROLL - TAXES | 11,294,751 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 18,999,053 | 3.0% |
| PAYROLL - OFFICERS | 2,012,464 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 95,969,201 | 15.4% |
| RACE WIRE FEES | 418,876 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 44,923,634 | 7.2% |
| TOTAL DEPARTMENTAL EXPENSES | 307,253,761 | 49.2% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 142,758,111 | 85.3% |
| COMPLIMENTARY ROOMS | 24,565,836 | 14.7% |
| TOTAL REVENUE | 167,323,947 | 100.0% |
| DEPARTMENTAL EXPENSES | 107,323,347 | 100.070 |
| BAD DEBT EXPENSE | 165,677 | 0.1% |
| COMPLIMENTARY EXPENSE | 1,931,380 | 1.2% |
| PAYROLL - TAXES | 3,770,038 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 8,117,449 | 4.9% |
| PAYROLL - OFFICERS | 1,040,432 | 0.6% |
| PAYROLL - OTHER EMPLOYEES | 37,580,656 | 22.5% |
| OTHER DEPARTMENTAL EXPENSES | 18,949,556 | 11.3% |
| TOTAL DEPARTMENTAL EXPENSES | 71,555,188 | 42.8% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 95,768,759 | 57.2% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|--|---|--|
| FOOD SALES | 121,433,092 | 80.7% |
| COMPLIMENTARY FOOD SALES | 29,050,361 | 19.3% |
| TOTAL REVENUE | 150,483,453 | 100.0% |
| COST OF SALES | 65,284,062 | 43.4% |
| GROSS MARGIN | 85,199,391 | 56.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 5,067 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,239,334 | 0.8% |
| PAYROLL - TAXES | 6,957,643 | 4.6% |
| PAYROLL - EMPLOYEE BENEFITS | 12,001,237 | 8.0% |
| PAYROLL - OFFICERS | 1,370,808 | 0.9% |
| PAYROLL - OTHER EMPLOYEES | 65,711,780 | 43.7% |
| OTHER DEPARTMENTAL EXPENSES | 12,175,186 | 8.1% |
| TOTAL DEPARTMENTAL EXPENSES | 99,461,055 | 66.1% |
| DEPARTMENTAL INCOME (LOSS) | -14,261,664 | -9.5% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 25,831,037 | 37.8% |
| COMPLIMENTARY BEVERAGE SALES | 42,418,427 | 62.2% |
| TOTAL REVENUE | 68,249,464 | 100.0% |
| COST OF SALES | 18,508,359 | 27.1% |
| GROSS MARGIN | 49,741,105 | 72.9% |
| DEPARTMENTAL EXPENSES | | |
| DAD INCOMENDE | 13 | au au = |
| BAD DEBT EXPENSE | | |
| COMPLIMENTARY EXPENSE | 186,077 | 0.3% |
| COMPLIMENTARY EXPENSEPAYROLL - TAXES | 186,077 1,826,422 | 0.3% 2.7% |
| COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 186,077 1,826,422 3,281,902 | 0.3% 2.7% 4.8% |
| COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 186,077 1,826,422 3,281,902 306,301 | 0.3% 2.7% 4.8% 0.4% |
| COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 186,077 1,826,422 3,281,902 306,301 13,536,647 | 0.3% 2.7% 4.8% 0.4% 19.8% |
| COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 186,077 1,826,422 3,281,902 306,301 13,536,647 3,335,448 | 0.3% 2.7% 4.8% 0.4% 19.8% 4.9% |
| COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 186,077 1,826,422 3,281,902 306,301 13,536,647 | 0.0% 0.3% 2.7% 4.8% 0.4% 19.8% 4.9% 32.9% |

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

OTHER INCOME

| REVENUE OTHER OPERATING AND NON-OPERATING INCOME OTHER COMPLIMENTARY ITEMS | DOLLARS 64,222,649 1,708,880 | PERCENT 97.4% 2.6% 100.0% |
|--|------------------------------------|------------------------------------|
| TOTAL REVENUE | 65,931,529 | 100.070 |
| COST OF SALES | 13,985,062 | 21.2% |
| GROSS MARGIN | 51,946,467 | 78.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 117 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,821,176 | 2.8% |
| PAYROLL - TAXES | 1,149,794 | 1.7% |
| PAYROLL - EMPLOYEE BENEFITS | 2,825,980 | 4.3% |
| PAYROLL - OFFICERS | 492,691 | 0.7% |
| PAYROLL - OTHER EMPLOYEES | 11,295,456 | 17.1% |
| OTHER DEPARTMENTAL EXPENSES | 11,176,495 | 17.0% |
| TOTAL DEPARTMENTAL EXPENSES | 28,761,709 | 43.6% |
| DEPARTMENTAL INCOME (LOSS) | 23,184,758 | 35.2% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 5,207 |
|---------------------|--------|
| ROOMS DEPARTMENT | 2,362 |
| FOOD DEPARTMENT | 4,487 |
| BEVERAGE DEPARTMENT | 1,157 |
| G & A DEPARTMENT | 3,187 |
| OTHER DEPARTMENTS | 698 |
| | |
| TOTAL | 17,098 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 289,825 | 258,674 | 89.25% |
| AUGUST | 293,587 | 275,707 | 93.91% |
| SEPTEMBER | 295,463 | 270,382 | 91.51% |
| OCTOBER | 295,801 | 271,712 | 91.86% |
| NOVEMBER | 284,692 | 228,393 | 80.22% |
| DECEMBER | 303,459 | 197,799 | 65.18% |
| JANUARY | 314,736 | 206,579 | 65.64% |
| FEBRUARY | 289,507 | 234,449 | 80.98% |
| MARCH | 322,127 | 280,629 | 87.12% |
| APRIL | 306,943 | 260,515 | 84.87% |
| MAY | 316,314 | 266,953 | 84.39% |
| JUNE | 314,379 | 282,342 | 89.81% |
| TOTAL | 3,626,833 | 3.034.134 | 83.66% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 61.00 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 22.49 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 138.16 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 16.65 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 49.60 | AVERAGE ROOM RATE PER DAY | 55.15 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 WASHOE COUNTY - RENO/SPARKS AREA WITH GAMING REVENUE OF \$36,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 9 | 14,391 | 1,429 |
| COIN OPERATED DEVICES | 9 | 44,387 | 1,049 |
| POKER AND PAN | 6 | 1,366 | 674 |
| RACE AND SPORTS | 9 | 5,970 | 268 |
| TOTAL CASINO | 9 | 65,660 | 1,056 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 168.9 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 104.0 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 681.0 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 15.3 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 14.5 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.7 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 73.2 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 66.5 |
| RETURN ON INVESTED CAPITAL ¹ | 8.8 |
| RETURN ON AVERAGE ASSETS ² | 8.0 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 WASHOE COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

| | ASSETS | 3 | | |
|---|---|---|-----------------------------|--------------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | | *************************************** | 11,178,244 | 7.2% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 799,279 | 132,753 | 666,526 | 0.4% |
| TRADE | 3,011,064 | -51,976 | 3,063,040 | 2.0% |
| SUNDRY | 634,845 | 0 | 634,845 | 0.4% |
| NOTES | 86,856 | 0 | 86,856 | 0.1% |
| PREPAID EXPENSES | | | 3,540,657 | 2.3% |
| OTHER CURRENT ASSETS | | | 1,956,848 | 1.3% |
| TOTAL CURRENT ASSETS | | | 21,127,016 | 13.7% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 27,466,124 | | 27,466,124 | 17.8% |
| LAND IMPROVEMENTS | 16,392,991 | 5,783,360 | 10,609,631 | 6.9% |
| BUILDINGS & IMPROVEMENTS | 75,637,313 | 10,531,175 | 65,106,138 | 42.1% |
| FURNITURE & EQUIPMENT | 34,368,475 | 13,702,894 | 20,665,581 | 13.4% |
| LEASE IMPROVEMENTS | 189,314 | 43,779 | 145,535 | 0.1% |
| CONSTRUCTION IN PROGRESS | 1,372,055 | | 1,372,055 | 0.9% |
| TOTAL FIXED ASSETS | | | 125,365,064 | 81.0% |
| OTHER ASSETS | | | 8,229,726 | 5.3% |
| TOTAL ASSETS | | | 154,721,806 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE ACCOUNTS PAYABLE - OTHER | ••••• | | 4,158,417 1,675,689 | 2.7% 1.1% |
| CURRENT PORTION OF LONG-TERM | DEBT | | 4,932,890 | 3.2% |
| ACCRUED EXPENSES | | | 3,227,133 | 2.1% |
| OTHER CURRENT LIABILITIES | | | 15,229,394 | 9.8% |
| TOTAL CURRENT LIABILITIES | | | 29,223,523 | 18.9% |
| LONG-TERM DEBT | TOTAL | CURRENT | | |
| | OWING | PORTION | 12 004 570 | 8.4% |
| MORTGAGES DEBENTURES & BONDS | 14,241,109 | 1,256,540 | 12,984,569 | |
| NOTES | 0 207 800 | 0 1,562,540 | 0 | 0.0% 3.0% |
| | 6,207,800 | · · | 4,645,260 | |
| CONTRACTS | 421,473 | 357,185 | 64,288 | 0.0% |
| OTHER TOTAL LONG TERM (1907) | 105,217 | 105,217 | 0 | 0.0% |
| TOTAL LONG-TERM DEBT | 20,975,599 | 3,281,482 | 17,694,117 | 11.4% |
| OTHER LIABILITIES | | | 50,451,837 | 32.6% |
| TOTAL LIABILITIES | | ······································ | 97,369,477 | 62.9% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | ************* | | 449,587 | 0.3% |
| CAPITAL STOCK & OTHER CAPITAL . | | | 41,207,830 | 26.6% |
| RETAINED EARNINGS | | | 15,694,912 | 10.1% |
| TOTAL CAPITAL | | , | 57,352,329 | 37.1% |
| TOTAL LIABILITIES AND CAPITAL | *************************************** | | 154,721,806 | 100.0% |
| Average Assets 17,191,312 | Upper Quartile 30,055,883 | <u>Median</u> 5,493,242 | Lower Quartile 3,865,026 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 WASHOE COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 84,920,544 | 49.2% |
| ROOMS | 21,552,906 | 12.5% |
| FOOD | 26,739,202 | 15.5% |
| BEVERAGE | 9,950,726 | 5.8% |
| OTHER | 29,551,449 | 17.1% |
| TOTAL REVENUE | 172,714,827 | 100.0% |
| | | |
| COST OF SALES | 33,725,361 | 19.5% |
| GROSS MARGIN | 138,989,466 | 80.5% |
| DEPARTMENTAL EXPENSES | 65,829,336 | 38.1% |
| DEPARTMENTAL INCOME (LOSS) | 73,160,130 | 42.4% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 7,558,795 | 4.4% |
| BAD DEBT EXPENSE | 390,465 | 0.2% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 3,944,527 | 2.3% |
| DEPRECIATION - BUILDINGS | 7,959,480 | 4.6% |
| DEPRECIATION AND AMORTIZATION - OTHER | 4,907,021 | 2.8% |
| ENERGY EXPENSE (electricity, gas, etc.) | 2,703,928 | 1.6% |
| EQUIPMENT RENTAL OR LEASE | 266,027 | 0.2% |
| INTEREST EXPENSE | 4,913,963 | 2.8% |
| MUSIC AND ENTERTAINMENT | 785,272 | 0.5% |
| PAYROLL - TAXES | 2,273,726 | 1.3% |
| PAYROLL - EMPLOYEE BENEFITS | 3,646,306 | 2.1% |
| PAYROLL - OFFICERS | 531,413 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 9,082,759 | 5.3% |
| RENT OF PREMISES | 0 | 0.0% |
| TAXES - REAL ESTATE | 1,420,749 | 0.8% |
| TAXES AND LICENSES - OTHER | 385,719 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 810,937 | 0.5% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 16,468,870 | 9.5% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 68,049,957 | 39.4% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 5,110,173 | 3.0% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997
WASHOE COUNTY - BALANCE OF COUNTY
WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 19,184,163 | 22.6% |
| COIN OPERATED DEVICES | 64,775,502 | 76.3% |
| POKER AND PAN | 685,683 | 0.8% |
| RACE BOOK | 0 | 0.0% |
| SPORTS POOL | 275,196 | 0.3% |
| TOTAL REVENUE | 84,920,544 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 96,821 | 0.1% |
| COMMISSIONS | 685,296 | 0.8% |
| COMPLIMENTARY EXPENSE | 4,921,152 | 5.8% |
| GAMING TAXES AND LICENSES | 6,956,230 | 8.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 4,345,885 | 5.1% |
| PAYROLL - TAXES | 3,032,729 | 3.6% |
| PAYROLL - EMPLOYEE BENEFITS | 3,866,639 | 4.6% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 9,312,322 | 11.0% |
| RACE WIRE FEES | 0 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 2,870,682 | 3.4% |
| TOTAL DEPARTMENTAL EXPENSES | 36.087,756 | 42.5% |
| ROOMS DEPARTMENT | | |
| KOOMS DELAKTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 20,695,860 | 96.0% |
| COMPLIMENTARY ROOMS | 857,046 | 4.0% |
| TOTAL REVENUE | 21,552,906 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 1,430 | 0.0% |
| COMPLIMENTARY EXPENSE | 17,828 | 0.1% |
| PAYROLL - TAXES | 1,010,778 | 4.7% |
| PAYROLL - EMPLOYEE BENEFITS | 1,727,351 | 8.0% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,393,885 | 6.5% |
| OTHER DEPARTMENTAL EXPENSES | 1,734,356 | 8.0% |
| TOTAL DEPARTMENTAL EXPENSES | 5,885.628 | 27.3% |
| DEPARTMENTAL INCOME (LOSS) | 15,667,278 | 72.7% |
| ELITERATE INCOME (LODS) | 15,007,270 | 12.170 |

FISCAL YEAR 1997 WASHOE COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

FOOD DEPARTMENT

| REVENUE 21,518,339 88,0% FOOD SALES 22,518,339 88,0% COMPLIMENTARY FOOD SALES 32,20,863 12,0% TOTAL REVENUE 26,739,202 100,0% COST OF SALES 11,342,495 42,4% GROSS MARGIN 15,396,707 57,6% DEPARTMENTAL EXPENSES 1,176 0,0% COMPLIMENTARY EXPENSE 182,685 0,7% PAYROLL - TAXES 2,793,577 10,4% PAYROLL - EMPLOYEE BENEITIS 3,968,884 14,80 PAYROLL - OFFICERS 9,486,884 14,80 PAYROLL - OFFICERS 7,417,928 27,8% OTHER DEPARTMENTAL EXPENSES 1,512,90 1,95 OTHER DEPARTMENTAL EXPENSES 1,512,80 1,95 DEPARTMENTAL INCOME (LOSS) -1,421,892 -5,3% DEVERAGE SALES 4,848,573 48,7% COMPLIMENTARY BEVERAGE SALES 3,102,153 51,3% COST OF SALES 3,141,659 1,0% GROSS MARGIN 6,809,067 6,84% DEPARTMENTAL EXPENSES | | DOLLARS | PERCENT |
|--|--|--|---|
| COMPLIMENTARY FOOD SALES 3,220,863 12,0% TOTAL REVENUE 26,739,202 100,0% COST OF SALES 11,342,495 42,4% GROSS MARGIN 15,396,707 57,6% DEPARTMENTAL EXPENSES 1,176 0.0% COMPLIMENTARY EXPENSE 182,685 0.7% COMPLIMENTARY EXPENSE 182,685 0.7% PAYROLL - TAXES 2,793,577 10.4% PAYROLL - EMPLOYEE BENEFITS 3,968,884 14.8% PAYROLL - OFFICERS 7,427,928 27.8% OTHER DEPARTMENTAL EXPENSES 2,444,349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818,599 62.9% BEVERAGE DEPARTMENT BEVERAGE SALES 4,848,573 444 EVENUE 9,950,726 100.0% COMPLIMENTARY BEVERAGE SALES 5,102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 0 0 | FOOD SALES | 23,518,339 | 88.0% |
| TOTAL REVENUE 26,739,202 100.0% COST OF SALES 11,342,495 42.4% GROSS MARGIN 15,396,707 57,6% DEPARTMENTAL EXPENSES 1,176 0.0% BAD DEBT FAPENSE 1,176 0.0% COMPLIMENTARY EXPENSE 182,685 0.7% PAYROLL - TAXES 2,793,577 10.4% PAYROLL - EMPLOYEE BENEFITS 3,908,884 14.8% PAYROLL - OFFICERS 0 0.0% PAYROLL - OFFICERS 0 0.0% PAYROLL - OFFICERS 2,444,349 9.1% TOTAL DEPARTMENTAL EXPENSES 2,444,349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818.599 62.9% BEVERAGE SALES 3,102,153 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 48.7% COMPLIMENTARY BEVERAGE SALES 3,141,659 31.6% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 3 175,178 1.8% PAYROLL | | • | 12.0% |
| COST OF SALES 11.342.495 42.4% GROSS MARGIN 15.396.707 57.6% DEPARTMENTAL EXPENSES 1,176 0.0% BAD DEBT FAPENSE 182.685 0.7% COMPLIMENTARY EXPENSE 182.685 0.7% PAYROLL - FAXES 2.793.577 10.4% PAYROLL - OFFICERS 3.968.884 14.8% PAYROLL - OFFICERS 0.00% 0.0% PAYROLL - OTHER EMPLOYEES 7.427.928 27.8% OTHER DEPARTMENTAL EXPENSES 2.444.349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818.599 62.9% BEVERAGE DEPARTMENT BEVERAGE SALES 4.848.533 44.87 COMPLIMENTIARY BEVERAGE SALES 5.102.153 51.3% TOTAL REVENUE 9.950.726 100.0% COST OF SALES 3.141.659 31.6% GROSS MARGIN 6.809.067 68.4% DEPARTMENTAL EXPENSES 0 0.0% GUIL MENTAL EXPENSES 0 0.0% GROSS MARGIN 6.809.067 68.4% < | | | 100.0% |
| GROSS MARGIN 15,396,707 57,6% DEPARTMENTAL EXPENSES 1,176 0.0% BAD DEBT EXPENSE 1,176 0.0% COMPLIMENTARY EXPENSE 182,685 0.7% PAYROLL - TAXES 2,793,577 10.4% PAYROLL - OFFICERS 0 0 0.0% PAYROLL - OFFICERS 1 0 0.0% PAYROLL - OFFICERS 7,427,928 27.8% OTHER DEPARTMENTAL EXPENSES 16.818,599 62.9% TOTAL DEPARTMENTAL EXPENSES 16.818,599 62.9% BEVERAGE DEPARTMENT BEVERAGE SALES 1.421,892 -5.3% COMPLIMENTAL INCOME (LOSS) -1.421,892 -5.3% DEPARTMENTAL INCOME (LOSS) -1.421,892 -5.3% TOTAL REVENUE DOLLARS PERCENT BEVERAGE SALES 5.102,153 5.13% TOTAL REVENUE 3.141,659 31.6% GROSS MARGIN 6.809,067 68.4% DEPARTMENTAL EXPENSES 0 0 < | TOTAL REVENUE | 2017271272 | |
| DEPARTMENTAL EXPENSES 1.176 0.0% BAD DEBT EXPENSE 1.176 0.0% COMPLIMENTARY EXPENSE 182,685 0.7% PAYROLL - TAXES 2,793,577 10.4% PAYROLL - OFFICERS 0 0.0% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 7,427,928 27.8% OTHER DEPARTMENTAL EXPENSES 2,444,349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818.599 62.9% BEVERAGE DEPARTMENT BEVERAGE SALES 4,848,573 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - TAXES 269,048 2.7% PAYROLL - CEMPLOYEE BENEFITS 119,168 | COST OF SALES | 11,342,495 | 42.4% |
| BAD DEBT EXPENSE | GROSS MARGIN | 15,396,707 | 57.6% |
| NOLIDATE 182,685 0.7% | DEPARTMENTAL EXPENSES | | |
| COMPLIMENTARY EXPENSE 182,685 0.7% PAYROLL - TAXES 2.793,577 10.4% PAYROLL - EMPLOYEE BENEFITS 3.968,884 14.8% PAYROLL - OFFICERS 0.0% 0.0% PAYROLL - OTHER EMPLOYEES 7.427,928 27.8% OTHER DEPARTMENTAL EXPENSES 2.444,349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818.599 62.9% BEVERAGE DEPARTMENT BEVERAGE SALES 4.848.573 48.7% COMPLIMENTARY BEVERAGE SALES 5.102,153 51.3% TOTAL REVENUE 9.950.726 100.0% COST OF SALES 3.141.659 31.6% GROSS MARGIN 6.809.067 68.4% DEPARTMENTAL EXPENSES 100.0% 68.4% DEPARTMENTAL EXPENSES 175,178 1.8% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - TAXES 269,048 2.7% PAYROLL - OTHER EMPLOYEE BENEFITS 119,168 </td <td>BAD DEBT EXPENSE</td> <td>1,176</td> <td>0.0%</td> | BAD DEBT EXPENSE | 1,176 | 0.0% |
| PAYROLL - TAXES 2,793,577 10.4% PAYROLL - EMPLOYEE BENEFITS 3,968,884 14.8% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 7,427,928 27.8% OTHER DEPARTMENTAL EXPENSES 2,444,349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818,599 62.9% BEVERAGE DEPARTMENT BEVERAGE SALES 16.818,599 -5.3% COMPLIMENTARY BEVERAGE SALES 1.02,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 175,178 1.8% DEPARTMENTAL EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - TAXES 269,048 2.7% PAYROLL - OTHER EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OTHER EMPLOYEES 1.521,830 15,36 OTHER DEPARTMENTAL EXPENSES 361,740 3.6% | | 182,685 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS 3,968,884 14,8% PAYROLL - OFFICERS 0 0,0% PAYROLL - OTHER EMPLOYEES 7,427,928 27,8% OTHER DEPARTMENTAL EXPENSES 2,444,349 9,1% TOTAL DEPARTMENTAL EXPENSES 16,818,599 62,9% BEVERAGE DEPARTMENT BEVERAGE DEPARTMENT BEVERAGE SALES 4,848,573 48,7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51,3% TOTAL REVENUE 9,950,726 100,0% COST OF SALES 3,141,659 31,6% GROSS MARGIN 6,809,067 68,4% DEPARTMENTAL EXPENSES 0 0,0% DEPARTMENTAL EXPENSE 175,178 1,8% PAYROLL - TAXES 269,048 2,7% PAYROLL - EMPLOYEE BENEFITS 119,168 1,2% PAYROLL - OTHER EMPLOYEES 1,521,830 15,3% OTHER DEPARTMENTAL EXPENSES 361,740 3,6% TOTAL DEPARTMENTAL EXPENSES 361,740 3,6% OTHER DEPARTMENTAL EXPENSES 2,446,964 | | 2,793,577 | 10.4% |
| PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 7.427,928 27.8% OTHER DEPARTMENTAL EXPENSES 2.444.349 9.1% TOTAL DEPARTMENTAL EXPENSES 16.818.599 62.9% BEVERAGE DEPARTMENT BEVERAGE DEPARTMENT BEVERAGE SALES 1.421.892 -5.3% COMPLIMENTARY BEVERAGE SALES 4.848.573 48.7% COMPLIMENTARY BEVERAGE SALES 5.102.153 51.3% TOTAL REVENUE 9.950.726 100.0% COST OF SALES 3.141.659 31.6% GROSS MARGIN 6.809.067 68.4% DEPARTMENTAL EXPENSES 0 0.0% BAD DEPT EXPENSE 175,178 1.8% PAYROLL - TAXES 269.048 2.7% PAYROLL - EMPLOYEE BENEFITS 119.168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OFFICERS 119.168 1.521,830 15.3% OTHER DEPARTMENTAL EXPENSES 3.61,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2.446,964 | | 3,968,884 | 14.8% |
| PAYROLL - OTHER EMPLOYEES 7,427,928 27,8% OTHER DEPARTMENTAL EXPENSES 2,444,349 9.1% 16.818.599 62.9% 16.818.599 62.9% 16.818.599 62.9% 16.818.599 62.9% 16.818.599 62.9% 62 | | · | 0.0% |
| OTHER DEPARTMENTAL EXPENSES 2,444,349 9,1% TOTAL DEPARTMENTAL EXPENSES 16.818.599 62.9% BEVERAGE DEPARTMENT BEVERAGE DEPARTMENT BEVENUE DOLLARS PERCENT BEVERAGE SALES 4,848.573 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51.3% TOTAL REVENUE 9,950.726 100.0% COST OF SALES 3,141.659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 10 0.0% PAYROLL - OFFICERS 0 0.0% PAYROLL - OFFICERS 0 0.0% OTHER DEPARTMENTAL EXPENSES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | | 7,427,928 | 27.8% |
| DEPARTMENTAL EXPENSES 16.818,599 62.9% | | 2,444,349 | 9.1% |
| BEVERAGE DEPARTMENT -1.421.892 -5.3% BEVERAGE DEPARTMENT REVENUE DOLLARS PERCENT BEVERAGE SALES 4,848,573 48.7% COMPLIMENTARY BEVERAGE SALES 5.102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141.659 31.6% GROSS MARGIN 6.809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | | ' | 62.9% |
| BEVERAGE DEPARTMENT REVENUE DOLLARS PERCENT BEVERAGE SALES 4.848.573 48.7% COMPLIMENTARY BEVERAGE SALES 5.102.153 51.3% TOTAL REVENUE 9.950.726 100.0% COST OF SALES 3.141.659 31.6% GROSS MARGIN 6.809.067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175.178 1.8% PAYROLL - TAXES 269.048 2.7% PAYROLL - EMPLOYEE BENEFITS 119.168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1.521.830 15.3% OTHER DEPARTMENTAL EXPENSES 361.740 3.6% TOTAL DEPARTMENTAL EXPENSES 2.446.964 24.6% | TOTAL DEPARTMENTAL EXPENSES | | |
| REVENUE DOLLARS PERCENT BEVERAGE SALES 4,848,573 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | DEPARTMENTAL INCOME (LOSS) | -1,421,892 | -5.3% |
| REVENUE DOLLARS PERCENT BEVERAGE SALES 4,848,573 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | | | |
| BEVERAGE SALES 4,848,573 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51,3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31,6% GROSS MARGIN 6,809,067 68,4% DEPARTMENTAL EXPENSES 0 0,0% COMPLIMENTARY EXPENSE 175,178 1,8% PAYROLL - TAXES 269,048 2,7% PAYROLL - EMPLOYEE BENEFITS 119,168 1,2% PAYROLL - OTHER EMPLOYEES 0 0,0% PAYROLL - OTHER EMPLOYEES 1,521,830 15,3% OTHER DEPARTMENTAL EXPENSES 361,740 3,6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24,6% | BEVERAGE DEPARTMENT | | |
| BEVERAGE SALES 4,848,573 48.7% COMPLIMENTARY BEVERAGE SALES 5,102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | REVENIE | DOLLARS | |
| COMPLIMENTARY BEVERAGE SALES 5.102,153 51.3% TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6.809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | | 12(21)11(11(12) | PERCENT |
| TOTAL REVENUE 9,950,726 100.0% COST OF SALES 3,141,659 31.6% GROSS MARGIN 6,809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | BEVERAGE SALES | | |
| COST OF SALES 3,141,659 31.6% GROSS MARGIN 6.809,067 68.4% DEPARTMENTAL EXPENSES BAD DEBT EXPENSE 0 0.00% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.00% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | | 4,848,573 | 48.7% |
| GROSS MARGIN 6.809,067 68.4% DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES | 4,848,573 5,102,153 | 48.7% 51.3% |
| DEPARTMENTAL EXPENSES 0 0.0% BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES | 4,848,573 5,102,153 | 48.7% 51.3% |
| BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 4,848,573 5,102,153 9,950,726 | 48.7% 51.3% 100.0% |
| BAD DEBT EXPENSE 0 0.0% COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15,3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 4,848,573 5,102,153 9,950,726 3,141,659 | 48.7% 51.3% 100.0% 31.6% |
| COMPLIMENTARY EXPENSE 175,178 1.8% PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 4,848,573 5,102,153 9,950,726 3,141,659 | 48.7% 51.3% 100.0% 31.6% |
| PAYROLL - TAXES 269,048 2.7% PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 | 48.7% 51.3% 100.0% 31.6% 68.4% |
| PAYROLL - EMPLOYEE BENEFITS 119,168 1.2% PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 | 48.7% 51.3% 100.0% 31.6% 68.4% |
| PAYROLL - OFFICERS 0 0.0% PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% |
| PAYROLL - OTHER EMPLOYEES 1,521,830 15.3% OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 0 175,178 269,048 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% 2.7% |
| OTHER DEPARTMENTAL EXPENSES 361,740 3.6% TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 0 175,178 269,048 119,168 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% 2.7% 1.2% |
| TOTAL DEPARTMENTAL EXPENSES 2,446,964 24.6% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 0 175,178 269,048 119,168 0 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% 2.7% 1.2% 0.0% |
| | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 0 175,178 269,048 119,168 0 1,521,830 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% 2.7% 1.2% 0.0% 15.3% |
| DEPARTMENTAL INCOME (LOSS) 43.8% | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 0 175,178 269,048 119,168 0 1,521,830 361,740 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% 2.7% 1.2% 0.0% 15.3% 3.6% |
| | COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 4,848,573 5,102,153 9,950,726 3,141,659 6,809,067 0 175,178 269,048 119,168 0 1,521,830 361,740 | 48.7% 51.3% 100.0% 31.6% 68.4% 0.0% 1.8% 2.7% 1.2% 0.0% 15.3% 3.6% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 WASHOE COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

OTHER INCOME

| REVENUE OTHER OPERATING AND NON-OPERATING INCOME OTHER COMPLIMENTARY ITEMS TOTAL REVENUE | DOLLARS 29,056,018 495,431 29,551,449 | PERCENT 98.3% 1.7% 100.0% |
|--|--|------------------------------------|
| COST OF SALES | 19,241,207 | 65.1% |
| GROSS MARGIN | 10,310,242 | 34.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 170,664 | 0.6% |
| PAYROLL - TAXES | 428,379 | 1.4% |
| PAYROLL - EMPLOYEE BENEFITS | 484,463 | 1.6% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 1,942,140 | 6.6% |
| OTHER DEPARTMENTAL EXPENSES | 1,564,743 | 5.3% |
| TOTAL DEPARTMENTAL EXPENSES | 4,590,389 | 15.5% |
| DEPARTMENTAL INCOME (LOSS) | 5,719,853 | 19.4% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 819 |
|---------------------|-------|
| ROOMS DEPARTMENT | 204 |
| FOOD DEPARTMENT | 827 |
| BEVERAGE DEPARTMENT | 147 |
| G & A DEPARTMENT | 477 |
| OTHER DEPARTMENTS | 214 |
| | |
| TOTAL | 2,688 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 WASHOE COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

RATE OF ROOM OCCUPANCY

| МОЛГН | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 33,225 | 28,258 | 85.05% |
| AUGUST | 33,223 | 28,689 | 86.35% |
| SEPTEMBER | 32,044 | 25,496 | 79.57% |
| OCTOBER | 33,079 | 20,703 | 62.59% |
| NOVEMBER | 31,942 | 13,369 | 41.85% |
| DECEMBER | 33,005 | 14,033 | 42.52% |
| JANUARY | 32,933 | 15,584 | 47.32% |
| FEBRUARY | 29,991 | 19,9 47 | 66.51% |
| MARCII | 33,154 | 20,712 | 62.47% |
| APRIL | 31,213 | 17,811 | 57.06% |
| MAY | 32,710 | 20,504 | 62.68% |
| JUNE | 31,726 | 25,002 | 78.81% |
| TOTAL | 388,245 | 250,108 | 64.42% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 76.70 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 39.79 |
|---|--------|--|-------|
| AVERAGE SLOT REVENUE | | AVERAGE ROOMS DEPARTMENT PAYROLL | |
| PER ROOM PER DAY | 258,99 | PER ROOM PER DAY | 16.52 |
| AVERAGE FOOD SALES | | AVERAGE ROOM RATE | |
| PER ROOM PER DAY | 106.91 | PER DAY | 86.17 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 WASHOE COUNTY - BALANCE OF COUNTY WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 9 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|--------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 7 | 2,805 | 976 |
| COIN OPERATED DEVICES | 9 | 8,896 | 809 |
| POKER AND PAN | 2 | 735 | 466 |
| RACE AND SPORTS | 1 | 600 | 459 |
| TOTAL CASINO | 9 | 11,308 | 834 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 72.3 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 58.9 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 196.3 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 30.0 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 11.1 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0.9 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 111.8 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 105.6 |
| RETURN ON INVESTED CAPITAL ¹ | 8.0 |
| RETURN ON AVERAGE ASSETS ² | 6.5 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

| | ASSET | • | | |
|-------------------------------|---|---------------|----------------------------|---------------|
| CURRENT ASSETS | | | DOLLARS 687,610,540 | PERCENT 4.3% |
| CASH | | | 087,010,340 | 4.370 |
| RECEIVABLES | TOTAL | ALLOWANCE | 250 727 540 | 2.20/ |
| CASINO | 578,001,838 | 219,274,289 | 358,727,549 | 2.2% |
| TRADE | 141,513,955 | 10,164,233 | 131,349,722 | 0.8% |
| SUNDRY | 504,771,980 | 3,155,949 | 501,615,031 | 3.1% |
| NOTES | 72,134,596 | 797,502 | 71,337,094 | 0.4% |
| PREPAID EXPENSES | | | 211,649,105 | 1.3% 3.4% |
| OTHER CURRENT ASSETS | | | 551,620,128 | 3.4% 15.7% |
| TOTAL CURRENT ASSETS | | | 2,513,909,169 | 13.770 |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 1,441,557,788 | .,,.,. | 1,441,557,788 | 9.0% |
| LAND IMPROVEMENTS | 317,951,332 | 100,692,443 | 217,258,889 | 1.4% |
| BUILDINGS & IMPROVEMENTS | 9,660,779,917 | 1,948,130,337 | 7,712,649,580 | 48.2% |
| FURNITURE & EQUIPMENT | 4,323,047,019 | 2,544,083,673 | 1,778,963,346 | 11.1% |
| LEASE IMPROVEMENTS | 205,341,678 | 68,823,091 | 136,518,587 | 0.9% |
| CONSTRUCTION IN PROGRESS | 884,731,913 | | 884,731,913 | 5.5% |
| TOTAL FIXED ASSETS | | | 12,171,680,103 | 76.1% |
| OTHER ASSETS | , | | 1,316,972,111 | 8.2% |
| TOTAL ASSETS | | | 16,002,561,383 | 100.0% |
| ACCOUNTS PAYABLE - OTHER | | | 197,599,715 546,979,354 | 1.2% |
| CURRENT PORTION OF LONG-TERM | | | 546,979,354 | 3.4% |
| ACCRUED EXPENSES | | | 748,606,236 | 4.7% |
| OTHER CURRENT LIABILITIES | | | 846,843,477 | 5.3% |
| TOTAL CURRENT LIABILITIES | | | 2,637,399,670 | 16.5% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 961,955,281 | 210,890,332 | 751,064,949 | 4.7% |
| DEBENTURES & BONDS | 828,277,470 | 74,978,824 | 753,298,646 | 4.7% |
| NOTES | 1,736,882,080 | 231,331,528 | 1,505,550,552 | 9.4% |
| CONTRACTS | 45,685,575 | 18,549,782 | 27,135,793 | 0.2% |
| OTHER | 665,480,446 | 9,488,796 | 655,991,650 | 4.1% |
| TOTAL LONG-TERM DEBT | 4,238,280,852 | 545,239,262 | 3,693,041,590 | 23.1% |
| OTHER LIABILITIES | | | 755,385,680 | 4.7% |
| TOTAL LIABILITIES | | | 7,085,826,940 | 44.3% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 763,940,061 | 4.8% |
| CAPITAL STOCK & OTHER CAPITAL | | | 3,870,210,665 | 24.2% |
| RETAINED EARNINGS | | | 4,282,583,717 | 26.8% |
| TOTAL CAPITAL | *************************************** | | 8,916,734,443 | 55.7% |
| TOTAL LIABILITIES AND CAPITAL | | | 16,002,561,383 | 100,0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 109,606,585 | 140,570,517 | 49,537,459 | 7,401,444 | |
| | | ,,, | ., | |

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|----------------|---------|
| GAMING | 7,062,543,400 | 55.8% |
| ROOMS | 2,217,504,497 | 17.5% |
| FOOD | 1,542,303,938 | 12.2% |
| BEVERAGE | 638,864,314 | 5.0% |
| OTHER | 1,189,681,948 | 9.4% |
| TOTAL REVENUE | 12,650,898,097 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 1,063,202,546 | 8.4% |
| GROSS MARGIN | 11,587,695,551 | 91.6% |
| DEPARTMENTAL EXPENSES | 6,472,291,489 | 51.2% |
| DEPARTMENTAL INCOME (LOSS) | 5,115,404,062 | 40.4% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 299,184,715 | 2.4% |
| BAD DEBT EXPENSE | 7,464,699 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 162,429,064 | 1.3% |
| DEPRECIATION - BUILDINGS | 354,618,422 | 2.8% |
| DEPRECIATION AND AMORTIZATION - OTHER | 539,092,879 | 4.3% |
| ENERGY EXPENSE (electricity, gas, etc.) | 188,151,597 | 1.5% |
| EQUIPMENT RENTAL OR LEASE | 19.157,583 | 0.2% |
| INTEREST EXPENSE | 325,543,038 | 2.6% |
| MUSIC AND ENTERTAINMENT | 106,035,246 | 0.8% |
| PAYROLL - TAXES | 73,361,168 | 0.6% |
| PAYROLL - EMPLOYEE BENEFITS | 166,055,038 | 1.3% |
| PAYROLL - OFFICERS | 38,983,089 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 686,907,140 | 5.4% |
| RENT OF PREMISES | 93,527,548 | 0.7% |
| TAXES - REAL ESTATE | 108,264,222 | 0.9% |
| TAXES AND LICENSES - OTHER | 25,213,689 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 46,068,867 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 816,843,689 | 6.5% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 4,056,901,693 | 32.1% |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 1 059 502 260 | 8.4% |
| EXTRAORDINARY ITEMS | 1,058,502,369 | 0.4/0 |

| Average Revenue | |
|-----------------|--|
| 86,649,987 | |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 2,539,840,852 | 36.0% |
| COIN OPERATED DEVICES | 4,308,232,917 | 61.0% |
| POKER AND PAN | 69,045,931 | 1.0% |
| RACE BOOK | 99,754,832 | 1.4% |
| SPORTS POOL | 45,668,868 | 0.6% |
| TOTAL REVENUE | 7,062,543,400 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 165,214,399 | 2.3% |
| COMMISSIONS | 47,404,504 | 0.7% |
| COMPLIMENTARY EXPENSE | 863,907,871 | 12.2% |
| GAMING TAXES AND LICENSES | 541,753,247 | 7.7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 45,076,433 | 0.6% |
| PAYROLL - TAXES | 129,300,290 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 238,120,772 | 3.4% |
| PAYROLL - OFFICERS | 13,026,499 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 979,579,199 | 13.9% |
| RACE WIRE FEES | 25,881,125 | 0.4% |
| OTHER DEPARTMENTAL EXPENSES | 677,789,139 | 9.6% |
| TOTAL DEPARTMENTAL EXPENSES | 3,727,053,478 | 52.8% |
| ROOMS DEPARTMENT | 3,335,489,922 | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 1,877,565,567 | 84.7% |
| COMPLIMENTARY ROOMS | 339,938,930 | 15.3% |
| TOTAL REVENUE | 2,217,504,497 | 100.0% |
| | 2,217,207,177 | 100.070 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,002,342 | 0.1% |
| COMPLIMENTARY EXPENSE | 18,192,482 | 0.8% |
| PAYROLL - TAXES | 51,205,702 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 127,742,549 | 5.8% |
| PAYROLL - OFFICERS | 2,299,028 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 463,691,918 | 20.9% |
| OTHER DEPARTMENTAL EXPENSES | 250,676,740 | 11.3% |
| TOTAL DEPARTMENTAL EXPENSES | 915,810,761 | 41.3% |
| | ,, -, , , , , , , , , , , , , , , , , , | |
| DEPARTMENTAL INCOME (LOSS) | 1,301,693,736 | 58.7% |

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT_ |
|------------------------------|---------------|----------|
| FOOD SALES | 1,210,731,005 | 78.5% |
| COMPLIMENTARY FOOD SALES | 331,572,933 | 21.5% |
| TOTAL REVENUE | 1,542,303,938 | 100.0% |
| COST OF SALES | 678,887,453 | 44.0% |
| GROSS MARGIN | 863,416,485 | 56.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 237,183 | 0.0% |
| COMPLIMENTARY EXPENSE | 8,618,361 | 0.6% |
| PAYROLL - TAXES | 83,229,014 | 5.4% |
| PAYROLL - EMPLOYEE BENEFITS | 169,049,251 | 11.0% |
| PAYROLL - OFFICERS | 3,106,478 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 686,839,719 | 44.5% |
| OTHER DEPARTMENTAL EXPENSES | 106,791,385 | 6.9% |
| TOTAL DEPARTMENTAL EXPENSES | 1,057,871,391 | 68.6% |
| DEPARTMENTAL INCOME (LOSS) | -194,454,906 | -12.6% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 279,081,946 | 43.7% |
| COMPLIMENTARY BEVERAGE SALES | 359,782,368 | 56.3% |
| TOTAL REVENUE | 638,864,314 | 100.0% |
| COST OF SALES | 169,389,610 | 26.5% |
| GROSS MARGIN | 469,474,704 | 73.5% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 13 | 0.0% |
| COMPLIMENTARY EXPENSE | 3,703,307 | 0.6% |
| PAYROLL - TAXES | 22,455,078 | 3.5% |
| PAYROLL - EMPLOYEE BENEFITS | 47,969,287 | 7.5% |
| PAYROLL - OFFICERS | 988,053 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 160,712,758 | 25.2% |
| OTHER DEPARTMENTAL EXPENSES | 29,187,249 | 4.6% |
| TOTAL DEPARTMENTAL EXPENSES | 265,015,745 | 41.5% |
| DEPARTMENTAL INCOME (LOSS) | 204,458,959 | 32.0% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT 96.7% |
|--|---------------|---------------|
| OTHER OPERATING AND NON-OPERATING INCOME | 1,150,318,255 | |
| OTHER COMPLIMENTARY ITEMS | 39,363,693 | 3.3% |
| TOTAL REVENUE | 1,189,681,948 | 100.0% |
| COST OF SALES | 214,925,483 | 18.1% |
| COST OF SALES | 214,725,465 | 10.170 |
| GROSS MARGIN | 974,756,465 | 81.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 656.265 | 0.1% |
| COMPLIMENTARY EXPENSE | 13,784,493 | 1.2% |
| PAYROLL - TAXES | 22,266,947 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 45,199,784 | 3.8% |
| PAYROLL - OFFICERS | 1,639,620 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 205,173,336 | 17.2% |
| OTHER DEPARTMENTAL EXPENSES | 217,819,669 | 18.3% |
| TOTAL DEPARTMENTAL EXPENSES | 506,540,114 | 42.6% |
| DEPARTMENTAL INCOME (LOSS) | 468,216,351 | 39.4% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 53,762 |
|---------------------|---------|
| ROOMS DEPARTMENT | 26,617 |
| FOOD DEPARTMENT | 42,674 |
| BEVERAGE DEPARTMENT | 11,703 |
| G & A DEPARTMENT | 31,247 |
| OTHER DEPARTMENTS | 11,549 |
| | |
| TOTAL | 177,552 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| ЛЛLY | 3,284,707 | 2,959,184 | 90.09% |
| AUGUST | 3,312,823 | 3,104,499 | 93.71% |
| SEPTEMBER | 3,221,255 | 2,888,938 | 89.68% |
| OCTOBER | 3,297,872 | 3,035,574 | 92.05% |
| NOVEMBER | 3,233,656 | 2,751,081 | 85.08% |
| DECEMBER | 3,326,075 | 2,598,496 | 78.12% |
| JANUARY | 3,471,927 | 2,883,932 | 83.06% |
| FEBRUARY | 3,187,235 | 2,885,722 | 90.54% |
| MARCH | 3,512,815 | 3,243,879 | 92.34% |
| APRIL | 3,390,362 | 3,083,022 | 90.93% |
| MAY | 3,528,218 | 3,103,047 | 87.95% |
| ЛJNE | 3,425,669 | 2,982,429 | 87.06% |
| TOTAL | 40,192,614 | 35,519,803 | 88.37% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 71.50 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 17.99 |
|---|--------|--|-------|
| | | AVERAGE ROOMS | |
| AVERAGE SLOT REVENUE | | DEPARTMENT PAYROLL | |
| PER ROOM PER DAY | 121.29 | PER ROOM PER DAY | 18.16 |
| AVERAGE FOOD SALES | | AVERAGE ROOM RATE | |
| PER ROOM PER DAY | 43.42 | PER DAY | 62.43 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 AND OVER

AMOUNTS REPRESENT 146 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 144 | 8,229 | 2,143 |
| COIN OPERATED DEVICES | 146 | 28,834 | 1,023 |
| POKER AND PAN | 60 | 1,255 | 800 |
| RACE AND SPORTS | 84 | 4,086 | 423 |
| TOTAL CASINO | 146 | 39,817 | 1,215 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 95.3 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 125.8 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 338.1 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 37.2 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.2 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.5 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 79.5 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 72.7 |
| RETURN ON INVESTED CAPITAL ¹ | 10.4 |
| RETURN ON AVERAGE ASSETS ² | 8.7 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 49 LOCATIONS

| C | C | ď | 7 | rs |
|---|---|---|---|----|
| | | | | |

| CURRENT ASSETS CASH | | | DOLLARS 45,865,914 | PERCENT 8.6% |
|--|-----------------------------|---|-----------------------------|----------------------|
| | | | 15,005,511 | 0.074 |
| RECEIVABLES | TOTAL | ALLOWANCE | 025.004 | 0.30/ |
| CASINO | 1,212,532 | 277,528 | 935,004 | 0.2% |
| TRADE | 2,897,057 | 97,511 9,700 | 2,799,546 3,096,903 | 0. 5% 0.6% |
| SUNDRY | 3,106,603 1,084,239 | 9,700 | 1,084,239 | 0.6% |
| NOTES PREPAID EXPENSES | | - | 11,374,131 | 2.1% |
| OTHER CURRENT ASSETS | | | 30,961,515 | 5.8% |
| TOTAL CURRENT ASSETS | | | 96,117,252 | 18.0% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| I,AND | 54,804,788 | | 54,804,788 | 10.3% |
| LAND IMPROVEMENTS | 4,891,027 | 1,927,026 | 2,964,001 | 0.6% |
| BUILDINGS & IMPROVEMENTS | 308,815,665 | 49,207,430 | 259,608,235 | 48.7% |
| FURNITURE & EQUIPMENT | 185,104,537 | 112,377,429 | 72,727,108 | 13.6% |
| LEASE IMPROVEMENTS | 15,670,213 | 7,340,942 | 8,329,271 | 1.6% |
| CONSTRUCTION IN PROGRESS | 5,416,432 | *** *** *** *** *** *** | 5,416,432 | 1.0% |
| TOTAL FIXED ASSETS | | •••••••• | 403,849,835 | 75.7% |
| OTHER ASSETS | | | 33,545,004 | 6.3% |
| TOTAL ASSETS | | | 533,512,091 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | LIABILITIES AND | | 19,867,764 | 3.7% |
| ACCOUNTS PAYABLE - OTHER | | | 34,360,421 | 6.4% |
| CURRENT PORTION OF LONG-TERM | | | 26,201,300 | 4.9% |
| ACCRUED EXPENSES | | | 15,929,674 | 3.0% |
| OTHER CURRENT LIABILITIES | | | 6,108,858 | 1.1% |
| TOTAL CURRENT LIABILITIES | | | 102,468,017 | 19.2% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 154,798,580 | 9,831,452 | 144.967.128 | 27.2% |
| DEBENTURES & BONDS | 0 | () | 0 | 0.0% |
| NOTES | 68,689,965 | 12,670,392 | 56,019,573 | 10.5% |
| CONTRACTS | 5,924,374 | 3,564,285 | 2,360,089 | 0.4% |
| OTHER | 8,263,838 | 46,030 | 8,217,808 | 1.5% |
| TOTAL LONG-TERM DEBT | 237,676,757 | 26,112,159 | 211,564,598 | 39.7% |
| OTHER LIABILITIES | | | 17,116,526 | 3.2% |
| TOTAL LIABILITIES | | | 331,149,141 | 62.1% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 39,506,130 | 7.4% |
| CAPITAL STOCK & OTHER CAPITAL | | *************************************** | 152,246,412 | 28.5% |
| RETAINED EARNINGS | | ,, | 10,610,408 | 2.0% |
| TOTAL CAPITAL | | | 202,362,950 | 37.9% |
| TOTAL LIABILITIES AND CAPITAL | | : | 533,512,091 | 100.0% |
| Average Assets 10,888,002 | Upper Quartile 9,116,191 | Median 6,273,226 | Lower Quartile 2,622,560 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 49 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| GAMING | 270,857,608 | 59.4% |
| ROOMS | 58,929,182 | 12.9% |
| FOOD | 69,076,715 | 15.1% |
| BEVERAGE | 29,939,895 | 6.6% |
| OTHER | 27,343,721 | 6.0% |
| TOTAL REVENUE | 456,147,121 | 100.0% |
| | | |
| COST OF SALES | 58,110,522 | 12.7% |
| GROSS MARGIN | 398,036,599 | 87.3% |
| DEPARTMENTAL EXPENSES | 226,445,212 | 49.6% |
| DEPARTMENTAL INCOME (LOSS) | 171,591,387 | 37.6% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 14,535,601 | 3.2% |
| BAD DEBT EXPENSE | 463,096 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 6,542,395 | 1.4% |
| DEPRECIATION - BUILDINGS | 4,987,455 | 1.1% |
| DEPRECIATION AND AMORTIZATION - OTHER | 28,808,295 | 6.3% |
| ENERGY EXPENSE (electricity, gas, etc.) | 9,927,463 | 2.2% |
| EQUIPMENT RENTAL OR LEASE | 1,452,289 | 0.3% |
| INTEREST EXPENSE | 13,339,664 | 2.9% |
| MUSIC AND ENTERTAINMENT | 2,420,558 | 0.5% |
| PAYROLL - TAXES | 4,084,142 | 0.9% |
| PAYROLL - EMPLOYEE BENEFITS | 4,631,079 | 1.0% |
| PAYROLL - OFFICERS | 3,050,073 | 0.7% |
| PAYROLL - OTHER EMPLOYEES | 34,450,878 | 7.6% |
| RENT OF PREMISES | 8,307,966 | 1.8% |
| TAXES - REAL ESTATE | 3,357,615 | 0.7% |
| TAXES AND LICENSES - OTHER | 1,510,511 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 3,095,927 | 0.7% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 23,675,320 | 5.2% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 168,640,327 | 37.0% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 2,951,060 | 0.6% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 49 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 46,197,136 | 17.1% |
| COIN OPERATED DEVICES | 223,454,258 | 82.5% |
| POKER AND PAN | 976,687 | 0.4% |
| RACE BOOK | 114,316 | 0.0% |
| SPORTS POOL | 115,211 | 0.0% |
| TOTAL REVENUE | 270,857,608 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 242,331 | 0.1% |
| COMMISSIONS | 3,829,386 | 1.4% |
| COMPLIMENTARY EXPENSE | 24,258,756 | 9.0% |
| GAMING TAXES AND LICENSES | 23,412,063 | 8.6% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 161,852 | 0.1% |
| PAYROLL - TAXES | 6,284,323 | 2.3% |
| PAYROLL - EMPLOYEE BENEFITS | 4,125,817 | 1.5% |
| PAYROLL - OFFICERS | 792,005 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 43,139,692 | 15.9% |
| RACE WIRE FEES | 13,839 | 0.0% |
| OTHER DEPARTMENTAL EXPENSES | 22,267,741 | 8.2% |
| TOTAL DEPARTMENTAL EXPENSES | 128,527,805 | 47.5% |
| ROOMS DEPARTMENT | | |
| DEVENTE: | DOLLARS | PERCENT |
| REVENUE ROOM SALES | 55,428,742 | 94.1% |
| COMPLIMENTARY ROOMS | 3,500,440 | 5.9% |
| TOTAL REVENUE | 58,929,182 | 100.0% |
| TOTAL REVENUE | 30,727,102 | 100.070 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 131,423 | 0.2% |
| COMPLIMENTARY EXPENSE | 380,186 | 0.6% |
| PAYROLI, - TAXES | 2,397,031 | 4.1% |
| PAYROLL - EMPLOYEE BENEFITS | 1,852,675 | 3.1% |
| PAYROLL - OFFICERS | 180,772 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 17,544,532 | 29.8% |
| OTHER DEPARTMENTAL EXPENSES | 9,277,072 | 15.7% |
| TOTAL DEPARTMENTAL EXPENSES | 31,763,691 | 53.9% |
| DEPARTMENTAL INCOME (LOSS) | 27,165,491 | 46.1% |

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 49 LOCATIONS

FOOD DEPARTMENT

| REVENUE . | DOLLARS | PERCENT |
|------------------------------|-------------------------|---------|
| FOOD SALES | 58,166,080 | 84.2% |
| COMPLIMENTARY FOOD SALES | 10,910,635 | 15.8% |
| TOTAL REVENUE | 69,076,715 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 34,627,630 | 50.1% |
| GROSS MARGIN | 34,449,085 | 49.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 7,149 | 0.0% |
| COMPLIMENTARY EXPENSE | 993,684 | 1.4% |
| PAYROLL - TAXES | 4,874,397 | 7.1% |
| PAYROLL - EMPLOYEE BENEFITS | 3,180,235 | 4.6% |
| PAYROLL - OFFICERS | 107,306 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 32,415,253 | 46.9% |
| OTHER DEPARTMENTAL EXPENSES | 5,665,841 | 8.2% |
| TOTAL DEPARTMENTAL EXPENSES | 47,243,865 | 68.4% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -12,794,780 | -18.5% |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 10,021,192 | 33.5% |
| COMPLIMENTARY BEVERAGE SALES | 19,918,703 | 66.5% |
| TOTAL REVENUE | 29,939,895 | 100.0% |
| | - | |
| COST OF SALES | 11,097,880 | 37.1% |
| GROSS MARGIN | 18,842,015 | 62.9% |
| GIOGG PILICITY | | |
| DEPARTMENTAL EXPENSES | 0 | 0.0% |
| BAD DEBT EXPENSE | 1,318,908 | 4.4% |
| COMPLIMENTARY EXPENSE | 1,225,615 | 4.1% |
| PAYROLL - TAXES | 895,241 | 3.0% |
| PAYROLL - EMPLOYEE BENEFITS | | 0.1% |
| PAYROLI OFFICERS | 24,455 | 24.2% |
| PAYROLL - OTHER EMPLOYEES | 7,236,348 | 7.3% |
| OTHER DEPARTMENTAL EXPENSES | 2,176,895 12,877,462 | 43.0% |
| TOTAL DEPARTMENTAL EXPENSES | 12,877,402 | 43.070 |
| | 5.044.553 | 10.007 |
| DEPARTMENTAL INCOME (LOSS) | 5,964,553 | 19.9% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNT'S REPRESENT 49 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 27,213,238 | 99.5% |
| OTHER COMPLIMENTARY ITEMS | 130,483 | 0.5% |
| TOTAL REVENUE | 27,343,721 | 100.0% |
| COST OF SALES | 12,385,012 | 45.3% |
| GROSS MARGIN | 14,958,709 | 54.7% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 6,144 | 0.0% |
| COMPLIMENTARY EXPENSE | 113,877 | 0.4% |
| PAYROLL - TAXES | 441,165 | 1.6% |
| PAYROLL - EMPLOYEE BENEFITS | 369,093 | 1.3% |
| PAYROLL - OFFICERS | 54,149 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 3,313,069 | 12.1% |
| OTHER DEPARTMENTAL EXPENSES | 1,734,892 | 6.3% |
| TOTAL DEPARTMENTAL EXPENSES | 6,032,389 | 22.1% |
| DEPARTMENTAL INCOME (LOSS) | 8,926,320 | 32.6% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 4,206 |
|---------------------|--------|
| ROOMS DEPARTMENT | 1,609 |
| FOOD DEPARTMENT | 3,324 |
| BEVERAGE DEPARTMENT | 902 |
| G & A DEPARTMENT | 1,747 |
| OTHER DEPARTMENTS | 583 |
| | |
| TOTAL | 12,371 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 49 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 206,026 | 157,896 | 76.64% |
| AUGUST | 205,180 | 170,249 | 82.98% |
| SEPTEMBER | 206,871 | 159,858 | 77.27% |
| OCTOBER | 211,889 | 165,565 | 78.14% |
| NOVEMBER | 205,374 | 141,305 | 68.80% |
| DECEMBER | 171,505 | 97,878 | 57.07% |
| JANUARY | 173,954 | 104,080 | 59.83% |
| FEBRUARY | 158,888 | 111,998 | 70.49% |
| MARCH | 175,859 | 127,957 | 72.76% |
| APRII | 168,168 | 119,877 | 71.28% |
| MAY | 173,052 | 118,620 | 68.55% |
| JUNE | 178,631 | 127,013 | 71.10% |
| TOTAL | 2,235,397 | 1.602.296 | 71.68% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 28.83 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 18.69 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 139.46 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 13.71 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 43.11 | AVERAGE ROOM RATE PER DAY | 36.78 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$1,000,000 TO \$12,000,000

AMOUNTS REPRESENT 49 LOCATIONS

Barrier Branch Co

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 47 | 1,934 | 508 |
| COIN OPERATED DEVICES | 49 | 8,827 | 517 |
| POKER AND PAN | 9 - | 393 | 160 |
| RACE AND SPORTS | 7 | 1,730 | 15 |
| TOTAL CASINO | 49 | 11,002 | 502 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 93.8 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 61.1 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 197.5 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 30.9 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 12.4 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 0,9 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 80.1 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 74.1 |
| RETURN ON INVESTED CAPITAL ¹ | 3.8 |
| RETURN ON AVERAGE ASSETS ² | 2.9 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36.000,000

49,692,635

| | ASSETS | , | | |
|---|----------------|---|----------------|---------|
| CURRENT ASSETS | | | DOLLARS | PERCENT |
| CASH | | | 108,178,037 | 6.2% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 7,917,841 | 3,189,436 | 4,728,405 | 0.3% |
| TRADE | 14,134,498 | 1,197,277 | 12,937,221 | 0.7% |
| SUNDRY | 8,606,267 | 3,276 | 8,602,991 | 0.5% |
| NOTES | 30,348,538 | 123,022 | 30,225,516 | 1.7% |
| PREPAID EXPENSES | ,,, | | 28,286,209 | 1.6% |
| OTHER CURRENT ASSETS | | | 15,073,135 | 0.9% |
| TOTAL CURRENT ASSETS | | | 208,031,514 | 12.0% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 235,400,681 | | 235,400,681 | 13.5% |
| LAND IMPROVEMENTS | 19,536,649 | 6,211,859 | 13,324,790 | 0.8% |
| BUILDINGS & IMPROVEMENTS | 1,017,550,150 | 239,060,434 | 778,489,716 | 44.8% |
| FURNITURE & EQUIPMENT | 477,108,575 | 277,493,325 | 199,615,250 | 11.5% |
| LEASE IMPROVEMENTS | 8,486,201 | 4,958,477 | 3,527,724 | 0.2% |
| CONSTRUCTION IN PROGRESS | 97,251,199 | | 97,251,199 | 5.6% |
| TOTAL FIXED ASSETS | | | 1,327,609,360 | 76.3% |
| OTHER ASSETS | | | 203,601,343 | 11.7% |
| TOTAL ASSETS | | | 1,739,242,217 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | | | 42,657,676 | 2.5% |
| ACCOUNTS PAYABLE - OTHER | | | 7,520,325 | 0.4% |
| CURRENT PORTION OF LONG-TERM I | | | 177,554,512 | 10.2% |
| ACCRUED EXPENSES | | , | 64,186,673 | 3.7% |
| OTHER CURRENT LIABILITIES | | | 41,316,846 | 2.4% |
| TOTAL CURRENT LIABILITIES | | | 333,236,032 | 19.2% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 216,533,405 | 60,052,498 | 156,480,907 | 9.0% |
| DEBENTURES & BONDS | 180,269,394 | 74,931,372 | 105,338,022 | 6.1% |
| NOTES | 451,927,173 | 30,245,941 | 421,681,232 | 24.2% |
| CONTRACTS | 14,268,970 | 9,077,195 | 5,191,775 | 0.3% |
| OTHER | 23,372,582 | 1,573,919 | 21,798,663 | 1.3% |
| TOTAL LONG-TERM DEBT | 886,371,524 | 175,880,925 | 710,490,599 | 40.9% |
| OTHER LIABILITIES | | | 83,933,644 | 4.8% |
| TOTAL LIABILITIES | | | 1,127,660,275 | 64.8% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 213,337,844 | 12.3% |
| CAPITAL STOCK & OTHER CAPITAL . | | *************************************** | 537,164,213 | 30.9% |
| RETAINED EARNINGS | | | -138,920,115 | -8.0% |
| TOTAL CAPITAL | | | 611,581,942 | 35.2% |
| TOTAL LIABILITIES AND CAPITAL | | | 1,739,242,217 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| | | | | |

65,916.461

41,541,245

15,948,298

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 35 LOCATIONS

| REVENUE _ | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 856,255,683 | 58.1% |
| ROOMS | 230,955,872 | 15.7% |
| FOOD | 205,250,364 | 13.9% |
| BEVERAGE | 85,333,829 | 5.8% |
| OTHER | 96,750,097 | 6.6% |
| TOTAL REVENUE | 1,474,545,845 | 100.0% |
| TOTAL REVENUE | | |
| | | 10.00/ |
| COST OF SALES | 159,747,608 | 10.8% |
| GROSS MARGIN | 1,314,798,237 | 89.2% |
| DEPARTMENTAL EXPENSES | 728,087,684 | 49.4% |
| DEPARTMENTAL INCOME (LOSS) | 586,710,553 | 39.8% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 57,204,186 | 3.9% |
| BAD DEBT EXPENSE | 852,824 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 33,712,303 | 2.3% |
| DEPRECIATION - BUILDINGS | 40,405,456 | 2.7% |
| DEPRECIATION AND AMORTIZATION - OTHER | 59,834,716 | 4.1% |
| ENERGY EXPENSE (electricity, gas, etc.) | 27,999,864 | 1.9% |
| EQUIPMENT RENTAL OR LEASE | 2,719,431 | 0.2% |
| INTEREST EXPENSE | 78,799,343 | 5.3% |
| MUSIC AND ENTERTAINMENT | 11,450,898 | 0.8% |
| PAYROLL - TAXES | 10,242,472 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 15,794,859 | 1.1% |
| PAYROLL - OFFICERS | 6,666,155 | 0.5% |
| PAYROLL - OTHER EMPLOYEES | 92,433,936 | 6.3% |
| RENT OF PREMISES | 17,410,876 | 1.2% |
| TAXES - REAL, ESTATE | 13,031,293 | 0.9% |
| TAXES AND LICENSES - OTHER | 3,599,453 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 8,487,285 | 0.6% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 178,606,161 | 12.1% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 659,251.511 | 44.7% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | -72,540,958 | -4.9% |

| Average Revenu | <u>ie</u> |
|----------------|-----------|
| 42,129,88 | |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 35 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|-------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 191,916,007 | 22.4% |
| COIN OPERATED DEVICES | 643,552,463 | 75.2% |
| POKER AND PAN | 6,824,220 | 0.8% |
| RACE BOOK | 12,197,389 | 1.4% |
| SPORTS POOL | 1,765,604 | 0.2% |
| TOTAL REVENUE | 856,255,683 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 1,984,680 | 0.2% |
| COMMISSIONS | 7,177,480 | 0.8% |
| COMPLIMENTARY EXPENSE | 93,011,642 | 10.9% |
| GAMING TAXES AND LICENSES | 74,720,454 | 8,7% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 3,162,522 | 0.4% |
| PAYROLL - TAXES | 18,521,650 | 2.2% |
| PAYROLL - EMPLOYEE BENEFITS | 21,580,880 | 2.5% |
| PAYROLL - OFFICERS | 2,127,229 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 128,279,096 | 15.0% |
| RACE WIRE FEES | 10,197,362 | 1.2% |
| OTHER DEPARTMENTAL EXPENSES | 34,649,598 | 4.0% |
| TOTAL DEPARTMENTAL EXPENSES | 395,412,593 | 46.2% |
| ROOMS DEPARTMENT | | |
| · | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 198,077,860 | 85.8% |
| COMPLIMENTARY ROOMS | 32,878,012 | 14.2% |
| TOTAL REVENUE | 230,955,872 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 645.000 | 0 = 0. |
| COMPLIMENTARY EXPENSE | 545,929 | 0.2% |
| PAYROLL - TAXES | 2,665,644 | 1.2% |
| PAYROLL - EMPLOYEE BENEFITS | 7,178,874 | 3.1% |
| PAYROLL - OFFICERS | 12,718,172 | 5.5% |
| PAYROLL - OTHER EMPLOYEES | 169,718 | 0.1% |
| OTHER DEPARTMENTAL EXPENSES | 62,482,093 | 27.1% |
| TOTAL DEPARTMENTAL EXPENSES | 29,820,183 | 12.9% |
| | 115,580,613 | 50.0% |
| DEDARTMENTAL INCOME (LOCG) | | |
| DEPARTMENTAL INCOME (LOSS) = | 115,375,259 | 50.0% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 35 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---|---|
| FOOD SALES | 162,263,985 | 79.1% |
| COMPLIMENTARY FOOD SALES | 42,986,379 | 20.9% |
| TOTAL REVENUE | 205,250,364 | 100.0% |
| COST OF SALES | 108,659,119 | 52.9% |
| GROSS MARGIN | 96,591,245 | 47.1% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 25,285 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,691,105 | 0.8% |
| PAYROLL - TAXES | 12,897,252 | 6.3% |
| PAYROLL - EMPLOYEE BENEFITS | 19,147,519 | 9.3% |
| PAYROLL - OFFICERS | 529,558 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 92,675,008 | 45.2% |
| OTHER DEPARTMENTAL EXPENSES | 18,641,953 | 9.1% |
| TOTAL DEPARTMENTAL EXPENSES | 145,607,680 | 70.9% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -49.016,435 | -23.9% |
| | | |
| BEVERAGE DEPARTMENT | IV) LADE | DEDCUNIT |
| REVENUE | DOLLARS | PERCENT 21.49/ |
| REVENUE BEVERAGE SALES | 26,811,597 | 31.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 26,811,597 58,522,232 | 31.4% 68.6% |
| REVENUE BEVERAGE SALES | 26,811,597 | 31.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES | 26,811,597 58,522,232 | 31.4% 68.6% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 26,811,597 58,522,232 85,333,829 | 31.4% 68.6% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES | 26,811,597 58,522,232 85,333,829 25,802,484 | 31.4% 68.6% 100.0% 30.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 26,811,597 58,522,232 85,333,829 25,802,484 | 31.4% 68.6% 100.0% 30.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 | 31.4% 68.6% 100.0% 30.2% 69.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 | 31.4% 68.6% 100.0% 30.2% 69.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 | 31.4% 68.6% 100.0% 30.2% 69.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 0 651,785 2,950,147 | 31.4% 68.6% 100.0% 30.2% 69.8% 0.0% 0.8% 3.5% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 0 651,785 2,950,147 4,349,675 | 31.4% 68.6% 100.0% 30.2% 69.8% 0.0% 0.8% 3.5% 5.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 0 651,785 2,950,147 4,349,675 39,001 | 31.4% 68.6% 100.0% 30.2% 69.8% 0.0% 0.8% 3.5% 5.1% 0.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 0 651,785 2,950,147 4,349,675 39,001 20,366,951 | 31.4% 68.6% 100.0% 30.2% 69.8% 0.0% 0.8% 3.5% 5.1% 0.0% 23.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 26,811,597 58,522,232 85,333,829 25,802,484 59,531,345 0 651,785 2,950,147 4,349,675 39,001 20,366,951 3,669,940 | 31.4% 68.6% 100.0% 30.2% 69.8% 0.0% 0.8% 3.5% 5.1% 0.0% 23.9% 4.3% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 35 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 95,353,250 | 98.6% |
| OTHER COMPLIMENTARY ITEMS | 1,396,847 | 1.4% |
| TOTAL REVENUE | 96,750,097 | 100.0% |
| COST OF SALES | 25,286,005 | 26.1% |
| GROSS MARGIN | 71,464,092 | 73.9% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 163,371 | 0.2% |
| COMPLIMENTARY EXPENSE | 2,251,155 | 2.3% |
| PAYROLL - TAXES | 2,047,867 | 2.1% |
| PAYROLL - EMPLOYEE BENEFITS | 3,072,827 | 3.2% |
| PAYROLL - OFFICERS | 1,092,780 | 1.1% |
| PAYROLL - OTHER EMPLOYEES | 17,985,157 | 18.6% |
| OTHER DEPARTMENTAL EXPENSES | 12,846,142 | 13.3% |
| TOTAL DEPARTMENTAL EXPENSES | 39,459,299 | 40.8% |
| DEPARTMENTAL INCOME (LOSS) | 32,004,793 | 33.1% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 8,631 |
|---------------------|--------|
| ROOMS DEPARTMENT | 4,138 |
| FOOD DEPARTMENT | 6.893 |
| BEVERAGE DEPARTMENT | 1,779 |
| G & A DEPARTMENT | 4,500 |
| OTHER DEPARTMENTS | 1,290 |
| TOTAL | 27,231 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36,000,000

AMOUNTS REPRESENT 35 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 535,319 | 458,299 | 85.61% |
| AUGUST | 536,094 | 481,525 | 89.82% |
| SEPTEMBER | 542,137 | 460,722 | 84.98% |
| OCTOBER | 545,337 | 473,461 | 86.82% |
| NOVEMBER | 533,766 | 413,634 | 77.49% |
| DECEMBER | 570,327 | 390,482 | 68.47% |
| JANUARY | 555,172 | 430,563 | 77.55% |
| FEBRUARY | 510,479 | 443,594 | 86.90% |
| MARCH | 575,442 | 511,870 | 88.95% |
| APRIL | 542,139 | 471,984 | 87.06% |
| MAY | 557,193 | 458,346 | 82.26% |
| JUNE | 556,583 | 463,817 | 83.33% |
| TOTAL | 6,559,988 | 5,458,297 | 83.21% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 35.16 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 15.63 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 117.90 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 15.12 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 37.60 | AVERAGE ROOM RATE PER DAY | 42.31 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$12,000,000 TO \$36,000.000

AMOUNTS REPRESENT 35 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 35 | 6,582 | 833 |
| COIN OPERATED DEVICES | 35 | 22,759 | 808 |
| POKER AND PAN | 14 | 1,003 | 481 |
| RACE AND SPORTS | 18 | 2,022 | 384 |
| TOTAL CASINO | 35 | 30,782 | 795 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 62.4 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 54.2 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 183,5 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 29.6 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.6 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.3 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 82.1 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 74.6 |
| RETURN ON INVESTED CAPITAL ¹ | 0.4 |
| RETURN ON AVERAGE ASSETS ² | 0.3 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

| • | c | c | 100 | rc. |
|---|---|---|-----|-----|
| А | | O | E i | TS. |

| CURRENT ASSETS | | | DOLLARS | PERCENT |
|---|---|---|----------------------------|---------------|
| CASH | | | 162,764,025 | 5.3% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 17,720,314 | 8,249,422 | 9,470,892 | 0.3% |
| TRADE | 24,543,229 | 2,021,158 | 22,522,071 | 0.7% |
| SUNDRY | 79,813,014 | 3,146,385 | 76,666,629 | 2.5% |
| NOTES | 38,952,962 | 0 | 38,952,962 | 1.3% |
| PREPAID EXPENSES | | | 52,639,614 | 1.7% |
| OTHER CURRENT ASSETS | | | 117,813,528 | 3.8% |
| TOTAL CURRENT ASSETS | | | 480,829,721 | 15.6% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 278,549,630 | | 278,549,630 | 9.1% |
| LAND IMPROVEMENTS | 113,423,838 | 33,845,295 | 79,578,543 | 2.6% |
| BUILDINGS & IMPROVEMENTS | 1,830,708,195 | 414,189,533 | 1,416,518,662 | 46.1% |
| FURNITURE & EQUIPMENT | 1,004,406,001 | 599,808,966 | 404,597,035 | 13.2% |
| LEASE IMPROVEMENTS | 45,405,609 | 20,436,289 | 24,969,320 | 0.8% |
| CONSTRUCTION IN PROGRESS | 135,884,848 | *** *** *** *** *** | 135,884,848 | 4.4% |
| TOTAL FIXED ASSETS | | | 2,340,098,038 | 76.1% |
| OTHER ASSETS | | | 252,124,067 | 8.2% |
| TOTAL ASSETS | | *************************************** | 3,073,051,826 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | | | 52,239,006 24,158,473 | 1.7% |
| ACCOUNTS PAYABLE - OTHER | | | 24,158,473 | 0.8% |
| CURRENT PORTION OF LONG-TERM | | | 164,468,506 | 5.4% |
| ACCRUED EXPENSES | | | 132,588,433 | 4.3% |
| OTHER CURRENT LIABILITIES | | | 233,422,290 | 7.6% 19.7% |
| TOTAL CURRENT LIABILITIES | ,, | | 606,876,708 | 19.7% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | 101 250 762 | 2 20/ |
| MORTGAGES | 112,359,986 | 11,001,223 | 101,358,763 | 3.3% |
| DEBENTURES & BONDS NOTES | 348,008,076 409,322,194 | 47,452 150,778,697 | 347,960,624 258,543,497 | 11.3% 8.4% |
| CONTRACTS | 3,825,766 | 2,357,633 | 1,468,133 | 0.0% |
| OTHER | 209,175,643 | 283,500 | 208,892,143 | 6.8% |
| TOTAL LONG-TERM DEBT | 1,082,691,665 | 164,468,505 | 918,223,160 | 29.9% |
| OTHER LIABILITIES | | | 122,040,331 | 4.0% |
| TOTAL LIABILITIES | | | 1,647,140,199 | 53.6% |
| CAPITAL | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 36,877,000 | 1.2% |
| CAPITAL STOCK & OTHER CAPITAL | *************************************** | | 776,941,210 | 25.3% |
| RETAINED EARNINGS | | | 612,093,417 | 19.9% |
| TOTAL CAPITAL | | *************************************** | 1,425,911,627 | 46.4% |
| TOTAL LIABILITIES AND CAPITAL | •••••• | | 3,073,051,826 | 100.0% |
| Average Assets | Upper Quartile | <u>Median</u> | Lower Quartile | |
| 102,435,061 | 140,570,517 | 100,782,070 | 61,964,329 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 1,523,821,816 | 59.5% |
| ROOMS | 315,906,947 | 12.3% |
| FOOD | 354,352,796 | 13.8% |
| BEVERAGE | 138,181,941 | 5.4% |
| OTHER | 230,696,375 | 9.0% |
| TOTAL REVENUE | 2,562,959,875 | 100.0% |
| | | |
| COST OF SALES | 288,057,320 | 11.2% |
| GROSS MARGIN | 2.274,902,555 | 88.8% |
| DEPARTMENTAL EXPENSES | 1,237,450,754 | 48.3% |
| DEPARTMENTAL INCOME (LOSS) | 1,037,451,801 | 40.5% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 76,635,577 | 3.0% |
| BAD DEBT EXPENSE | 4,254,644 | 0.2% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 63,941,680 | 2.5% |
| DEPRECIATION - BUILDINGS | 89,099,286 | 3.5% |
| DEPRECIATION AND AMORTIZATION - OTHER | 114,180,399 | 4.5% |
| ENERGY EXPENSE (electricity, gas, etc.) | 47,784,550 | 1.9% |
| EQUIPMENT RENTAL, OR LEASE | 4,393,225 | 0.2% |
| INTEREST EXPENSE | 88,129,474 | 3.4% |
| MUSIC AND ENTERTAINMENT | 15,817,566 | 0.6% |
| PAYROLL - TAXES | 17,611,148 | 0.7% |
| PAYROLL - EMPLOYEE BENEFITS | 36,539,691 | 1.4% |
| PAYROLL - OFFICERS | 5,187,755 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 167,226,605 | 6.5% |
| RENT OF PREMISES | 29,662,641 | 1.2% |
| TAXES - REAL ESTATE | 24,348,629 | 1.0% |
| TAXES AND LICENSES - OTHER | 7,152,738 | 0.3% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 10,647,533 | 0.4% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 180,009,741 | 7.0% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 982,622,882 | 38.3% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | 7.4.000 O10 | A 10/ |
| EXTRAORDINARY ITEMS | 54.828,919 | 2.1% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

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CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|------------------------|------------------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 309,287,982 | 20.3% |
| COIN OPERATED DEVICES | 1,164,021,978 | 76.4% |
| POKER AND PAN | 13,789,289 | 0.9% |
| RACE BOOK | 25,421,210 | 1.7% |
| SPORTS POOL | 11,301,357 | 0.7% |
| TOTAL REVENUE | 1,523,821,816 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 2,880,542 | 0.2% |
| COMMISSIONS | 11,681,883 | 0.8% |
| COMPLIMENTARY EXPENSE | 163,412,329 | 10.7% |
| GAMING TAXES AND LICENSES | 123,857,021 | 8.1% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 4,812,958 | 0.3% |
| PAYROLL - TAXES | 27,993,964 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 42,344,253 | 2.8% |
| PAYROLL - OFFICERS | 2,776,017 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 210,850,199 | 13.8% |
| RACE WIRE FEES | 8,678,490 | 0.6% |
| OTHER DEPARTMENTAL EXPENSES | 98,766,434 | 6.5% |
| TOTAL DEPARTMENTAL EXPENSES | 698,054,090 | 45.8% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | DUDCUNEE |
| ROOM SALES | DOLLARS 257,134,427 | PERCENT 81.4% |
| COMPLIMENTARY ROOMS | 58,772,520 | 18.6% |
| TOTAL REVENUE | 315,906,947 | 100.0% |
| TOTAL REVENUE | 313,900,947 | 100.076 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 452,100 | 0.1% |
| COMPLIMENTARY EXPENSE | 2,565,428 | 0.8% |
| PAYROLL - TAXES | 9,776,345 | 3.1% |
| PAYROLL - EMPLOYEE BENEFITS | 18,898,850 | 6.0% |
| PAYROLL - OFFICERS | 1,040,432 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 89,530,760 | 28.3% |
| OTHER DEPARTMENTAL EXPENSES | 40,835,375 | 12.9% |
| TOTAL DEPARTMENTAL EXPENSES | 163,099,290 | 51.6% |
| | - | |
| DEPARTMENTAL INCOME (LOSS) | 152,807,657 | 48.4% |
| | | |

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

FOOD DEPARTMENT

| REVENUE - | DOLLARS | PERCENT |
|---|--|---|
| FOOD SALES | 272,547,403 | 76.9% |
| COMPLIMENTARY FOOD SALES | 81,805,393 | 23.1% |
| TOTAL REVENUE | 354,352,796 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 186,809,779 | 52.7% |
| GROSS MARGIN | 167,543,017 | 47.3% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 60,064 | 0.0% |
| COMPLIMENTARY EXPENSE | 2,277,331 | 0.6% |
| PAYROLL - TAXES | 18,436,928 | 5.2% |
| PAYROLL - EMPLOYEE BENEFITS | 32,588,741 | 9.2% |
| PAYROLL - OFFICERS | 1.433,885 | 0.4% |
| PAYROLL - OTHER EMPLOYEES | 158,515,174 | 44.7% |
| OTHER DEPARTMENTAL EXPENSES | 26,027,594 | 7.3% |
| TOTAL DEPARTMENTAL EXPENSES | 239,339,717 | 67.5% |
| TOTAL DEPARTMENTAL EXPENSES | | |
| DEPARTMENTAL INCOME (LOSS) | -71,796,700 | -20.3% |
| | | |
| BEVERAGE DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| REVENUE BEVERAGE SALES | 49,702,493 | 36.0% |
| REVENUE | 49,702,493 88,479,448 | 36.0% 64.0% |
| REVENUE BEVERAGE SALES | 49,702,493 | 36.0% |
| REVENUE BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 49,702,493 88,479,448 | 36.0% 64.0% |
| REVENUE BEVERAGE SALESCOMPLIMENTARY BEVERAGE SALES | 49,702,493 88,479,448 | 36.0% 64.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE | 49,702,493 88,479,448 138,181,941 | 36.0% 64.0% 100.0% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN | 49,702,493 88,479,448 138,181,941 40,373,004 | 36.0% 64.0% 100.0% 29.2% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 | 36.0% 64.0% 100.0% 29.2% 70.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 | 36.0% 64.0% 100.0% 29.2% 70.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 | 36.0% 64.0% 100.0% 29.2% 70.8% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 8,185,643 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% 5.9% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 8,185,643 827,626 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% 5.9% 0.6% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 8,185,643 827,626 32,200,871 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% 5.9% 0.6% 23.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 8,185,643 827,626 32,200,871 5,699,398 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% 5.9% 0.6% 23.3% 4.1% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 8,185,643 827,626 32,200,871 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% 5.9% 0.6% 23.3% |
| REVENUE BEVERAGE SALES COMPLIMENTARY BEVERAGE SALES TOTAL REVENUE COST OF SALES GROSS MARGIN DEPARTMENTAL EXPENSES BAD DEBT EXPENSE COMPLIMENTARY EXPENSE PAYROLL - TAXES PAYROLL - EMPLOYEE BENEFITS PAYROLL - OFFICERS PAYROLL - OTHER EMPLOYEES OTHER DEPARTMENTAL EXPENSES | 49,702,493 88,479,448 138,181,941 40,373,004 97,808,937 13 278,104 4,726,236 8,185,643 827,626 32,200,871 5,699,398 | 36.0% 64.0% 100.0% 29.2% 70.8% 0.0% 0.2% 3.4% 5.9% 0.6% 23.3% 4.1% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 220,218,072 | 95.5% |
| OTHER COMPLIMENTARY ITEMS | 10,478,303 | 4.5% |
| TOTAL REVENUE | 230,696,375 | 100.0% |
| COST OF SALES | 60,874,537 | 26.4% |
| GROSS MARGIN | 169,821,838 | 73.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 16,294 | 0.0% |
| COMPLIMENTARY EXPENSE | 2,184,037 | 0.9% |
| PAYROLL - TAXES | 4,538,225 | 2.0% |
| PAYROLL - EMPLOYEE BENEFITS | 6,256,264 | 2.7% |
| PAYROLL - OFFICERS | 492,691 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 41,012,083 | 17.8% |
| OTHER DEPARTMENTAL EXPENSES | 30,540,172 | 13.2% |
| TOTAL DEPARTMENTAL EXPENSES | 85,039,766 | 36.9% |
| DEPARTMENTAL INCOME (LOSS) | 84,782,072 | 36.8% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 12,124 |
|---------------------|--------|
| ROOMS DEPARTMENT | 5,360 |
| FOOD DEPARTMENT | 10,717 |
| BEVERAGE DEPARTMENT | 2,608 |
| G & A DEPARTMENT | 6,794 |
| OTHER DEPARTMENTS | 2,608 |
| | |
| TOTAL | 40,211 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| ЛЛLY | 743,408 | 641,817 | 86.33% |
| AUGUST | 757,861 | 693,429 | 91.50% |
| SEPTEMBER | 733,733 | 622,841 | 84.89% |
| OCTOBER | 751,892 | 673,443 | 89.57% |
| NOVEMBER | 744,310 | 595,389 | 79.99% |
| DECEMBER | 776,556 | 567,129 | 73.03% |
| JANUARY | 795,347 | 631,421 | 79.39% |
| FEBRUARY | 741,691 | 647,933 | 87.36% |
| MARCH | 808,682 | 722,269 | 89.31% |
| APRIL | 780,764 | 682,247 | 87.38% |
| MAY | 811,552 | 685,714 | 84.49% |
| JUNE | 783,036 | 657,369 | 83.95% |
| TOTAL | 9,228,832 | 7,821,001 | 84.75% |

PER ROOM PER DAY ANALYSIS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 39.55 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 17.67 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 148.83 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 15.25 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 45.31 | AVERAGE ROOM RATE PER DAY | 40.39 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$36,000,000 TO \$72,000,000

AMOUNTS REPRESENT 30 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 30 | 10,518 | 980 |
| COIN OPERATED DEVICES | 30 | 37,162 | 1,044 |
| POKER AND PAN | 17 | 1,128 | 677 |
| RACE AND SPORTS | 27 | 3,292 | 412 |
| TOTAL CASINO | 30 | 51,281 | 990 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 79.2 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 86.6 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 235.0 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 36.8 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.4 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1,0 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 80.9 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 73.4 |
| RETURN ON INVESTED CAPITAL ¹ | 5.6 |
| RETURN ON AVERAGE ASSETS ² | 4.5 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

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| A | C | C | T | П | rs |
|---|---|---|------|---|----|
| / | | | F. 4 | | |

| CURRENT ASSETS | | - | DOLLARS | PERCENT |
|-------------------------------|---|---|----------------|---------|
| CASH | | | 370,802,564 | 3.5% |
| RECEIVABLES | TOTAL | ALLOWANCE | | |
| CASINO | 551,151,151 | 207,557,903 | 343,593,248 | 3.2% |
| TRADE | 99,939,171 | 6,848,287 | 93,090,884 | 0.9% |
| SUNDRY | 413,246,096 | -2,412 | 413,248,508 | 3.9% |
| NOTES | 1,748,857 | 674,480 | 1,074,377 | 0.0% |
| PREPAID EXPENSES | | | 119,349,151 | 1.1% |
| OTHER CURRENT ASSETS | | | 387,771,950 | 3.6% |
| TOTAL CURRENT ASSETS | *************************************** | | 1,728,930,682 | 16.2% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 872,802,689 | | 872,802,689 | 8.2% |
| LAND IMPROVEMENTS | 180,099,818 | 58,708,263 | 121,391,555 | 1.1% |
| BUILDINGS & IMPROVEMENTS | 6,503,705,907 | 1,245,672,940 | 5,258,032,967 | 49.3% |
| FURNITURE & EQUIPMENT | 2,656,427,906 | 1,554,403,953 | 1,102,023,953 | 10.3% |
| LEASE IMPROVEMENTS | 135,779,655 | 36,087,383 | 99,692,272 | 0.9% |
| CONSTRUCTION IN PROGRESS | 646,179,434 | | 646,179,434 | 6.1% |
| TOTAL FIXED ASSETS | | | 8,100,122,870 | 76.0% |
| OTHER ASSETS | | | 827,701,697 | 7.8% |
| TOTAL ASSETS | •••• | ••••••• | 10,656,755,249 | 100.0% |
| | LIABILITIES AND | CAPITAL | | |
| CURRENT LIABILITIES | | | | |
| ACCOUNTS PAYABLE - TRADE | | | 182,606,442 | 1.7% |
| ACCOUNTS PAYABLE - OTHER | | | 131,560,496 | 1.2% |
| CURRENT PORTION OF LONG-TERM | | | 178,755,036 | 1.7% |
| ACCRUED EXPENSES | | | 535,901,456 | 5.0% |
| OTHER CURRENT LIABILITIES | | | 565,995,483 | 5.3% |
| TOTAL CURRENT LIABILITIES | | | 1,594,818,913 | 15.0% |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | | |
| MORTGAGES | 478,263,310 | 130,005,159 | 348,258,151 | 3.3% |
| DEBENTURES & BONDS | 300,000,000 | 0 | 300,000,000 | 2.8% |
| NOTES | 806,942,748 | 37,636,498 | 769,306,250 | 7.2% |
| CONTRACTS | 21,666,465 | 3,550,669 | 18,115,796 | 0.2% |
| OTHER | 424,668,383 | 7,585,347 | 417,083,036 | 3.9% |
| TOTAL LONG-TERM DEBT | 2,031,540,906 | 178,777,673 | 1,852,763,233 | 17.4% |
| OTHER LIABILITIES | | *************************************** | 532,295,179 | 5.0% |
| TOTAL LIABILITIES | | | 3,979,877,325 | 37.3% |
| CAPITAL. | | | | |
| OWNERS CAPITAL ACCOUNTS | | | 474,219,087 | 4.4% |
| CAPITAL STOCK & OTHER CAPITAL | | | 2,403,858,830 | 22.6% |
| RETAINED EARNINGS | | | 3,798,800,007 | 35.6% |
| TOTAL CAPITAL | | | 6,676,877,924 | 62.7% |
| TOTAL LIABILITIES AND CAPITAL | | | 10,656,755,249 | 100.0% |
| Average Assets | Upper Quartile | Median | Lower Quartile | |
| 333,023,602 | 411,145,446 | 280,196,505 | 162,102,019 | |
| | | | | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| GAMING | 4,411,608,293 | 54.1% |
| ROOMS | 1,611,712,496 | 19.8% |
| FOOD | 913,624,063 | 11.2% |
| BEVERAGE | 385,408,649 | 4.7% |
| OTHER | 834,891,755 | 10.2% |
| TOTAL REVENUE | 8,157,245,256 | 100.0% |
| TOTAL REVERVE | | |
| COST OF SALES | 557,287,096 | 6.8% |
| | # #00 0#0 160 | 02.20/ |
| GROSS MARGIN | 7,599,958,160 | 93.2% |
| DEPARTMENTAL EXPENSES | 4,280,307,839 | 52.5% |
| DEPARTMENTAL INCOME (LOSS) | 3,319,650,321 | 40.7% |
| | | |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 150,809,351 | 1.8% |
| BAD DEBT EXPENSE | 1,894,135 | 0.0% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 58,232,686 | 0.7% |
| DEPRECIATION - BUILDINGS | 220,126,225 | 2.7% |
| DEPRECIATION AND AMORTIZATION - OTHER | 336,269,469 | 4.1% |
| ENERGY EXPENSE (electricity, gas, etc.) | 102,439,720 | 1.3% |
| EQUIPMENT RENTAL OR LEASE | 10,592,638 | 0.1% |
| INTEREST EXPENSE | 145,274,557 | 1.8% |
| MUSIC AND ENTERTAINMENT | 76,346,224 | 0.9% |
| PAYROLL - TAXES | 41,423,406 | 0.5% |
| PAYROLL - EMPLOYEE BENEFITS | 109,089,409 | 1.3% |
| PAYROLL - OFFICERS | 24,079,106 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 392,795,721 | 4.8% |
| RENT OF PREMISES | 38,146,065 | 0.5% |
| TAXES - REAL ESTATE | 67,526,685 | 0.8% |
| TAXES AND LICENSES - OTHER | 12,950,987 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 23,838,122 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 434,552,467 | 5.3% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 2.246,386,973 | 27.5% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | 12.00/ |
| EXTRAORDINARY ITEMS | 1,073,263,348 | 13.2% |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 1,992,439,727 | 45.2% |
| COIN OPERATED DEVICES | 2,277,204,218 | 51.6% |
| POKER AND PAN | 47,455,735 | 1.1% |
| RACE BOOK | 62,021,917 | 1.4% |
| SPORTS POOL | 32,486,696 | 0.7% |
| TOTAL REVENUE | 4,411,608,293 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 160,106,846 | 3.6% |
| COMMISSIONS | 24,715,755 | 0.6% |
| COMPLIMENTARY EXPENSE | 583,225,144 | 13.2% |
| GAMING TAXES AND LICENSES | 319,763,709 | 7.2% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 36,939,101 | 0.8% |
| PAYROLL - TAXES | 76,500,353 | 1.7% |
| PAYROLL - EMI'LOYEE BENEFITS | 170,069,822 | 3.9% |
| PAYROLL - OFFICERS | 7,331,248 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 597,310,212 | 13.5% |
| RACE WIRE FEES | 6,991,434 | 0.2% |
| OTHER DEPARTMENTAL EXPENSES | 522,105,366 | 11.8% |
| TOTAL DEPARTMENTAL EXPENSES | 2,505,058,990 | 56.8% |
| ROOMS DEPARTMENT | | |
| REVENUE | | |
| | DOLLARS | PERCENT |
| ROOM SALES | 1,366,924,538 | 84.8% |
| COMPLIMENTARY ROOMS | 244,787,958 | 15.2% |
| TOTAL REVENUE | 1.611,712,496 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 872,890 | 0.1% |
| COMPLIMENTARY EXPENSE | 12,581,224 | 0.8% |
| PAYROLL - TAXES | 31,853,452 | 2.0% |
| PAYROLL - EMPLOYEE BENEFITS | 94,272,852 | 5.8% |
| PAYROLL - OFFICERS | 908,106 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 294,134,533 | 18.2% |
| OTHER DEPARTMENTAL EXPENSES | 170,744,110 | 10.6% |
| TOTAL DEPARTMENTAL EXPENSES | 605,367,167 | 37.6% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 1,006,345,329 | 62.4% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|------------------------------|-------------|---------|
| FOOD SALES | 717,753,537 | 78.6% |
| COMPLIMENTARY FOOD SALES | 195,870,526 | 21.4% |
| TOTAL REVENUE | 913,624,063 | 100.0% |
| TOTAL REVENUE | | |
| COST OF SALES | 348,790,925 | 38.2% |
| GROSS MARGIN | 564,833,138 | 61.8% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 144,685 | 0.0% |
| COMPLIMENTARY EXPENSE | 3,656,241 | 0.4% |
| PAYROLL - TAXES | 47,020,437 | 5.1% |
| PAYROLL - EMPLOYEE BENEFITS | 114,132,756 | 12.5% |
| PAYROLL - OFFICERS | 1,035,729 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 403,234,284 | 44.1% |
| OTHER DEPARTMENTAL EXPENSES | 56,455,997 | 6.2% |
| TOTAL DEPARTMENTAL EXPENSES | 625,680,129 | 68.5% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | -60,846,991 | -6.7% |
| BEVERAGE DEPARTMENT | | |
| REVENUE _ | DOLLARS | PERCENT |
| BEVERAGE SALES | 192,546,664 | 50.0% |
| COMPLIMENTARY BEVERAGE SALES | 192,861,985 | 50.0% |
| TOTAL REVENUE | 385,408,649 | 100.0% |
| | | |
| COST OF SALES | 92,116,242 | 23.9% |
| GROSS MARGIN | 293,292,407 | 76.1% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,454,510 | 0.4% |
| PAYROLL - TAXES | 13,553,080 | 3.5% |
| PAYROLL - EMPLOYEE BENEFITS | 34,538,728 | 9.0% |
| PAYROLL - OFFICERS | 96,971 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 100,908,588 | 26.2% |
| OTHER DEPARTMENTAL EXPENSES | 17,641,016 | 4.6% |
| TOTAL DEPARTMENTAL EXPENSES | 168,192,893 | 43.6% |
| | | |
| DEPARTMENTAL INCOME (LOSS) | 125,099,514 | 32.5% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|-------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 807,533,695 | 96.7% |
| OTHER COMPLIMENTARY ITEMS | 27,358,060 | 3.3% |
| TOTAL REVENUE | 834,891,755 | 100.0% |
| COST OF SALES | 116,379,929 | 13.9% |
| GROSS MARGIN | 718,511,826 | 86.1% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 470,456 | 0.1% |
| COMPLIMENTARY EXPENSE | 9,235,424 | 1.1% |
| PAYROLL - TAXES | 15,239,690 | 1.8% |
| PAYROLL - EMPLOYEE BENEFITS | 35,501,600 | 4.3% |
| PAYROLL - OFFICERS | 0 | 0.0% |
| PAYROLL - OTHER EMPLOYEES | 142,863,027 | 17.1% |
| OTHER DEPARTMENTAL EXPENSES | 172,698,463 | 20.7% |
| TOTAL DEPARTMENTAL EXPENSES | 376,008,660 | 45.0% |
| DEPARTMENTAL INCOME (LOSS) | 342,503,166 | 41.0% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 28,801 |
|---------------------|--------|
| ROOMS DEPARTMENT | 15,510 |
| FOOD DEPARTMENT | 21,740 |
| BEVERAGE DEPARTMENT | 6,414 |
| G & A DEPARTMENT | 18,206 |
| OTHER DEPARTMENTS | 7,068 |
| | |
| TOTAL | 97,739 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 1,799,954 | 1,701,172 | 94.51% |
| AUGUST | 1,813,688 | 1,759,296 | 97.00% |
| SEPTEMBER | 1,738,514 | 1,645,517 | 94.65% |
| OCTOBER | 1,788,754 | 1,723,105 | 96.33% |
| NOVEMBER | 1,750,206 | 1,600,753 | 91.46% |
| DECEMBER | 1,807,687 | 1,543,007 | 85.36% |
| JANUARY | 1,947,454 | 1,717,868 | 88.21% |
| FEBRUARY | 1,776,177 | 1,682,197 | 94.71% |
| MARCH | 1,952,832 | 1,881,783 | 96.36% |
| APRIL | 1,899,291 | 1,808,914 | 95.24% |
| MAY | 1,986,421 | 1,840,367 | 92.65% |
| JUNE | 1,907,419 | 1,734,230 | 90.92% |
| TOTAL | 22,168,397 | 20,638,209 | 93.10% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 96,54 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 18.67 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 110.34 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 20.41 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 44.27 | AVERAGE ROOM RATE PER DAY | 78.09 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 STATEWIDE - CASINOS WITH ROOMS FACILITIES WITH GAMING REVENUE OF \$72,000,000 AND OVER

AMOUNTS REPRESENT 32 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 32 | 17,131 | 3,635 |
| COIN OPERATED DEVICES | 32 | 58,306 | 1,221 |
| POKER AND PAN | 20 | 1,927 | 1,036 |
| RACE AND SPORTS | 32 | 6,432 | 459 |
| TOTAL CASINO | 32 | 83,073 | 1,660 |

RATIOS

| | Percent |
|---|---------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 108.4 |
| TOTAL CAPITAL TO TOTAL LIABILLITIES | 167.8 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 418.7 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 40.1 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.2 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.7 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 78.5 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 72.1 |
| RETURN ON INVESTED CAPITAL ¹ | 13.9 |
| RETURN ON AVERAGE ASSETS ² | 11.7 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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COMBINED BALANCE SHEET

FISCAL YEAR 1997 PUBLICLY OWNED CASINO OPERATIONS WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

| | ASSETS | 3 | | |
|---|---------------------------|--------------------------|--------------------------------|----------------|
| CURRENT ASSETS | ASSET | • | DOLLARS | PERCENT |
| CASH | | | 506,252,519 | 3.8% |
| | TOTAL. | ALLOWANCE | | |
| RECEIVABLES CASINO | 545,570,206 | 203,209,546 | 342,360,660 | 2.6% |
| TRADE | 121,047,707 | 8,705,362 | 112,342,345 | 0.8% |
| SUNDRY | 533,973,583 | 3,147,249 | 530,826,334 | 4.0% |
| NOTES | 42,613,805 | 200,000 | 42,413,805 | 0.3% |
| PREPAID EXPENSES | | • | 170,793,098 | 1.3% |
| OTHER CURRENT ASSETS | | | 495,027,345 | 3.7% |
| TOTAL CURRENT ASSETS | | | 2,200,016,106 | 16.4% |
| FIXED ASSETS | COST | DEPRECIATION | | |
| LAND | 1,140,827,273 | DDI ROCK IIION | 1,140,827,273 | 8.5% |
| LAND IMPROVEMENTS | 293,554,593 | 91,264,132 | 202,290,461 | 1.5% |
| BUILDINGS & IMPROVEMENTS | 8,036,678,381 | 1,550,603,690 | 6,486,074,691 | 48.4% |
| FURNITURE & EQUIPMENT | 3,451,734,089 | 1,997,480,745 | 1,454,253,344 | 10.8% |
| LEASE IMPROVEMENTS | 179,756,962 | 54,242,141 | 125,514,821 | 0.9% |
| CONSTRUCTION IN PROGRESS | 696,716,687 | 2 1,2 12,3 1 | 696,716,687 | 5.2% |
| TOTAL FIXED ASSETS | | | 10,105,677,277 | 75.3% |
| OTHER ASSETS | | | 1,107,993,070 | 8.3% |
| TOTAL ASSETS | | | 13,413,686,453 | 100.0% |
| CURRENT LIABILITIES ACCOUNTS PAYABLE - TRADE | LIABILITIES ANI | | 230,735,680 | 1.7% |
| | | | | |
| ACCOUNTS PAYABLE - OTHER CURRENT PORTION OF LONG-TERM I | | | 146,330,572 | 1.1% 2.7% |
| ACCRUED EXPENSES | | | 366,548,136 652,062,051 | 4.9% |
| OTHER CURRENT LIABILITIES | | | 815,948,348 | 6.1% |
| TOTAL CURRENT LIABILITIES | | | 2,211,624,787 | 16.5% |
| TOTAL COIDENT EN ENERT EN | | | Angle F Agerin Tg 1 Str | 10.570 |
| | TOTAL | CURRENT | | |
| LONG-TERM DEBT | OWING | PORTION | 255 005 105 | 1.007 |
| MORTGAGES | 397,061,180 | 141,065,995 | 255,995,185 | |
| DEBENTURES & BONDS | 828,277,470 | 74,978,824 | 753,298,646 | 5.6% 8.4% |
| NOTES CONTRACTS | 1.257,843,538 | 134,515,984 8,106,630 | 1,123,327,554 20,584,453 | 0.2% |
| CONTRACTS OTHER | 28,691,083 533,320,655 | 7,903,339 | 525,417,316 | 3.9% |
| TOTAL LONG-TERM DEBT | 3,045,193,926 | 366,570,772 | 2,678,623,154 | 20.0% |
| OTHER LIABILITIES | | | 670,141,886 | 5.0% |
| TOTAL LIABILITIES | | | -5,560,389,827 | 41.5% |
| | | | | |
| CAPITAL ACCOUNTS | | | 551 (77 37 (| 4 10/ |
| OWNERS CAPITAL ACCOUNTS | | | 551,677,276 | 4.1% |
| CAPITAL STOCK & OTHER CAPITAL . | | | 3,316,709,923 | 24.7% |
| RETAINED EARNINGS TOTAL CAPITAL | | | 3,984,909,427 7,853,296,626 | 29.7% 58.5% |
| | | | | |
| TOTAL LIABILITIES AND CAPITAL | ••••• | | 13,413,686,453 | 100.0% |
| Average Assets | Upper Quartile | <u>Median</u> | Lower Quartile | |
| 197,260,095 | 238,838,346 | 128,175,796 | 64,742,301 | |

COMBINED INCOME STATEMENT - SUMMARY

FISCAL YEAR 1997
PUBLICLY OWNED CASINO OPERATIONS
WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

| REVENUE | DOLLARS | PERCENT |
|---|----------------|---------|
| GAMING | 5,702,196,517 | 55.4% |
| ROOMS | 1,862,913,015 | 18.1% |
| FOOD | 1,200,530,864 | 11.7% |
| BEVERAGE | 495,590,318 | 4.8% |
| OTHER | 1,035,184,838 | 10.1% |
| TOTAL REVENUE | 10,296,415,552 | 100.0% |
| TOTAL REVEROL | | |
| COST OF SALES | 815,464,039 | 7.9% |
| GROSS MARGIN | 9,480,951,513 | 92.1% |
| DEPARTMENTAL EXPENSES | 5,294,701,321 | 51.4% |
| DEPARTMENTAL INCOME (LOSS) | 4,186,250,192 | 40.7% |
| GENERAL AND ADMINISTRATIVE EXPENSES | | |
| ADVERTISING AND PROMOTION | 221,937,908 | 2.2% |
| BAD DEBT EXPENSE | 6,266,233 | 0.1% |
| COMPLIMENTARY EXPENSE (not reported in departments) | 127,474,857 | 1.2% |
| DEPRECIATION - BUILDINGS | 303,200,240 | 2.9% |
| DEPRECIATION AND AMORTIZATION - OTHER | 447,049,837 | 4.3% |
| ENERGY EXPENSE (electricity, gas, etc.) | 144,113,403 | 1.4% |
| EQUIPMENT RENTAL OR LEASE | 15,435,071 | 0.1% |
| INTEREST EXPENSE | 236,158,793 | 2.3% |
| MUSIC AND ENTERTAINMENT | 86,824,458 | 0.8% |
| PAYROLL - TAXES | 57,507,478 | 0.6% |
| PAYROLL - EMPLOYEE BENEFITS | 136,743,081 | 1.3% |
| PAYROLL - OFFICERS | 31,629,012 | 0.3% |
| PAYROLL - OTHER EMPLOYEES | 532,256,369 | 5.2% |
| RENT OF PREMISES | 59,763,718 | 0.6% |
| TAXES - REAL ESTATE | 89,716,195 | 0.9% |
| TAXES AND LICENSES - OTHER | 16,846,390 | 0.2% |
| UTILITIES (OTHER THAN ENERGY EXPENSE) | 34,040,957 | 0.3% |
| OTHER GENERAL AND ADMINISTRATIVE EXPENSES | 659,069,071 | 6.4% |
| TOTAL GENERAL AND ADMINISTRATIVE EXPENSES | 3,206,033,071 | 31.1% |
| | | |
| NET INCOME (LOSS) BEFORE FEDERAL INCOME TAXES AND | | |
| EXTRAORDINARY ITEMS | 980,217.121 | 9,5% |

| Average | Revenue |
|---------|---------|
| 151 | 417 876 |

COMBINED INCOME STATEMENT - DETAIL

FISCAL YEAR 1997
PUBLICLY OWNED CASINO OPERATIONS
WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

CASINO DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|---|---------------|---------|
| PIT REVENUE (INCLUDES KENO AND BINGO) | 2,222,422,666 | 39.0% |
| COIN OPERATED DEVICES | 3,292,878,498 | 57.7% |
| POKER AND PAN | 56,326,969 | 1.0% |
| RACE BOOK | 91,518,211 | 1.6% |
| SPORTS POOL | 39,050,173 | 0.7% |
| TOTAL REVENUE | 5,702,196,517 | 100.0% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 160,903,391 | 2.8% |
| COMMISSIONS | 31,353,782 | 0.5% |
| COMPLIMENTARY EXPENSE | 693,583,960 | 12.2% |
| GAMING TAXES AND LICENSES | 429,365,583 | 7.5% |
| PREFERRED GUEST EXPENSES (no complimentaries) | 43,708,288 | 0.8% |
| PAYROLL - TAXES | 99,467,522 | 1.7% |
| PAYROLL - EMPLOYEE BENEFITS | 204,058,046 | 3.6% |
| PAYROLL - OFFICERS | 11,491,941 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 756,881,547 | 13.3% |
| RACE WIRE FEES | 24,851,630 | 0.4% |
| OTHER DEPARTMENTAL EXPENSES | 591,622,365 | 10.4% |
| TOTAL DEPARTMENTAL EXPENSES | 3,047,288,055 | 53.4% |
| ROOMS DEPARTMENT | | |
| REVENUE | DOLLARS | PERCENT |
| ROOM SALES | 1,565,250,495 | 84.0% |
| COMPLIMENTARY ROOMS | 297,662,520 | 16.0% |
| TOTAL REVENUE | 1,862,913,015 | 100.0% |
| TOTAL REVENUE | 1,802,713,013 | 100.070 |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 1,431,168 | 0.1% |
| COMPLIMENTARY EXPENSE | 14,307,216 | 0.8% |
| PAYROLL - TAXES | 40,726,015 | 2.2% |
| PAYROLL - EMPLOYEE BENEFITS | 110,872,808 | 6.0% |
| PAYROLL - OFFICERS | 2,118,256 | 0.1% |
| PAYROLL - OTHER EMPLOYEES | 369,322,775 | 19.8% |
| OTHER DEPARTMENTAL EXPENSES | 205,268,271 | 11.0% |
| TOTAL DEPARTMENTAL EXPENSES | 744,046,509 | 39.9% |
| DEPARTMENTAL INCOME (LOSS) | 1,118,866,506 | 60.1% |

FISCAL YEAR 1997
PUBLICLY OWNED CASINO OPERATIONS
WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

FOOD DEPARTMENT

| REVENUE | DOLLARS | PERCENT |
|------------------------------|---------------|--------------|
| FOOD SALES | 945,587,020 | 78.8% |
| COMPLIMENTARY FOOD SALES | 254,943,844 | 21.2% |
| TOTAL REVENUE | 1,200,530,864 | 100.0% |
| COST OF SALES | 508,593,958 | 42.4% |
| GROSS MARGIN | 691,936,906 | 57.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 211,130 | 0.0% |
| COMPLIMENTARY EXPENSE | 5,361,624 | 0.4% |
| PAYROLL - TAXES | 62,617,919 | 5.2% |
| PAYROLL - EMPLOYEE BENEFITS | 143,352,914 | 11.9% |
| PAYROLL - OFFICERS | 2,999,172 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 537,102,927 | 44.7% |
| OTHER DEPARTMENTAL EXPENSES | 75,738,642 | 6.3% |
| TOTAL DEPARTMENTAL EXPENSES | 827,384,328 | 68.9% |
| DEPARTMENTAL INCOME (LOSS) | -135,447,422 | -11.3% |
| BEVERAGE DEPARTMENT | 201.20 | man of DVIII |
| REVENUE | DOLLARS | PERCENT |
| BEVERAGE SALES | 230,484,458 | 46.5% |
| COMPLIMENTARY BEVERAGE SALES | 265,105,860 | 53.5% |
| TOTAL REVENUE | 495,590,318 | 100.0% |
| COST OF SALES | 126,549,804 | 25.5% |
| GROSS MARGIN | 369,040,514 | 74.5% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 0 | 0.0% |
| COMPLIMENTARY EXPENSE | 1,571,967 | 0.3% |
| PAYROLL - TAXES | 17,710,754 | 3.6% |
| PAYROLL - EMPLOYEE BENEFITS | 41,758,200 | 8.4% |
| PAYROLL - OFFICERS | 963,598 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 128,823,469 | 26.0% |
| OTHER DEPARTMENTAL EXPENSES | 22,072,537 | 4.5% |
| TOTAL DEPARTMENTAL EXPENSES | 212,900,525 | 43.0% |
| DEPARTMENTAL INCOME (LOSS) | 156,139,989 | 31.5% |

COMBINED INCOME STATEMENT - DETAIL (CONTINUED)

FISCAL YEAR 1997 PUBLICLY OWNED CASINO OPERATIONS WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

OTHER INCOME

| REVENUE | DOLLARS | PERCENT |
|--|---------------|---------|
| OTHER OPERATING AND NON-OPERATING INCOME | 1,001,155,667 | 96.7% |
| OTHER COMPLIMENTARY ITEMS | 34,029,171 | 3.3% |
| TOTAL REVENUE | 1,035,184,838 | 100.0% |
| COST OF SALES | 180,320,277 | 17.4% |
| GROSS MARGIN | 854,864,561 | 82.6% |
| DEPARTMENTAL EXPENSES | | |
| BAD DEBT EXPENSE | 498,467 | 0.0% |
| COMPLIMENTARY EXPENSE | 10,760,403 | 1.0% |
| PAYROLL - TAXES | 20,116,003 | 1.9% |
| PAYROLL - EMPLOYEE BENEFITS | 41,704,714 | 4.0% |
| PAYROLL - OFFICERS | 1,585,471 | 0.2% |
| PAYROLL - OTHER EMPLOYEES | 185,174,193 | 17.9% |
| OTHER DEPARTMENTAL EXPENSES | 203,242,653 | 19.6% |
| TOTAL DEPARTMENTAL EXPENSES | 463,081,904 | 44.7% |
| DEPARTMENTAL INCOME (LOSS) | 391,782,657 | 37.8% |

AVERAGE NUMBER OF EMPLOYEES FOR THE YEAR

| CASINO DEPARTMENT | 38,756 |
|---------------------|---------|
| ROOMS DEPARTMENT | |
| FOOD DEPARTMENT | * |
| BEVERAGE DEPARTMENT | |
| G & A DEPARTMENT | 24,070 |
| OTHER DEPARTMENTS | 9,281 |
| | |
| TOTAL | 131,633 |

ROOM OCCUPANCY AND PER ROOM PER DAY ANALYSIS

FISCAL YEAR 1997 PUBLICLY OWNED CASINO OPERATIONS WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

RATE OF ROOM OCCUPANCY

| MONTH | AVAILABLE ROOMS | ROOMS OCCUPIED | % OF OCCUPANCY (COMPUTED) |
|-----------|--------------------|-------------------|---------------------------------|
| JULY | 2,457,884 | 2,252,406 | 91.64% |
| AUGUST | 2,485,697 | 2,367,048 | 95.23% |
| SEPTEMBER | 2,387,035 | 2,179,318 | 91.30% |
| OCTOBER | 2,456,763 | 2,305,285 | 93.83% |
| NOVEMBER | 2,417,433 | 2,116,475 | 87.55% |
| DECEMBER | 2,513,962 | 2,037,680 | 81.05% |
| JANUARY | 2,650,455 | 2,270,654 | 85.67% |
| FEBRUARY | 2,432,565 | 2,259,680 | 92.89% |
| MARCH | 2,667,637 | 2,519,032 | 94.43% |
| APRIL | 2,593,083 | 2,417,233 | 93.22% |
| MAY | 2,706,206 | 2,449,949 | 90.53% |
| JUNE | 2,598,638 | 2,312,891 | 89.00% |
| TOTAL | 30,367,358 | 27.487,651 | 90.52% |

PER ROOM PER DAY STATISTICS

| AVERAGE PIT REVENUE PER ROOM PER DAY | 80.85 | AVERAGE BEVERAGE SALES PER ROOM PER DAY | 18.03 |
|--|--------|---|-------|
| AVERAGE SLOT REVENUE PER ROOM PER DAY | 119.79 | AVERAGE ROOMS DEPARTMENT PAYROLL PER ROOM PER DAY | 19.03 |
| AVERAGE FOOD SALES PER ROOM PER DAY | 43.68 | AVERAGE ROOM RATE PER DAY | 67.77 |

PER SQUARE FOOT ANALYSIS AND RATIOS

FISCAL YEAR 1997 PUBLICLY OWNED CASINO OPERATIONS WITH GAMING REVENUE OF \$12,000,000 AND OVER

AMOUNTS REPRESENT 68 LOCATIONS

GAMING REVENUE PER SQUARE FOOT OF FLOOR SPACE

| AREA | NO. OF CASINOS OPERATING | AVERAGE AREA IN SQUARE FEET | GAMING REVENUE PER SQUARE FOOT |
|-------------------------------|-----------------------------|--------------------------------|-----------------------------------|
| PIT (INCLUDES BINGO AND KENO) | 68 | 12,077 | 2,706 |
| COIN OPERATED DEVICES | 68 | 44,269 | 1,094 |
| POKER AND PAN | 38 | 1,569 | 809 |
| RACE AND SPORTS | 59 | 4,801 | 461 |
| TOTAL CASINO | 68 | 61,388 | 1,366 |

RATIOS

| | <u>Percent</u> |
|---|----------------|
| TOTAL CURRENT ASSETS TO TOTAL CURRENT LIABILITIES | 99.5 |
| TOTAL CAPITAL TO TOTAL LIABILITIES | 141.2 |
| TOTAL CAPITAL TO TOTAL CURRENT LIABILITIES | 355.1 |
| TOTAL CURRENT LIABILITIES TO TOTAL LIABILITIES | 39.8 |
| TOTAL COMPLIMENTARY EXPENSE TO GAMING REVENUE | 15.0 |
| MUSIC AND ENTERTAINMENT EXPENSES TO GAMING REVENUE | 1.5 |
| TOTAL REVENUE TO AVERAGE TOTAL ASSETS | 77.1 |
| TOTAL REVENUE LESS COMP SALES TO AVERAGE TOTAL ASSETS | 70.7 |
| RETURN ON INVESTED CAPITAL ¹ | 10.9 |
| RETURN ON AVERAGE ASSETS ² | 9.1 |

FORMULAS

¹RETURN ON INVESTED CAPITAL IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE TOTAL OF AVERAGE TOTAL ASSETS LESS AVERAGE CURRENT LIABILITIES.

²RETURN ON AVERAGE ASSETS IS EQUAL TO THE TOTAL OF NET INCOME (BEFORE FEDERAL INCOME TAXES AND EXTRAORDINARY ITEMS) AND INTEREST EXPENSE DIVIDED BY THE AVERAGE TOTAL ASSETS.

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